## What is Statistical Modeling and how is it used?

**Statistical modeling** is the process of applying statistical analysis to a dataset. A **statistical model** is a mathematical representation (or mathematical model) of observed data.

When <u>data analysts</u> apply various statistical models to the data they are investigating, they are able to understand and interpret the information more strategically. Rather than sifting through the raw data, this practice allows them to identify relationships between variables, <u>make predictions</u> about future sets of data, and visualize that data so that non-analysts and stakeholders can consume and leverage it.

"When you analyze data, you are looking for patterns," says Mello. "You are using a sample to make an inference about the whole."

## 3 Reasons to Learn Statistical Modeling

While <u>data scientists</u> are most often tasked with building models and writing algorithms, analysts also interact with statistical models in their work on occasion. For this reason, analysts who are looking to excel should aim to obtain a solid understanding of what makes these models successful.

"As machine learning and artificial intelligence become more commonplace, more and more companies and organizations are leveraging statistical modeling in order to make predictions about the future based off data," Mello says. "[So] if you work in the area of data analytics, you need to understand how the underlying models work...No matter what kind of analysis you are doing or what kind of data you are working with, you are going to need to use statistical modeling in some way."

Below are some of the benefits that come from having a thorough understanding of statistical modeling.

#### 1. You will be better equipped to choose the right model for your needs.

There are many different types of statistical models, and an effective data analyst needs to have a comprehensive understanding of them all. In each scenario, you should be able to identify not only which model will help best answer the question at hand, but also which model is most appropriate for the data you're working with.

#### 2. You will be better able to prepare your data for analysis.

Data is rarely ready for analysis in its raw form. To ensure your analysis is accurate and viable, the data must first be cleaned up. This cleanup often includes organizing the gathered information and removing "bad or incomplete data" from the sample.

"Before any statistical model can be completed, you need to explore [and], understand the data," says Mello. "If there is no quality [in the data], then you can't really derive any insights from it."

Once you know how various statistical models work and how they leverage data, it will become easier for you to determine what data is most relevant to the question you are trying to answer, as well.

#### 3. You will become a better communicator.

In most organizations, data analysts are required to <u>communicate their findings</u> with two different audiences. The first audience consists of those on the business team who don't need to understand the details of your analysis, but simply want to know the key takeaways. The second audience consists of those who are interested in the more granular details; this group will want both the list of broad conclusions and an explanation of how you reached them.

Having a thorough understanding of statistical modeling can help you better communicate with both of these audiences, as you will be better equipped to reach conclusions and therefore generate better data visualizations, which are helpful in communicating complex ideas to non-analysts. Simultaneously, a complex understanding of how these models work on the backend will allow you to generate and explain those more granular details when necessary.

## **Important Statistical Techniques in Data Analysis**

Before any statistical model can be created, an analyst needs to collect or fetch the data housed on a database, clouds, social media, or within a plain excel file. To do this, analysts must also have a solid grasp of data structure and management, including how and where data is stored, fetched, and maintained. Those working in this field should thus share a passion for facts and data, and understand the basics of data manipulation, as well.

Once it comes time to analyze the data, there are an array of statistical models analysts may choose to utilize. According to Mello, most common techniques will fall into the following two groups:

- Supervised learning, including regression and classification models.
- Unsupervised learning, including clustering algorithms and association rules.

#### **Regression Models**

Data analysts use **regression models** to examine relationships between variables. Regression models are often used by organizations to determine which independent variables hold the most influence over dependent variables—information that can be leveraged to make essential <u>business decisions</u>.

"The most traditional regression models that have been used for a long time are logistic regression, linear regression, and polynomial regression," Mello says. "These are the most

common."

Other examples of regression models can include stepwise regression, ridge regression, lasso

regression, and elastic net regression.

**Classification Models** 

**Classification** is a process in which an algorithm is used to analyze an existing data set of known points. The understanding achieved through that analysis is then leveraged as a means of appropriately classifying the data. Classification is a form of machine learning that can be particularly helpful in analyzing very large, complex sets of data to help make more accurate

particularly nelptul in analyzing very large, complex sets of data to help make more accurate

predictions.

"Classification models are a form of supervised machine learning which is often used when the analyst needs to understand how they got to a certain point," Mello says. "They give you more than just an output; [they give you] more information that you can use to explain the results

of the prediction to your boss or stakeholder."

Some of the most common classification models include decision trees, random forests, nearest

neighbor, and Naive Bayes.

There are also the neural networking models that are more used in AI. "These are very powerful

models, and they can make accurate predictions very well," Mello says, "but you typically

cannot explain what is happening behind the scenes."

**Digging In Deeper:** The unknown process that takes place with this model can be compared to

putting raw dough into one side of a black box and getting freshly baked bread out the other side. Because you understand the inputs (dough) and outputs (bread) you can make certain

assumptions about what happened inside the box—the dough was cooked—but the exact

mechanism of how this happened cannot be known.

Ref:

https://www.northeastern.edu/

## **Linear Regression**

Linear regression attempts to model the relationship between two variables by fitting a linear equation to observed data. One variable is considered to be an explanatory variable, and the other is considered to be a dependent variable. For example, a modeler might want to relate the weights of individuals to their heights using a linear regression model.

Before attempting to fit a linear model to observed data, a modeler should first determine whether or not there is a relationship between the variables of interest. This does not necessarily imply that one variable *causes* the other (for example, higher SAT scores do not *cause* higher college grades), but that there is some significant association between the two variables. A <u>scatterplot</u> can be a helpful tool in determining the strength of the relationship between two variables. If there appears to be no association between the proposed explanatory and dependent variables (i.e., the scatterplot does not indicate any increasing or decreasing trends), then fitting a linear regression model to the data probably will not provide a useful model. A valuable numerical measure of association between two variables is the <u>correlation coefficient</u>, which is a value between -1 and 1 indicating the strength of the association of the observed data for the two variables.

A linear regression line has an equation of the form Y = a + bX, where X is the explanatory variable and Y is the dependent variable. The slope of the line is b, and a is the intercept (the value of y when x = 0).

## **Least-Squares Regression**

The most common method for fitting a regression line is the method of least-squares. This method calculates the best-fitting line for the observed data by minimizing the sum of the squares of the vertical deviations from each data point to the line (if a point lies on the fitted line exactly, then its vertical deviation is 0). Because the deviations are first squared, then summed, there are no cancellations between positive and negative values.

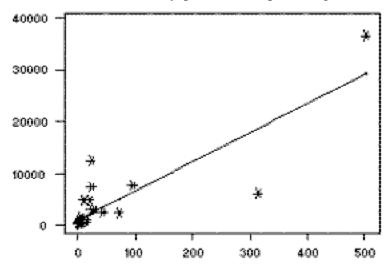
#### **Example**

The dataset "Televisions, Physicians, and Life Expectancy" contains, among other variables, the number of people per television set and the number of people per physician for 40 countries. Since both variables probably reflect the level of wealth in each country, it is reasonable to assume that there is some positive association between them. After removing 8 countries with missing values from the dataset, the remaining 32 countries have a correlation coefficient of 0.852 for number of people per television set and number of people per physician. The  $r^2$  value is 0.726 (the square of the correlation coefficient), indicating that 72.6% of the variation in one variable may be explained by the other. Suppose we choose to consider number of people per television set as the explanatory variable, and number of people per physician as the dependent variable. Using the MINITAB "REGRESS" command gives the following results:

The regression equation is People.Phys. = 1019 + 56.2 People.Tel.

To view the fit of the model to the observed data, one may plot the computed regression line

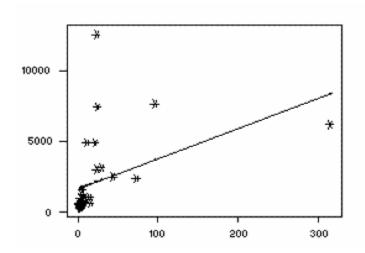
over the actual data points to evaluate the results. For this example, the plot appears to the right, with number of individuals per television set (the explanatory variable) on the x-axis and number of individuals per physician (the dependent variable) on the yaxis. While most of the data points are clustered towards the lower left corner of the plot (indicating relatively few individuals per television set and per physician), there are a



few points which lie far away from the main cluster of the data. These points are known as *outliers*, and depending on their location may have a major impact on the regression line (see below).

#### **Outliers and Influential Observations**

After a regression line has been computed for a group of data, a point which lies far from the line (and thus has a large residual value) is known as an *outlier*. Such points may represent erroneous data, or may indicate a poorly fitting regression line. If a point lies far from the other data in the horizontal direction, it is known as an *influential observation*. The reason for this distinction is that these points have may have a significant impact on the slope of the regression line. Notice,



in the above example, the effect of removing the observation in the upper right corner of the plot:

With this influential observation removed, the regression equation is now

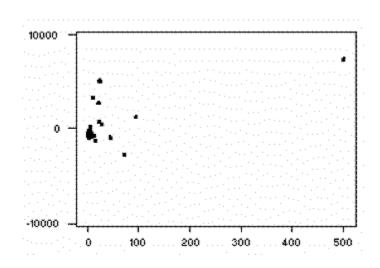
People.Phys = 1650 + 21.3 People.Tel.

The correlation between the two variables has dropped to 0.427, which reduces the  $r^2$  value to 0.182. With this influential observation removed, less that 20% of the

variation in number of people per physician may be explained by the number of people per television. Influential observations are also visible in the new model, and their impact should also be investigated.

#### Residuals

Once a regression model has been fit to a group of data, examination of the residuals (the deviations from the fitted line to the observed values) allows the modeler to investigate the validity of his or her assumption that a linear relationship exists. Plotting the residuals on the y-axis against the explanatory variable on the x-axis reveals any possible non-linear relationship among the variables, or alert the mode ler might investigate *lurking variables*. In our example, the residual plot amplifies the presence of outliers.



## **Lurking Variables**

If non-linear trends are visible in the relationship between an explanatory and dependent variable, there may be other influential variables to consider. A *lurking variable* exists when the relationship between two variables is significantly affected by the presence of a third variable which has not been included in the modeling effort. Since such a variable might be a factor of time (for example, the effect of political or economic cycles), a *time series plot* of the data is often a useful tool in identifying the presence of lurking variables.

## Extrapolation

Whenever a linear regression model is fit to a group of data, the range of the data should be carefully observed. Attempting to use a regression equation to predict values outside of this range is often inappropriate, and may yield incredible answers. This practice is known as *extrapolation*. Consider, for example, a linear model which relates weight gain to age for young children. Applying such a model to adults, or even teenagers, would be absurd, since the relationship between age and weight gain is not consistent for all age groups.

#### **Logistic Regression**

What is the logistic curve? What is the base of the natural logarithm? Why do statisticians prefer logistic regression to ordinary linear regression when the DV is binary? How are probabilities, odds and logits related? What is an odds ratio? How can logistic regression be considered a linear regression? What is a loss function? What is a maximum likelihood estimate? How is the *b* weight in logistic regression for a categorical variable related to the odds ratio of its constituent categories?

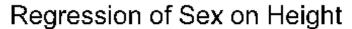
This chapter is difficult because there are many new concepts in it. Studying this may bring back feelings that you had in the first third of the course, when there were many new concepts each week.

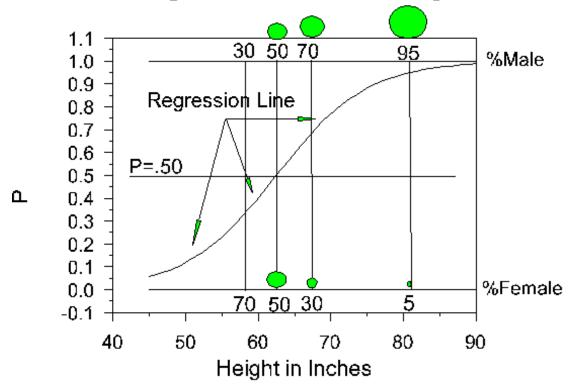
For this chapter only, we are going to deal with a dependent variable that is binary (a categorical variable that has two values such as "yes" and "no") rather than continuous.

[Technical note: Logistic regression can also be applied to ordered categories (ordinal data), that is, variables with more than two ordered categories, such as what you find in many surveys. However, we won't be dealing with that in this course and you probably will never be taught it. If our dependent variable has several unordered categories (e.g., suppose our DV was state of origin in the U.S.), then we can use something called discriminant analysis, which will be taught to you in a course on multivariate statistics.]

It is customary to code a binary DV either 0 or 1. For example, we might code a successfully kicked field goal as 1 and a missed field goal as 0 or we might code yes as 1 and no as 0 or admitted as 1 and rejected as 0 or Cherry Garcia flavor ice cream as 1 and all other flavors as zero. If we code like this, then the mean of the distribution is equal to the proportion of 1s in the distribution. For example if there are 100 people in the distribution and 30 of them are coded 1, then the mean of the distribution is .30, which is the proportion of 1s. The mean of the distribution. That is, if we grab a person at random from our sample of 100 that I just described, the probability that the person will be a 1 is .30. Therefore, proportion and probability of 1 are the same in such cases. The mean of a binary distribution so coded is denoted as P, the proportion of 1s. The proportion of zeros is (1-P), which is sometimes denoted as Q. The variance of such a distribution is PQ, and the standard deviation is Sqrt(PQ). {Why can't all of stats be this easy?}

Suppose we want to predict whether someone is male or female (DV, M=1, F=0) using height in inches (IV). We could plot the relations between the two variables as we customarily do in regression. The plot might look something like this:





Points to notice about the graph (data are fictional):

- 1. The regression line is a rolling average, just as in linear regression. The Y-axis is P, which indicates the proportion of 1s at any given value of height. (review graph)
- 2. The regression line is nonlinear. (review graph)
- 3. None of the observations -- the raw data points-- actually fall on the regression line. They all fall on zero or one. (review graph)

## Why use logistic regression rather than ordinary linear regression?

When I was in graduate school, people didn't use logistic regression with a binary DV. They just used ordinary linear regression instead. Statisticians won the day, however, and now most psychologists use logistic regression with a binary DV for the following reasons:

- 1. If you use linear regression, the predicted values will become greater than one and less than zero if you move far enough on the X-axis. Such values are theoretically inadmissible.
- 2. One of the assumptions of regression is that the variance of Y is constant across values of X (homoscedasticity). This cannot be the case with a binary variable, because the variance is PQ. When 50 percent of the people are 1s, then the variance is .25, its maximum value. As we move to more extreme values, the variance decreases. When P=.10, the variance is .1\*.9 = .09, so as P approaches 1 or zero, the variance approaches zero.

3. The significance testing of the *b* weights rest upon the assumption that errors of prediction (Y-Y') are normally distributed. Because Y only takes the values 0 and 1, this assumption is pretty hard to justify, even approximately. Therefore, the tests of the regression weights are suspect if you use linear regression with a binary DV.

## The Logistic Curve

The logistic curve relates the independent variable, X, to the rolling mean of the DV, P ( $\bar{Y}$ ). The formula to do so may be written either

$$P = \frac{e^{a+bX}}{1+e^{a+bX}}$$

Or

$$P = \frac{1}{1 + e^{-(a+bX)}}$$

where P is the probability of a 1 (the proportion of 1s, the mean of Y), e is the base of the natural logarithm (about 2.718) and e and e are the parameters of the model. The value of e yields P when X is zero, and e adjusts how quickly the probability changes with changing X a single unit (we can have standardized and unstandardized b weights in logistic regression, just as in ordinary linear regression). Because the relation between X and P is nonlinear, e does not have a straightforward interpretation in this model as it does in ordinary linear regression.

#### **Loss Function**

A loss function is a measure of fit between a mathematical model of data and the actual data. We choose the parameters of our model to minimize the badness-of-fit or to maximize the goodness-of-fit of the model to the data. With least squares (the only loss function we have used thus far), we minimize  $SS_{res}$ , the sum of squares residual. This also happens to maximize  $SS_{reg}$ , the sum of squares due to regression. With linear or curvilinear models, there is a mathematical solution to the problem that will minimize the sum of squares, that is,

$$\mathbf{b} = (\mathbf{X}'\mathbf{X})^{-1}\mathbf{X}'\mathbf{y}$$

Or

$$\mathbf{b} = \mathbf{R}^{-1}\mathbf{r}$$

With some models, like the logistic curve, there is no mathematical solution that will produce least squares estimates of the parameters. For many of these models, the loss function chosen is called maximum likelihood. A likelihood is a conditional probability (e.g., P(Y|X), the probability of Y given X). We can pick the parameters of the model (a and b of the logistic curve) at random or by trial-and-error and then compute the likelihood of the data given those parameters (actually, we do better than trail-and-error, but not perfectly). We will choose as our parameters, those that result in the greatest likelihood computed. The estimates are called maximum likelihood because the parameters are chosen to maximize the likelihood (conditional probability of the data given parameter estimates) of the sample data. The techniques actually employed to find the maximum likelihood estimates fall under the general label numerical analysis. There are several methods of numerical analysis, but they all follow a similar series of steps. First, the computer picks some initial estimates of the parameters. Then it will compute the likelihood of the data given these parameter estimates. Then it will improve the parameter estimates slightly and recalculate the likelihood of the data. It will do this forever until we tell it to stop, which we usually do when the parameter estimates do not change much (usually a change .01 or .001 is small enough to tell the computer to stop). [Sometimes we tell the computer to stop after a certain number of tries or iterations, e.g., 20 or 250. This usually indicates a problem in estimation.]

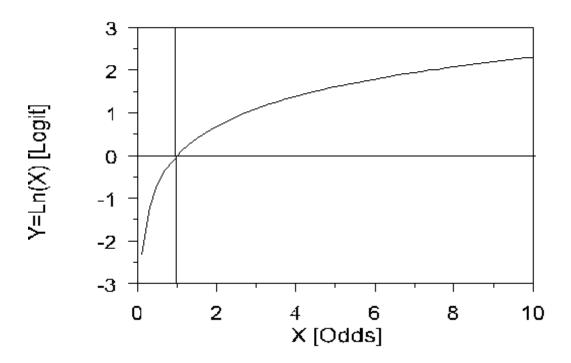
## Where on Earth Did This Stuff Come From?

Suppose we only know a person's height and we want to predict whether that person is male or female. We can talk about the probability of being male or female, or we can talk about the odds of being male or female. Let's say that the probability of being male at a given height is .90. Then the odds of being male would be

$$odds = \frac{P}{1 - P}$$

(Odds can also be found by counting the number of people in each group and dividing one number by the other. Clearly, the probability is not the same as the odds.) In our example, the odds would be .90/.10 or 9 to one. Now the odds of being female would be .10/.90 or 1/9 or .11. This asymmetry is unappealing, because the odds of being a male should be the opposite of the odds of being a female. We can take care of this asymmetry though the natural logarithm, ln. The natural log of 9 is 2.217 (ln(.9/.1)=2.217). The natural log of 1/9 is -2.217 (ln(.1/.9)=-2.217), so the log odds of being male is exactly opposite to the log odds of being female. The natural log function looks like this:

# Natural Log Function



Note that the natural log is zero when X is 1. When X is larger than one, the log curves up slowly. When X is less than one, the natural log is less than zero, and decreases rapidly as X approaches zero. When P = .50, the odds are .50/.50 or 1, and ln(1) = 0. If P is greater than .50, ln(P/(1-P)) is positive; if P is less than .50, ln(odds) is negative. [A number taken to a negative power is one divided by that number, e.g.  $e^{-10} = 1/e^{10}$ . A logarithm is an exponent from a given base, for example  $ln(e^{10}) = 10$ .]

Back to logistic regression.

In logistic regression, the dependent variable is a *logit*, which is the natural log of the odds, that is,

$$\log(\text{odds}) = \log(P) = \ln\left(\frac{P}{1-P}\right)$$

So a logit is a log of odds and odds are a function of P, the probability of a 1. In logistic regression, we find

$$logit(P) = a + bX,$$

Which is assumed to be linear, that is, the log odds (logit) is assumed to be linearly related to X, our IV. So there's an ordinary regression hidden in there. We could in theory do ordinary regression with logits as our DV, but of course, we don't have logits in there, we have 1s and 0s. Then, too, people have a hard time understanding logits. We could talk about odds instead. Of course, people like to talk about probabilities more than odds. To get there (from logits to probabilities), we first have to take the log out of both sides of the equation. Then we have to convert odds to a simple probability:

$$\ln\left(\frac{P}{1-P}\right) = a + bX$$

$$\frac{P}{1-P} = e^{a+bX}$$

$$P = \frac{e^{a+bX}}{1+e^{a+bX}}$$

The simple probability is this ugly equation that you saw earlier. If log odds are linearly related to X, then the relation between X and P is nonlinear, and has the form of the S-shaped curve you saw in the graph and the function form (equation) shown immediately above.

## An Example

Suppose that we are working with some doctors on heart attack patients. The dependent variable is whether the patient has had a second heart attack within 1 year (yes = 1). We have two independent variables, one is whether the patient completed a treatment consistent of anger control practices (yes=1). The other IV is a score on a trait anxiety scale (a higher score means more anxious).

#### Our data:

Person	2 <sup>nd</sup> Heart Attack	Treatment of Anger	Trait Anxiety
1	1	1	70

2	1	1	80
3	1	1	50
4	1	0	60
5	1	0	40
6	1	0	65
7	1	0	75
8	1	0	80
9	1	0	70
10	1	0	60
11	0	1	65
12	0	1	50
13	0	1	45
14	0	1	35
15	0	1	40
16	0	1	50
17	0	0	55
18	0	0	45
19	0	0	50
20	0	0	60

# Our correlation matrix:

	Heart	Treat	Anx
Heart	1		
Treat	30	1	

Anx	.59**	23	1
Mean	.50	.45	57.25
SD	.51	.51	13.42

Note that half of our patients have had a second heart attack. Knowing nothing else about a patient, and following the best in current medical practice, we would flip a coin to predict whether they will have a second attack within 1 year. According to our correlation coefficients, those in the anger treatment group are less likely to have another attack, but the result is not significant. Greater anxiety is associated with a higher probability of another attack, and the result is significant (according to r).

Now let's look at the logistic regression, for the moment examining the treatment of anger by itself, ignoring the anxiety test scores. SAS prints this:

Response Variable: HEART

Response Levels: 2

Number of Observations: 20

Link Function: Logit

Response Profile

Ordered

Value HEART Count

1010

2 1 10

SAS tells us what it understands us to model, including the name of the DV, and its distribution.

Then we calculate probabilities with and without including the treatment variable.

Criterion Intercept Intercept Chi-sq

Only and

Covariates

-2 LOG L 27.726 25.878 1.848

1df (p=.17)

The computer calculates the likelihood of the data. Because there are equal numbers of people in the two groups, the probability of group membership initially (without considering anger treatment) is .50 for each person. Because the people are independent, the probability of the entire set of people is .50<sup>20</sup>, a very small number. Because the number is so small, it is customary to first take the natural log of the probability and then multiply the result by -2. The latter step makes the result positive. The statistic -2LogL (minus 2 times the log of the likelihood) is a badness-of-fit indicator, that is, large numbers mean poor fit of the model to the data. SAS prints the result as -2 LOG L. For the initial model (intercept only), our result is the value 27.726. This is a baseline number indicating model fit. This number has no direct analog in linear regression. It is roughly analogous to generating some random numbers and finding R<sup>2</sup> for these numbers as a baseline measure of fit in ordinary linear regression. By including a term for treatment, the loss function reduces to 25.878, a difference of 1.848, shown in the chi-square column. The difference between the two values of -2LogL is known as the likelihood ratio test.

When taken from large samples, the difference between two values of -2LogL is distributed as chi-square:

$$\chi^{2} = -2LL_{R} - (-2LL_{F}) = -2\ln\left(\frac{likelihood_{R}}{likelihood_{F}}\right)$$

Recall that multiplying numbers is equivalent to adding exponents (same for subtraction and division of logs).

This says that the (-2Log L) for a restricted (smaller) model - (-2LogL) for a full (larger) model is the same as the log of the ratio of two likelihoods, which is distributed as chi-square. The full or larger model has all the parameters of interest in it. The restricted is said to be *nested* in the larger model. The restricted model has one or more of parameters in the full model restricted to some value (usually zero). The parameters in the nested model must be a proper subset of the parameters in the full model. For example, suppose we have two IVs, one categorical and once

continuous, and we are looking at an ATI design. A full model could have included terms for the continuous variable, the categorical variable and their interaction (3 terms). Restricted models could delete the interaction or one or more main effects (e.g., we could have a model with only the categorical variable). A nested model cannot have as a single IV, some other categorical or continuous variable not contained in the full model. If it does, then it is no longer nested, and we cannot compare the two values of -2LogL to get a chi-square value. The chi-square is used to statistically test whether including a variable reduces badness-of-fit measure. This is analogous to producing an increment in R-square in hierarchical regression. If chi-square is significant, the variable is considered to be a significant predictor in the equation, analogous to the significance of the b weight in simultaneous regression.

For our example with anger treatment only, SAS produces the following:

Analysis of Maximum Likelihood Estimates							
Variable	DF	Par Est	Std Err	Wald Chisq	Pr > Chi- sq	Stand. Est	Odds Ratio
Intercept	1	5596	.6268	.7972	.3719		
Treatment	1	1.2528	.9449	17566	.1849	.3525	3.50

The intercept is the value of a, in this case -.5596. As usual, we are not terribly interested in whether a is equal to zero. The value of b given for Anger Treatment is 1.2528. the chi-square associated with this b is not significant, just as the chi-square for covariates was not significant. Therefore we cannot reject the hypothesis that b is zero in the population. Our equation can be written either:

$$Logit(P) = -.5596 + 1.2528X$$

Or

$$P = \frac{1}{1 + e^{-(-.5596 + 1.2528X)}}$$

The main interpretation of logistic regression results is to find the significant predictors of Y. However, other things can sometimes be done with the results.

The Odds Ratio

Recall that the odds for a group is:

$$odds = \frac{P}{1 - P}$$

Now the odds for another group would also be P/(1-P) for that group. Suppose we arrange our data in the following way:

	Anger Treatment		
Heart Attack	Yes (1)	No (0)	Total
Yes (1)	3 (a)	7 (b)	10 (a+b)
No (0)	6 (c)	4 (d)	10 (c+d)
Total	9 (a+c)	11 (b+d)	20 (a+b+c+d)

Now we can compute the odds of having a heart attack for the treatment group and the no treatment group. For the treatment group, the odds are 3/6 = 1/2. The probability of a heart attack is 3/(3+6) = 3/9 = .33. The odds from this probability are .33/(1-.33) = .33/.66 = 1/2. The odds for the no treatment group are 7/4 or 1.75. The odds ratio is calculated to compare the odds across groups.

$$OR = \frac{a/c}{b/d} = \frac{ad}{bc}$$

If the odds are the same across groups, the odds ratio (OR) will be 1.0. If not, the OR will be larger or smaller than one. People like to see the ratio be phrased in the larger direction. In our case, this would be 1.75/.5 or 1.75\*2 = 3.50.

Now if we go back up to the last column of the printout where is says odds ratio in the treatment column, you will see that the odds ratio is 3.50, which is what we got by finding the odds ratio for the odds from the two treatment conditions. It also happens that  $e^{1.2528} = 3.50$ . Note that the exponent is our value of b for the logistic curve.

Ref:

http://faculty.cas.usf.edu/