

1.1 - Business type

Note: After Business type selection you first need to save the entry, only then the correct gross margin will be reflected in Trigger B Financial section.

a) What kind of business does this opportunity relate to?

Energy Solution (except Nuclear & Coal)
Energy Solution - Nuclear
Energy Solution - Coal

1.3 - Trigger A - Consequential Losses

Link: CFLI-CP-11

Note: General exemption applies if overall liability for consequential losses is limited to \$ 5 million USD or the contract value, whichever is less.

	Customer		Our bid	
a) Does the contract contain an express exclusion of liability for consequential losses?	<input checked="" type="button" value="Yes"/>	<input type="button" value="No"/>	<input checked="" type="button" value="Yes"/>	<input type="button" value="No"/>
b) Is the contract regarding consequential losses in line with CFLI-CP-11 (including permitted exemptions)?	<input type="button" value="Yes"/>	<input checked="" type="button" value="No"/>	<input checked="" type="button" value="Yes"/>	<input type="button" value="No"/>

1.4 - Trigger A - ABB's Liability

Link: CFLI-CP-11

Note - Orgalime: General exemption applies with amendments as per tab "Contractual Issues-Orgalime". Please answer "Yes" in column "Our Bid", if general exemption applies as per "Contractual Issues - Orgalime".

	Customer		Our bid	
a) State the overall limitation of liability in the contract. (Please indicate none or amount or percentage of contract value)	none		100	
b) Is the contract regarding overall limitation of liability in line with CFLI-CP-11 (100% of the contract price or MUSD 10 whichever is greater, and/or permitted exemptions)?	<input type="button" value="Yes"/>	<input checked="" type="button" value="No"/>	<input checked="" type="button" value="Yes"/>	<input type="button" value="No"/>

1.5 - Trigger B - Financial

a) Is the project Gross Result Margin below 21.0%?

b) Is the proposed ABB cash flow calculation negative as defined in Business Area Risk Review Policy?

1.6 - Trigger B - Technology

a) Is ABB committing to any kind of availability or reliability performance guarantee during warranty period (or during service contract as applicable)?