

PwC's Performance Measurement Group (PMG)

Procurement & Sourcing Benchmark

Get Started

Please contact us to discuss your company's needs and the most effective way for your organization to begin the procurement & sourcing benchmarking process.

Alma Arrayales

Alma.m.arrayales@pwc.com
Tel: +1.617.530.6133

Branton Cole

Branton.m.cole@pwc.com
Tel: +1.720.931.7850

Glenn Heywood

Glenn.heywood@pwc.com
Tel: +1.617.530.6103



Are your procurement and sourcing functions contributing to or hurting your competitive advantage?

Policy shifts in financial services and healthcare. Advancing technologies that disrupt traditional business models. The US energy boom. PwC's research details how CEOs are resolved to reconfigure their businesses to capitalize on these waves of changes. To respond to the evolving business strategies and the challenges these disruptive events present for the supply chain, Procurement Leaders are being forced to revisit the capabilities they need to succeed in order to support growth, manage costs, mitigate risk and operate effectively.

Understanding PwC's Performance Measurement Group's (PMG) Procurement & Sourcing Benchmark

The PwC Procurement and Sourcing Benchmark is a thorough and robust benchmark that assesses a company's progress towards procurement excellence by identifying capability gaps and the improvements that can unlock and sustain additional value to support the CEO's strategic agenda.

The study covers several key metrics including:

- Demographic information
- Procurement strategy
- Org. structure / resourcing
- Spend management
- Supplier management
- Source-to-Pay
- Process and tools
- Governance and compliance

Quantitative Metrics are the key performance metrics of the procurement & sourcing organization and help identify the efficiency of operations. Sample metrics include: spend as% revenue, FTE's, cycle times, # spend categories and use of eProcurement tools.

Qualitative Metrics measure the maturity of procurement and sourcing practices across against a five-stage model that PwC has developed to help companies understand what practices need to be implemented to move towards higher levels of maturity and move toward Procurement Excellence.

PwC's experience in working with a wide range of organizations can help you to understand what high performing operations functions are doing differently to achieve process excellence and which of those could be appropriate to your organization. That experience, combined with the benchmarks and measures, can help you evaluate how to balance the competing demands of delivery, agility and efficiency, and how to prioritize improvement initiatives.