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## Manager Report - Concorde

	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
Total Rooms in Hotel	248	248	30008	248	248	30008
Rooms Occupied	87	87	9230	209	209	11280
Rooms Occupied Time Share	3	3	1706			896
Total Rooms in Hotel minus OOO Rooms	238	238	28082	236	236	28421
Available Rooms	161	161	20778	39	39	18728
Available Rooms minus OOO Rooms	151	151	18852	27	27	17141
Complimentary Rooms	13	13	407	3	3	1005
House Use Rooms	5	5	750	37	37	1738
Rooms Occupied minus Comp, House Use and TS	66	66	6367			7641
Rooms Occupied minus Comp and House Use	69	69	8073	169	169	8537
Rooms Occupied minus House Use	82	82	8480	172	172	9542
Rooms Occupied minus Comp	74	74	8823	206	206	10275
Day Use Rooms	0	0	7	0	0	9
Out of Order Rooms	10	10	1926	12	12	1587
Out of Service Rooms	4	4	580	00	0	0
In-House Adults	126	126	20992	426	426	25408
In-House Children	6	6	2748	0	0	954
Total In-House Persons	132	132	23740	426	426	26362
Individual Persons In-House	83	83	23561	426	426	26362
Block Persons In-House	49	49	179	0	0	0
Member Persons In-House	0	0	0	0	0	0
VIP Persons In-House	0	0	584	1	1	165
Individual Rooms In-House	38	38	9113	209	209	11280
Block Rooms In-House	49	49	117	0	0	0
Source Rooms In-House	25	25	3470	209	209	9703
Company Rooms In-House	23	23	7035	209	209	10070
Travel Agent Rooms In-House	3	3	884	0	0	492
Group Rooms In-House	52	52	1853	19	19	1570
Blocks In-House	1	1	4	0	0	0
Birthdays In-House	0	0	88	1	1	64
% Rooms Occupied	35.08	35.08	30.76	84.27	84.27	37.59
% Rooms Occupied TimeShare	1.21	1.21	5.69			2.99
% Rooms Occupied minus Comp, House and TS	26.61	26.61	21.22			25.46
% Rooms Occupied minus Comp and House	27.82	27.82	26.90	68.15	68.15	28.45
% Rooms Occupied minus Comp, House and OOO	28.99	28.99	28.75	71.61	71.61	30.04
% Rooms Occupied minus Comp	29.84	29.84	29.40	83.06	83.06	34.24
% Rooms Occupied minus House	33.06	33.06	28.26	69.35	69.35	31.80
% Rooms Occupied minus Comp and OOO	31.09	31.09	31.42	87.29	87.29	36.15
% Rooms Occupied minus House and OOO	34.45	34.45	30.20	72.88	72.88	33.57
% Rooms Occupied minus OOO	36.55	36.55	32.87	88.56	88.56	39.69
Arrival Rooms	59	59	1846	0	0	1116
Arrival Persons	73	73	4588	0	0	2862
Deducted Arrivals	59	59	1846	0	0	1115
Non-Deducted Arrivals	0	0	0	0	0	1
Walk-in Rooms	0	0	0	0	0	0
Walk-in Persons	0	0	183	0	0	117
Extended Stay Persons	0	0		0	0	290
Extended Stay Persons	27		439	0 2	2	
Departure Rooms Departure Persons	58	27 58	1987 5153	4	4	1034 2804
Early Departure Rooms	0	0	72	2	2	57
Early Departure Persons Individual Departure Rooms	0 27	0 27	161 1963	4 2	4 2	155 1034
Individual Departure Persons	58	58	5107	4	4	2804
Individual Departure Persons Individual Member Departure Rooms	0	0	0	0	0	2804
Individual Member Departure Rooms Individual Member Departure Persons	0	0	0	0	0	0
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% Individual Member Departures  Member Departure Rooms	0.00	0.00	0.00	0.00	0.00	0.00
	0	0	0	0	0	0
Member Departures						
% Member Departures	0.00	0.00	0.00	0.00	0.00	0.00



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	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
No Show Rooms	0	0	1 1	0	0	1
No Show Persons	0	0	3	0	0	1
Cancelled Reservations for Today	3	3	597	0	0	505
Late Reservation Cancellations for Today	0	0	133	0	0	103
Reservations Made Today	21	21	3647	9	9	2961
Reservation Cancellations made Today	2	2	622	0	0	525
Room Nights Reserved Today	20	20	9690	5	5	25004
Today's Demand	87	87	9230	209	209	11280
Clean Rooms	22			1		
Dirty Rooms	103			228		
Doubles As Singles	0	0	53	5	5	171
% Beds Occupied	0.00	0.00	2846.52	1852.17	1852.17	2819.47
ADR	313.94	313.94	485.68	111,689,595.30	111,689,595.30	91,316,018.75
ADR minus Comp	369.09	369.09	508.08	113,316,142.80	113,316,142.80	100,247,658.54
ADR minus House	333.08	333.08	528.63	135,715,845.45	135,715,845.45	107,948,510.95
ADR minus Comp and House	395.84	395.84	555.28	138,125,002.47	138,125,002.47	120,656,517.69
ADR minus Comp and House Use and TimeShare	413.83	413.83	704.06			134,804,958.97
Average Person Rate	206.91	206.91	188.83	54,796,069.05	54,796,069.05	39,073,085.94
Average Persons per Block Rooms	1.00	1.00	1.53	0.00	0.00	0.00
Average Revenue per Block Rooms	375.60	375.60	632.96	0.00	0.00	0.00
Average Room Revenue per Block Rooms	375.33	375.33	381.18	0.00	0.00	0.00
Room Revenue	27,312.63	27,312.63	4,482,780.57	23,343,125,417.00	23,343,125,417.00	1,030,044,691,499.22
Food And Beverage Revenue	6,530.26	6,530.26	-1,246,847.35	539,553,078.00		187,977,890,466.11
Other Revenue	604.85	604.85	159,906.86	478,635,795.00	478,635,795.00	
Total Revenue	34,447.74	34,447.74	3,395,840.08	24,361,314,290.00		1,251,918,318,365.43
Block Revenue	18,404.51	18,404.51	74,056.67	0.00	0.00	0.00
Block Room Revenue	18,391.04	18,391.04	44,597.68	0.00	0.00	0.00
Individual Revenue	16,043.23	16,043.23	3,321,783.41	24,361,314,290.00		1,251,918,318,365.43
Individual Room Revenue	8,921.59	8,921.59	4,438,182.89	23,343,125,417.00		1,030,044,691,499.22
Member Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Member Room Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue per Person	260.97	260.97	143.04	57,186,183.78	57,186,183.78	47,489,504.53
Payment	210,004.59	210,004.59	8,841,087.24	808,303,772.00	808,303,772.00	
Maximum Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue for Rooms Occupied  Maximum Revenue %	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue % per Rooms Occupied  Arrival Rooms for Tomorrow	0.00	0.00	0.00	0.00	0.00	0.00
Arrival Persons for Tomorrow	7			0		
Departure Rooms for Tomorrow	16			17		
Departure Persons for Tomorrow	41			26		
% Rooms Occupied for Tomorrow	30.24			77.42		
% Multiple Occupancy	34.48			63.64		
% Rooms Occupied for the Next 7 Days	20.85			81.16		
% Rooms Occupied for the Next 31 Days	10.09			25.31		
% Rooms Occupied for the Next 365 Days	1.37			2.18		
Revenue per Available Room	110.13	110.13	149.39	94,125,505.71	94,125,505.71	34,325,669.54
Revenue per Available Room minus OOO	114.76	114.76	159.63	98,911,548.38	98,911,548.38	36,242,380.33
Rooms Occupied for the Next 7 Days	362			1409		
Rooms Occupied for the Next 31 Days	776			1946		
Rooms Occupied for the Next 365 Days	1236			1977		
Projected Rooms Occupied for current Month	0			2154		
Projected Rooms Occupied for current Year	1236			13257		
Travel Agent Room Revenue	1,334.42	1,334.42	589,935.68	0.00	0.00	78,870,620,785.09
Repeat Guests Rooms Occupied	15	15	3732	123	123	6144
Repeat Guests Room Revenue	1,524.22	1,524.22	1,224,241.70	11,713,799,968.00	11,713,799,968.00	450,812,929,784.80
Cancelled Rooms for Today	3	3	598	0	0	516
Late Room Cancellations for Today	0	0	134	0	0	97
Rooms Cancelled Today	2	2	627	0	0	535
No Show Reservations	0	0	1	0	0	1

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## Manager Report - Concorde

	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
Day Use Reservations	0	0	7	0	0	9
ADR plus Day Use	313.94	313.94	485.31	111,689,595.30	111,689,595.30	91,243,218.31