Problem Definition:

User should be able to provide a Customer ID and Date, and program should be able to predict quantity

In [1]:

```
import pandas as pd
import numpy as np
```

In [2]:

```
data = pd.read_csv("online_retail.csv")
```

In [3]:

data.head()

Out[3]:

	InvoiceNo	StockCode	Description	Quantity	InvoiceDate	UnitPrice	CustomerID	Country
0	536365	85123A	WHITE HANGING HEART T- LIGHT HOLDER	6	12/1/10 8:26	2.55	17850.0	United Kingdom
1	536365	71053	WHITE METAL LANTERN	6	12/1/10 8:26	3.39	17850.0	United Kingdom
2	536365	84406B	CREAM CUPID HEARTS COAT HANGER	8	12/1/10 8:26	2.75	17850.0	United Kingdom
3	536365	84029G	KNITTED UNION FLAG HOT WATER BOTTLE	6	12/1/10 8:26	3.39	17850.0	United Kingdom
4	536365	84029E	RED WOOLLY HOTTIE WHITE HEART.	6	12/1/10 8:26	3.39	17850.0	United Kingdom
4								•

In [4]:

```
data.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 541909 entries, 0 to 541908
Data columns (total 8 columns):
     Column
                  Non-Null Count
                                    Dtype
     _ _ _ _ _ _
 0
     InvoiceNo
                  541909 non-null
                                    object
 1
     StockCode
                  541909 non-null
                                    object
 2
     Description
                  540455 non-null
                                    object
 3
                  541909 non-null
                                    int64
     Quantity
 4
     InvoiceDate 541909 non-null
                                    object
 5
     UnitPrice
                  541909 non-null
                                    float64
 6
     CustomerID
                  406829 non-null
                                    float64
 7
     Country
                  541909 non-null object
dtypes: float64(2), int64(1), object(5)
memory usage: 33.1+ MB
In [5]:
data.isna().sum()
Out[5]:
InvoiceNo
                     0
StockCode
                     0
Description
                 1454
Quantity
                     0
                     0
InvoiceDate
UnitPrice
                     0
CustomerID
               135080
                     0
Country
dtype: int64
In [6]:
# removing rows where description is null , customerid is null , unit price is less than
# all condition needs to be true
to drop = data[(data['Description'].isnull()) & (data['CustomerID'].isnull()) &
                (data['UnitPrice'] < 1) & (data['Quantity'] < 0)].index</pre>
# Remove the filtered rows
data.drop(to_drop, inplace=True)
In [7]:
data.isna().sum()
Out[7]:
InvoiceNo
                     0
                     0
StockCode
Description
                   592
Quantity
                     0
InvoiceDate
                     0
UnitPrice
                     0
               134218
CustomerID
Country
                     0
```

dtype: int64

```
In [8]:
# forward filled all null CustomerID because
data['CustomerID'].fillna(method='ffill', inplace=True)
In [9]:
data.isna().sum()
Out[9]:
InvoiceNo
                 0
StockCode
                 0
Description
               592
Quantity
                 0
InvoiceDate
                 0
UnitPrice
                 0
CustomerID
                 0
                 0
Country
dtype: int64
In [10]:
# removing rows where quantity is in negative
# removing rows where quantity is greater than 2000 to remove outliers
data = data[(data['Quantity'] >= 0) & (data['Quantity'] <= 2000)]</pre>
In [11]:
data.info()
<class 'pandas.core.frame.DataFrame'>
Int64Index: 531259 entries, 0 to 541908
Data columns (total 8 columns):
#
     Column
                  Non-Null Count
                                    Dtype
     _____
                  -----
0
    InvoiceNo
                  531259 non-null
                                    object
1
    StockCode
                  531259 non-null
                                   object
 2
    Description
                  530669 non-null
                                    object
 3
    Quantity
                  531259 non-null
                                   int64
 4
    InvoiceDate 531259 non-null
                                   object
    UnitPrice
                  531259 non-null
 5
                                   float64
6
    CustomerID
                  531259 non-null
                                    float64
                  531259 non-null
7
    Country
                                    object
dtypes: float64(2), int64(1), object(5)
memory usage: 36.5+ MB
In [12]:
neg_rows = data[data['Quantity'] <= 0]</pre>
```

```
neg_rows = data[data['Quantity'] <= 0]
neg_rows</pre>
```

Out[12]:

InvoiceNo StockCode Description Quantity InvoiceDate UnitPrice CustomerID Country

```
In [13]:
```

```
print(data.duplicated().sum())
data.drop_duplicates(inplace=True)
```

5231

```
In [14]:
```

```
data.info()

<class 'pandas.core.frame.DataFrame'>
Int64Index: 526028 entries, 0 to 541908
Data columns (total 8 columns):
    # Column Non-Null Count Dtype
```

```
-----
                  -----
0
    InvoiceNo
                  526028 non-null
                                   object
1
    StockCode
                  526028 non-null
                                   object
 2
    Description
                 525438 non-null
                                   object
 3
    Quantity
                  526028 non-null
                                   int64
 4
    InvoiceDate
                 526028 non-null
                                   object
 5
    UnitPrice
                  526028 non-null
                                   float64
 6
    CustomerID
                  526028 non-null
                                   float64
    Country
                  526028 non-null
                                   object
dtypes: float64(2), int64(1), object(5)
memory usage: 36.1+ MB
```

In [15]:

```
# converted InvoiceDate to date time format and extracted Day, Month and Year.

data['InvoiceDate'] = pd.to_datetime(data['InvoiceDate'])
data['Day'] = data['InvoiceDate'].dt.day
data['Month'] = data['InvoiceDate'].dt.month
data['Year'] = data['InvoiceDate'].dt.year
```

In [16]:

```
# these columns are not required for prediction hence we are removing these columns.

data.drop(columns=['InvoiceNo','StockCode','Description','UnitPrice','Country','InvoiceDate
```

In [17]:

```
data.head(1)
```

Out[17]:

	Quantity	CustomerID	Day	Month	Year
0	6	17850.0	1	12	2010

In [18]:

```
data['CustomerID'] = data['CustomerID'].astype('int64')
data['Quantity'] = data['Quantity'].astype('int64')
```

In [19]:

data.info()

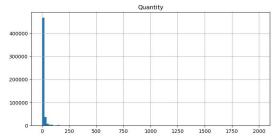
<class 'pandas.core.frame.DataFrame'>
Int64Index: 526028 entries, 0 to 541908
Data columns (total 5 columns):

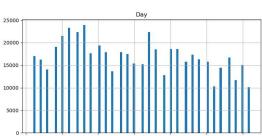
#	Column	Non-Null Count	Dtype
0	Quantity	526028 non-null	int64
1	CustomerID	526028 non-null	int64
2	Day	526028 non-null	int64
3	Month	526028 non-null	int64
4	Year	526028 non-null	int64

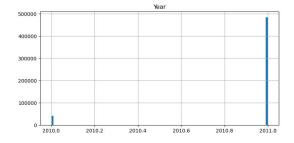
dtypes: int64(5)
memory usage: 24.1 MB

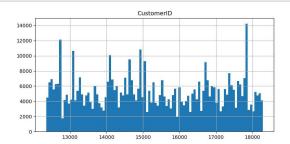
In [20]:

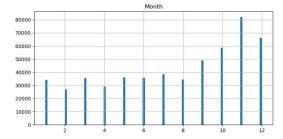
import matplotlib.pyplot as plt
data.hist(bins=100, figsize=(20,15))
plt.show()





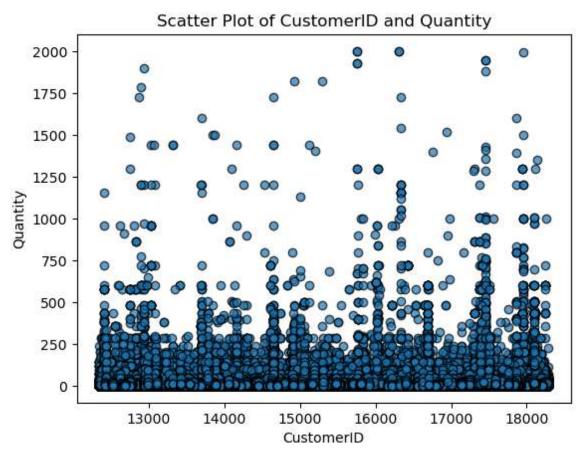






In [21]:

```
plt.scatter(data['CustomerID'], data['Quantity'], edgecolor='black', alpha=0.7)
plt.xlabel('CustomerID')
plt.ylabel('Quantity')
plt.title('Scatter Plot of CustomerID and Quantity')
plt.show()
```



Pivot Tables

In [22]:

pivot_table2 = pd.pivot_table(data, index='Day', columns='Year', values='Quantity', aggfu
pivot_table2.sort_values(by='All', ascending=False, inplace=True)
print(pivot_table2)

Year	2010	2011	A11
Day	255044		
All	355814.0	5050855.0	5406669
7	25324.0	215160.0	240484
5	16243.0	215497.0	231740
6	21775.0	194258.0	216033
20	15767.0	199456.0	215223
17	16947.0	195722.0	212669
11	NaN	211665.0	211665
14	20738.0	187885.0	208623
4	NaN	206013.0	206013
8	23049.0	175415.0	198464
21	15650.0	180715.0	196365
18	NaN	191519.0	191519
28	NaN	185337.0	185337
10	21031.0	161812.0	182843
9	20698.0	161086.0	181784
1	26906.0	152459.0	1 79365
15	18453.0	157725.0	176178
13	17701.0	153767.0	171468
24	NaN	168129.0	168129
16	27464.0	135904.0	163368
22	3212.0	157995.0	161207
2	28403.0	130329.0	158732
3	16430.0	138540.0	154970
19	3734.0	150583.0	154317
23	5752.0	146864.0	152616
25	NaN	149989.0	149989
12	10537.0	134570.0	145107
27	NaN	135642.0	135642
30	NaN	127676.0	127676
29	NaN	117130.0	117130
26	NaN	115819.0	115819
31	NaN	96194.0	96194

In [23]:

```
pivot_table3 = pd.pivot_table(data, index='Month', columns='Year', values='Quantity', agg
print(pivot_table3)
```

```
2010
Year
                      2011
Month
            NaN
                 311573.0
1
2
            NaN
                 274776.0
3
                 378863.0
            NaN
4
            NaN
                 308200.0
5
            NaN
                 391686.0
            NaN 389633.0
6
7
            NaN
                399187.0
8
            NaN 421386.0
9
            NaN
                 574169.0
10
            NaN 619173.0
11
            NaN
                748788.0
12
       355814.0 233421.0
```

In [24]:

```
pivot_table_6 = data.pivot_table(index='CustomerID', columns='Year', values='Quantity', a
# Sorted pivot table high to low
pivot_table_6.sort_values(by='All', ascending=False, inplace=True)
print(pivot_table_6.head(10))
```

Year	2010	2011	All
CustomerID			
All	355814.0	5050855.0	5406669
14646	7983.0	188462.0	196445
14911	3331.0	81894.0	85225
12415	NaN	77812.0	77812
17450	786.0	70251.0	71037
18102	6695.0	61209.0	67904
13694	3860.0	62975.0	66835
17511	6426.0	59565.0	65991
14156	1606.0	59943.0	61549
14298	4976.0	53367.0	58343

Model Implementation

In [25]:

```
from sklearn.linear_model import LinearRegression
from sklearn.ensemble import RandomForestRegressor
from sklearn.tree import DecisionTreeRegressor
from sklearn.model_selection import train_test_split
```

In [26]:

```
X = data[['CustomerID', 'Year', 'Month', 'Day']]
y = data['Quantity']
```

```
In [27]:
```

```
from sklearn.preprocessing import MinMaxScaler
scaler = MinMaxScaler()
x_scaled = scaler.fit_transform(X)
X = pd.DataFrame(x_scaled, columns=X.columns)
```

In [28]:

```
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42)
print(f"rows in train set : {len(X_train)}\nrows in test set : {len(X_test)}\n")
```

rows in train set : 420822 rows in test set : 105206

In [29]:

```
# regressor = LinearRegression()
# regressor.fit(X_train, y_train)

# regressor = RandomForestRegressor()
# regressor.fit(X_train, y_train)

regressor = DecisionTreeRegressor()
regressor.fit(X_train, y_train)
```

Out[29]:

DecisionTreeRegressor()

In [30]:

```
y_pred = regressor.predict(X_test)
```

In [31]:

```
print('R-squared score:', regressor.score(X_test, y_test))
```

R-squared score: 0.3267892862224361

In [32]:

```
from sklearn.metrics import mean_squared_error

# Calculating the MSE for the training data
y_train_pred = regressor.predict(X_train)
train_mse = mean_squared_error(y_train, y_train_pred)
print('Train MSE:', train_mse)
```

Train MSE: 489.944470249676

```
In [33]:
```

```
# Calculating the MSE for the test data
y_test_pred = regressor.predict(X_test)
test_mse = mean_squared_error(y_test, y_test_pred)
print('Test MSE:', test_mse)

Test MSE: 767.1758034959994
```

In [34]:

```
data = [[17850, 2010, 12, 1]] # CustomerID, Year, Month and Day
predicted_quantity = regressor.predict(data)
print('Predicted quantity:', predicted_quantity[0])
```

Predicted quantity: 2.6153846153846154

C:\Users\kajal\anaconda3\lib\site-packages\sklearn\base.py:450: UserWarnin
g: X does not have valid feature names, but DecisionTreeRegressor was fitt
ed with feature names
 warnings.warn(

In []:

In []: