# **Divyam Bajaj**

As a dedicated digital marketing professional, I thrive on blending creativity with strategy to drive impactful results. With 1 year of experience in [specific areas of digital marketing, e.g., SEO, SEM, social media ,Website management ], I have honed my skills in , Google Analytics, Facebook Ads Manager, Search Engine Optimization, Conversion Rate Optimization].

# **Work Experience**

### **Ads and More**

Jan 2024 - Present

# **Digital Marketing Manager**

 Crafted and executed comprehensive digital marketing strategies aligned with organizational objectives, leveraging market research and consumer insights. Orchestrated multi-channel campaigns across social media, email, and paid advertising ,resulting in a measurable increase in brand visibility and customer engagement.

# Acadbuddy IIp

Apr 2023 - Dec 2023

#### **CSR**

 By coordinating cross-functional teams and leveraging resources effectively, I successfully implemented CSR programs that not only met but exceeded organizational goals, fostering sustainable impact and corporate citizenship

#### **Fusion MWP**

June 2022 - Apr 2023

## **Marketing Strategies**

 Through market research and competitor analysis, I identified market opportunities and consumer trends, informing targeted campaigns across multiple channels. By closely monitoring performance metrics and adapting strategies as needed, I effectively drove brand awareness, customer engagement, and revenue growth, consistently exceeding organizational goals."

# **Educational Background**

# **Bachelors Of Business Administration in Business Analytics**

Chandigarh University

2021 - 2024

 Developed dashboards and reports to track key performance indicators (KPIs) and inform strategic decision-making.

# **Higher Secondary Education**

Swami Ramdev Senior Secondary School 2019 - 2021

 Numerical and analytical skills developed through coursework in mathematics and accounting.

### **Contact**

GBP Camellia ,Kharar (Mohali)-Ready To Relocate +918295513330 divyambajaj262@gmail.com

## **Skills**

- SEO (Search Engine Optimization)
- SEM (Search Engine Marketing)
- · Social Media Marketing
- Copywriting and Editing
- Team Collaboration
- Email Marketing
- CRO (Conversion Rate Optimization)

#### Tools/Sofware

- · Accounting Software
- ERP Systems
- Finance Software
- Data Tools

# Languages

- English (Fluent)
- Hindi (Fluent)
- Punjabi (Proficient)

# **Certification/Short Courses**

- Excel Formulas and Functions Quick
- · Business Analytics Skills

## **Additional Information**

- Served as Team Lead in the company-wide initiative for process improvement.
- Volunteer Treasurer, Local Nonprofit Organization.
- Received "Excellence" in Financial Management Award,.