

Manager Report - Concorde

	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
Total Rooms in Hotel	248	2728	55304	248	2728	55304
Rooms Occupied	105	1007	15273	73	1053	17925
Rooms Occupied Time Share	33	384	3306	24	283	1846
Total Rooms in Hotel minus OOO Rooms	238	2608	52278	224	2468	52448
Available Rooms	143	1721	40031	175	1675	37379
Available Rooms minus OOO Rooms	133	1601	37005	151	1415	34523
Complimentary Rooms	8	32	1038	12	90	1671
House Use Rooms	6	67	1269	11	69	2737
Rooms Occupied minus Comp, House Use and TS	58	524	9660	26	611	11671
Rooms Occupied minus Comp and House Use	91	908	12966	50	894	13517
Rooms Occupied minus House Use	99	940	14004	62	984	15188
Rooms Occupied minus Comp	97	975	14235	61	963	16254
Day Use Rooms	0	0	12	0	0	13
Out of Order Rooms	10	120	3026	24	260	2856
Out of Service Rooms	11	125	1684	0	0	704
In-House Adults	243	2329	34074	176	2537	39600
In-House Children	47	548	5050	31	451	2493
Total In-House Persons	290	2877	39124	207	2988	42093
Individual Persons In-House	290	2877	38742	207	2988	42038
Block Persons In-House	0	0	382	0	0	55
Member Persons In-House	0	0	0	0	0	0
VIP Persons In-House	11	27	771	18	195	570
Individual Rooms In-House	105	1007	14953	73	1053	17891
Block Rooms In-House	0	0	320	0	0	34
Source Rooms In-House	21	186	5947	42	667	14857
Company Rooms In-House	71	745	11413	54	889	16015
Travel Agent Rooms In-House	15	130	1400	5	95	909
Group Rooms In-House	33	384	3765	24	283	2745
Blocks In-House	0	0	8	0	0	4
Birthdays In-House	0	10	146	0	10	122
% Rooms Occupied	42.34	36.91	27.62	29.44	38.60	32.41
% Rooms Occupied TimeShare	13.31	14.08	5.98	9.68	10.37	3.34
% Rooms Occupied minus Comp, House and TS	23.39	19.21	17.47	10.48	22.40	21.10
% Rooms Occupied minus Comp and House	36.69	33.28	23.44	20.16	32.77	24.44
% Rooms Occupied minus Comp, House and OOO	38.24	34.82	24.80	22.32	36.22	25.77
% Rooms Occupied minus Comp	39.11	35.74	25.74	24.60	35.30	29.39
% Rooms Occupied minus House	39.92	34.46	25.32	25.00	36.07	27.46
% Rooms Occupied minus Comp and OOO	40.76	37.38	27.23	27.23	39.02	30.99
% Rooms Occupied minus House and OOO	41.60	36.04	26.79	27.68	39.87	28.96
% Rooms Occupied minus OOO	44.12	38.61	29.21	32.59	42.67	34.18
Arrival Rooms	38	226	3386	14	222	2198
Arrival Persons	89	599	8413	34	625	5637
Deducted Arrivals	38	226	3386	14	222	2197
Non-Deducted Arrivals	0	0	0	0	0	1
Walk-in Rooms	0	0	0	0	1	1
Walk-in Persons	0	0	0	0	2	2
Extended Stay Rooms	6	21	296	0	29	244
Extended Stay Persons	17	50	688	0	66	572
Departure Rooms	19	207	3509	3	199	2254
Departure Persons	47	540	8830	6	554	5808
Early Departure Rooms	1	1	97	0	4	106
Early Departure Persons	1	1	207	0	6	269
Individual Departure Rooms	19	207	3427	3	199	2243
Individual Departure Persons	47	540	8726	6	554	5790
Individual Member Departure Rooms	0	0	0	0	0	0
Individual Member Departure Persons	0	0	0	0	0	0
% Individual Member Departures	0.00	0.00	0.00	0.00	0.00	0.00
Member Departure Rooms	0	0	0	0	0	0
Member Departure Persons	0	0	0	0	0	0
% Member Departures	0.00	0.00	0.00	0.00	0.00	0.00

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	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
No Show Rooms	0	0	1	0	0	1
No Show Persons	0	0	3	0	0	1
Cancelled Reservations for Today	10	44	934	5	51	826
Late Reservation Cancellations for Today	0	14	230	4	17	229
Reservations Made Today	52	447	7083	61	470	5861
Reservation Cancellations made Today	4	44	1020	5	76	977
Room Nights Reserved Today	163	1366	18972	141	1403	32712
Today's Demand	105	1007	15273	73	1053	17926
Clean Rooms	30			20		
Dirty Rooms	125			127		
Doubles As Singles	0	1	61	0	0	216
% Beds Occupied	2071.43	1809.43	3134.94	1725.00	3247.83	3104.20
ADR	564.25	515.66	449.65	185,015,714.51	257,658,248.32	117,872,084.26
ADR minus Comp	610.78	532.58	482.44	221,412,248.52	281,738,458.44	129,989,978.49
ADR minus House	598.44	552.41	490.39	217,841,083.22	275,725,747.44	139,113,583.77
ADR minus Comp and House	651.05	571.88	529.65	270,122,943.19	303,483,373.02	156,311,097.90
ADR minus Comp and House Use and TimeShare	1,021.48	990.97	710.92	519,467,198.44	444,049,321.57	181,034,796.53
Average Person Rate	204.30	180.49	175.53	65,247,087.73	90,801,250.16	50,194,975.66
Average Persons per Block Rooms	0.00	0.00	1.19	0.00	0.00	1.62
Average Revenue per Block Rooms	0.00	0.00	742.18	0.00	0.00	113,839,050.18
Average Room Revenue per Block Rooms	0.00	0.00	386.13	0.00	0.00	113,839,050.18
Room Revenue	59,245.89	519,267.24	6,867,475.71	13,506,147,159.51	271,314,135,479.75	2,112,857,110,313.04
Food And Beverage Revenue	24,984.80	211,073.71	-162,949.29	8,621,335,512.90	121,984,510,768.02	604,112,927,728.76
Other Revenue	2,131.40	36,881.70	369,501.70	1,200,782,831.10	12,816,954,206.23	75,866,098,898.56
Total Revenue	86,362.09	767,222.65	7,074,028.12	23,328,265,503.51	406,115,600,454.00	2,792,836,136,940.36
Block Revenue	0.00	0.00	237,497.43	0.00	0.00	3,870,527,706.28
Block Room Revenue	0.00	0.00	123,562.88	0.00	0.00	3,870,527,706.28
Individual Revenue	86,362.09	767,222.65	6,836,530.69	23,328,265,503.51	406,115,600,454.00	2,788,965,609,234.08
Individual Room Revenue	59,245.89	519,267.24	6,743,912.83	13,506,147,159.51	271,314,135,479.75	2,108,986,582,606.76
Member Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Member Room Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue per Person	297.80	266.67	180.81	112,696,934.80	135,915,528.93	66,349,182.45
Payment	117,057.51	798,168.84	13,920,272.98	15,709,469,902.81	430,596,022,772.01	2,037,544,278,716.12
Maximum Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue for Rooms Occupied	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue %	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue % per Rooms Occupied	0.00	0.00	0.00	0.00	0.00	0.00
Arrival Rooms for Tomorrow	27			6		
Arrival Persons for Tomorrow	73			18		
Departure Rooms for Tomorrow	21			16		
Departure Persons for Tomorrow	61			30		
% Rooms Occupied for Tomorrow	44.76			25.40		
% Multiple Occupancy	87.62			82.19		
% Rooms Occupied for the Next 7 Days	44.18			28.11		
% Rooms Occupied for the Next 31 Days	31.85			28.51		
% Rooms Occupied for the Next 365 Days	3.48			3.29		
Revenue per Available Room	238.89	190.35	124.18	54,460,270.80	99,455,328.26	38,204,417.59
Revenue per Available Room minus OOO	248.93	199.11	131.36	60,295,299.82	109,932,793.95	40,284,798.47
Rooms Occupied for the Next 7 Days	767			488		
Rooms Occupied for the Next 31 Days	2449			2192		
Rooms Occupied for the Next 365 Days	3148			2976		
Projected Rooms Occupied for current Month	0			2679		
Projected Rooms Occupied for current Year	3148			20845		
Travel Agent Room Revenue	14,234.24	123,409.68	968,143.18	2,247,163,153.20	42,214,533,568.00	212,436,860,369.60
Repeat Guests Rooms Occupied	52	500	6435	41	520	9607
Repeat Guests Room Revenue	11,553.36	96,788.48	1,816,271.47	6,837,766,061.31	97,901,373,537.61	838,838,186,579.16
Cancelled Rooms for Today	10	44	956	5	51	833
Late Room Cancellations for Today	0	14	231	4	17	220
Rooms Cancelled Today	4	44	1047	5	76	978
No Show Reservations	0	0	1	0	0	1

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	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
Day Use Reservations	0	0	12	0	0	13
ADR plus Day Use	564.25	515.66	449.30	185,015,714.51	257,658,248.32	117,786,660.18

