

# KARMIAS

## A SOCIAL NETWORK FOR GOOD

A HYBRID MODULE OF SOCIAL IMPACT  
SOCIAL MEDIA & COMMUNITY PLATFORM

**Presented by : Nikhil Kamble**

**India**



- ✦ **MILLIONS OF PEOPLE NEED HELP EVERY DAY**
- ✦ **NGOS EXIST, BUT:**
  - HARD TO DISCOVER
  - HARD TO COORDINATE
  - NO UNIFIED DIGITAL SYSTEM
- ✦ **REQUESTS SCATTERED ACROSS WHATSAPP, CALLS, POSTS**
- ✦ **NO TRACKING, NO TRANSPARENCY, NO SCALE**

# PROBLEM STATEMENT

SOCIAL HELP IS BROKEN, FRAGMENTED, AND OFFLINE.





**A DIGITAL PLATFORM WHERE :**

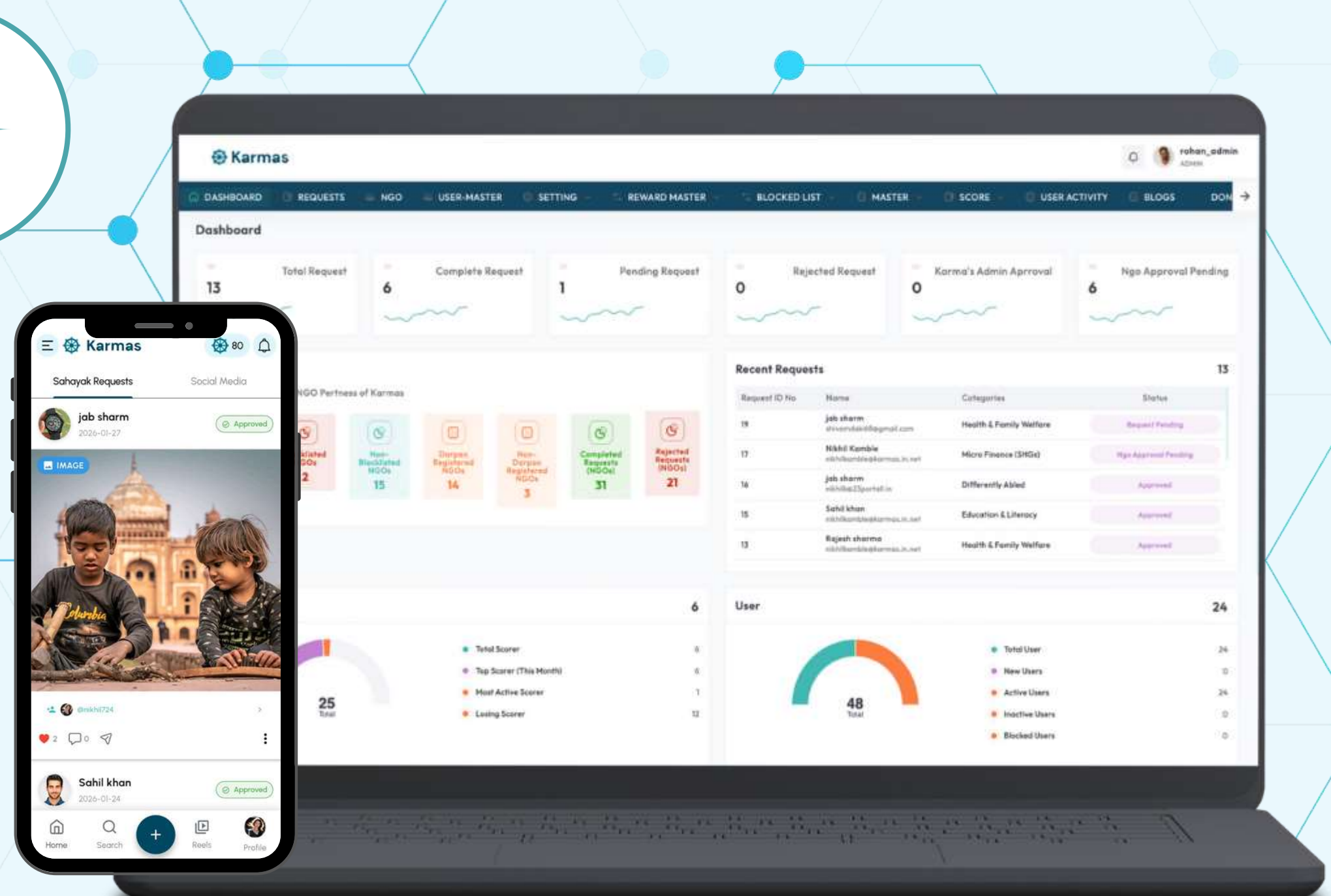
- ✦ **PEOPLE CREATE STRUCTURED HELP REQUESTS**
- ✦ **NGOS RECEIVE VERIFIED REQUESTS**
- ✦ **COMMUNITIES ENGAGE SOCIALLY**
- ✦ **IMPACT IS TRACKED END-TO-END**

**OUR SOLUTIONS**

# HOW IT WORKS

## HOW KARMAS WORKS

- ✦ User creates a help request
- ✦ Admin verifies request
- ✦ Request sent to relevant NGOs
- ✦ NGO approves / solves
- ✦ User earns Karmas Points
- ✦ Community sees impact
- ✦ No money in Phase 1 → only trust & community.

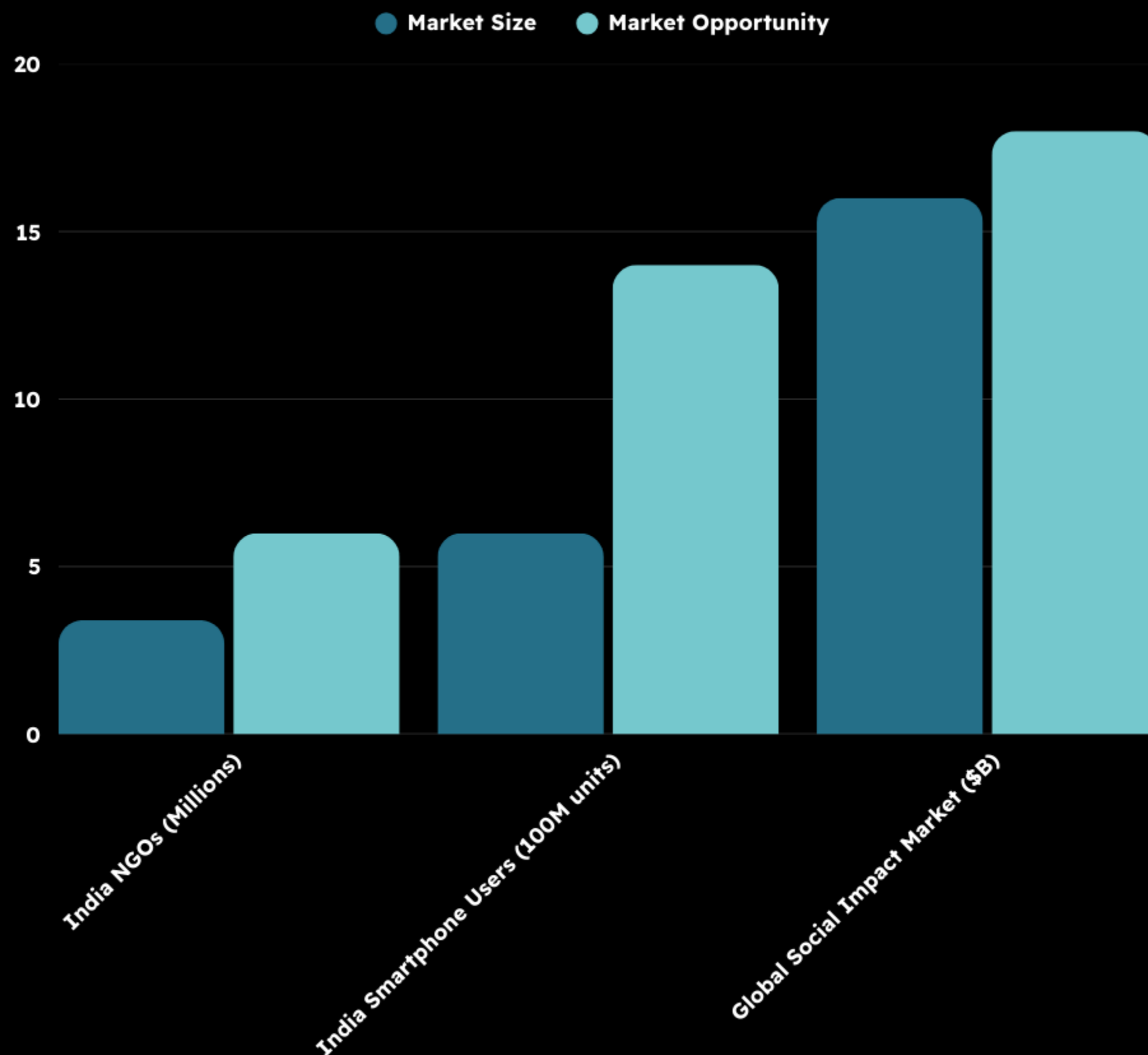




# WHY NOW?

- ◆ **INDIA HAS 3.5B+ SMARTPHONE USERS GLOBALLY (HUGE DIGITAL ADOPTION)**
- ◆ **NGOS ARE GOING DIGITAL POST-COVID**
- ◆ **GEN Z WANTS PURPOSE-DRIVEN PLATFORMS**
- ◆ **CSR SPENDING IN INDIA IS MANDATORY**
- ◆ **NO DOMINANT "SOCIAL IMPACT NETWORK" EXISTS YET**
- ◆ **TIMING IS PERFECT.**





# MARKET SIZE

## MARKET OPPORTUNITY

### MARKET OPPORTUNITY

#### INDIA:

- 3.4 MILLION NGOS
- 600M+ ACTIVE SMARTPHONE USERS
- CSR MARKET: \$4B+ ANNUALLY

#### INGLOBAL:

- SOCIAL IMPACT / CIVIC TECH MARKET = \$50B+

**WE START WITH INDIA → EXPAND GLOBALLY.**



# TRACTION (EVEN IF EARLY)

## CURRENT TRACTION (MVP)

- ✦ **PRODUCT BUILT: ANDROID APP LIVE**
- ✦ **CORE MODULES :**
  - REQUESTS
  - NGOS
  - SOCIAL FEED
  - TRACKING
- ✦ **NGOS ONBOARDING IN PROGRESS**
- ✦ **FOUNDER-LED USER TESTING**
- ✦ **EARLY STAGE MVP, VALIDATING WITH NGOS AND COMMUNITIES**





# BUSINESS MODEL

## MONETIZATION (PHASE 2+)

- ◆ CSR partnerships
- ◆ Featured NGOs
- ◆ Sponsored campaigns
- ◆ Corporate dashboards
- ◆ Premium NGO tools
- ◆ Phase 1 = growth
- ◆ Phase 2 = revenue





# COMPETITION

## CURRENT ALTERNATIVES:

- ✦ WHATSAPP GROUPS
- ✦ FACEBOOK PAGES
- ✦ GOOGLE FORMS
- ✦ NGO WEBSITES

## NO PLATFORM DOES ALL:

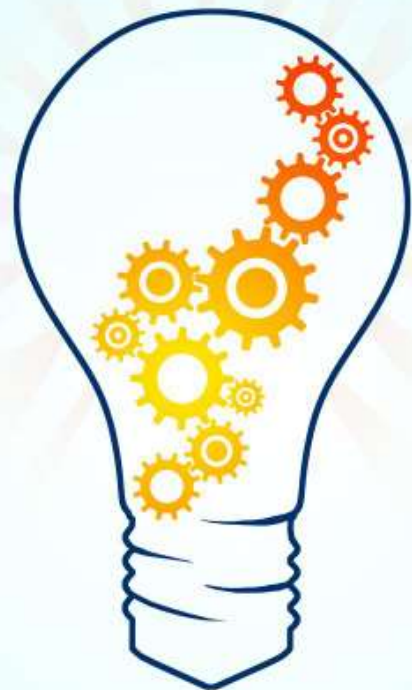
- ✦ REQUESTS
- ✦ NGOS
- ✦ SOCIAL MEDIA
- ✦ TRACKING
- ✦ REWARDS



# UNIQUE ADVANTAGE

## WHY KARMA WINS

- ◆ End-to-end workflow (request → NGO → impact)
- ◆ Built as a social network (not a directory)
- ◆ Gamification via Karmas Points
- ◆ Community-first design
- ◆ Founder is building from real NGO problems





# PRODUCT ROADMAP

## PHASE 1: CURRENT (LIVE)

### Core Platform Features

- User registration & login
- NGO registration & verification
- Admin verification system

### Help Request System

- Users create help requests (self or others)
- Structured forms with basic & contact details
- Admin-level request verification
- Auto-forwarding to nearby relevant NGOs
- NGO review, approve or reject with remarks

### NGO & Volunteer Module

- NGO dashboard
- Request management panel
- Volunteer discovery
- NGO member management (User Master)
- Designation & role management

### Social & Community Layer

- Social feed (posts, images, videos)
- Request cards as posts
- Like, comment, share, tag
- Messaging & discussion section
- Reels for impact stories

### Tracking & Transparency

- Live request tracking
- Status: pending / approved / rejected / solved
- Full request history
- Public impact updates

### Rewards & Engagement

- Karmas Points system
- Leaderboard & ranking
- User engagement metrics
- Recognition-based rewards

## PHASE 2: FUTURE (PLANNED)



### Donation & Payments

- Integrated donation system
- Secure payment gateway
- UPI / Cards / Net banking
- Direct NGO payments



### CSR & Corporate

- Corporate CSR onboarding
- Employee volunteering programs
- NGO adoption by companies
- Sponsored social campaigns
- CSR impact reports



### Advanced Analytics

- NGO performance dashboards
- Impact reports
- CSR metrics
- Donor analytics



### Monetization & Scale

- Premium NGO tools
- Featured NGO listings
- Sponsored campaigns





# ✦ TO BUILD THE WORLD'S LARGEST SOCIAL IMPACT NETWORK

✦ WHERE:

✦ HELPING OTHERS IS AS EASY AS POSTING ON SOCIAL MEDIA.

# VISION





## ◆ FOUNDER

- ◆ Nikhil Kamble
- ◆ CEO & UI/UX Designer
- ◆ Building Karmas from scratch
- ◆ Deep understanding of user behavior
- ◆ Mission-driven founder from India






# ASK

## WHAT WE'RE RAISING

- ◆ Raising: Pre-seed / Seed
- ◆ Use of funds:
  - Product development
  - NGO onboarding
  - Community growth
  - Core team
- ◆ Looking for:
  - Mentorship
  - Network
  - scale



# GET IN TOUCH WITH US —



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