# FML\_ASSIGNMENT\_4

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# **Loading the required libraries**

```
library(flexclust)
## Loading required package: grid
## Loading required package: lattice
## Loading required package: modeltools
## Loading required package: stats4
library(cluster)
library(tidyverse)
## — Attaching core tidyverse packages -
                                                                - tidyverse
2.0.0 -
                         √ readr
## √ dplyr 1.1.3
                                      2.1.4
## √ forcats 1.0.0

√ stringr 1.5.0

## √ ggplot2 3.4.3 √ tibble 3.2.1
## ✓ lubridate 1.9.3
                         ✓ tidyr
                                      1.3.0
## √ purrr 1.0.2
## — Conflicts —
tidyverse_conflicts() —
## * dplyr::filter() masks stats::filter()
## * dplyr::lag() masks stats::lag()
## 1 Use the conflicted package (<a href="http://conflicted.r-lib.org/">http://conflicted.r-lib.org/</a>) to force
all conflicts to become errors
library(factoextra)
## Welcome! Want to learn more? See two factoextra-related books at
https://goo.gl/ve3WBa
library(FactoMineR)
library(ggcorrplot)
```

1. Use only the numerical variables (1 to 9) to cluster the 21 firms. Justify the various choices made in conducting the cluster analysis, such as weights for different variables, the specific clustering algorithm(s) used, the number of clusters formed, and so on.

```
data = read.csv("Pharmaceuticals.csv")
head(data)
    Symbol
##
                          Name Market_Cap Beta PE_Ratio ROE ROA
Asset_Turnover
       ABT Abbott Laboratories
                                    68.44 0.32
                                                   24.7 26.4 11.8
0.7
## 2
                Allergan, Inc.
                                    7.58 0.41
                                                   82.5 12.9 5.5
       AGN
0.9
## 3
       AHM
                  Amersham plc
                                    6.30 0.46
                                                   20.7 14.9 7.8
0.9
## 4
       AZN
               AstraZeneca PLC
                                    67.63 0.52
                                                   21.5 27.4 15.4
0.9
                                    47.16 0.32
                                                   20.1 21.8 7.5
## 5
       AVE
                       Aventis
0.6
## 6
       BAY
                      Bayer AG
                                    16.90 1.11
                                                   27.9 3.9 1.4
0.6
##
    Leverage Rev Growth Net Profit Margin Median Recommendation Location
Exchange
## 1
        0.42
                   7.54
                                     16.1
                                                   Moderate Buy
                                                                     US
NYSE
## 2
        0.60
                   9.16
                                      5.5
                                                   Moderate Buy
                                                                 CANADA
NYSE
## 3
        0.27
                   7.05
                                     11.2
                                                     Strong Buy
                                                                     UK
NYSE
## 4
       0.00
                  15.00
                                     18.0
                                                  Moderate Sell
                                                                     UK
NYSE
## 5
        0.34
                  26.81
                                     12.9
                                                  Moderate Buy
                                                                 FRANCE
NYSE
## 6
        0.00
                  -3.17
                                      2.6
                                                          Hold GERMANY
NYSE
Pharmaceuticals = data[3:11]
head(Pharmaceuticals)
##
    Market Cap Beta PE Ratio ROE ROA Asset Turnover Leverage Rev Growth
## 1
         68.44 0.32
                        24.7 26.4 11.8
                                                  0.7
                                                          0.42
                                                                    7.54
          7.58 0.41
## 2
                        82.5 12.9 5.5
                                                  0.9
                                                          0.60
                                                                    9.16
## 3
          6.30 0.46
                        20.7 14.9 7.8
                                                  0.9
                                                          0.27
                                                                    7.05
## 4
                        21.5 27.4 15.4
                                                  0.9
         67.63 0.52
                                                          0.00
                                                                   15.00
                        20.1 21.8 7.5
## 5
         47.16 0.32
                                                  0.6
                                                          0.34
                                                                    26.81
         16.90 1.11
                        27.9 3.9 1.4
                                                  0.6
## 6
                                                          0.00
                                                                    -3.17
##
    Net_Profit_Margin
                 16.1
## 1
## 2
                  5.5
## 3
                 11.2
## 4
                 18.0
## 5
                 12.9
## 6
                  2.6
summary(Pharmaceuticals)
```

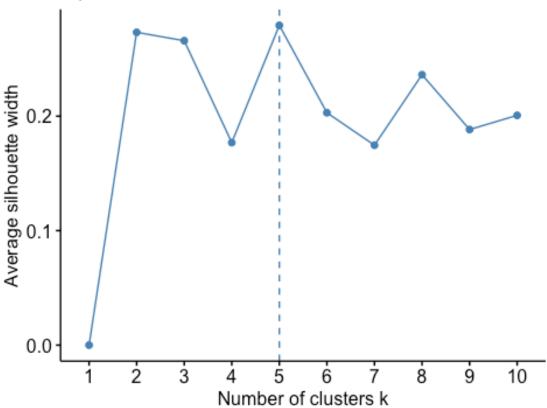
```
##
     Market Cap
                         Beta
                                        PE Ratio
                                                          ROE
## Min.
                                                     Min.
                                                           : 3.9
         : 0.41
                    Min.
                           :0.1800
                                     Min. : 3.60
##
   1st Qu.: 6.30
                    1st Qu.:0.3500
                                     1st Qu.:18.90
                                                     1st Qu.:14.9
##
   Median : 48.19
                    Median :0.4600
                                     Median :21.50
                                                     Median :22.6
   Mean : 57.65
##
                    Mean
                           :0.5257
                                     Mean
                                            :25.46
                                                     Mean :25.8
##
    3rd Qu.: 73.84
                    3rd Qu.:0.6500
                                     3rd Qu.:27.90
                                                     3rd Qu.:31.0
##
   Max.
          :199.47
                    Max.
                           :1.1100
                                     Max.
                                           :82.50
                                                     Max.
                                                           :62.9
##
        ROA
                   Asset_Turnover
                                     Leverage
                                                     Rev_Growth
##
   Min.
          : 1.40
                                  Min.
                   Min.
                          :0.3
                                         :0.0000
                                                   Min. :-3.17
    1st Qu.: 5.70
##
                   1st Qu.:0.6
                                  1st Qu.:0.1600
                                                   1st Qu.: 6.38
                   Median :0.6
##
   Median :11.20
                                  Median :0.3400
                                                   Median: 9.37
##
   Mean
         :10.51
                   Mean
                          :0.7
                                  Mean
                                         :0.5857
                                                   Mean :13.37
    3rd Qu.:15.00
                   3rd Qu.:0.9
                                  3rd Qu.:0.6000
##
                                                   3rd Qu.:21.87
##
   Max.
          :20.30
                   Max.
                          :1.1
                                  Max. :3.5100
                                                   Max.
                                                         :34.21
##
    Net_Profit_Margin
##
   Min. : 2.6
##
    1st Qu.:11.2
## Median :16.1
         :15.7
##
   Mean
##
    3rd Qu.:21.1
## Max. :25.5
```

# Normalizing the data

```
Pharma = scale(Pharmaceuticals)
row.names(Pharma) = data[,1]
distance = get_dist(Pharma)
correlation = cor(Pharma)

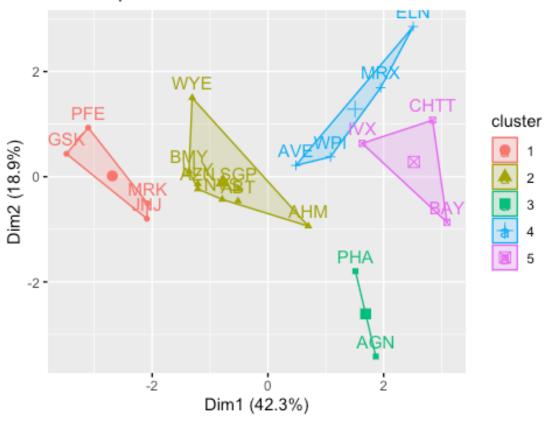
fviz_nbclust(Pharma, kmeans, method = "silhouette")
```





```
set.seed(69)
k5 = kmeans(Pharma, centers = 5, nstart = 30)
k5$size
## [1] 4 8 2 4 3
k5$centers
##
      Market_Cap
                       Beta
                               PE_Ratio
                                               ROE
                                                           ROA Asset_Turnover
      1.69558112 -0.1780563 -0.19845823
                                         1.2349879
                                                    1.3503431
                                                                    1.1531640
## 2 -0.03142211 -0.4360989 -0.31724852
                                         0.1950459
                                                    0.4083915
                                                                    0.1729746
## 3 -0.43925134 -0.4701800 2.70002464 -0.8349525 -0.9234951
                                                                    0.2306328
## 4 -0.76022489 0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                                   -1.2684804
## 5 -0.87051511
                 1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                                   -0.4612656
##
        Leverage Rev_Growth Net_Profit_Margin
## 1 -0.46807818 0.4671788
                                  0.591242521
## 2 -0.27449312 -0.7041516
                                  0.556954446
## 3 -0.14170336 -0.1168459
                                 -1.416514761
## 4 0.06308085 1.5180158
                                 -0.006893899
## 5
    1.36644699 -0.6912914
                                 -1.320000179
fviz cluster(k5, data = Pharma)
```

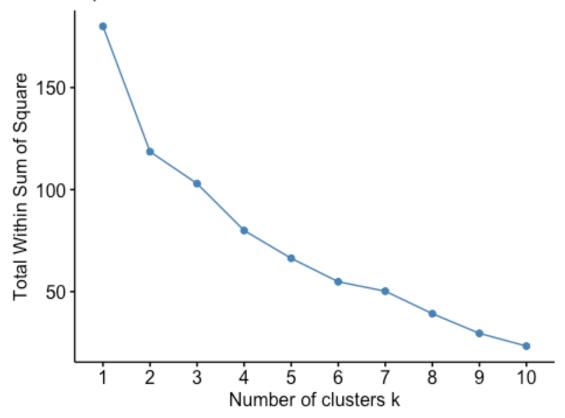
# Cluster plot



# elbow

fviz\_nbclust(Pharma, kmeans, method = "wss")

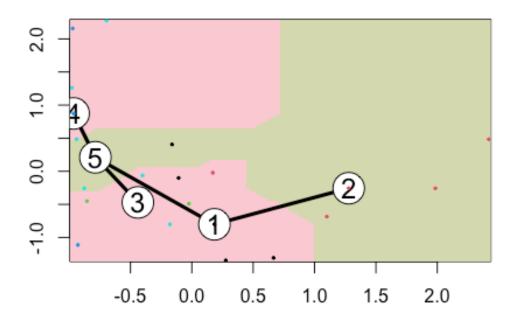
# Optimal number of clusters



# Manhattan

```
set.seed(50)
k51 = kcca(Pharma, k = 5, kccaFamily("kmedians"))
k51
## kcca object of family 'kmedians'
##
## call:
## kcca(x = Pharma, k = 5, family = kccaFamily("kmedians"))
## cluster sizes:
##
## 1 2 3 4 5
## 5 5 2 3 6
clusters_index = predict(k51)
dist(k51@centers)
##
            1
                     2
                              3
                                        4
## 2 2.558034
## 3 4.451230 4.795056
## 4 4.222539 4.954336 4.589219
## 5 2.645989 3.581581 3.351236 2.857647
```

```
image(k51)
points(Pharma, col = clusters_index, pch = 19, cex = 0.3)
```



2.

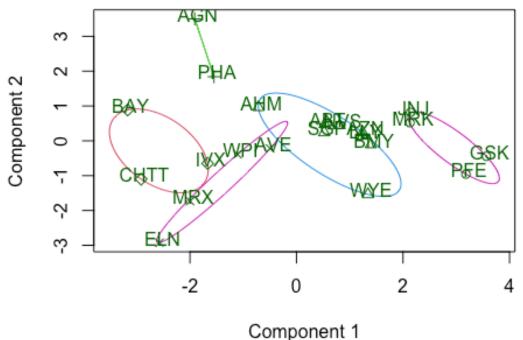
Interpret the clusters with respect to the numerical variables used in forming the clusters. Is there a pattern in the clusters with respect to the numerical variables (10 to 12)? (those not used in forming the clusters)

```
Pharmaceuticals %>% mutate(Cluster = k5$cluster) %>% group_by(Cluster) %>%
summarise_all("mean")
## # A tibble: 5 × 10
##
     Cluster Market_Cap Beta PE_Ratio
                                          ROE
                                                ROA Asset_Turnover Leverage
##
       <int>
                  <dbl> <dbl>
                                  <dbl> <dbl> <dbl> <dbl>
                                                             <dbl>
                                                                       <dbl>
                        0.48
                                                             0.95
                                                                       0.22
## 1
           1
                 157.
                                   22.2 44.4 17.7
           2
## 2
                  55.8
                        0.414
                                   20.3
                                         28.7 12.7
                                                             0.738
                                                                       0.371
## 3
           3
                  31.9
                        0.405
                                   69.5
                                         13.2 5.6
                                                             0.75
                                                                       0.475
## 4
           4
                  13.1
                                   17.7
                                         14.6 6.2
                                                             0.425
                        0.598
                                                                       0.635
           5
                   6.64 0.87
                                   24.6
                                        16.5 4.17
                                                                       1.65
## # 🗓 2 more variables: Rev Growth <dbl>, Net Profit Margin <dbl>
```

## **Interpretation:**

```
clusplot(Pharma,k5$cluster, main = "Clusters", color = TRUE, labels = 3,
lines = 0)
```

# Clusters



These two components explain 61.23 % of the point varia

# Below is the Cluster naming based on the companies:

Cluster 1: ELN, MRX, WPI and AVE

Cluster 2: AGN and PHA

Cluster 3: AHM, WYE, BMY, AZN, LLY, ABT, NVS and SGP

Cluster 4: BAY, CHTT and IVX

Cluster 5: JNJ, MRK, PFE and GSK

# Interpretation

#### Cluster 1 - Best

Cluster stands out with the best Net Profit Margin, the lowest PE ratio, and rapid sales growth. This cluster is considered a strong candidate for purchase or holding as a reserve.

# **Cluster 2 - Substantial Risk**

Cluster 2 is characterized by a notably high PE ratio, signaling potential overvaluation. Investors should approach this cluster with caution due to the elevated valuation.

## **Cluster 3 - Pursue**

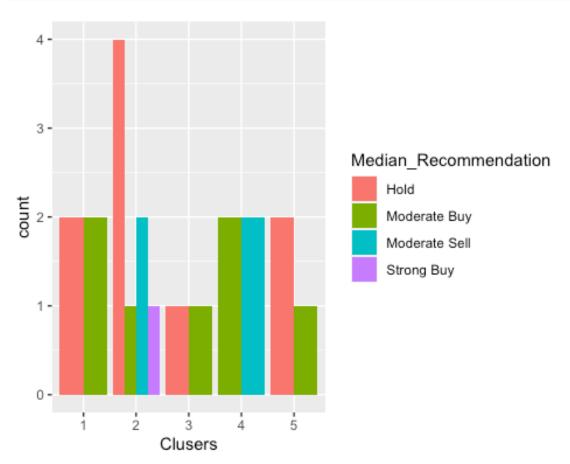
This Cluster represents a moderate-risk category. While not as extreme as some other clusters, careful consideration is still advised for entities in this group.

# **Cluster 4 - Deadly, Despite Excellent PE Ratio**

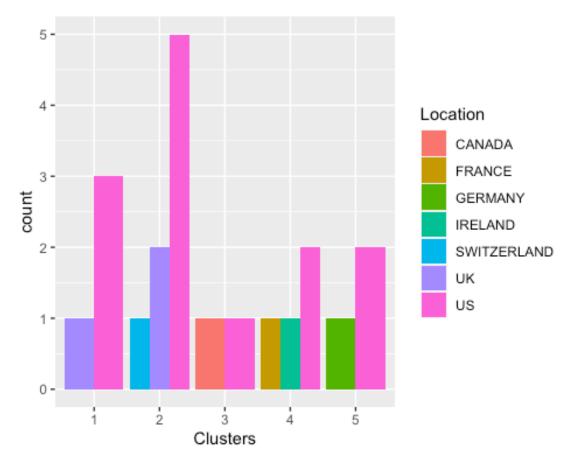
Despite having an excellent PE ratio, Cluster 4 is marked by exceptionally high risk, driven by elevated leverage, poor Net Profit Margin, and very low revenue growth. Ownership of entities in this cluster is considered highly risky.

**Cluster 5 - Fortune Overall Metrics** This Cluster showcases robust market capitalization, ROI, ROA, asset turnover, and Net Profit Margin. With a moderately valued PE ratio, entities in this cluster are deemed favorable for purchase and retention. The substantial revenue growth of 18.5% adds to the attractiveness of this cluster.

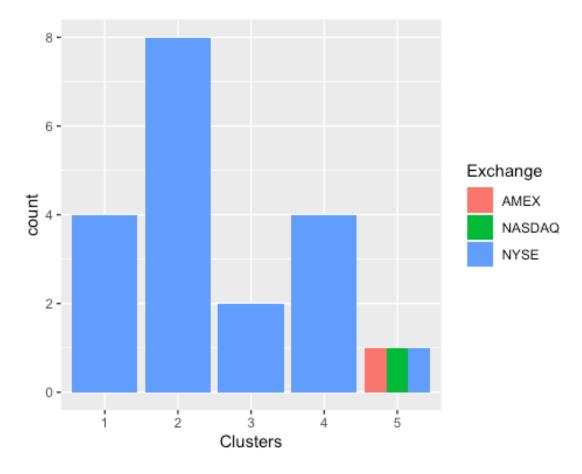
```
Pharmaceuticals1 = data[12:14] %>% mutate(Clusters = k5$cluster)
ggplot(Pharmaceuticals1, mapping=aes(factor(Clusters), fill=Median_Recommendati
on))+geom_bar(position = 'dodge')+labs(x='Clusers')
```



```
ggplot(Pharmaceuticals1, mapping = aes(factor(Clusters),fill =
Location))+geom_bar(position = 'dodge')+labs(x = 'Clusters')
```



ggplot(Pharmaceuticals1, mapping = aes(factor(Clusters), fill =
Exchange))+geom\_bar(position = 'dodge')+labs(x = 'Clusters')



A pattern can be observed in the median suggestions.

The most of the clusters/companies are listed on the NYSE and are based in the United States, but other than that, there doesn't appear to be any discernible pattern among the clusters, locations, or exchanges.

# **Cluster Interpretation according to variables:**

# **Cluster 1**

**Median Suggestion** An average buy and sell suggestion is given for Cluster 1.

**Location** There are three places in Cluster 1, the most notable being the United States.

**Exchange** NYSE is the only one cluster in exchange.

## **Cluster 2**

**Median Suggestion** Cluster 2 has a low hold and a low purchase.

**Location** The United States and Canada are the only two locations in Cluster 2, and they are dispersed equally.

**Exchange** NYSE is the only one cluster in exchange.

#### Cluster 3

**Median Suggestion** Cluster 3 has an extremely strong hold.

**Location** Cluster 3 has three locations, and is dominated by the United States, followed by the United Kingdom and Switzerland.

**Exchange** There is only one exchange in Cluster 3, the NYSE, and it has a big user base.

#### Cluster 4

**Median Suggestion** With a low buy rating, cluster 4 is rated as strongly held.

**Location** The US is ranked higher than Germany in two locations in Cluster 4.

**Exchange** Three equally distributed exchanges (AMEX, NASDAQ and NYSE) are located in Cluster 4.

## **Cluster 5**

**Median Suggestion** A high buy and high hold rating are assigned to Cluster 5, based on the median recommendation.

**Location** There are two locations for Cluster 5, with a significant majority of the United States and the United Kingdom.

**Exchange** NYSE is the only one cluster in exchange.

3. Provide an appropriate name for each cluster using any or all of the variables in the dataset.

To name the clusters i have considered all the numerical variables below is the interpretations:

**Cluster 1: High Profitability & Growth Leaders** This cluster excels in Net Profit Margin, has the lowest PE ratio, and experiences rapid sales growth. It is named for its emphasis on profitability and growth potential.

**Cluster 2: High Beta, Elevated PE Warning** Characterized by a notably high Beta and a warning for an elevated PE ratio, Cluster 2 is named for its emphasis on market sensitivity and the cautionary signal regarding valuation.

**Cluster 3: Moderate Risk, Balanced Metrics** Representing a moderate-risk category, Cluster 3 is named for its balance across various metrics. It avoids extremes and may offer a balanced risk-return profile.

**Cluster 4: High Risk, Low Profitability** Despite a strong PE ratio, Cluster 4 carries high risk due to elevated leverage, poor Net Profit Margin, and low revenue growth. It is named for its high-risk nature and lower profitability.

**Cluster 5: Robust Metrics & Growth Potential** Cluster 5 is named for its robust market capitalization, strong Return on Equity (ROE), Return on Assets (ROA), and growth

potential indicated by substantial revenue growth. It represents entities with solid fundamentals and growth prospects.