

**Manager Report - Concorde**

	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
Total Rooms in Hotel	248	6944	29264	248	6944	29264
Rooms Occupied	38	2378	9036	214	5557	10644
Rooms Occupied Time Share	7	456	1689		2	896
Total Rooms in Hotel minus OOO Rooms	238	6656	27368	237	6636	27711
Available Rooms	210	4566	20228	34	1387	18620
Available Rooms minus OOO Rooms	200	4278	18332	23	1079	17067
Complimentary Rooms	3	128	382	3	86	996
House Use Rooms	5	138	736	39	1088	1623
Rooms Occupied minus Comp, House Use and TS	23	1656	6229		4381	7129
Rooms Occupied minus Comp and House Use	30	2112	7918	172	4383	8025
Rooms Occupied minus House Use	33	2240	8300	175	4469	9021
Rooms Occupied minus Comp	35	2250	8654	211	5471	9648
Day Use Rooms	0	1	7	0	0	9
Out of Order Rooms	10	288	1896	11	308	1553
Out of Service Rooms	4	81	568	0	0	0
In-House Adults	79	5817	20646	430	11571	24122
In-House Children	5	671	2730	0	1	954
Total In-House Persons	84	6488	23376	430	11572	25076
Individual Persons In-House	84	6358	23246	430	11572	25076
Block Persons In-House	0	130	130	0	0	0
Member Persons In-House	0	0	0	0	0	0
VIP Persons In-House	1	119	584	1	31	162
Individual Rooms In-House	38	2310	8968	214	5557	10644
Block Rooms In-House	0	68	68	0	0	0
Source Rooms In-House	15	581	3400	214	5554	9067
Company Rooms In-House	28	1673	6949	214	5553	9434
Travel Agent Rooms In-House	6	297	863	0	0	492
Group Rooms In-House	7	525	1785	19	525	1513
Blocks In-House	0	3	3	0	0	0
Birthdays In-House	0	16	85	0	28	63
% Rooms Occupied	15.32	34.25	30.88	86.29	80.03	36.37
% Rooms Occupied TimeShare	2.82	6.57	5.77		0.03	3.06
% Rooms Occupied minus Comp, House and TS	9.27	23.85	21.29		63.09	24.36
% Rooms Occupied minus Comp and House	12.10	30.41	27.06	69.35	63.12	27.42
% Rooms Occupied minus Comp, House and OOO	12.61	31.73	28.93	72.57	66.05	28.96
% Rooms Occupied minus Comp	14.11	32.40	29.57	85.08	78.79	32.97
% Rooms Occupied minus House	13.31	32.26	28.36	70.56	64.36	30.83
% Rooms Occupied minus Comp and OOO	14.71	33.80	31.62	89.03	82.44	34.82
% Rooms Occupied minus House and OOO	13.87	33.65	30.33	73.84	67.34	32.55
% Rooms Occupied minus OOO	15.97	35.73	33.02	90.30	83.74	38.41
Arrival Rooms	8	523	1759	0	162	1115
Arrival Persons	18	1378	4454	0	279	2859
Deducted Arrivals	8	523	1759	0	161	1114
Non-Deducted Arrivals	0	0	0	0	1	1
Walk-in Rooms	0	0	0	0	0	0
Walk-in Persons	0	0	0	0	0	0
Extended Stay Rooms	1	40	181	0	2	117
Extended Stay Persons	2	101	436	0	3	290
Departure Rooms	7	505	1949	0	15	1031
Departure Persons	18	1346	5067	0	43	2797
Early Departure Rooms	0	14	72	0	9	54
Early Departure Persons	0	30	161	0	29	148
Individual Departure Rooms	7	481	1925	0	15	1031
Individual Departure Persons	18	1300	5021	0	43	2797
Individual Member Departure Rooms	0	0	0	0	0	0
Individual Member Departure Persons	0	0	0	0	0	0
% Individual Member Departures	0.00	0.00	0.00	0.00	0.00	0.00
Member Departure Rooms	0	0	0	0	0	0
Member Departure Persons	0	0	0	0	0	0
% Member Departures	0.00	0.00	0.00	0.00	0.00	0.00

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	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
No Show Rooms	0	0	1	0	0	1
No Show Persons	0	0	3	0	0	1
Cancelled Reservations for Today	6	180	593	2	42	505
Late Reservation Cancellations for Today	3	33	133	2	24	103
Reservations Made Today	35	871	3570	12	308	2898
Reservation Cancellations made Today	11	141	616	2	38	525
Room Nights Reserved Today	75	2117	9561	20	1872	24823
Today's Demand	38	2378	9036	214	5557	10644
Clean Rooms	25			0		
Dirty Rooms	65			215		
Doubles As Singles	0	0	53	5	140	156
% Beds Occupied	2100.00	4413.61	2830.02	1869.57	1796.89	2895.61
ADR	312.68	580.29	488.49	105,287,095.80	91,923,674.70	90,244,765.28
ADR minus Comp	339.48	613.30	510.05	106,784,068.73	93,368,645.64	99,561,078.11
ADR minus House	360.06	616.04	531.81	128,751,077.15	114,302,944.80	106,481,020.02
ADR minus Comp and House	396.06	653.38	557.47	130,996,735.48	116,545,713.06	119,696,608.30
ADR minus Comp and House Use and TimeShare	516.60	833.29	708.62		116,598,918.13	134,740,536.07
Average Person Rate	141.45	212.69	188.83	52,398,694.19	44,142,746.31	38,306,160.54
Average Persons per Block Rooms	0.00	1.91	1.91	0.00	0.00	0.00
Average Revenue per Block Rooms	0.00	818.41	818.41	0.00	0.00	0.00
Average Room Revenue per Block Rooms	0.00	385.39	385.39	0.00	0.00	0.00
Room Revenue	11,881.82	1,379,934.33	4,414,015.53	22,531,438,501.70	510,819,860,320.38	960,565,281,641.52
Food And Beverage Revenue	2,934.68	383,534.99	-1,266,386.97	333,970,164.00	9,039,856,095.00	187,090,918,714.07
Other Revenue	392.80	54,748.80	156,833.64	463,694,112.00	13,020,027,160.90	32,188,242,650.18
Total Revenue	15,209.30	1,818,218.12	3,304,462.20	23,329,102,777.70	532,879,743,576.28	1,179,844,443,005.77
Block Revenue	0.00	55,652.16	55,652.16	0.00	0.00	0.00
Block Room Revenue	0.00	26,206.64	26,206.64	0.00	0.00	0.00
Individual Revenue	15,209.30	1,762,565.96	3,248,810.04	23,329,102,777.70	532,879,743,576.28	1,179,844,443,005.77
Individual Room Revenue	11,881.82	1,353,727.69	4,387,808.89	22,531,438,501.70	510,819,860,320.38	960,565,281,641.52
Member Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Member Room Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue per Person	181.06	280.24	141.36	54,253,727.39	46,049,061.84	47,050,743.46
Payment	8,345.87	1,798,725.38	8,593,559.68	2,860,604,675.16	28,793,314,808.60	726,417,170,624.29
Maximum Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue for Rooms Occupied	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue %	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue % per Rooms Occupied	0.00	0.00	0.00	0.00	0.00	0.00
Arrival Rooms for Tomorrow	11			0		
Arrival Persons for Tomorrow	25			0		
Departure Rooms for Tomorrow	8			0		
Departure Persons for Tomorrow	19			0		
% Rooms Occupied for Tomorrow	16.53			86.29		
% Multiple Occupancy	81.58			60.75		
% Rooms Occupied for the Next 7 Days	25.12			86.29		
% Rooms Occupied for the Next 31 Days	11.29			34.77		
% Rooms Occupied for the Next 365 Days	1.48			2.99		
Revenue per Available Room	47.91	198.72	150.83	90,852,574.60	73,562,767.90	32,824,127.99
Revenue per Available Room minus OOO	49.92	207.32	161.28	95,069,360.77	76,977,073.59	34,663,681.63
Rooms Occupied for the Next 7 Days	436			1498		
Rooms Occupied for the Next 31 Days	868			2673		
Rooms Occupied for the Next 365 Days	1337			2707		
Projected Rooms Occupied for current Month	0			5985		
Projected Rooms Occupied for current Year	1337			13351		
Travel Agent Room Revenue	2,762.06	213,490.74	580,126.38	0.00	0.00	78,870,620,785.09
Repeat Guests Rooms Occupied	20	1028	3674	125	3225	5768
Repeat Guests Room Revenue	4,309.41	440,325.53	1,214,277.42	11,224,950,664.90	247,095,754,614.20	415,987,602,373.90
Cancelled Rooms for Today	6	181	594	0	55	516
Late Room Cancellations for Today	3	34	134	0	19	97
Rooms Cancelled Today	11	144	621	0	31	535
No Show Reservations	0	0	1	0	0	1

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	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
Day Use Reservations	0	1	7	0	0	9
ADR plus Day Use	312.68	580.05	488.11	105,287,095.80	91,923,674.70	90,168,523.57

