

Manager Report - Concorde

	2021 DAY	2021 MONTH	2021 YEAR	2020 DAY	2020 MONTH	2020 YEAR
Total Rooms in Hotel	248	2976	70680	248	2976	70928
Rooms Occupied	103	1005	25594	42	513	11162
Rooms Occupied Time Share	21	126	3843	0	2	1017
Total Rooms in Hotel minus OOO Rooms	227	2781	66586	246	2910	65868
Available Rooms	145	1971	45086	206	2463	59766
Available Rooms minus OOO Rooms	124	1776	40992	204	2397	54706
Complimentary Rooms	6	64	2285	4	62	1001
House Use Rooms	8	106	3369	36	428	6654
Rooms Occupied minus Comp, House Use and TS	68	709	16097	2	21	2490
Rooms Occupied minus Comp and House Use	89	835	19940	2	23	3507
Rooms Occupied minus House Use	95	899	22225	6	85	4508
Rooms Occupied minus Comp	97	941	23309	38	451	10161
Day Use Rooms	0	2	23	0	0	21
Out of Order Rooms	21	195	4094	2	66	5060
Out of Service Rooms	0	0	704	0	0	0
In-House Adults	207	1868	57477	77	929	22148
In-House Children	36	215	5860	1	15	816
Total In-House Persons	243	2083	63337	78	944	22964
Individual Persons In-House	243	2083	63282	78	944	22821
Block Persons In-House	0	0	55	0	0	143
Member Persons In-House	0	0	0	0	0	0
VIP Persons In-House	8	60	1053	1	12	407
Individual Rooms In-House	103	1005	25560	42	513	11088
Block Rooms In-House	0	0	34	0	0	74
Source Rooms In-House	78	797	19567	35	291	3336
Company Rooms In-House	79	759	22216	42	501	9293
Travel Agent Rooms In-House	11	57	1474	0	0	244
Group Rooms In-House	21	126	4718	0	2	1047
Blocks In-House	0	0	4	0	0	11
Birthdays In-House	0	5	155	1	3	57
% Rooms Occupied	41.53	33.77	36.21	16.94	17.24	15.74
% Rooms Occupied TimeShare	8.47	4.23	5.44	0.00	0.07	1.43
% Rooms Occupied minus Comp, House and TS	27.42	23.82	22.77	0.81	0.71	3.51
% Rooms Occupied minus Comp and House	35.89	28.06	28.21	0.81	0.77	4.94
% Rooms Occupied minus Comp, House and OOO	39.21	30.03	29.95	0.81	0.79	5.32
% Rooms Occupied minus Comp	39.11	31.62	32.98	15.32	15.15	14.33
% Rooms Occupied minus House	38.31	30.21	31.44	2.42	2.86	6.36
% Rooms Occupied minus Comp and OOO	42.73	33.84	35.01	15.45	15.50	15.43
% Rooms Occupied minus House and OOO	41.85	32.33	33.38	2.44	2.92	6.84
% Rooms Occupied minus OOO	45.37	36.14	38.44	17.07	17.63	16.95
Arrival Rooms	17	186	3857	2	30	1196
Arrival Persons	39	407	10168	3	85	2825
Deducted Arrivals	17	186	3856	2	30	1196
Non-Deducted Arrivals	0	0	1	0	0	0
Walk-in Rooms	0	0	1	0	0	0
Walk-in Persons	0	0	2	0	0	0
Extended Stay Rooms	0	23	398	1	17	285
Extended Stay Persons	0	37	957	4	27	556
Departure Rooms	23	280	3882	2	33	1352
Departure Persons	47	607	10317	6	77	3325
Early Departure Rooms	0	17	228	0	2	90
Early Departure Persons	0	26	666	0	5	180
Individual Departure Rooms	23	280	3871	2	33	1330
Individual Departure Persons	47	607	10299	6	77	3285
Individual Member Departure Rooms	0	0	0	0	0	0
Individual Member Departure Persons	0	0	0	0	0	0
% Individual Member Departures	0.00	0.00	0.00	0.00	0.00	0.00
Member Departure Rooms	0	0	0	0	0	0
Member Departure Persons	0	0	0	0	0	0
% Member Departures	0.00	0.00	0.00	0.00	0.00	0.00

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No Show Rooms	0	0	1	0	0	1
No Show Persons	0	0	1	0	0	1
Cancelled Reservations for Today	4	46	1224	0	11	729
Late Reservation Cancellations for Today	2	17	334	0	6	139
Reservations Made Today	36	400	8519	10	258	3355
Reservation Cancellations made Today	3	63	1405	0	9	755
Room Nights Reserved Today	106	1225	41674	8	6359	17855
Today's Demand	103	1005	25595	42	513	11163
Clean Rooms	11			0		
Dirty Rooms	116			204		
Doubles As Singles	2	13	241	4	32	306
% Beds Occupied	1350.00	1946.73	2784.04	433.33	625.17	1006.31
ADR	293.51	309.13	148,806,864.08	4,132,916.81	2,548,288.14	1,980,672.65
ADR minus Comp	311.66	330.15	163,394,520.54	4,567,960.68	2,898,607.13	2,175,796.49
ADR minus House	318.22	345.58	171,363,909.08	28,930,417.65	15,379,668.44	4,904,229.84
ADR minus Comp and House	339.68	372.06	191,001,147.41	86,791,252.95	56,837,905.10	6,304,039.96
ADR minus Comp and House Use and TimeShare	444.58	438.18	236,600,787.68	86,791,252.95	62,251,038.92	8,878,822.54
Average Person Rate	124.41	149.15	60,131,722.05	2,225,416.74	1,384,821.84	962,735.94
Average Persons per Block Rooms	0.00	0.00	1.62	0.00	0.00	1.93
Average Revenue per Block Rooms	0.00	0.00	113,839,050.18	0.00	0.00	7,809,279.93
Average Room Revenue per Block Rooms	0.00	0.00	113,839,050.18	0.00	0.00	7,717,297.30
Room Revenue	30,231.23	310,671.96	3,808,562,879,288.84	173,582,505.90	1,307,271,817.39	22,108,268,127.01
Food And Beverage Revenue	6,685.25	79,054.54	1,323,239,850,673.71	183,252,751.38	1,417,796,787.98	10,770,298,136.23
Other Revenue	692.70	10,857.91	160,232,004,909.03	73,889,506.64	382,710,806.65	1,163,742,066.71
Total Revenue	37,609.18	400,584.41	5,292,034,734,871.58	430,724,763.92	3,107,779,412.02	34,042,308,329.95
Block Revenue	0.00	0.00	3,870,527,706.28	0.00	0.00	577,886,715.00
Block Room Revenue	0.00	0.00	3,870,527,706.28	0.00	0.00	571,080,000.00
Individual Revenue	37,609.18	400,584.41	5,288,164,207,165.30	430,724,763.92	3,107,779,412.02	33,464,421,614.95
Individual Room Revenue	30,231.23	310,671.96	3,804,692,351,582.56	173,582,505.90	1,307,271,817.39	21,537,188,127.01
Member Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Member Room Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue per Person	154.77	192.31	83,553,605.87	5,522,112.36	3,292,139.21	1,482,420.67
Payment	56,798.20	1,743,693,079,187.87	7,657,287,509,879.38	565,271,808.20	2,719,322,837.27	39,642,260,792.69
Maximum Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue for Rooms Occupied	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue %	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue % per Rooms Occupied	0.00	0.00	0.00	0.00	0.00	0.00
Arrival Rooms for Tomorrow	24			10		
Arrival Persons for Tomorrow	52			20		
Departure Rooms for Tomorrow	11			2		
Departure Persons for Tomorrow	19			6		
% Rooms Occupied for Tomorrow	46.77			20.16		
% Multiple Occupancy	79.61			52.38		
% Rooms Occupied for the Next 7 Days	40.50			19.93		
% Rooms Occupied for the Next 31 Days	16.78			19.47		
% Rooms Occupied for the Next 365 Days	2.83			3.73		
Revenue per Available Room	121.90	104.39	53,884,590.82	699,929.46	439,271.44	311,700.15
Revenue per Available Room minus OOO	133.18	111.71	57,197,652.35	705,619.94	449,234.30	335,645.05
Rooms Occupied for the Next 7 Days	703			346		
Rooms Occupied for the Next 31 Days	1290			1497		
Rooms Occupied for the Next 365 Days	2560			3376		
Projected Rooms Occupied for current Month	0			1455		
Projected Rooms Occupied for current Year	2560			14349		
Travel Agent Room Revenue	5,054.26	23,504.54	424,157,819,381.05	0.00	0.00	2,029,326,999.97
Repeat Guests Rooms Occupied	36	584	13367	36	415	6957
Repeat Guests Room Revenue	7,889.33	155,923.26	1,440,709,310,517.48	83,387,437.90	403,682,615.08	7,379,081,799.00
Cancelled Rooms for Today	4	46	1230	0	10	722
Late Room Cancellations for Today	2	17	324	0	5	132
Rooms Cancelled Today	4	65	1413	0	8	752
No Show Reservations	0	0	1	0	0	1

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	2021 DAY	2021 MONTH	2021 YEAR	2020 DAY	2020 MONTH	2020 YEAR
Day Use Reservations	0	2	74	0	0	21
ADR plus Day Use	293.51	308.51	148,673,259.14	4,132,916.81	2,548,288.14	1,976,953.24

