# Assignment 3

Niharika Dobanaboina

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#### Reading the CSV file:

```
UniversalBank<- read.csv("UniversalBank.csv")
head(UniversalBank)</pre>
```

```
##
    ID Age Experience Income ZIPCode Family CCAvg Education Mortgage PersonalLoan
## 1 1 25
                         49
                              91107
                                        4
                                             1.6
                   1
                                                        1
## 2 2 45
                              90089
                                         3
                                                        1
                                                                 0
                                                                             0
                   19
                         34
                                            1.5
## 3 3 39
                   15
                         11
                              94720
                                         1
                                            1.0
                                                        1
                                                                 0
                                                                             0
                                                        2
## 4 4 35
                   9
                        100
                              94112
                                         1
                                            2.7
                                                                 0
                                                                             0
## 5 5 35
                   8
                         45
                              91330
                                            1.0
                                                        2
                                                                 0
                         29
                              92121
                                                        2
                                                                             0
## 6 6 37
                   13
                                            0.4
                                                               155
    SecuritiesAccount CDAccount Online CreditCard
## 1
                             0
                   1
                                    0
## 2
                   1
                             0
                                    0
                                              0
## 3
                    0
                             0
                                    0
                                              0
## 4
                    0
                             0
                                    0
                                              0
## 5
                    0
                             0
                                    0
                                               1
## 6
                    0
                                               0
```

## Converting PersonalLoan, Online, CreditCard variables to factors:

```
UniversalBank$PersonalLoan<-as.factor(UniversalBank$PersonalLoan)
UniversalBank$Online<-as.factor(UniversalBank$Online)
UniversalBank$CreditCard<-as.factor(UniversalBank$CreditCard)
```

# Splitting data into Training and Validation sets:

```
set.seed(345)
library(caret)

## Loading required package: ggplot2

## Loading required package: lattice

Split_data<-createDataPartition(UniversalBank$PersonalLoan,p=.6,list=FALSE,times=1)
Training_set<-UniversalBank[Split_data,]
Validation_set<-UniversalBank[-Split_data,]</pre>
```

#### Normalizing training and Validation set:

```
Normalization <- preProcess (Training_set[,-c(10,13,14)], method=c("center", "scale"))

Training_norm <- predict (Normalization, Training_set)

Validation_norm <- predict (Normalization, Validation_set)
```

A. Creating a pivot table for the training data with CreditCard as a row variable, PersonalLoan as a secondary row variable and Online as a column variable:

```
table_1<-table(Training_norm$CreditCard,Training_norm$PersonalLoan,Training_norm$Online)
View(table_1)
prop_table1<-prop.table(table_1)
View(prop_table1)</pre>
```

B. Probabality of a customer accepting the loan offer who owns a credit card and is also actively using online banking services:

From the Pivot table in A, 
$$P(Loan = 1 | CreditCard = 1, Online = 1) = 52/(52 + 495) = 0.095$$

C. Creating a Pivot table having Loan as a row variable and CreditCard as column Variable:

```
table_loan_cc <- table(Training_norm$PersonalLoan,Training_norm$CreditCard)
View(table_loan_cc)</pre>
```

C. Creating a Pivot table having Loan as a row variable and Online as column Variable:

```
table_loan_online <- with(Training_norm,table(PersonalLoan,Online))
View(table_loan_online)</pre>
```

D. (i)P(CC=1|Loan=1):

$$P(CC = 1 \cap Loan = 1)/P(Loan = 1) = 86/288 = 0.2986$$

D. (ii.)P(Online=1|Loan=1):

$$P(Online = 1 \cap Loan = 1)/P(Loan = 1) = 176/288 = 0.6111$$

D. (iii.) P(Loan=1):

```
table_loan <- table(Training_norm$PersonalLoan)
View(table_loan)
prop_loan<-prop.table(table_loan)
View(prop_loan)</pre>
```

$$P(Loan = 1) = 0.096$$

D. (iv.) P(CC=1|Loan=0):

$$P(CC = 1 \cap Loan = 0)/P(Loan = 0) = 820/271 = 0.3023$$

D. (v.) P(Online=1|Loan=0):

$$P(Online = 1 \cap Loan = 0)/P(Loan = 0) = 0.5896$$

## D. (vi.) P(Loan=0):

$$P(Loan = 0) = 0.904$$

## E. Computing Naive Bayes probablitity:

```
P(Loan = 1|CC = 1, Online = 1) = \\ = P(CC = 1|Loan = 1) * P(Online = 1|Loan = 1) * P(Loan = 1) / P(CC = 1|Loan = 1 *) P(Online = 1|Loan = 1) * \\ P(Loan = 1) + P(CC = 1|Loan = 0) * P(Online = 1|Loan = 0) * P(Loan = 0) \\ = 0.2986 * 0.6111 * 0.096 / (0.2986 * 0.6111 * 0.096 + 0.3023 * 0.5896 * 0.904) \\ = 0.09802 \\ Therefore, P(Loan = 1|CC = 1, Online = 1) = 0.09802
```

## F. Comparison of P(Loan=1|CC=1,Online=1

Upon comparing the above computed Naive Bayes Probablity with the value obtained in B, it can be observed that both the values are closely same. However, the probablity obtained in B is more precise as it is calculated directly from the frequency tables based on the count.

## G. Naive Bayes Probablity:

```
library(e1071)

nb_model<-naiveBayes(PersonalLoan~Online+CreditCard, data=Training_norm)
nb_model</pre>
```

```
##
## Naive Bayes Classifier for Discrete Predictors
##
## Call:
## naiveBayes.default(x = X, y = Y, laplace = laplace)
## A-priori probabilities:
## Y
##
## 0.904 0.096
##
## Conditional probabilities:
##
      Online
## Y
                          1
     0 0.4103982 0.5896018
##
     1 0.3888889 0.6111111
##
##
      CreditCard
##
## Y
               0
                          1
     0 0.6976401 0.3023599
##
     1 0.7013889 0.2986111
##
```

$$P(Loan = 1 | CC = 1, Online = 1) = 0.096$$

Comparing this value with the probablity obtained in (E), Naive Bayes calculates probablities considering conditional independence. Therefore, the probablity calculated in (G) is more accurate.