

## JPMC Excel Skills Virtual Experience Hypothetical Account Dataset

				Product Lines			Marketing / Promotion Programs					Product Sales Volume (units)					
Account Name	Account Address	Decision Maker	Phone Number	Account Type	Product	Product	Product	Social Med	Coupon	Catalog	Inclusi	Posters	2017	2018	2019	2020	2021 5 YR CAGR
SB 1	2131 Patterson Road, Brooklyn NY 11201	Dorothy Rizzo	(880) 283-6803	Small Business	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	1982	5388	7063	7208	3093 46%
SB 2	3685 Morningview Lane, New York NY 10013	Lawson Moore	(711) 426-7350	Small Business	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	2786	3804	4121	6210	6909 25%
SB 3	2285 Ladybug Drive, New York NY 10013	Vin Hudson	(352) 352-5573	Small Business	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	1209	1534	1634	4302 3768 63%	
SB 4	2930 Southern Street, New York NY 10005	Suzana Huels	(491) 505-6064	Small Business	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	306	1251	2837	4439 3428 #VALUE!	
SB 5	2807 Geraldine Lane, New York NY 10004	Shonna Hettinger	(412) 570-0536	Small Business	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	1421	1893	2722	4410 5873 43%	
SB 6	7778 Cherry Road, Bronx NY 10467	Roy McGlynn	(534) 807-4187	Small Business	Yes	Yes	Yes	No	Yes	Yes	No	No	2341	6105	7777	7891 8758 33%	
SB 7	48 Winchester Avenue, New York NY 10024	Lorena Posocco	(678) 234-8103	Small Business	Yes	No	No	No	No	Yes	No	No	3252	8439	391	448 211 -61%	
SB 8	8735 Squaw Creek Drive, Brooklyn NY 11214	Janita Wiscoak	(305) 531-1310	Small Business	Yes	No	No	Yes	No	Yes	No	No	1581	4739	6582	3024 3753 #VALUE!	
SB 9	267 Third Road, New York NY 10034	Velma Riley	(637) 543-0310	Small Business	Yes	No	No	No	No	Yes	No	No	3766	8043	5556	5202 2373 -30%	
SB 10	102 Coffee Court, Bronx NY 10461	Holly Gaines	(277) 456-4626	Small Business	Yes	Yes	No	No	Yes	No	No	No	1530	1620	2027	4881 6002 41%	
SB 11	44 W. Pheasant Street, Brooklyn NY 11233	Gary Brown	(453) 368-3453	Small Business	Yes	No	No	No	No	No	No	No	7555	6551	5188	3436 2359 -25%	
SB 12	7488 N. Marconi Ave, Brooklyn NY 11237	Jeffrey Atkins	(313) 417-8368	Small Business	Yes	No	No	No	No	No	No	No	1532	2678	4068	4278 5382 37%	
SB 13	3575 Shipley Court, Brooklyn NY 11201	Tim Young	(876) 653-1727	Small Business	Yes	No	No	Yes				Yes	24	1737	3548	3668 8592 335%	
SB 14	8156 Lake View Street, New York, NY 10025	Debra Kroll	(628) 832-4986	Small Business	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	861	1314	1810	6510 3271 81%	
SB 15	44 Madison Dr, New York NY 10032	Kelly Boyd	(220) 929-0797	Small Business	Yes	Yes	No	No	No	No	No	No	3058	4839	4776	4024 369 -55%	
MB 1	3848 Linden St, New York NY 10011	Dan Hill	(248) 450-0797	Medium Business	Yes	Yes	No	No	No	No	No	No	3501	7079	7438	7443 3225 27%	
MB 2	805 South Pilgrim Court, Brooklyn NY 11225	Javier George	(364) 214-3742	Medium Business	Yes	Yes	No	No	No	No	No	No	3916	4218	5072	5201 7588 18%	
MB 3	9132 Redwood Rd, Bronx NY 10466	Christopher Evans	(831) 406-6300	Medium Business	Yes	Yes	No	Yes	No	Yes	No	No	700	5721	6247	8435 9236 91%	
MB 4	3 Warren Drive, New York NY 10040	Julie Ross	(778) 387-0744	Medium Business	Yes	Yes	No	No	No	No	No	No	3773	3173	8330	8256 3815 -21%	
MB 5	402 Bridgeton Lane, Bronx NY 10468	Bill Callahan	(617) 419-7396	Medium Business	Yes	Yes	No	No	Yes	No	Yes	No	73	3485	4532	5143 8100 225%	
MB 6	6 E. Nichols Ave, New York NY 10027	Anthony Brooks	(349) 801-7566	Medium Business	Yes	Yes	No	Yes	No	Yes	No	No	238	1235	1822	7074 8207 142%	
MB 7	323 North Edgewood St, Bronx NY 10457	Charlotte Leroux	(784) 634-6873	Medium Business	Yes	Yes	No	No	Yes	No	Yes	No	1368	3447	4535	5476 5983 64%	
MB 8	484 Thorne St, New York NY 10128	Nina Coulter	(338) 752-3381	Medium Business	Yes	No	No	No	Yes	No	No	No	8331	7667	5952	1938 375 -54%	
MB 9	861 Gonzalez Lane, Bronx NY 10472	Mia Ang	(253) 861-1301	Medium Business	Yes	Yes	No	Yes	No	Yes	Yes	No	1779	2124	2844	6877 3570 52%	
MB 10	267 Randall Mill Dr, New York NY 10033	Kathy Rogers	(393) 738-6471	Medium Business	Yes	Yes	No	Yes	Yes	Yes	Yes	No	570	1322	7279	8443 3571 102%	
MB 11	12 Lees Creek St, Brooklyn NY 11211	Rita Yarga	(754) 636-3109	Medium Business	Yes	No	No	No	Yes	No	No	No	6156	6110	5791	1759 369 -37%	
MB 12	240 W. Manhattan St, Bronx NY 10462	Mel Berkowitz	(367) 547-1542	Medium Business	Yes	Yes	No	Yes	Yes	Yes	No	No	209	621	3038	7118 8433 152%	
MB 13	62 Lower River Road, Staten Island, NY 10306	Debra Martin	(743) 360-6716	Medium Business	Yes	Yes	No	No	No	No	No	No	6309	6227	5123	4368 3857 -12%	
MB 14	48 S. Brandywine St, New York NY 10002	Debraun Fletcher	(845) 304-6511	Medium Business	Yes	Yes	No	Yes	No	Yes	No	No	712	4182	6087	7434 8539 86%	
MB 15	5 Tallwood St, Brooklyn NY 11233	Kari Lenz	(886) 554-5339	Medium Business	Yes	Yes	No	No	No	No	No	No	2330	2415	3461	3850 4657 18%	
OR 1	77 Stillwater St, Brooklyn NY 11213	John Mackey	(831) 581-1892	Online Retailer	Yes	Yes	Yes	No	No	Yes	No	Yes	2519	3338	5190	8203 8780 37%	
OR 2	7061 Bishop St, Yonkers NY 10701	Raymond Heywin	(571) 843-1746	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	138	286	6750	8254 8656 181%	
OR 3	7223 Cedarwood Ave, Brooklyn NY 11221	Janie Robertson	(324) 516-6566	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	8873	8484	7883	7439 6592 -7%	
OR 4	62 Lafayette Ave, Bronx NY 10462	Brooke Hayes	(247) 399-3334	Online Retailer	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	3297	4866	4328	8451 3585 31%	
OR 5	7833 Elm St, Staten Island NY 10306	Lex Niemeier	(320) 451-3973	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	1092	3140	4123	4366 3482 72%	
OR 6	423 Stonybrook Dr, Brooklyn NY 11203	Stephen Harris	(258) 348-7479	Online Retailer	Yes	Yes	Yes	No	No	No	Yes	Yes	2541	3794	3984	8803 3338 38%	
OR 7	640 Boedwood Dr, Bronx NY 10461	Juan Scott	(357) 532-0838	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	742	3751	4423	8733 3409 91%	
OR 8	3453 N. Wagon Lane, Brooklyn NY 11237	Kurt Isacco	(454) 303-5770	Online Retailer	Yes	No	No	No	No	No	Yes	Yes	7703	6357	3838	1857 1512 -33%	
OR 9	81 San Carlos Road, Bronx NY 10463	Dominique Johnson	(336) 448-7026	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	488	5535	5775	7661 9206 108%	
OR 10	536 Coffee St, Bronx NY 10472	Larry Alaimo	(242) 869-1226	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	376	889	4373	6803 7578 112%	
OR 11	32 Princess St, New York NY 10033	Carlos Moys	(485) 453-8693	Online Retailer	Yes	No	No	No	No	No	Yes	Yes	7840	5804	4259	4243 307 -42%	
OR 12	3151 River St, Brooklyn NY 11230	Shawn Salvatore	(691) 657-1438	Online Retailer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	1038	3615	3712	5819 3589 74%	
OR 13	424 Hall Ave, New York NY 10128	Annie Fuentes	(462) 693-6254	Online Retailer	Yes	Yes	No	No	No	No	No	No	8891	5352	5914	5405 4031 -18%	
OR 14	81 Crescent St, Brooklyn NY 11210	Maria Sawyer	(881) 243-5276	Online Retailer	Yes	Yes	Yes	Yes	No	No	No	No	1230	4033	6956	7929 8834 62%	
OR 15	7217 Birch Hill Dr, New York NY 10009	Darnell Straughter	(680) 628-4625	Online Retailer	Yes	Yes	Yes	Yes	Yes	No	No	No	431	6231	7478	8039 8271 103%	
WD 1	7184 Center Court, Brooklyn NY 11208	Richard Breaux	(685) 381-8556	Wholesale Distributor	Yes	No	No	No	No	Yes	No	No	8156	1245	731	338 44 -73%	
WD 2	815 2nd St, New York NY 10028	Craig Collins	(828) 840-2736	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	No	299	657	6238	8922 3081 135%	
WD 3	3875 Franklin Rd, Brooklyn NY 11223	Donna Lam	(331) 618-3558	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	No	1323	4963	6292	6728 8202 58%	
WD 4	601 Bank Ave, Brooklyn NY 11218	Teresa Vazbinder	(261) 630-0303	Wholesale Distributor	Yes	No	No	No	No	No	Yes	No	8466	4079	2797	2245 1636 -33%	
WD 5	21 Yukon St, Bronx NY 10451	Andre Mobley	(597) 701-9429	Wholesale Distributor	Yes	Yes	Yes	No	No	No	Yes	No	870	2428	7386	8835 3766 83%	
WD 6	18 N. Woodland Ave, New York NY 10025	Roy Hernandez	(609) 345-8163	Wholesale Distributor	Yes	Yes	Yes	No	No	No	Yes	No	1437	1768	2804	5718 3922 60%	
WD 7	65 Lower River Ave, Bronx NY 10465	Thomas Stewart	(381) 643-1230	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	No	1082	3353	6351	8550 3272 71%	
WD 8	8680 Alderwood St, New York NY 10032	Henry Lange	(293) 473-1512	Wholesale Distributor	Yes	Yes	Yes	No	No	No	Yes	No	3791	3610	7534	5080 4336 -16%	
WD 9	3888 Gonzalez St, Brooklyn NY 11228	Danielle Tomas	(453) 261-2301	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	No	1357	4189	5407	6233 3681 63%	
WD 10	3760 Taylor Dr, Brooklyn NY 11211	Joe Schimke	(336) 816-9148	Wholesale Distributor	Yes	No	No	No	No	No	Yes	No	576	2628	3612	5066 5156 73%	
WD 11	419 E. Henry Ave, New York NY 10031	Carlos Jackson	(201) 363-0653	Wholesale Distributor	Yes	Yes	Yes	No	No	Yes	No	No	128	416	747	1028 6357 165%	
WD 12	8083 8th St, Brooklyn NY 11203	Russell Wallace	(237) 890-0247	Wholesale Distributor	Yes	No	No	No	No	No	No	No	8034	6541	3311	3254 2687 -24%	
WD 13	2 Rock Maple Ave, New York NY 10029	Shameka West	(488) 656-0761	Wholesale Distributor	Yes	Yes	Yes	No	No	No	No	No	1263	2517	8042	8222 3686 66%	
WD 14	3571 Nicolls Ave, Staten Island NY 10312	Kevin Fleming	(650) 848-8284	Wholesale Distributor	Yes	Yes	Yes	No	No	No	No	No	1032	3919	4466	5568 6476 58%	
WD 15	174 Del Monte St, Brooklyn NY 11224	Anna Grey	(380) 437-1451	Wholesale Distributor	Yes	Yes	Yes	No	No	No	No	No	1014	2254	4534	6796 7730 66%	