

Manager Report - Concorde

	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
Total Rooms in Hotel	248	2480	55056	248	2480	55056
Rooms Occupied	86	902	15168	62	980	17852
Rooms Occupied Time Share	41	351	3273	23	259	1822
Total Rooms in Hotel minus OOO Rooms	237	2370	52040	224	2244	52224
Available Rooms	162	1578	39888	186	1500	37204
Available Rooms minus OOO Rooms	151	1468	36872	162	1264	34372
Complimentary Rooms	7	24	1030	6	78	1659
House Use Rooms	7	61	1263	5	58	2726
Rooms Occupied minus Comp, House Use and TS	31	466	9602	28	585	11645
Rooms Occupied minus Comp and House Use	72	817	12875	51	844	13467
Rooms Occupied minus House Use	79	841	13905	57	922	15126
Rooms Occupied minus Comp	79	878	14138	56	902	16193
Day Use Rooms	0	0	12	0	0	13
Out of Order Rooms	11	110	3016	24	236	2832
Out of Service Rooms	11	114	1673	0	0	704
In-House Adults	203	2086	33831	152	2361	39424
In-House Children	44	501	5003	27	420	2462
Total In-House Persons	247	2587	38834	179	2781	41886
Individual Persons In-House	247	2587	38452	179	2781	41831
Block Persons In-House	0	0	382	0	0	55
Member Persons In-House	0	0	0	0	0	0
VIP Persons In-House	2	16	760	6	177	552
Individual Rooms In-House	86	902	14848	62	980	17818
Block Rooms In-House	0	0	320	0	0	34
Source Rooms In-House	17	165	5926	38	625	14815
Company Rooms In-House	64	674	11342	54	835	15961
Travel Agent Rooms In-House	9	115	1385	5	90	904
Group Rooms In-House	41	351	3732	23	259	2721
Blocks In-House	0	0	8	0	0	4
Birthdays In-House	0	10	146	0	10	122
% Rooms Occupied	34.68	36.37	27.55	25.00	39.52	32.43
% Rooms Occupied TimeShare	16.53	14.15	5.94	9.27	10.44	3.31
% Rooms Occupied minus Comp, House and TS	12.50	18.79	17.44	11.29	23.59	21.15
% Rooms Occupied minus Comp and House	29.03	32.94	23.39	20.56	34.03	24.46
% Rooms Occupied minus Comp, House and OOO	30.38	34.47	24.74	22.77	37.61	25.79
% Rooms Occupied minus Comp	31.85	35.40	25.68	22.58	36.37	29.41
% Rooms Occupied minus House	31.85	33.91	25.26	22.98	37.18	27.47
% Rooms Occupied minus Comp and OOO	33.33	37.05	27.17	25.00	40.20	31.01
% Rooms Occupied minus House and OOO	33.33	35.49	26.72	25.45	41.09	28.96
% Rooms Occupied minus OOO	36.29	38.06	29.15	27.68	43.67	34.18
Arrival Rooms	8	188	3348	4	208	2184
Arrival Persons	19	510	8324	10	591	5603
Deducted Arrivals	8	188	3348	4	208	2183
Non-Deducted Arrivals	0	0	0	0	0	1
Walk-in Rooms	0	0	0	0	1	1
Walk-in Persons	0	0	0	0	2	2
Extended Stay Rooms	3	15	290	0	29	244
Extended Stay Persons	9	33	671	0	66	572
Departure Rooms	13	188	3490	9	196	2251
Departure Persons	28	493	8783	19	548	5802
Early Departure Rooms	0	0	96	0	4	106
Early Departure Persons	0	0	206	0	6	269
Individual Departure Rooms	13	188	3408	9	196	2240
Individual Departure Persons	28	493	8679	19	548	5784
Individual Member Departure Rooms	0	0	0	0	0	0
Individual Member Departure Persons	0	0	0	0	0	0
% Individual Member Departures	0.00	0.00	0.00	0.00	0.00	0.00
Member Departure Rooms	0	0	0	0	0	0
Member Departure Persons	0	0	0	0	0	0
% Member Departures	0.00	0.00	0.00	0.00	0.00	0.00

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No Show Rooms	0	0	1	0	0	1
No Show Persons	0	0	3	0	0	1
Cancelled Reservations for Today	2	34	924	0	46	821
Late Reservation Cancellations for Today	0	14	230	0	13	225
Reservations Made Today	46	395	7031	48	409	5800
Reservation Cancellations made Today	4	40	1016	12	71	972
Room Nights Reserved Today	133	1203	18809	157	1262	32571
Today's Demand	86	902	15168	62	980	17853
Clean Rooms	31			31		
Dirty Rooms	98			121		
Doubles As Singles	0	1	61	0	0	216
% Beds Occupied	1372.22	1784.14	3147.00	1491.67	3476.25	3116.52
ADR	424.09	510.00	448.85	225,737,110.35	263,069,375.84	117,597,522.02
ADR minus Comp	461.67	523.94	481.56	249,923,229.31	285,818,168.87	129,645,585.32
ADR minus House	461.67	546.99	489.62	245,538,611.25	279,618,208.59	138,790,887.42
ADR minus Comp and House	506.55	563.06	528.79	274,425,506.69	305,459,701.80	155,888,539.63
ADR minus Comp and House Use and TimeShare	1,176.51	987.17	709.04	499,846,458.62	440,697,415.93	180,279,172.45
Average Person Rate	147.66	177.82	175.32	78,188,272.86	92,703,339.92	50,120,588.34
Average Persons per Block Rooms	0.00	0.00	1.19	0.00	0.00	1.62
Average Revenue per Block Rooms	0.00	0.00	742.18	0.00	0.00	113,839,050.18
Average Room Revenue per Block Rooms	0.00	0.00	386.13	0.00	0.00	113,839,050.18
Room Revenue	36,471.94	460,021.35	6,808,229.82	13,995,700,841.40	257,807,988,320.24	2,099,350,963,153.53
Food And Beverage Revenue	24,476.15	186,088.91	-187,934.09	9,194,560,813.30	113,363,175,255.12	595,491,592,215.86
Other Revenue	2,243.44	34,750.30	367,370.30	733,273,226.10	11,616,171,375.13	74,665,316,067.46
Total Revenue	63,191.53	680,860.56	6,987,666.03	23,923,534,880.80	382,787,334,950.49	2,769,507,871,436.85
Block Revenue	0.00	0.00	237,497.43	0.00	0.00	3,870,527,706.28
Block Room Revenue	0.00	0.00	123,562.88	0.00	0.00	3,870,527,706.28
Individual Revenue	63,191.53	680,860.56	6,750,168.60	23,923,534,880.80	382,787,334,950.49	2,765,637,343,730.57
Individual Room Revenue	36,471.94	460,021.35	6,684,666.94	13,995,700,841.40	257,807,988,320.24	2,095,480,435,447.25
Member Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Member Room Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue per Person	255.84	263.19	179.94	133,651,032.85	137,643,773.80	66,120,132.54
Payment	59,086.72	681,111.33	13,803,215.47	12,443,676,928.74	414,886,552,869.20	2,021,834,808,813.31
Maximum Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue for Rooms Occupied	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue %	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue % per Rooms Occupied	0.00	0.00	0.00	0.00	0.00	0.00
Arrival Rooms for Tomorrow	38			5		
Arrival Persons for Tomorrow	93			12		
Departure Rooms for Tomorrow	20			8		
Departure Persons for Tomorrow	52			18		
% Rooms Occupied for Tomorrow	41.94			23.79		
% Multiple Occupancy	87.21			79.03		
% Rooms Occupied for the Next 7 Days	41.07			24.19		
% Rooms Occupied for the Next 31 Days	31.37			27.65		
% Rooms Occupied for the Next 365 Days	3.44			3.21		
Revenue per Available Room	147.06	185.49	123.66	56,434,277.59	103,954,834.00	38,131,193.02
Revenue per Available Room minus OOO	153.89	194.10	130.83	62,480,807.33	114,887,695.33	40,198,969.12
Rooms Occupied for the Next 7 Days	713			420		
Rooms Occupied for the Next 31 Days	2412			2126		
Rooms Occupied for the Next 365 Days	3114			2903		
Projected Rooms Occupied for current Month	0			2587		
Projected Rooms Occupied for current Year	3114			20710		
Travel Agent Room Revenue	8,822.83	109,175.44	953,908.94	2,577,345,233.40	39,967,370,414.80	210,189,697,216.40
Repeat Guests Rooms Occupied	57	448	6383	35	479	9566
Repeat Guests Room Revenue	9,536.56	85,235.12	1,804,718.11	6,496,399,718.90	91,063,607,476.30	832,000,420,517.85
Cancelled Rooms for Today	2	34	946	0	46	828
Late Room Cancellations for Today	0	14	231	0	13	216
Rooms Cancelled Today	4	40	1043	12	71	973
No Show Reservations	0	0	1	0	0	1

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	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
Day Use Reservations	0	0	12	0	0	13
ADR plus Day Use	424.09	510.00	448.50	225,737,110.35	263,069,375.84	117,511,948.68

