

## 1 INTRODUCTION

### 1.1 Overview

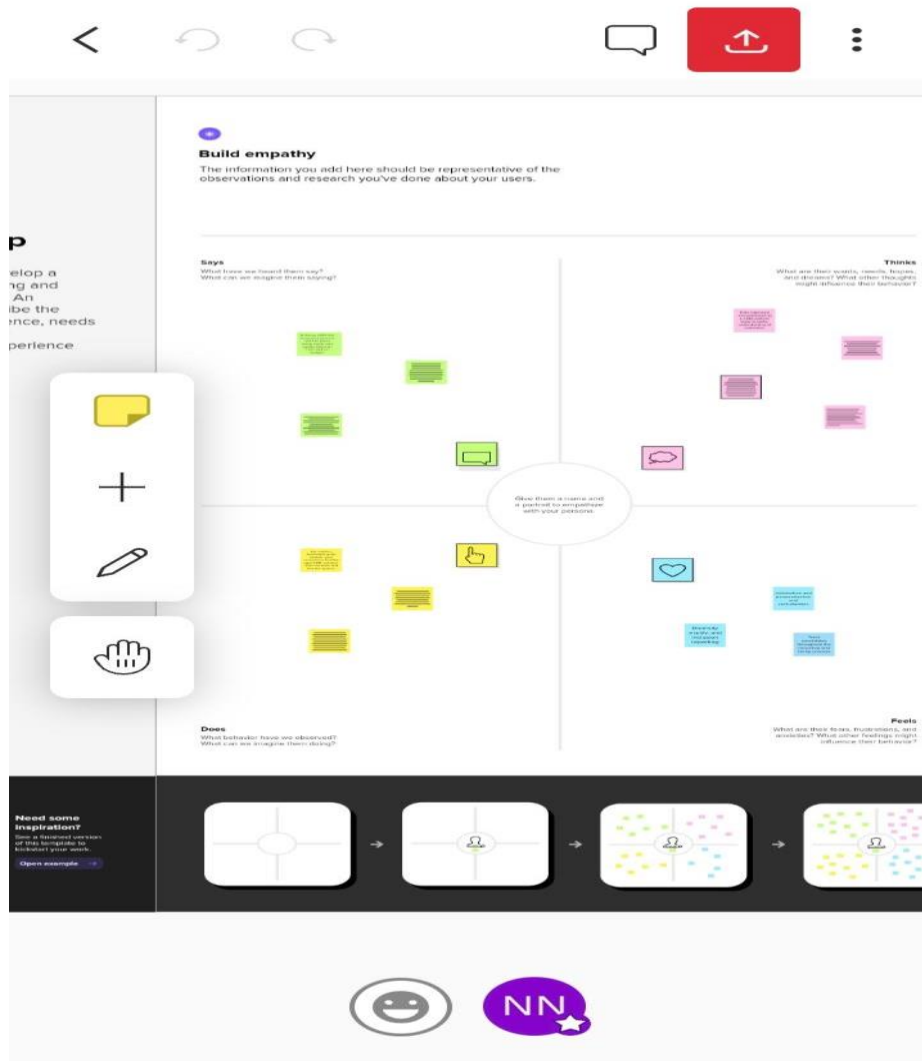
Project name is Implementing CRM for result tracking of a candidate with internal marks. In this project we created objects (semester, candidates, course details, lecturer details, internal results), fields and relationship and candidate with internal card app. Next we created reports and dashboards.

### 1.2 Purpose

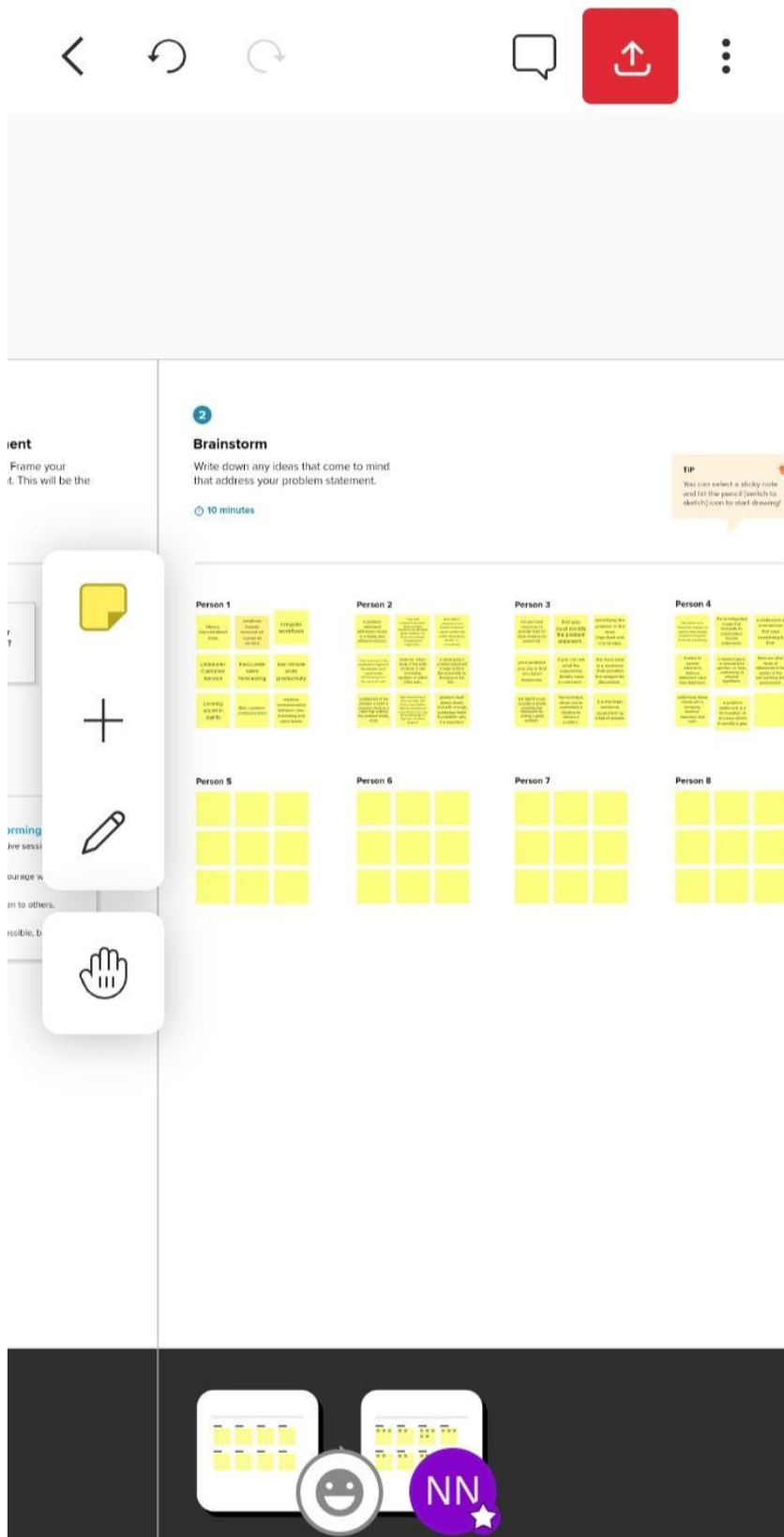
Through this program developed by us candidates can easily check the internal marks result in CRM platform along with their name and subject name. We can be achieved save the time using this.

## 2. PROBLEM DEFINITION & DESIGN THINKING

### 2.1 Empathy Map



## 2.2 Ideation & Brainstorming Ma



### 3. RESULT

#### 3.1 Data Model:

Object name	Fields in the object	
Semester	<b>Field lable</b>	<b>Data type</b>
	Semester name	Text
Candidate	<b>Field lable</b>	<b>Data type</b>
	Candidate name	Text
	Candidate id	Text
	Semester name	Text
Course details	<b>Field lable</b>	<b>Data type</b>
	Course name	Text
	Course id	Text
Lecturer details	<b>Field lable</b>	<b>Data type</b>
	Lecturer role	Text
	Lecturer name	Text
	Course id	Text
Internal results	<b>Field lable</b>	<b>Data type</b>
	Candidate id	Text
	Course id	Text
	Marks	Text

#### 3.2 Activity & screenshot

Salesforce interface showing the 'Fields & Relationships' section for the 'semester' object. The page title is 'semester | Salesforce'. The URL is 'governmentartscollageforwo9-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/0112w000003R2Zx/FieldsAndRelationships/view'. The left sidebar shows the 'Setup' menu with 'Object Manager' selected. The main content area displays a table of fields for the 'semester' object.

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
Owner	OwnerId	Lookup(User,Group)		✓
semester name	semester_name__c	Text(50)		
semester Name	Name	Text(80)		✓

Salesforce interface showing the 'Fields & Relationships' section for the 'candidate' object. The page title is 'candidate | Salesforce'. The URL is 'governmentartscollageforwo9-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/0112w000003Ru39/FieldsAndRelationships/view'. The left sidebar shows the 'Setup' menu with 'Object Manager' selected. The main content area displays a table of fields for the 'candidate' object.

FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
candidate_id__c	Text(50)		
candidate name	candidate_name__c		
candidate Name	Name		✓
Created By	CreatedById	Lookup(User)	
Last Modified By	LastModifiedById	Lookup(User)	
Owner	OwnerId	Lookup(User,Group)	✓
semester name	semester_name__c	Text(50)	

course details | Salesforce

governmentartscollageforwo9-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/012w000003Ru3O/FieldsAndRelationships/view

Setup Home Object Manager

SETUP > OBJECT MANAGER

course details

Details

Fields & Relationships

6 Items, Sorted by Field Label

Quick Find New Deleted Fields Field Dependencies Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
course details Name	Name	Text(80)		✓
course id	course_id_c	Text(50)		
course name	course_name__c	Text(50)		
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
Owner	OwnerId	Lookup(User,Group)		✓

internal results | Salesforce

governmentartscollageforwo9-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/012w000003Ru3v/FieldsAndRelationships/view

App Launcher Setup Home Object Manager

SETUP > OBJECT MANAGER

internal results

Details

Fields & Relationships

7 Items, Sorted by Field Label

Quick Find New Deleted Fields Field Dependencies Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
candidate id	candidate_id__c	Text(50)		
course id	course_id_c	Text(50)		
Created By	CreatedById	Lookup(User)		
internal results Name	Name	Text(80)		✓
Last Modified By	LastModifiedById	Lookup(User)		
marks	marks__c	Text(50)		
Owner	OwnerId	Lookup(User,Group)		✓

lecturer details | Salesforce

governmentartscollageforwo9-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/012w000003Ru11/FieldsAndRelationships/view

Setup Home Object Manager

SETUP > OBJECT MANAGER

lecturer details

Details

Fields & Relationships

7 Items, Sorted by Field Label

Quick Find New Deleted Fields Field Dependencies Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
course id	course_id_c	Text(50)		
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
lecturer details Name	Name	Text(80)		✓
lecturer name	lecturer_name__c	Text(50)		
lecturer role	lecturer_role__c	Text(50)		
Owner	OwnerId	Lookup(User,Group)		✓

#### **4. Trailhead profile public URL**

**Team Lead -**<https://trailblazer.me/id/niran203>

**Team Member 1 –**<https://trailblazer.me/id/ssnega1>

**Team Member 2 –**<http://trailblazer.me/id/nagad45>

**Team Member 3 –** <https://trailblazer.me/id/nnikitha5>

#### **5. ADVANTAGES & DISADVANTAGES**

- Trustworthy reporting
  - Dashboards that visually showcase data
  - Simplified collaboration
  - Proactive service
- 
- Poor communication
  - Plan out integration needs in advance
  - Cost
  - Deployment type

#### **6. APPLICATIONS**

This solution can be applied is used to release the exam results and to know the results and to know the results clearly.

#### **7.conclusion**

This contains information on prescreening, resume, employment preferences EEO

#### **8.Future**

Posting jobs internally can enhance a company's recruitment strategy, can provide career development opportunities for employees and can be positive communication.