# **Kuryshev Nikita**

Presale Engineer

## **EXECUTIVE SUMMARY**

I am a motivated, organized and methodical person. I have good interpersonal skills, work well in a team, am eager and eager to learn and develop new skills. My passion for programming helps me to improve work processes in my position. My experience in a large European company taught me how to work in a team and how to distribute my skills properly. No need for financial relocation package.

## **WORK EXPERIENCE**

#### **Presales engineer of Data Center Facility**

07/2022 - Present

C3Solutions – Russia, Moscow

- Technical sales support and support for customer-specific system solutions
- Preparation of quotation calculations and processing of specification
- Processing of customer inquiries and configuration of system solutions from the IT component portfolio (IT racks, air conditioning, etc.)

Improved the program for issuing commercial proposals, reducing the probability of making an error. Thanks to my experience in a European company, I helped implement a new price list with a grouping by product categories.

## **Presales engineer of Data Center Facility**

01/2022 - 07/2022

Rittal (Russian branch) - Russia, Moscow

- Technical sales support and support for customer-specific system solutions
- Preparation of quotation calculations and processing of specification
- Processing of customer inquiries and configuration of system solutions from the IT component portfolio (IT racks, air conditioning, etc.)

Implemented a program that has made it easier for the customer to find a Rittal industrial air conditioner that meets the specified requirements, as well as the ability to provide an analogue among competing products (Nvent, Schneider Electric, Pfannenberg etc.)

Many features of this program are unique on the Russian market, and unique among all Rittal's representatives.

#### **Technical Support Engineer**

10/2020 - 01/2022

Rittal (Russian branch) – Russia, Moscow

- Responsible for handling quality issue, provide products and engineering solutions
- Development of non-standard climate solutions,
- Responsible for internal technical support and reporting

By working with requests for climate solutions accelerated the overall processing of requests in the company from 4 days to 2 days.

#### **Project Engineer of Smart-Home systems**

09/2019 - 09/2020

Bestron – Russia, Moscow

 Responsible for the development of projects of Smart House and Low Power Systems for apartments.

## **NDT Engineer**

05/2018 - 09/2018

Cryogenmontage – Russia, Plesetsk Spaceport

Local troubleshooting and maintainance

In the course of work tests of the liquefied gas storage system at the Angara launch site were carried out. Subsequently spacecraft launches from this spaceport were resumed (end of 2020)

# **CONTACTS**



Russia, Moscow



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## LANGUAGES

#### Russian

C2 - Native speaker

#### **English**

B2 - Upper-intermediate

#### HARD SKILLS

Microsoft Office Microsoft Visio Autodesk AutoCAD SolidWorks

Python (Django, Pandas, Matplotlib) SQL (Postgre SQL) Microsoft VBA

Data Center Monitoring Data Center Cooling Data Analysis

## REFERENCES

## **Ezhov Aleksander**

Rittal

**Product Manager of Climate products** 

#### **Nilov Aleksander**

MTS (Largest network operator in Russia) Head of Data Center department

## Certificates

#### May 2020

Python programming, Bioinformatics Institute

#### June 2020

EF SET English Certificate 56/100 B2 Proficient

#### March 2022

EF SET English Certificate 74/100 C2 Proficient

# Courses

#### **Python programming**

03/2020 – 08/2020 Bioinformatic institute

English B2-C1 Level courses 09/2020 – Present

Skyeng

Data Scientist, Data analyst, Machine Leaning Scientist 10/2022 - Present DataCamp

## **EDUCATION**

Master of Nuclear Physics and Thermal Engineering,

specialty "Cryogenic and cooling units"

09/2019 - 08/2021

Moscow Power Engineering Institute

Graduated with a 4.5 out of 5 GPA

Research paper "Analysis of the Efficiency of Natural Gas Liquefaction Plants"

During the course of the study, I had an internship at a company that worked on the largest natural gas liquefaction projects in Russia.

Master of Nuclear Physics and Thermal Engineering,

specialty "Cryogenic and cooling units"

09/2015 - 08/2019

Moscow Power Engineering Institute

Graduated with a 4 out of 5 GPA
Research paper "Natural Gas Liquefaction Plants"

During the course of the study, I had an internship at the Plesetsk Cosmodrome. Servicing of the liquefied gas storage system at the active launch site was performed