




AI in Logistics

AUTUMN 2021

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IE & IS, OPAC

Schedule of Second Part

Monday	Tuesday	Wednesday	Thursday	Friday
Oct 4	Oct 5	Oct 6	Oct 7	Oct 8
	Introduction to RL 			Case Study Descriptives and Orientation
Oct 11	Oct 12	Oct 13	Oct 14	Oct 15
	Reinforcement Learning – Key Concept			(Homework: Implement RL) <i>Momentum</i>
Oct 18	Oct 19	Oct 20	Oct 21	Oct 22
	Inventory Management - Heuristics	No Availability		
				Case Study Benchmark
Oct 25	Oct 26	Oct 27	Oct 28	Oct 29
	Wrap-up / Case Study			Case Study
Nov 1	Nov 2	Nov 3	Nov 4	Nov 5
	Submission Case			Case Presentation

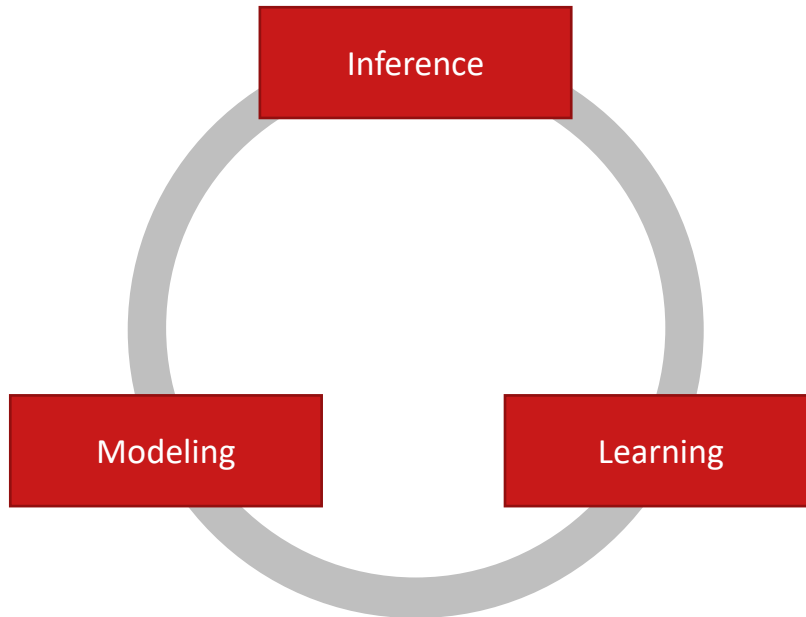
Objectives of Today

- Differentiate different ML techniques
- Learn about the basics of Reinforcement Learning
- Understand the interaction between model formulation and learning
- INTUITION on reinforcement learning

Agenda

I.	Overview of Machine Learning	4
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Paradigms

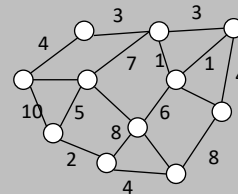


Modelling

Real World Problem

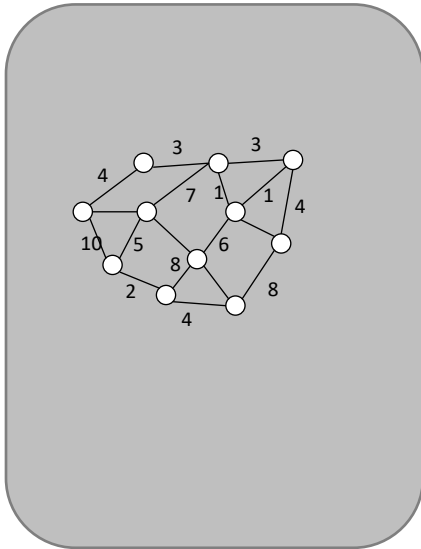


Mathematical Model

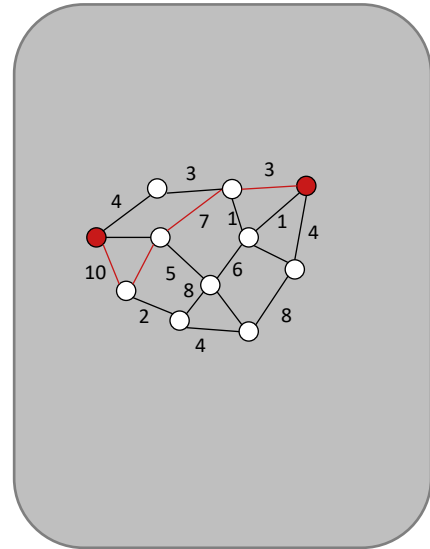


Inference

Full Model

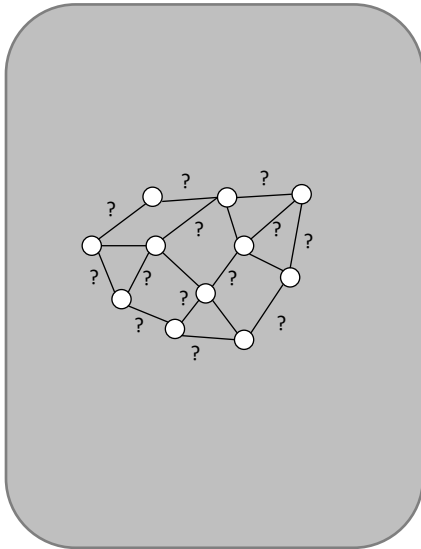


Inference

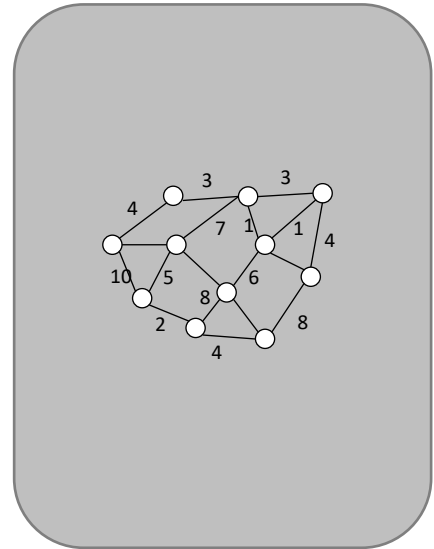


Learning

Model



Learned Model



Overview Machine Learning

Supervised
Learning



Predict a value

Input: Labeled Training Data

Output: Prediction Model

Type: Regression/Classification

Unsupervised
Learning



Identify patterns

Input: Unlabeled Training Data

Output: Classes/Associations

Type: Clustering/Associations

Reinforcement
Learning



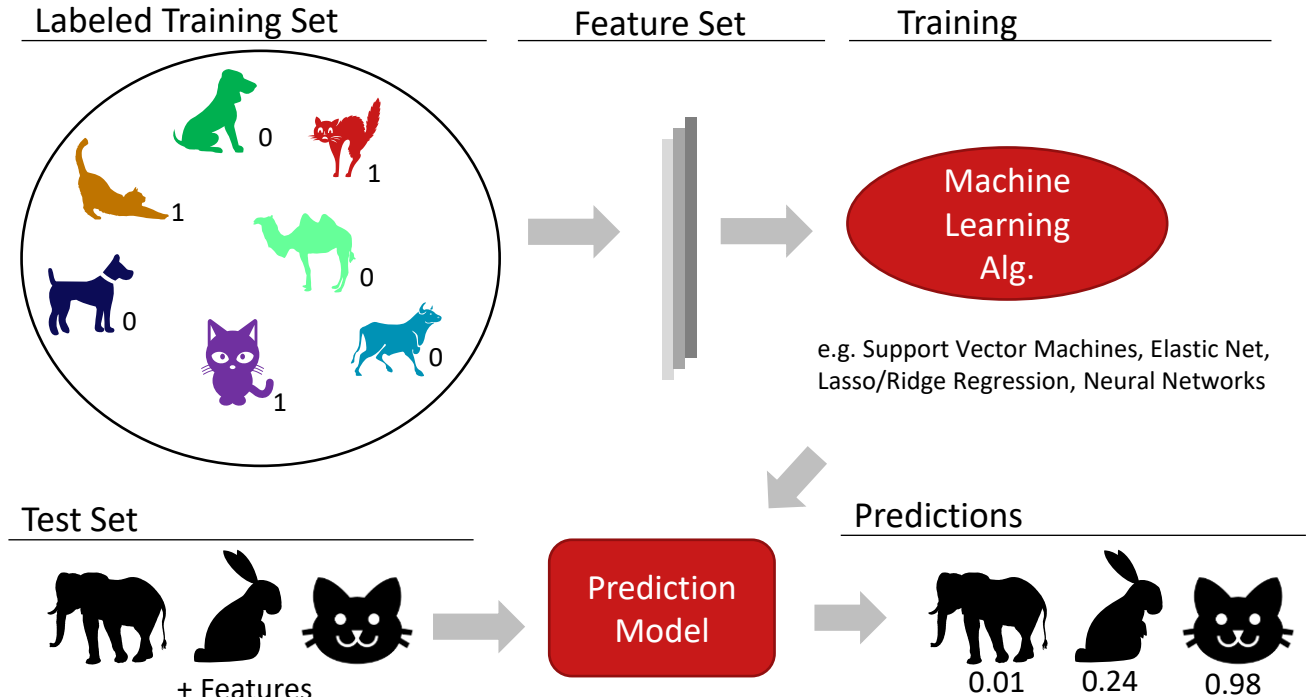
Find policy to optimize rewards

Input: No Predefined Data

Output: Policy

Type: Reward-based

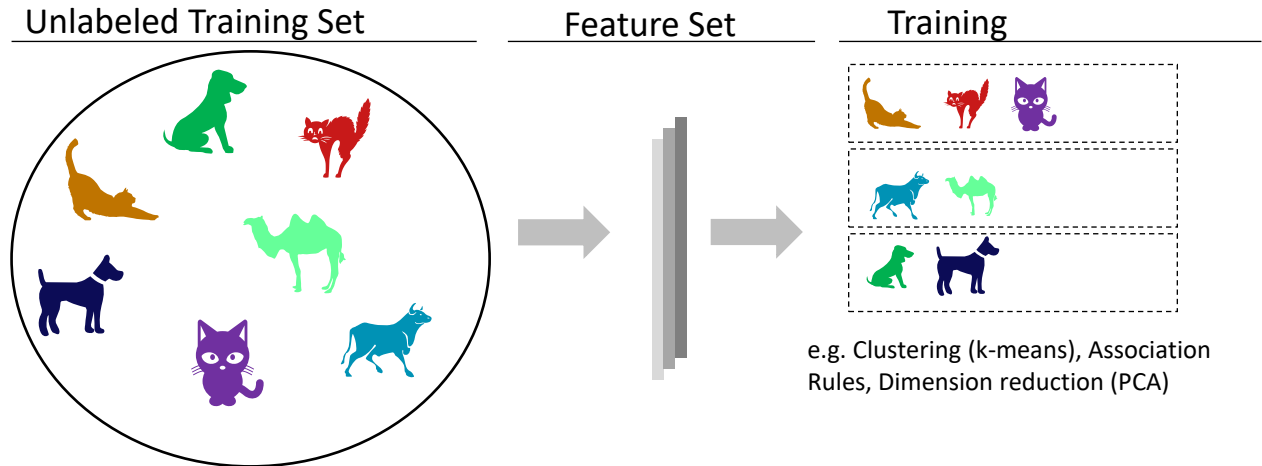
Supervised Learning



OM Applications

- Predicting Demand & Sales
- Predicting Machine Failures
- Predicting Warehouse Operations
- Predicting Decision-Maker Behavior
- Predicting Preferences

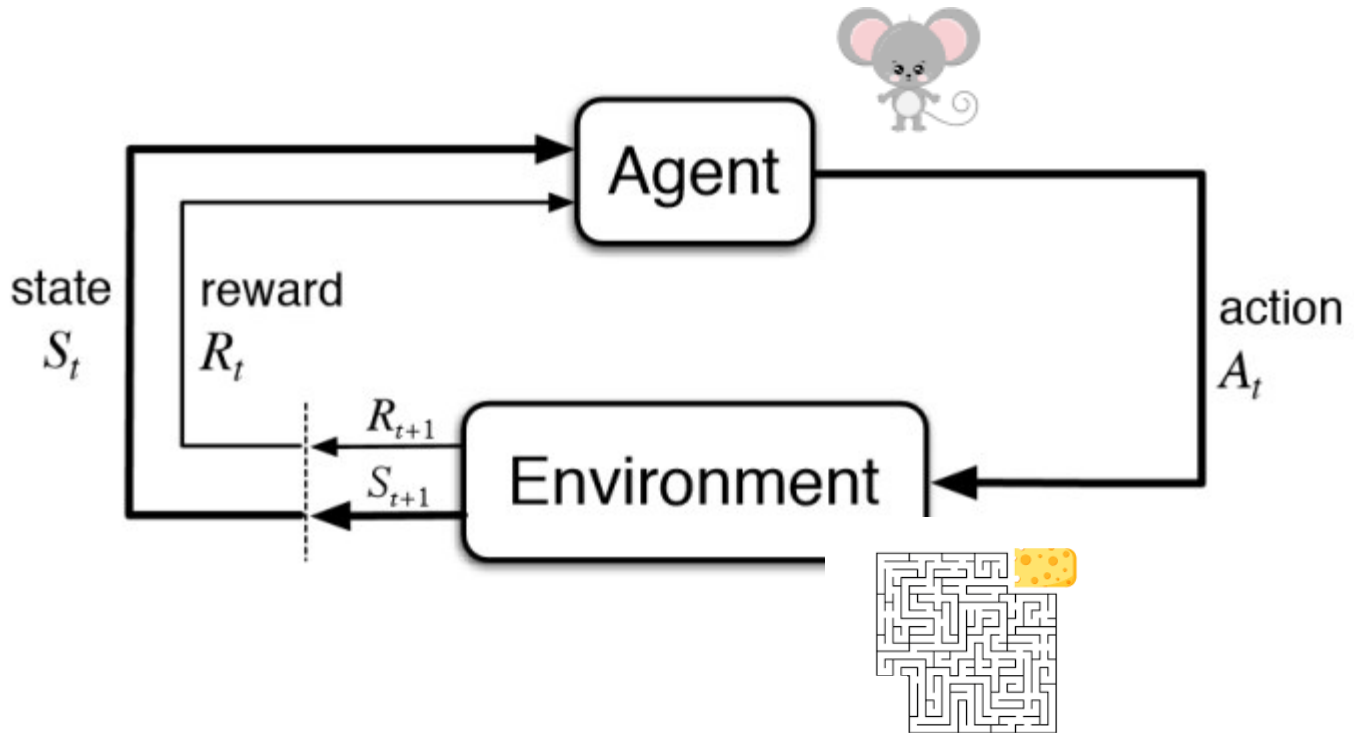
Unsupervised Learning



OM Applications

- Market Segmentation/Targeted Advertisement
- Fraud Detection
- Basket Analysis
- Recommender Engines (Amazon „Other People Bought“, Netflix Movie Recommendation)

Reinforcement Learning



Characteristics of RL

- There is no supervisor, only reward
- Feedback is delayed
- Time matters (sequentiell decision making)
- Actions influence the data the agent receives

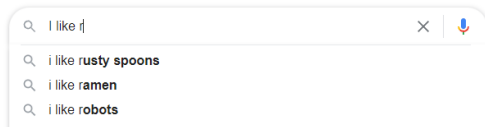
RL breakthrough



„I thought AlphaGo was based on probability calculation and that it was merely a machine. But when I saw this move, I changed my mind. Surely, AlphaGo is creative.“

-- Lee Sedol

OM Applications



Retail

- Dynamic Pricing
- Anticipatory Shipping
- Item Descriptions
- Fraud Detection

Robotics

- Picking in Warehouses
- Routing Robots
- Manufacturing

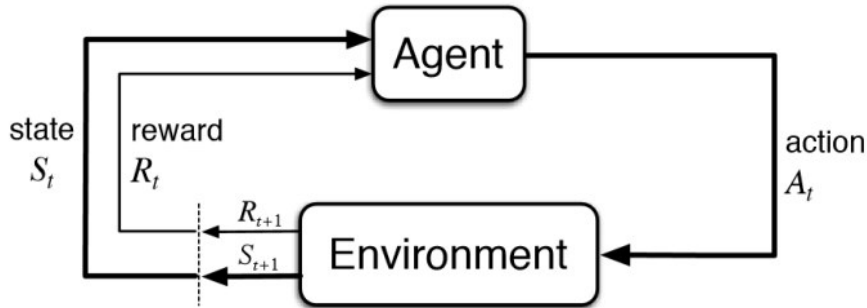
Speech Analysis

- Sentiment Analysis
- Chat robots
- Smart Home Tools

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Again: Markov Decision Processes



Agent observes state in t:	S_t
Agent takes action in t:	A_t
Agent receives reward R in t+1:	R_{t+1}
Agent moves to the next state:	S_{t+1}

RL Terminology

Policy: The agent's behavior given a state a

State-Value Function: how good is a state (s) ?

Action-Value Function: how good is a state-action pair (s,a) ?

Model: *agent's* representation of the environment.

Policy

- Determines the agent's behavior given a state
- The policy maps from state to actions
- Deterministic policy: $a = \pi(s)$
- Stochastic policy: $\pi(a|s) = P(A_t = a|S_t = s)$

State-Value function / Value function

- Value of a state under π
- Used to evaluate how good/bad a certain state is
- Used to select between actions
- E.g.:

$$v_{\pi}(s) = \mathbb{E}_{\pi} \left(\sum_{k=0}^{\infty} \gamma^k R_{t+k+1}(s_{t+k}, \pi(a|s_{t+k}), s'_{t+k}) \right)$$

Disc. reward of following policy π

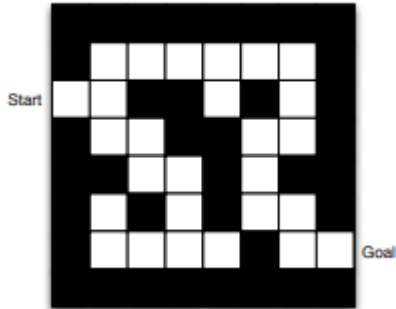
Action-Value function / Q-Function

- Value of an action under π
- Used to evaluate how good/bad a certain state-action pair is
- Used to select between actions
- E.g.:

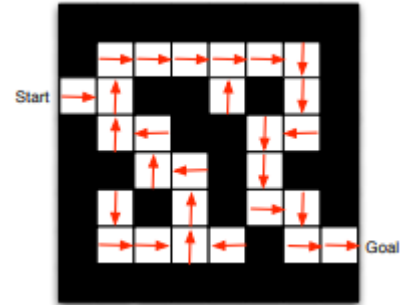
$$q_{\pi}(a, s) = \underbrace{\mathbb{E}_{\pi}(R_{t+1}(s_{t+k}, a, s'_{t+k}))}_{\text{Immediate reward taking a}} + \underbrace{\sum_{k=1}^{\infty} \gamma^k R_{t+k+1}(s_{t+k}, \pi(a|s_{t+k}), s'_{t+k}))}_{\text{Disc. reward of following policy } \pi}$$

Example: MAZE

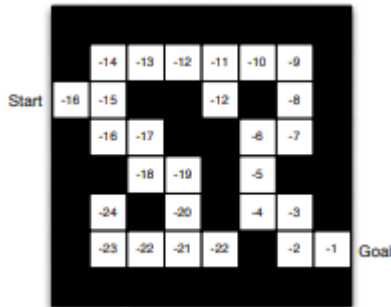
The game



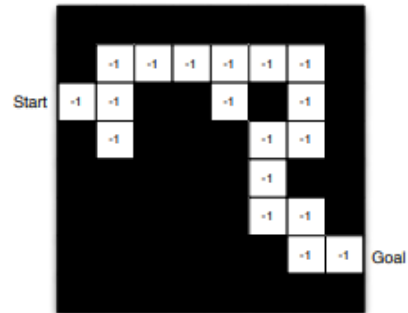
The policy



The value function



The model



Key goal of RL

Determine the policy that maximizes cumulative reward

- Determine the policy directly (policy-based methods)
 - Policy gradient methods, e.g. REINFORCE
- Determine the value function (value-based methods)
 - E.g. Q-Learning, SARSA

Dynamic Programming

- Two methods of dynamic programming can be used to solve MDPs
 - Value Iteration and Policy Iteration
- Let's revisit them...

Value Iteration

Update of values based on Bellman Eq.

$$v_{k+1}(s) = \max_a \sum_{s' \in S} P(s'|s, a) \underbrace{(R(s, a, s'))}_{\text{Immediate Reward}} + \gamma \underbrace{v_{\pi_i, k}(s')}_{\text{Disc. Value of Successor State}}$$

1. Randomly initiate value function
2. Update values by above equation until convergence
3. Optimal policy is the action ending in the state with the maximum value

Policy Iteration

1. Randomly initiate policy
2. Policy evaluation: evaluate value function for current policy until convergence

$$v_{\pi_i, k+1}(s) = \sum_{s' \in S} P(s'|s, \pi_i(s))(R(s, \pi_i(s), s') + \gamma v_{\pi_i, k}(s'))$$

3. Policy improvement: improve policy by

$$\pi_{i+1}(s) = \operatorname{argmax}_a \sum_{s' \in S} P(s'|s, a)(R(s, \pi_i(s), s') + \gamma v_{\pi_i}(s'))$$

Dynamic Programming

Differences and Similarities

- Key methods from dynamic programming can be used to solve MDPs
 - Value iteration and policy iteration
- They assume full knowledge of the underlying MDP (transition probabilities, rewards)
- The *agent* often does not have these (we as programmers may have it)
- The agent shall be able of entering new situations that we don't know

Next Lecture

How do we learn when transition probabilities and values are unknown to the agent.

Main idea: Try & Fail & Try....

Mom : If your friends jumped off a bridge, would you jump too?

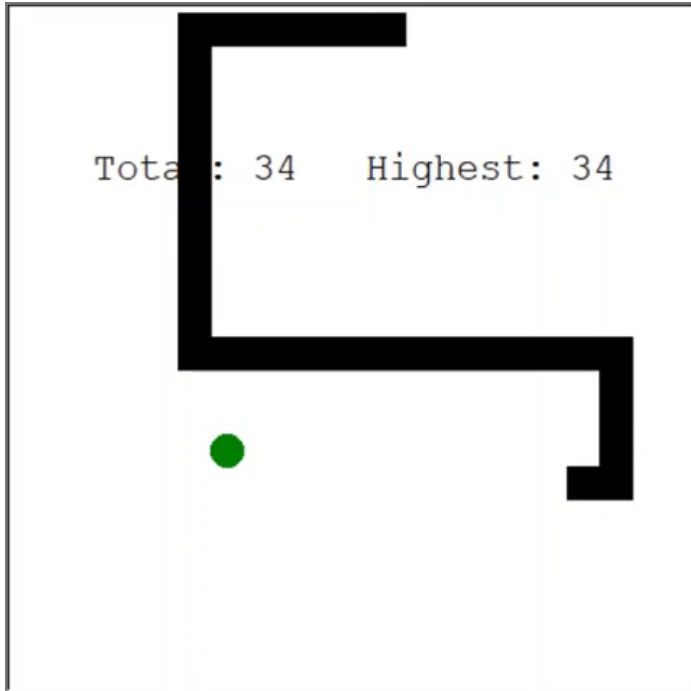
Machine learning algorithm :



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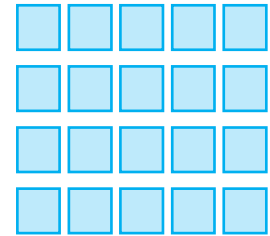
Snake



Discuss with your neighbour:

Actions


Rewards



State space

Snake

Rewards

-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100
-100											-100
-100			10								-100
-100						1					-100
-100					1		-1				-100
-100						-1					-100
-100											-100
-100											-100
-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100

Actions

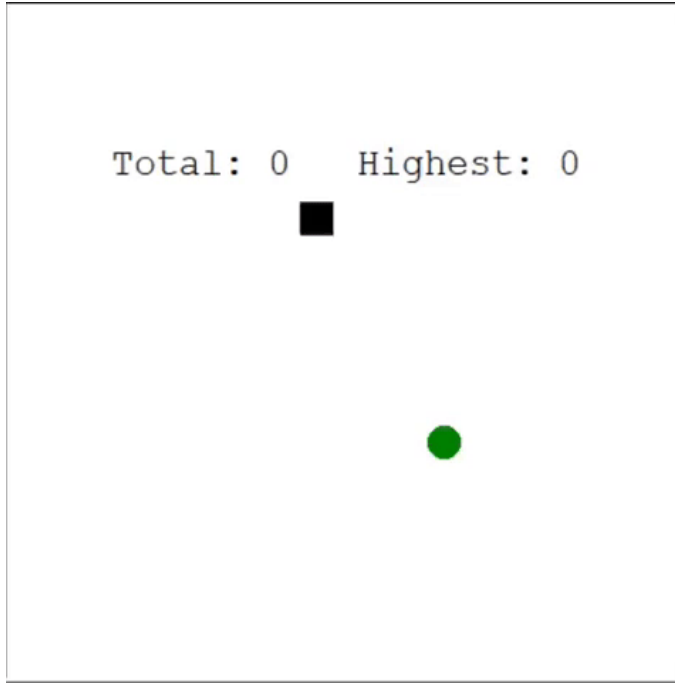
Snake moves up
Snake moves right
Snake moves down
Snake moves left

State

Apple is above the snake
Apple is on the right of the snake
Apple is below the snake
Apple is on the left of the snake
Obstacle directly above the snake
Obstacle directly on the right
Obstacle directly below the snake
Obstacle directly on the left
Snake direction == up
Snake direction == right
Snake direction == down
Snake direction == left

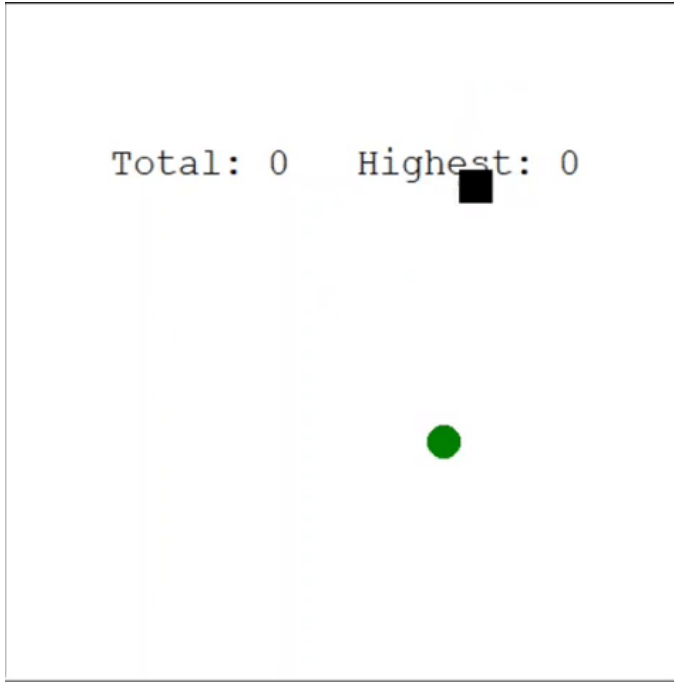
Snake - Learning

Game 1-4



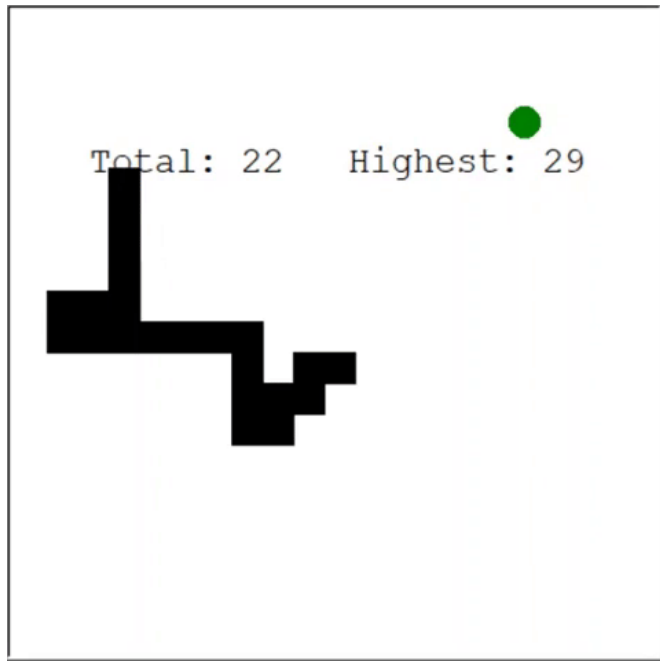
Snake - Learning

Game 7 – First Apple



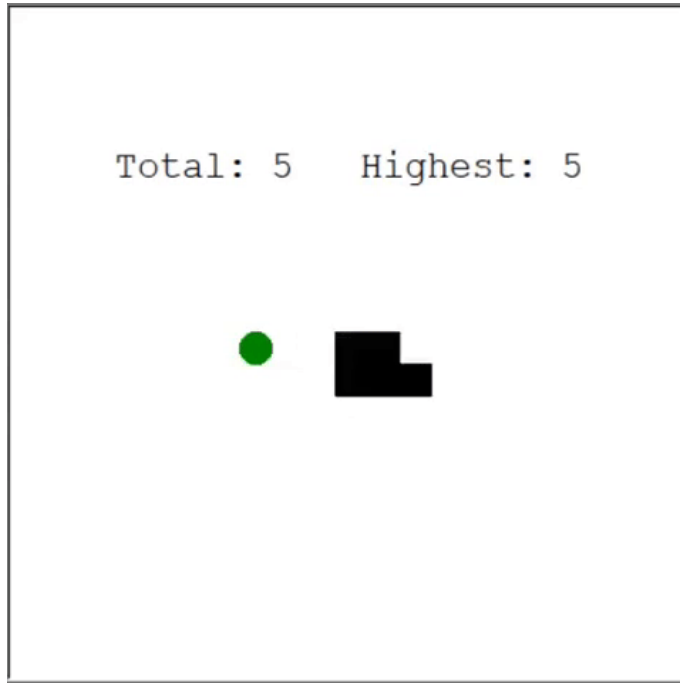
Snake - Learning

Game 13



Snake - Learning

Game 30




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Reward 1 – MOVE!

Rewards

-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100
-100											-100	-100
-100			10								-100	-100
-100						1					-100	-100
-100					1		1				-100	-100
-100					1						-100	-100
-100											-100	-100
-100											-100	-100
-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100


Result

Total: 0 Highest: 0

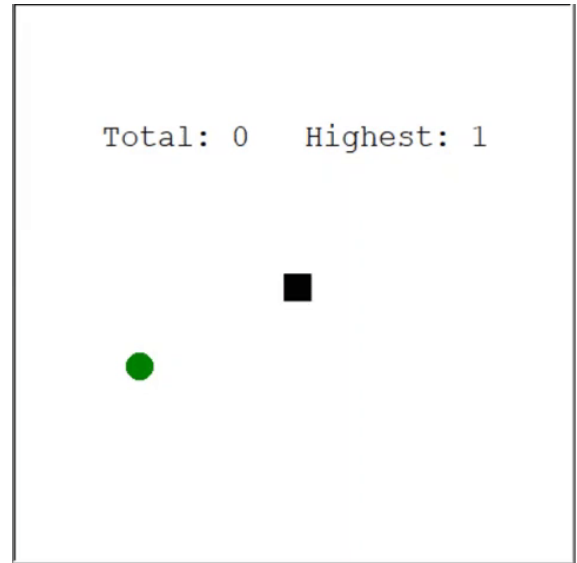


Reward 2 – RUN!

Rewards

-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100
-100											-100	-100
-100			10								-100	-100
-100						-1					-100	-100
-100					-1		-1				-100	-100
-100					-1						-100	-100
-100											-100	-100
-100											-100	-100
-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100	-100

Result



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Different State Space Definitions

1 State (Obstacles = Body/Wall)

Apple is above the snake
Apple is on the right of the snake
Apple is below the snake
Apple is on the left of the snake
Obstacle directly above the snake
Obstacle directly on the right
Obstacle directly below the snake
Obstacle directly on the left
Snake direction == up
Snake direction == right
Snake direction == down
Snake direction == left

2 State - only walls (Obstacles = Wall)

Same as **1** but body location not included

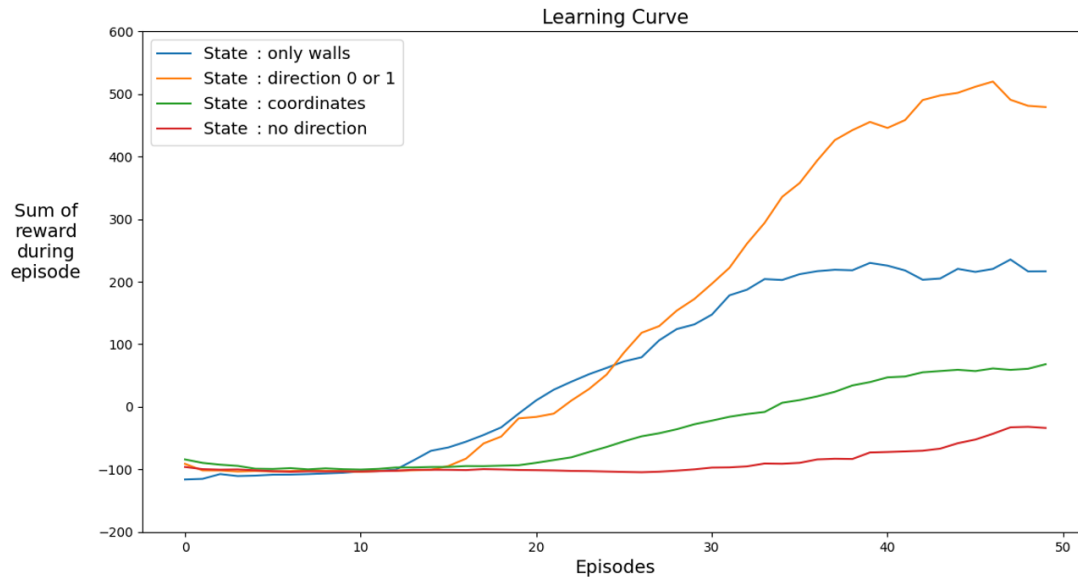
3 State – coordinates

(x,y) Apple Obstacle directly above the snake
(x,y) Snake Obstacle directly on the right
Obstacle directly below the snake
Obstacle directly on the left
Snake direction == up
Snake direction == right
Snake direction == down
Snake direction == left

4 State – no direction

Apple is above the snake
Apple is on the right of the snake
Apple is below the snake
Apple is on the left of the snake
Obstacle directly above the snake
Obstacle directly on the right
Obstacle directly below the snake
Obstacle directly on the left


Learning Curve



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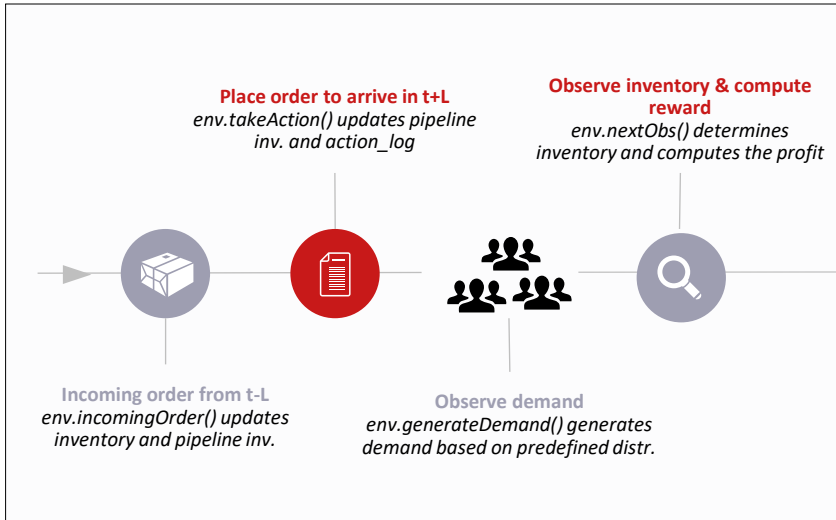
Set-up

- Provider of bike spare parts (brakes, tires ...)
 - You start managing the inventory of one item based on part demands
 - There is a penalty if you have too much inventory
 - There is a penalty if you have too little inventory
 - Your objective is to maximize your sales taking into account the costs.
- 



Sequence of events

Period t



Period $t+1$



Two systems to study

Backorder System

- Demand not served at the end of the period can be served the next period
- Optimal policy is a base-stock policy with $S = F^{-1}(\frac{h}{h+b})$
- Can you be equally good?
- How do different parameter/model choices affect your learning?

Lost Sales System

- Demand not served at the end of the period is lost
- Optimal policy is unknown, approximative policies exist
- What is a suitable benchmark?
- Can RL outperform your benchmark?

Acknowledgements

Snake: <https://towardsdatascience.com/snake-played-by-a-deep-reinforcement-learning-agent-53f2c4331d36>

Snake Code: <https://github.com/henniedeharder/snake>

RL course by David Silver:

<https://www.youtube.com/watch?v=2pWv7GOvuf0&list=PLqYmG7hTraZDM-OYHWgPebj2MfCFzFObQ&index=1&t=74s>

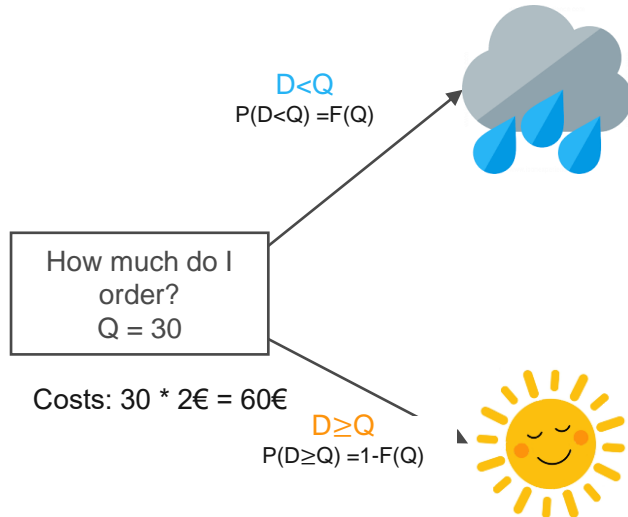
Back-Up Newsvendor

EXAMPLE OF TODAY THE NEWSSTAND

- YOU are a running a small kiosk and need to decide on the optimal amount of papers at the **beginning of the day**
- You buy newspaper at a **costs of 2€**
- You sell newspaper at a **price of 10€**
- At the end of a day all newspapers are shredded
- You expect 30 customers (with a standard deviation of 10, normally distributed).



NEWSVENDOR MISMATCH COSTS



Demand = 10

Revenue: $10 * 10\text{€} = 100\text{€}$

Profit: $100\text{€} - 60\text{€} = 40\text{€}$

Overstock quantity: $30 - 10 = 20$

Costs of overstocking c_o : $20 * 2\text{€} = 40\text{€}$

Demand = 50

Revenue: $30 * 10\text{€} = 300\text{€}$

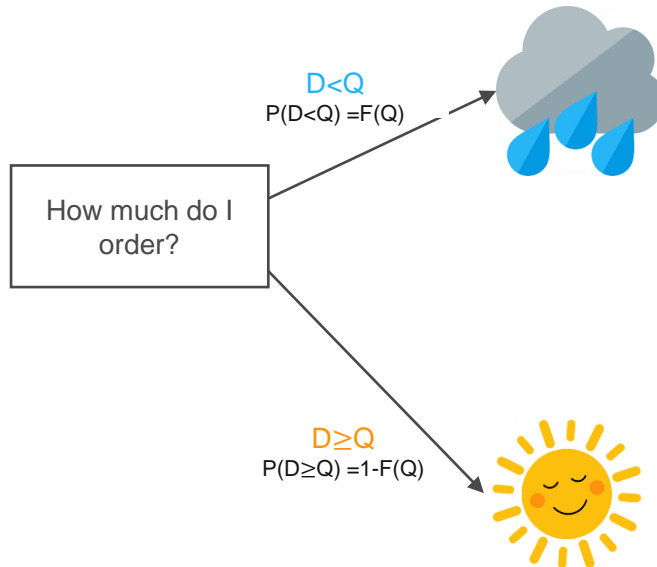
Profit: $300\text{€} - 60\text{€} = 240\text{€}$

Understock quantity: $50 - 30 = 20$

Costs of understocking c_u : $20 * 8\text{€} = 160\text{€}$

$$C(Q; D) = c_o \underbrace{\max(0, Q - D)}_{\text{Overstock quantity}} + c_u \underbrace{\max(0, D - Q)}_{\text{Understock quantity}}$$

NEWSVENDOR MISMATCH COSTS



Overstocking

We need to pay c (2€) for every newspaper bought, but not sold.

$$c_o = c$$

Marginal expected costs of one additional unit:

$$c_o \cdot F(Q)$$

Understocking

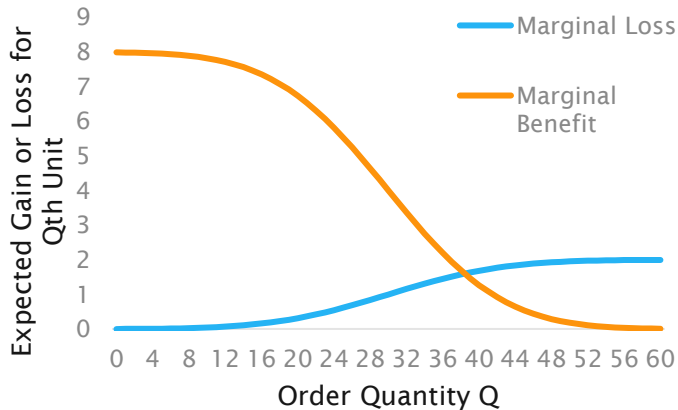
We are losing the margin $p - c$ (10€-2€) for every newspaper that we did not sell, because we had too little.

$$c_u = p - c$$

Marginal expected costs of one additional unit:

$$c_u \cdot (1 - F(Q))$$

MARGINAL ANALYSIS: IS IT BENEFICIAL TO ORDER ONE MORE UNIT?



The optimal order quantity is the point where the **expected marginal benefit** through an order quantity equals the **expected marginal loss** through an additional order quantity.

$$c_o \cdot F(Q) = c_u \cdot (1 - F(Q))$$

NEWSVENDOR MISMATCH COSTS

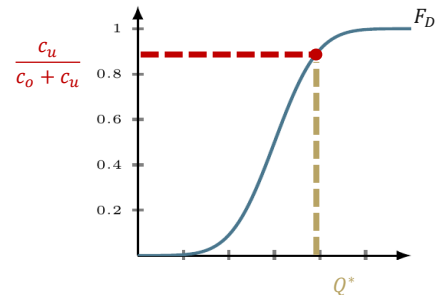
OPTIMAL ORDER QUANTITY

$$C(Q; D) = c_o \underbrace{\max(0, Q - D)}_{\text{Overstock quantity}} + c_u \underbrace{\max(0, D - Q)}_{\text{Understock quantity}}$$

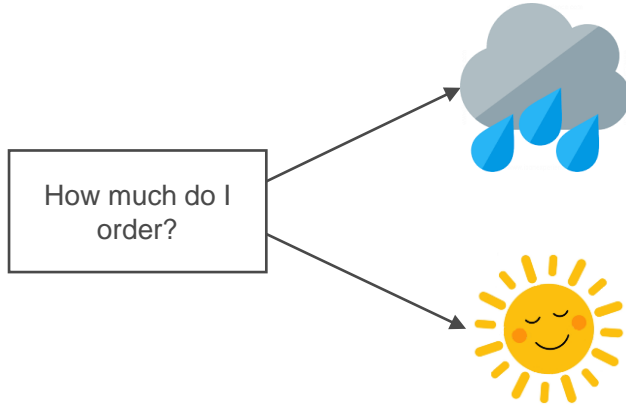
Minimizing the expected mismatch costs via optimization yields a simple formula for the optimal order quantity:

$$F(Q^*) = \frac{c_u}{c_o + c_u}$$

Critical Ratio
= Service level



NEWSVENDOR MISMATCH COSTS



Overstocking

We need to pay c (2€) for every newspaper bought, but not sold.

$$c_o = c$$

Understocking

We are losing the margin $p-c$ (10€-2€) for every newspaper that we did not sell, because we had too little.

$$c_u = p - c$$

$$\begin{aligned} F(Q^*) &= \frac{c_u}{c_u + c_o} = \frac{p - c}{p - c + c} = \frac{p - c}{p} \\ &= \frac{10 - 2}{10} = 80\% \end{aligned}$$