

Nikolas Ternezis

PROFILE

Logical and Lateral Thinker

- Seeks to understand things completely and from first principles. Learns the details, but doesn't get caught in the weeds.
- Applies logic creatively to solve problems, optimise processes, and update practices.

Communicator and Culture-Oriented

- Enjoys conversations, speeches and simplification. Attentive listener and learner. Skilled writer and researcher.
- Values a purpose-driven culture which strives for excellence and competes with itself. Growth mindsets matter.
- Works fluently both in teams and autonomously. Able to motivate self and others to improve and achieve.

EDUCATION

The University of Sydney | B. Commerce & B. Advanced Studies (Majors: Finance, Economics) Grad. Jul 2022

- Distinction WAM ; Dalyell Scholar

CASS Business School Exchange Student, London

Jan 2020 – Mar 2020

Cranbrook School | Higher School Certificate

2014-2017

- **ATAR: 99.25** (Extension and Advanced English, Extension and Advanced Maths, Ancient History, Economics, Drama)
- **Awards** - NSW Premier's Award for All-round Excellence (2017), HSC Distinguished Achiever, Headmasters Award for Academic Effort (2015-17), Hellenic Studies Award, Aristotle University, Thessaloniki

WORK EXPERIENCE

ThinkInCap Pty Ltd, Sydney | Market Researcher, Analyst, Portfolio Manager

Apr 2020 - Current

- Research on market structure, monetary history, global trends (social, political, economic, technological), macroeconomic policy impact, market sentiment, political environment, equities and blockchain technology
- Manages a real-money portfolio of equities and cryptocurrencies valued at A\$60k based on own research, using macro-fundamental analysis supported by bottom-up and technical analysis

E.G. Funds | Strategy and Market Researcher, Writer and Editor

Feb 2021 – June 2021

- Assessed investment opportunities in the aged care and NDIS-funded real-estate spaces. Researched and evaluated business models, economic drivers and the competition landscape. Proposed a set of recommended investment strategies.
- Wrote reports, led investigative interviews with key players, constructed and delivered presentations to key stakeholders. Conducted other product-focused market research. Proof-read, edited and contributed to various public-ready documents.

Cranbrook School, Sydney | High Performer Habits Workshop

Feb 2019 – Apr 2019

- Proposed, designed and delivered a 9-session skills workshop to Year 12 students
- Topics included: Drive and Discipline, The Formation of Good Habits, Writing, Speaking, Memory, Neuroplasticity, Relationships, Physical health, Mental health

Private | Tutor

Feb 2018 – Current

- Years 10-12 Mathematics, English, Economics, Critical Thinking, Writing, Study & Organisational Skills
(Referees available upon request)

OTHER ACHIEVEMENTS

Leadership

- Student Head of House, School Prefect, Student Head of Debating, Student Peer Support Leader (Cranbrook)

Service

- Service Representative for Cranbrook Boarding House of 75 students – leading them through charity events including Clean up Australia Day, City2Surf, the Salvation Army Red Shield Appeal, Toys 'n' Tucker and the 40 Hour Famine

Debating

2015-17

- Learnt the importance of Honesty, Humility and Value-Alignment for optimal team performance
- Working under time-pressure fostered a keen sense of pragmatism to efficiently prioritise and resolve issues

STEM

- Selected for the National Youth Science Forum (2017) ; International Youth Science Forum (2017, London)

Writing

2017-Current

- Actively contributing to an 80+ page collection of philosophically oriented poems, essays and aphorisms – practicing clarity, creativity and conciseness.
- Self-published ten articles (~60,000 words) on self-taught knowledge about monetary history and blockchain technology.