

:: We are in LED Motion Sensor Tubes & Smart CCTV Survelleiance Solution::

About Us:-

Our Vision-Empower vision for the security and growth of our clients and provide energy saving solution.

Mission-We are committed to explore innovative ways to better perceive and understand our client requirement to provide genuine products and onsite support.

Values -Our Clients are our 1st priority, Be Honest and Pursue Excellence.

We authorised partner of Hikvision India and CP Plus, CCTV Surveillance product supplies, installation & Service support.

"Original Equipment Manufacturer Motion Sensor LED tubes" SMR Motion Sensor LED'S is our brand name and it is an Make in India Launched and a Swedish product.

{Our Sales & Service presence in providing Smart Solution in below segments}

- Housing Societies are our prime customers
 - Government Segments
 - Education Sector
 - School bus CCTV Surveillance
 - Automotive

OIID	TICT	OF	CLIENT	70
UUR	1.151	()H		-

- 1. HIRANANDANI-MAYFLOWER, LIGHTBRIDGE
- 2. DOSTI ViHAR-VRISHTI A-B-C-D-E-F CHS VARTAK NAGAR
- 3. PARK WOODS CHS, KASARWADWALI
- 4. DOSTI IMPERIA ORNATA CHS, MANPADA
- 5. DOSTI IMPERIA ELESIA CHS, MANPADA
- 6. COSMOS JWELL CHS, KASARWADAWALI
- 7. IXORA CHS HIRANANDANI
- 8. SAI BALAJI DEVELOPWER ATLANTA EDEN WORLD CHS,BHIWANDI
- 9. ARIHANT CHS BHIWANDI
- 10. RAYCON INFRASTRUCTURE, BHADUP
- 11. VIJAY GALAXY CHS,KASARWADAWALI
- 12. ROSA BELLA CHS, KASARWADAWALI
- 13. NEELKANTH GREENS CHS, MANPADA
- 14. LIGHT BRIDGE HIRANANDANI
- 15. PUSHPANJALI HIGHTS CHS, OWALA
- 16. Siddhachal CHS Phase 7, Vasnt Vihar
- 17. Buttercup CHS Hiranandani Meadows.

WE WOULD WISH TO ADD YOUR NAME IN OUR PRIDE CUSTOMER LIST.

Motion Sensors LED Tubes "Use less save more" (Mostly Needed For Societies)

Society Basement Parking, staircase, lobbies & fire exits use more numbers of LED & Non-led tubes or bulbs and for obvious it remain 24/7 ON, It results to pay huge amount of electricity bills, Our Motion Sensor Tubes are perfectly made to consume less power and when it require, it reduces E-Bill by 30%-40% from 1st month and it keep saving on-n-on.

"It stays ON as long as motion or movement detected (human or vehicle), then goes to standby mode from 18w to 2.3-3.0w after 40 seconds of no movement." And there's we get our saving of electricity.

Staircase and lobbies are the most saving area where we can install it.

Application "Stays ON as long as motion detected, then goes to standby mode after 40 seconds of no movement"	Area we can cover; Basement, Parking Lots, Corridors, Lobby
Voltage	230V
Size & Motion {LED Tube Light 4 Feet with built in Motion Sensor }	4 Feet LED Built in Motion sensor smart lighting. When there is no movement in the range of the product for 40 sec than the light becomes dim by 80%. Light up to full power in case of any movement. Sensor Detects -up to approx 6meter 360®
Power	18 Watts (when on at full brightness) and 2.3 Watts when Dim
Lighting Colour	Cool white, Warm white.

SMR Solutions our LED tubes and panel lights are MADE IN INDIA products

15w and 22w square surface panel LED light in cool white colour with 3 years warranty at pocket-friendly prices. Also, with clamps and Inbuilt driver + microwave sensor.

1350Lm Lumen, 85-265 V AC Input voltage, **IP40**, 2835 LED Package, Efficiency> 80%.

- >> Bright Surface Led Panels
- >>Offer Excellent Light Out also Nightinglow
 >>Panels Are Manufactured Using High Quality
 Diffuses Which Avoids Glare To Human Eye
 >>Ensures Uniform Light Is Passed through the
 Panel. Bright LED brings you this led panel light
 with high lumens, long life and beautiful design.
 >> Easy to install.
- >>360 degree beam angle and send out light evenly. Downy light: can protect people's eyes. Aluminium alloy material: good to dissipate heat and prolong its lifespan.
- >>Wide application range: can be installed on walls and ceilings in meeting rooms, hotels, offices, homes and so on.
- >> Safe power interface, easy to install and dismantle. Environmental protection and energy saving.

LED Panel light- Inbuilt Motion Sensor "Energy Sever"

Brand	SMR Motion Sensor Bright LED
Model	SMRPNS183 - SMRPNS123 -
Colour	Cool White & Warm White
Shape	Square
Material	Metal
Included Components	LED+ Safe guard Driver + Motion Sensor
Type of Bulb	LED
Wattage	18w/12w in motion ~3w in non-motion
Unit Rate*	1300 to 900/- Fitting Charges Extra (It can be revised as per the qty.)
MOQ	50 Nos.
Warranty	3 Years On site

Size- 12" / 7 inches



RETURN ON INVESTMENT on Motion Sensors LED's

("Let's assume in your tower 100 tubes are installed at staircase or parking area and its power on & running 24/7 or 12/7 timeline, below is the comparison chart of non led tubes Vs. Motion Sensor Led tubes")

	Normal LED Tube	Motion Sensor LED tube	
Number of tube lights	100	100	
Wattage	22	Approx 4 hour on 18w - 7.2unit ,20 hours on 3w- 6.0w ,total 13.2w in a day (24 hours use)	
Hours of use	24	24	
Units per day	52.8	13.2	
Units per Year	19,272	4,818	
Price Per Unit	15	15	
Bill Every Year	289080	72270	
Savings Every Year with SMR Sensors Tubes		216810	
Sensor Value	750		
Payback period (months)	5 Months		

Proof Of Concept - Proof Of Saving E-Bill

Customer Name: - Dosti Imperia-Ornata CHS Ghodbunder Road, Thane -W

Electricity Saving Proof – Society Electricity Bills.- Saving from 1st month Rs.17690

Pre Installation Bill Was Rs. 150420

Post Installation Bill was Rs.134730



Commercial Rates as per the Qty.

Sr.no	Aprrox Quantity LED Tube Light 4 Feet Motion Sensor Built-in	Unit Rate	GST Extra
1	Between 150 to 300	675/-	12%
2	Between 50 to 149	700/-	12%
3	Between 1 to 49	750/-	12%

Sr.no	Aprrox Quantity LED Panel	18w SMRPNS183		22w SMRPNS224	
		Unit Rate	GST Extra	Unit Rate	GST Extra
1	Between 150 to 300	800/-	12%	1200/-	12%
2	Between 50 to 149	850/-		1250/-	
3	Between 1 to 49	900/-		1300/-	

- Above prices are exclusive of GST.
- Fitting Charges extra if applicable at Rs.50 per unit.(tube to tube basic, no additional wiring included)
- Warranty 3 years on site.
- ♣ Prices are highly confidential and non transferable/non negotiable in less than 50 qty.

Thanks for your consideration!

Please call us for product briefing and demo at your society.

We assure you our saving solutions will match with expectations & shall build a great business relation ahead..

Regards,

Sanket Ajgaonkar – 7977559356 E-mail us on saismireet@gmail.com, smrmotionsensor@gmail.com

