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Manager Report - Concorde

	2022	2022	2022	2021	2021	2021
	DAY	MONTH	YEAR	DAY	MONTH	YEAR
Total Rooms in Hotel	248	496	30256	248	496	30256
Rooms Occupied	77	164	9307	210	419	11490
Rooms Occupied Time Share	5	8	1711			896
Total Rooms in Hotel minus OOO Rooms	238	476	28320	236	472	28657
Available Rooms	171	332	20949	38	77	18766
Available Rooms minus OOO Rooms	161	312	19013	26	53	17167
Complimentary Rooms	3	16	410	3	6	1008
House Use Rooms	7	12	757	39	76	1777
Rooms Occupied minus Comp, House Use and TS	62	128	6429			7809
Rooms Occupied minus Comp and House Use	67	136	8140	168	337	8705
Rooms Occupied minus House Use	70	152	8550	171	343	9713
Rooms Occupied minus Comp	74	148	8897	207	413	10482
Day Use Rooms	0	0	7	0	0	9
Out of Order Rooms	10	20	1936	12	24	1599
Out of Service Rooms	4	8	584	0	0	0
In-House Adults	99	225	21091	424	850	25832
In-House Children	3	9	2751	0	0	954
Total In-House Persons	102	234	23842	424	850	26786
Individual Persons In-House	54	137	23615	424	850	26786
Block Persons In-House	48	97	227	0	0	0
Member Persons In-House	0	0	0	0	0	0
VIP Persons In-House	0	0	584	1	2	166
Individual Rooms In-House	29	67	9142	210	419	11490
Block Rooms In-House	48	97	165	0	0	0
Source Rooms In-House	14	39	3484	210	419	9913
Company Rooms In-House	19	42	7054	210	419	10280
Travel Agent Rooms In-House	3	6	887	0	0	492
Group Rooms In-House	53	105	1906	19	38	1589
Blocks In-House	1	2	5	0	0	0
Birthdays In-House	2	2	90	3	4	67
% Rooms Occupied	31.05	33.06	30.76	84.68	84.48	37.98
% Rooms Occupied TimeShare	2.02	1.61	5.66			2.96
% Rooms Occupied minus Comp, House and TS	25.00	25.81	21.25			25.81
% Rooms Occupied minus Comp and House	27.02	27.42	26.90	67.74	67.94	28.77
% Rooms Occupied minus Comp, House and OOO	28.15	28.57	28.74	71.19	71.40	30.38
% Rooms Occupied minus Comp	29.84	29.84	29.41	83.47	83.27	34.64
% Rooms Occupied minus House	28.23	30.65	28.26	68.95	69.15	32.10
% Rooms Occupied minus Comp and OOO	31.09	31.09	31.42	87.71	87.50	36.58
% Rooms Occupied minus House and OOO	29.41	31.93	30.19	72.46	72.67	33.89
% Rooms Occupied minus OOO	32.35	34.45	32.86	88.98	88.77	40.09
Arrival Rooms	7	66	1853	0	0	1116
Arrival Persons	14	87	4602	0	0	2862
Deducted Arrivals	7	66	1853	0	0	1115
Non-Deducted Arrivals	0	0	0	0	0	1
Walk-in Rooms	0	0	0	0	0	0
Walk-in Persons	0	0	0	0	0	0
Extended Stay Rooms	1	1	184	0	0	117
Extended Stay Persons	1	1	440	0	0	290
Departure Rooms	17	44	2004	1	3	1035
Departure Persons	44	102	5197	2	6	2806
Early Departure Rooms	2	2	74	1	3	58
Early Departure Persons	4	4	165	2	6	157
Individual Departure Rooms	16	43	1979	1	3	1035
Individual Departure Persons	43	101	5150	2	6	2806
Individual Member Departure Rooms	0	0	0	0	0	0
Individual Member Departure Persons	0	0	0	0	0	0
% Individual Member Departures	0.00	0.00	0.00	0.00	0.00	0.00
Member Departure Rooms	0	0	0	0	0	0
Member Departure Persons	0	0	0	0	0	0
% Member Departures	0.00	0.00	0.00	0.00	0.00	0.00

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Manager Report - Concorde

	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
No Show Rooms	0	0	1	0	0	1
No Show Persons	0	0	3	0	0	1
Cancelled Reservations for Today	1	4	598	0	0	505
Late Reservation Cancellations for Today	1	1	134	0	0	103
Reservations Made Today	38	59	3685	9	18	2970
Reservation Cancellations made Today	4	6	626	0	0	525
Room Nights Reserved Today	57	77	9747	20	25	25024
Today's Demand	77	164	9307	210	419	11490
Clean Rooms	15	·	·	2	·	
Dirty Rooms	89			228		
Doubles As Singles	0	0	53	5	10	176
% Beds Occupied	0.00	0.00	2858.75	1843.48	1847.83	2796.03
ADR	350.80	331.24	484.56	110,353,220.85	111,019,813.36	91,663,957.17
ADR minus Comp	365.02	367.05	506.89	111,952,542.89	112,632,692.00	100,478,808.23
ADR minus House	385.88	357.39	527.46	135,521,499.29	135,618,955.67	108,433,940.89
ADR minus Comp and House	403.16	399.44	554.03	137,941,526.07	138,033,536.49	120,990,105.44
ADR minus Comp and House Use and TimeShare	435.67	424.41	701.48			134,872,437.94
Average Person Rate	264.82	232.15	189.15	54,656,076.37	54,726,237.41	39,319,751.66
Average Persons per Block Rooms	1.00	1.00	1.38	0.00	0.00	0.00
Average Revenue per Block Rooms	765.83	568.70	671.61	0.00	0.00	0.00
Average Room Revenue per Block Rooms	415.33	395.12	391.11	0.00	0.00	0.00
Room Revenue	27,011.39	54,324.02	4,509,791.96	23,174,176,379.00	46,517,301,796.00	1,053,218,867,878.22
Food And Beverage Revenue	1,618.08	8,148.34	-1,245,229.27	555,507,604.50	1,095,060,682.50	188,533,398,070.61
Other Revenue	17,598.34	18,203.19	177,505.20	675,891,759.00	1,154,527,554.00	34,571,628,159.10
Total Revenue	46,227.81	80,675.55	3,442,067.89	24,405,575,742.50		1,276,323,894,107.93
Block Revenue	36,759.63	55,164.14	110,816.30	0.00	0.00	0.00
Block Room Revenue	19,935.60	38,326.64	64,533.28	0.00	0.00	0.00
Individual Revenue	9,468.18	25,511.41	3,331,251.59	24,405,575,742.50		1,276,323,894,107.93
Individual Room Revenue	7,075.79	15,997.38	4,445,258.68	23,174,176,379.00		1,053,218,867,878.22
Member Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Member Room Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Total Revenue per Person	453.21	344.77	144.37	57,560,320.15	57,372,811.80	47,648,917.12
Payment	20,252.80	230,257.39	8,861,340.04	2,812,320,968.50		731,178,299,530.07
Maximum Revenue	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue for Rooms Occupied	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue %	0.00	0.00	0.00	0.00	0.00	0.00
Maximum Revenue % per Rooms Occupied	0.00	0.00	0.00	0.00	0.00	0.00
Arrival Rooms for Tomorrow Arrival Persons for Tomorrow	12			0		
Departure Rooms for Tomorrow	16 7			0		
Departure Persons for Tomorrow	11			0		
% Rooms Occupied for Tomorrow	33.06			84.68		
% Multiple Occupancy	23.38	<u> </u>		62.86		
% Rooms Occupied for the Next 7 Days	18.15			89.57		
% Rooms Occupied for the Next 7 Days	9.69			24.47		
% Rooms Occupied for the Next 365 Days	1.34			2.11		
Revenue per Available Room	108.92	109.52	149.05	93,444,259.59	93,784,882.65	34,810,248.15
Revenue per Available Room minus OOO	113.49	114.13	159.24	98,195,662.62	98,553,605.50	36,752,586.38
Rooms Occupied for the Next 7 Days	315			1555	00,000,000.00	55,152,555.55
Rooms Occupied for the Next 31 Days	745			1881		
Rooms Occupied for the Next 365 Days	1215			1911		
Projected Rooms Occupied for current Month	0			2298		
Projected Rooms Occupied for current Year	1215			13401		
Travel Agent Room Revenue	1,195.84	2,530.26	591,131.52	0.00	0.00	78,870,620,785.09
Repeat Guests Rooms Occupied	15	30	3747	123	246	6267
Repeat Guests Room Revenue	899.52	2,423.74	1,225,141.22	11,544,850,930.00	23,258,650,898.00	
Cancelled Rooms for Today	1	4	599	0	0	516
Late Room Cancellations for Today	1	1	135	0	0	97
Rooms Cancelled Today	4	6	631	0	0	535
No Show Reservations	0	0	1	0	0	1

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02-05-22

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Concorde Resort
Isla Margarita

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	2022 DAY	2022 MONTH	2022 YEAR	2021 DAY	2021 MONTH	2021 YEAR
Day Use Reservations	0	0	7	0	0	9
ADR plus Day Use	350.80	331.24	484.19	110,353,220.85	111,019,813.36	91,592,213.92