

Of course. Here is the updated 10-minute pitch script for "Do-My-Service," which integrates the key points and professional language from your presentation slides (Do-My-Service-Rebuilding-Trust-in-Local-Communities.pdf) while maintaining the clear, simple structure of the original script.

Video Pitch Script: DoMyService (Updated 10-Minute Version)

Presenters: Parth Shikhare (Leader of Team Ajinkya) to start and end. Other team members can present different sections.

(0:00 - 1:00) Introduction & Hook

- **[Parth on screen, speaking clearly and warmly]**
- "Good evening. Imagine your tap starts leaking late at night. Who do you call? And how can you possibly trust them? This is the Local Services Trust Problem¹."
- "For years, finding reliable local help has been difficult, and big platforms have prioritized profits over people²."
- "We believe there's a better way. My name is Parth Shikhare, leader of **Team Ajinkya**³, and on behalf of our entire team, I'm proud to present

Do-My-Service⁴—a fully functional prototype we built in just 36 hours for HackWave 1.0⁵⁵⁵⁵. It's a simple, honest platform designed to rebuild trust in our local communities⁶."

(1:00 - 2:30) The Problem We're Solving

- **[Another team member, e.g., Chetan, takes over]**
- "The current system is broken. Local providers, like plumbers and electricians, are stuck relying on slow word-of-mouth referrals, which limits their growth⁷. Customers struggle to find verified professionals because there's no honest rating system⁸."
- "Aggregator platforms that try to solve this charge huge commission fees—as high as 15-30%—which hurts the provider's income and makes services more expensive for us⁹."
- "Ultimately, these platforms focus on transactions, not relationships, which weakens community trust¹⁰. So the question we asked was: How might we rebuild that trust and connection, without the high fees¹¹?"

(2:30 - 5:30) Our Solution: Do-My-Service

- **[Another team member, e.g., Aarya, takes over]**
- "Do-My-Service is our answer. It's a community-driven, **zero-commission platform** that ensures fair compensation and authentic connections¹²¹²¹²."
- "Our core innovation is the **Completion Code System**—our unique trust layer¹³¹³¹³¹³. Here's how it works in four simple steps:"
 1. First, a provider accepts a job and generates a unique 6-digit code¹⁴.
 2. When the job is done, the provider shares this code with the customer¹⁵.
 3. The customer enters the code into the app to verify the transaction is complete¹⁶.
 4. Only after the code is verified does the review form unlock¹⁷.
- "This simple system makes it impossible to post fake reviews, ensuring every rating comes from a real, completed job¹⁸¹⁸¹⁸¹⁸."
- "We also made our platform incredibly accessible. You can log in securely with just a phone number and OTP, which is perfect for non-technical users¹⁹¹⁹. And instead of complex in-app messaging, we enable a direct handoff to WhatsApp or a phone call for immediate communication²⁰."

(5:30 - 7:00) Market and Business Model

- **[Another team member, e.g., Nischay, takes over]**
- "The market we are targeting is massive. In India, there are over 80 million informal service workers who rely on these kinds of fragmented networks²¹. We are especially focused on Tier-2 and Tier-3 cities, where smartphone use is rapidly growing²²."
- "Our business model is sustainable and community-first. At its core is our zero-commission promise: 100% of the service fee goes directly to the provider²³. To ensure our long-term growth, we will offer two tiers:"
 - A **Free Community Tier** that gives all providers access to basic listings and our core Completion Code system²⁴.

- An optional **Premium Tier**, a subscription model for providers who want enhanced visibility and 'verified' badges to stand out²⁵.

(7:00 - 8:00) The Impact We Create

- **[Another team member, e.g., Yashraj, takes over]**
- "Do-My-Service is more than an app; it's a catalyst for change²⁶. Our impact is clear:"
- "

Social Impact: We empower small, local businesses by increasing their direct earnings and foster community trust with a transparent system²⁷."
- "

Business Impact: Our zero-commission model ensures high provider loyalty and creates a foundation for sustainable, local economic growth²⁸."
- "

Technical Impact: We are introducing an innovative, geo-verified review system that sets a new standard for trust in digital platforms²⁹."

(8:00 - 8:45) Our Team

- **[Parth returns to introduce the team]**
- "This entire working prototype was brought to life by the passion and dedication of **Team Ajinkya**³⁰."
- "Our team includes Aarya Khatate³¹, Chetan Chaudhari³², Nischay Chavan³³, Vinay Gone³⁴, Yashraj Patil³⁵, and myself, Parth Shikhare³⁶."

(8:45 - 9:30) Conclusion & Transition to Demo

- **[Parth closes the pitch]**
- "So, Do-My-Service is a simple, secure, and fair platform designed to bring trust back to our local economy³⁷. We've built a complete system, from OTP-based login to our unique code verification, all in just 36 hours³⁸³⁸³⁸³⁸."
- "We are building trust, one connection at a time³⁹. Now, let me show you how it all works in our live demo."