

Atliq Hardware



region All
market All
division All
customer All
FY 2019

P&L
By Fiscal Year
All Values in USD

Fiscal Years									
Q1			Q2			Q3			
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Net_sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M
Gross ma	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M
GM%	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%	41.39%	40.79%

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Fiscal Years									
Q1			Q2			Q3			
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Net_sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M
Gross ma	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M
GM%	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%	37.73%	37.49%

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Fiscal Years									
Q1			Q2			Q3			
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Net_sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M
Gross ma	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M
GM%	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%	36.63%

Net sales



Comparison

21 Vs 20	162%	165%	159%	161%	161%	162%	1982%	461%	347%
20 Vs 19	167%	170%	162%	163%	166%	168%	1992%	474%	353%



Q4			Grand Total
Jun	Jul	Aug	
6.2M	6.5M	6.3M	87.5M
3.6M	3.8M	3.7M	51.2M
2.6M	2.7M	2.6M	36.2M
42.00%	41.48%	41.39%	41.43%

Q4			Grand Total
Jun	Jul	Aug	
14.9M	16.1M	16.5M	196.7M
9.3M	10.2M	10.5M	123.4M
5.5M	5.9M	6.1M	73.3M
37.27%	36.68%	36.79%	37.28%

Q4			Grand Total
Jun	Jul	Aug	
41.5M	44.0M	43.0M	598.9M
26.4M	28.0M	27.4M	380.7M
15.1M	16.0M	15.6M	218.2M
36.45%	36.37%	36.26%	36.43%



179%	174%	160%	204%
182%	175%	163%	209%