

# Nini Laliashvili

## Full Stack Developer

+972 (53)-5815724 | ninilaliashvili8@gmail.com | [Github](#) | [LinkedIn](#)

### Professional Summary

---

Unleashing the power of sales, credit management, operations, and web development with an innovative flair. Nurturing customer connections, sizing up credit, mastering the art of operations, and exploring the digital realm of web tech. A creative and spirited professional journey

### Professional Skills

---

Front-end: HTML, CSS, Bootstrap & responsive design, JavaScript (ES6), React.

Back-end: NodeJS, Express, SQL, MongoDB.

Other skills: APIs, Unit-Testing, Git, Google Cloud Platform, Troubleshooting, Problem-solving, Communication, Collaboration.

### Professional Experience

---

07/2020 - 08/2021 Sales representative Helix Nebula Capital Tbilisi, Georgia

- Facilitated and executed installment plans for clients, as needed
- Created and executed individual plans to meet and exceed sales targets
- Communicated with clients to understand their needs and provided appropriate solutions
- Built and maintained strong relationships with client

06/2018 - 04/2020, Consumer credit manager Wishlist.ge Tbilisi, Georgia

- Utilized financial analysis software and CRM software to track payment
- Created and maintained good relationships with clients, building trust and rapport
- Collaborated with cross-functional teams, such as customer service and sales, to ensure a seamless customer experience
- Stayed up-to-date with legal regulations related to consumer credit and payment plans

06/2018 - 04/2020, Assistant Manager Yoyoso Tbilisi, Georgia

- Utilized financial analysis software and CRM software to track payment
- Created and maintained good relationships with clients, building trust and rapport
- Collaborated with cross-functional teams, such as customer service and sales, to ensure a seamless customer experience
- Stayed up-to-date with legal regulations related to consumer credit and payment plans

### Education

---

2022-2023: Full Stack Program: Israel Tech Challenge -

A full-time training, hands-on accelerator that encourages research, autonomous learning, and teamwork, while putting an emphasis on the industry's best practices and needs.

2016-2020: Social sciences: Psychology - Ilia State University

### Additional Information

---

Languages:

- Georgian - Native or Bilingual Proficiency
- English - Full Professional Proficiency
- Hebrew - Limited Working Proficiency