

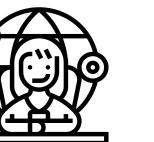


FINANCE





MARKETING

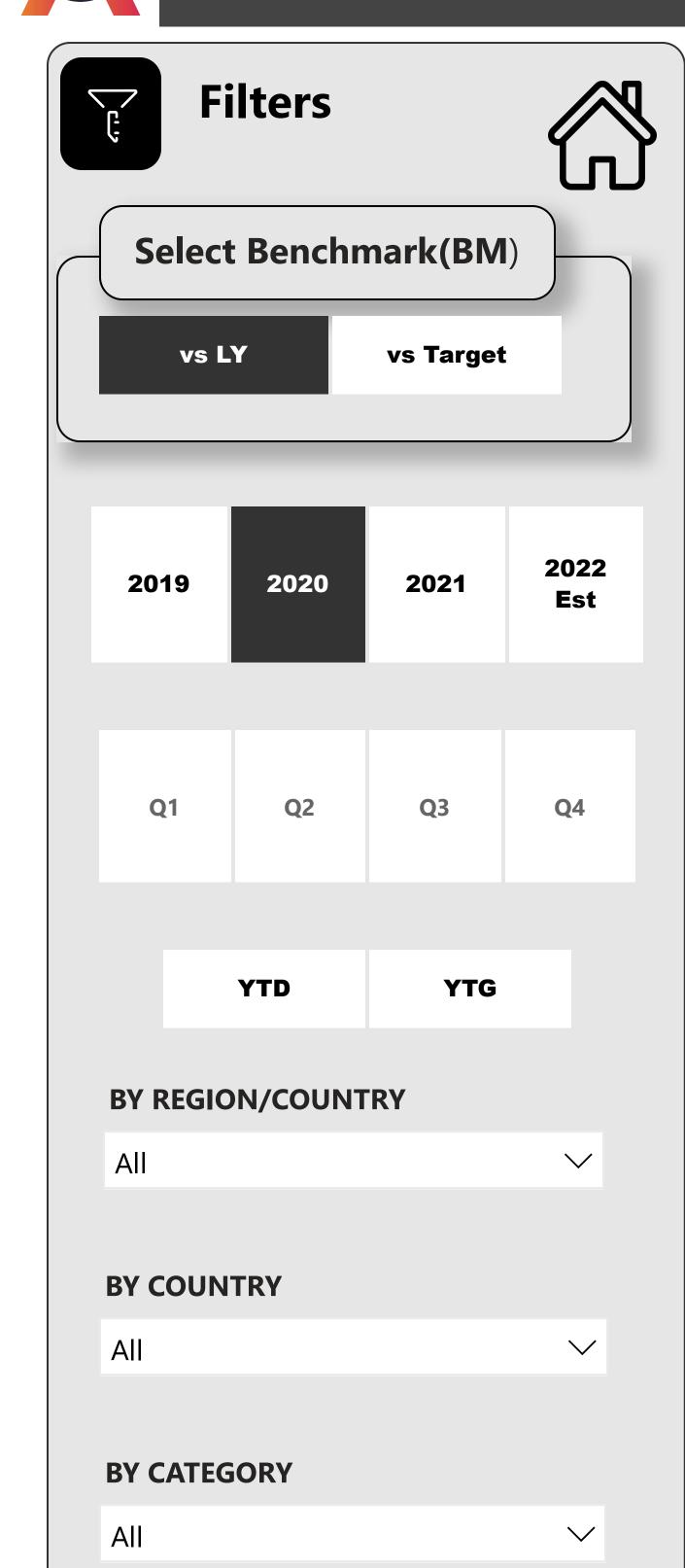


Market

EXECUTIVE









BM = Benchmark | LY=Last Year

GM = Gross Margin | NS = Net Sales

NP= Net Profit | Chg = Change











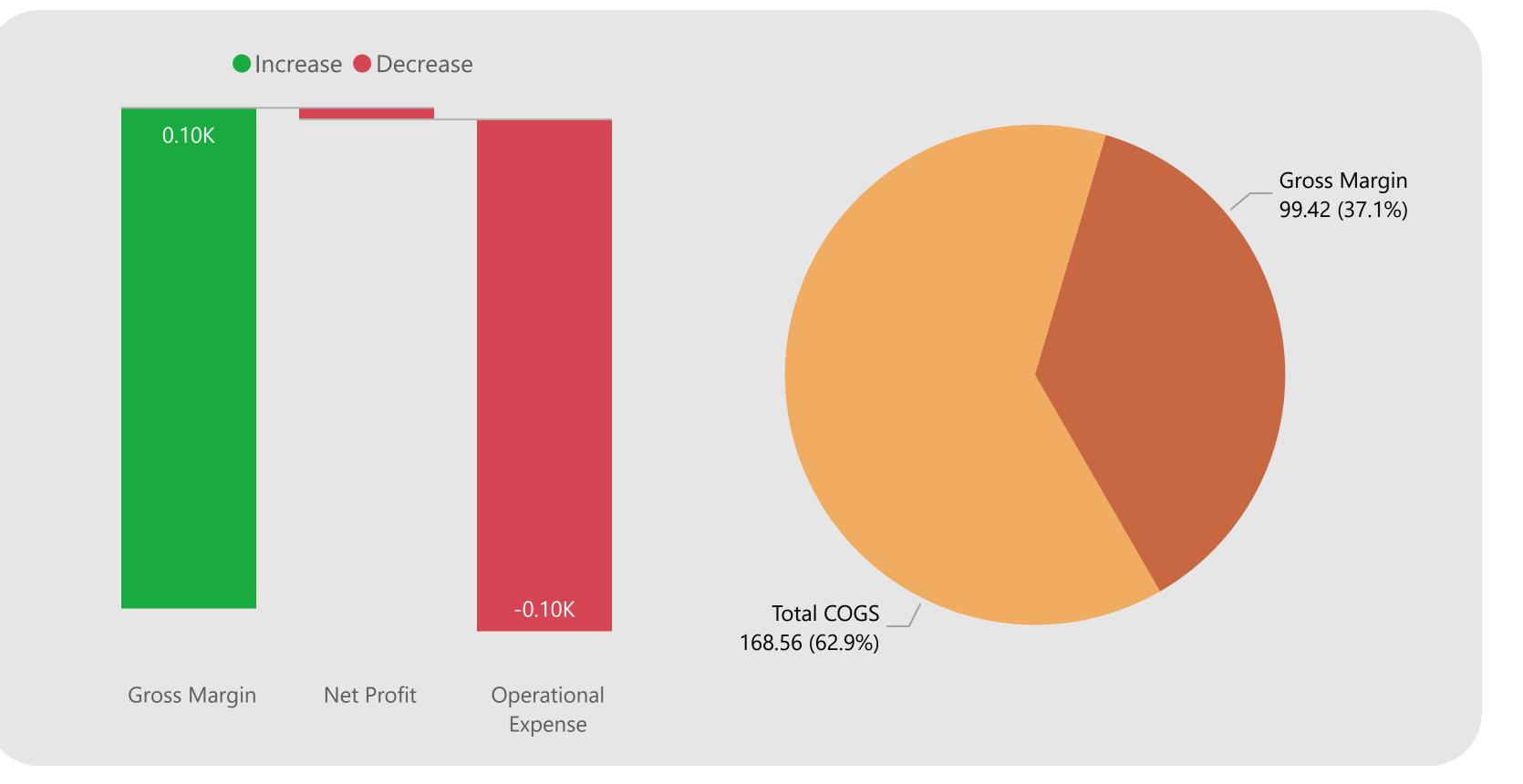


Segment





Gaming La Graph		Solid State Drives Mouse fi extender Personal Lapto	usiness Laptop Processors OP Keyboard
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\$ 10M	\$20M	\$30M	\$40M
_	\$10M	\$10M \$20M	



Category	NS \$	GM %	NP\$	NP %	•	Δ NP %
Personal Desktop	\$0.95M	36.47%	-0.03M	-2.88%		
USB Flash Drives	\$1.68M	35.20%	-0.04M	-2.46%		
External Solid State Drives	\$25.88M	36.10%	-0.45M	-1.74%		-182.91%
Batteries	\$0.35M	36.35%	-0.01M	-1.68%		
Business Laptop	\$38.54M	36.83%	-0.42M	-1.10%		-143.58%
Graphic Card	\$15.98M	36.88%	-0.17M	-1.06%		-144.33%
Gaming Laptop	\$14.52M	37.31%	-0.14M	-0.96%		-141.09%
Keyboard	\$41.37M	37.00%	-0.39M	-0.95%		-139.21%
MotherBoard	\$1.90M	37.22%	-0.01M	-0.72%		-131.88%
Personal Laptop	\$33.33M	37.27%	-0.23M	-0.69%		-134.01%
Mouse	\$24.51M	37.21%	-0.17M	-0.68%		-130.46%
Wi fi extender	\$26.22M	37.51%	-0.12M	-0.47%		-145.76%
Internal HDD	\$5.41M	37.63%	-0.02M	-0.31%		-111.42%
Processors	\$37.35M	37.71%	-0.09M	-0.25%		-107.34%