# **Roy Smith**

age: 22 - 30 (while still a yuppie - young professional)

residence: Atlanta, GA

education: MACC (Master of Accountancy)

occupation: Accountant marital status: Single



# King II

age: 20 residence: NC

education: Bachelors of Science

occupation: Works at Amazon

marital status: Single



### "I drank 10 cups of coffee this morning"

Work, Gym, Jujitsu, Rest, Repeat

Building new skills such as learning how Visual Basic and Excel interact

### Comfort With Technology

INTERNET

SOFTWARE

MOBILE APPS

SOCIAL NETWORK

#### Needs

- · A stable and experienced mentor at work
- · Access to healthy and affordable food
- · To get out of comfort zone

#### Values

- · Meticulous Organization
- Dedication
- Work Ethic

# Wants

- · Something to do outside of gym; possibly pick up a new hobby
- · Stay competitive at work
- · Make friends outside of work

#### Fears

· Imminent deadlines

**Criteria For Success:** 

- · 80 hour work weeks
- Underdressing

## "Don't wait, go chase your dreams"

Gym, Sports, Video Games, Sleep

#### Comfort With Technology

INTERNET

SOFTWARE

MOBILE APPS

SOCIAL NETWORK

#### Needs

- Stability
- Motivation to be great
- · Help when it comes to having a better diet

#### Values

- · Being loyal
- · Being straightforward and getting the job done

#### Criteria For Success:

Feedback on work that is done to make sure they are on the right track.

#### Wants

- · Wants a hobby
- Wants a challenge
- · Wants a change of scenery

#### Fears

- · Not being good enough
- Messing up
- · Not getting the job done



