

SALES ANALYSIS





WELCOME TO PROJECT:

HELLO! My name is Nimra Iman and in this project i have made data analysis using mysql about pizza sales analysis. There are total of four datasets having some similarity in variables that are used.

ABOUT DATASETS:

PIZZAS:

| | pizza_id | pizza_type_id | size | price |
|---|------------|---------------|------|-------|
| • | bbq_ckn_s | bbq_ckn | S | 12.75 |
| | bbq_ckn_m | bbq_ckn | M | 16.75 |
| | bbq_ckn_l | bbq_ckn | L | 20.75 |
| | cali_ckn_s | cali_ckn | S | 12.75 |
| | cali_ckn_m | cali_ckn | M | 16.75 |
| | | | | |

ORDER_DETAILS:

| | Ç | | | |
|---|------------------|----------|---------------|----------|
| | order_details_id | order_id | pizza_id | quantity |
| ١ | 1 | 1 | hawaiian_m | 1 |
| | 2 | 2 | classic_dlx_m | 1 |
| | 3 | 2 | five_cheese_l | 1 |
| | 4 | 2 | ital_supr_l | 1 |
| | 5 | 2 | mexicana_m | 1 |

ORDERS:

| | order_id | order_date | order_time |
|-------------|----------|------------|------------|
| > | 1 | 2015-01-01 | 11:38:36 |
| | 2 | 2015-01-01 | 11:57:40 |
| | 3 | 2015-01-01 | 12-12-28 |

PIZZA_TYPES:

| pizza_type_id | name | category | ingredients |
|---------------|------------------------------|----------|---|
| bbq_dkn | The Barbecue Chicken Pizza | Chicken | Barbecued Chicken, Red Peppers, Green Peppe |
| cali_ckn | The California Chicken Pizza | Chicken | Chicken, Artichoke, Spinach, Garlic, Jalapeno P |
| ckn_alfredo | The Chicken Alfredo Pizza | Chicken | Chicken, Red Onions, Red Peppers, Mushrooms |
| ckn_pesto | The Chicken Pesto Pizza | Chicken | Chicken, Tomatoes, Red Peppers, Spinach, Garl |
| southw_ckn | The Southwest Chicken Pizza | Chicken | Chicken, Tomatoes, Red Peppers, Red Onions, |
| thai_ckn | The Thai Chicken Pizza | Chicken | Chicken, Pineapple, Tomatoes, Red Peppers, T |

CALCULATE THE TOTAL PROPERTY OF THE TOTAL PR

```
select round(sum(order_details.quantity * pizzas.price),2)
as revenue
from order_details join pizzas on
order_details.pizza_id=pizzas.pizza_id order by revenue desc;
```



DENTIFY THE HIGHEST-PRICED PIZZA.



select pizza_types.name, pizzas.price from pizzas join pizza_types on pizzas.pizza_type_id=pizza_types.pizza_type_id order by price desc limit 1;





CALCULATE THE TOTAL PROPERTY OF THE TOTAL PR

```
select round(sum(order_details.quantity * pizzas.price),2)
as revenue
from order_details join pizzas on
order_details.pizza_id=pizzas.pizza_id order by revenue desc;
```





GROUP THE ORDERS BY DATE AND CALCULATE THE AVERAGE NUMBER

OF PIZZAS ORDERED PER DAY.

```
select round(avg(total_quantity),0) from (select orders.order_date,
sum(order_details.quantity) as total_quantity
from orders
join order_details on orders.order_id=order_details.order_id
group by orders.order_date) as average;
```

IDENTIFY THE MOST COMMON PIZZA SIZE ORDERED.

```
select
pizzas.size , count(pizzas.size) as total_order
from order_details join pizzas
on order_details.pizza_id=pizzas.pizza_id
group by pizzas.size
order by total_order desc;
```



LIST THE TOP 5 MOST ORDERED PIZZA TYPES ALONG WITH THEIR QUANTITIES.

```
select pizza_types.name,
SUM(order_details.quantity) as total_quantity
from pizza_types join pizzas on
(pizzas.pizza_type_id=pizza_types.pizza_type_id)
  join order_details on pizzas.pizza_id=order_details.pizza_id
  group by pizza_types.name order by total_quantity desc limit 5;
```



JOIN THE NECESSARY TABLES TO FIND THE TOTAL QUANTITY OF EACH PIZZA CATEGORY ORDERED.

select pizza_types.category, sum(order_details.quantity) as total_quantity
from pizza_types join pizzas on
pizza_types.pizza_type_id=pizzas.pizza_type_id join
order_details on order_details.pizza_id = pizzas.pizza_id
group by category order by total_quantity desc;



DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE.











CALCULATE THE PERCENTAGE CONTRIBUTION OF

EACH PIZZA TYPE

FO TOTAL REVENUE.



```
SELECT
    pizza_types.category,
    round((SUM(order_details.quantity * pizzas.price) / (SELECT
            ROUND(SUM(order_details.quantity * pizzas.price),
                        2) AS revenue
        FROM
            order_details
                JOIN
            pizzas ON order_details.pizza_id = pizzas.pizza_id
        ORDER BY revenue DESC))*100,2) as revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
order by revenue desc;
```





ANALYZE THE CUMULATIVE REVENUE GENERATED OVER TIME

```
select order_date, sum(revenue_per_day) over(order by order_date)
as cum_revenue from
(select order_date, sum(order_details.quantity * pizzas.price)
as revenue_per_day
  from orders join order_details on
  orders.order_id=order_details.order_id join pizzas on
  pizzas.pizza_id = order_details.pizza_id group by order_date) as revenue
;
```



DETERMINE THE TOP 3 MOST ORDERED PIZZA TYPES BASED ON REVENUE FOR EACH PIZZA CATEGORY.



```
select category, name, revenue from

(select category, name, revenue, rank() over(partition by category
order by revenue desc) as rn from

(select pizza_types.category, pizza_types.name,
sum(order_details.quantity * pizzas.price) as revenue from order_details join
pizzas on order_details.pizza_id = pizzas.pizza_id join pizza_types
on pizzas.pizza_type_id=pizza_types.pizza_type_id
group by pizza_types.category, pizza_types.name
order by pizza_types.category, revenue desc) as a) as b
where rn <=3
;</pre>
```

IN CONCLUSION, THIS DATA ANALYSIS PROJECT HAS PROVIDED VALUABLE INSIGHTS AND USE BASIC TO ADVANCE SQL QUERIES ENABLING TO MAKE INFORMED DECISIONS AND STRATEGIZE EFFECTIVELY FOR FUTURE GROWTH. THANK YOU FOR YOUR ATTENTION AND ENGAGEMENT THROUGHOUT THIS JOURNEY.









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THANK YOU