

RESUME

Bramhadas M. Chavhan

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Contact no. 9860214496

Career objective

To pursue a highly challenging career where I can apply my existing knowledge, acquire new skill and contribute effectively to the organization.

Professional summary

Graduate in management with an experience of two years in construction sales

Work experience

ARCHIDPLY INDUSTRIES LTD.

Designation: Business Development Manager

Duration: 1st may 2006 to 30th April 2008

- Primary and secondary sales target plan and achieve the target
- Allocate the targets to all my distributors and their respective sales promotion
- Developing and motivating field force and distributors to achieve the better results.
- Designing and implementation the schemes for better sales.
- Enhance the distributors and dealers network for better market penetration.
- Manage a team of three sales promoters for pune and marathwada region.

B.S.PROGREESSIVE PVT.LTD

Designation: Branch Manager

Duration: 1st may2008 to 15 nov.2011

- Primary and secondary sales target plan and achieve the target
- Developing and motivating field force and distributors to achieve the better results.
- Enhance the distributors and dealers network for better market penetration.
- Manage a team of 7 sales executive for Pune, vidharbha maratwada and south Maharashtra.

GREENPLY INDUSTRIES LTD.

Designation: Branch Manager

Duration: 15th Nov. 2011 to 9th Aug. 2013.

- Primary and secondary sales target plan and achieve the target
- Allocate the targets to all my distributors and their respective sales promotion
- Developing and motivating field force and distributors to achieve the better results.
- Designing and implementation the schemes for better sales.
- Enhance the distributors and dealers network for better market penetration.
- Manage a team for Pune Ahmadnagar Sholapur areas.

MAYURPLY INDUSTRIES PVT LTD.

Designation: Regional Manager

Duration: 10th Aug2013.to 15TH Nov.2019

- Primary and secondary sales target plan and achieve the target
- Allocate the targets to all my distributors and their respective sales promotion
- Developing and motivating field force and distributors to achieve the better results.
- Designing and implementation the schemes for better sales.
- Enhance the distributors and dealers network for better market penetration.
- Manage a team for Pune, nashik,Maratwada, Sholapur, Kolhapur and Goa areas.

ARCHIDPLY INDUSTRIES LTD

Designation: Regional Manager

Duration: 5th Dec.2019.to 1st April 2022.

- Primary and secondary sales target plan and achieve the target
- Allocate the targets to all my distributors and their respective sales promotion
- Developing and motivating field force and distributors to achieve the better results.
- Designing and implementation the schemes for better sales.
- Enhance the distributors and dealers network for better market penetration.
- Manage a team for Maharashtra except mumbai .

LRB WOOD INDUSTRY

Designation: Regional Manager

Duration: 5th April 2022.to till date.

- Primary and secondary sales target plan and achieve the target
- Allocate the targets to all my distributors and their respective sales promotion
- Developing and motivating field force and distributors to achieve the better results.
- Designing and implementation the schemes for better sales.
- Enhance the distributors and dealers network for better market penetration.
- Manage a team for entire MAHARASHTRA , MP AND CHITISGHAD .

Qualification

Sr.n	Examination	Board/University	Year of passing
1	MBA (Marketing)	Sant Gadge Baba Amravati University	2005-2006
2	BA	Sant Gadge Baba Amravati University	2001-2002
3	H.S.C.	Amravati Board	1997-1998

Specialization :

- * Major - Marketing
- * Minor - Human Resource Management

Dissertation :

A Comparative study of sales promotion activities of marketing of music system in Amravati city

Summer project

Sharya motors Amravati

- Market survey
- Collected customers problem

Seminar

- Marketing mix
- Consumer behavior
- Material handling

Industrial tours

- Hindustan Liver Ltd. Galgoan
- Parle product Ltd. Galgoan

Personal Details

Father s Name : Shri Maroti Sawai Chavhan

DOB : 7th July 1980

Permanent address : Vithal sanskriti, flat no. 13, E- building,sr.no 13/7a/2, Limaye nagar , Dhayari, Pune- 411041

Contact no. : 9975087772

Marital status : married

Language Known : Marathi, Hindi and English

I here by declare that information given above are true in best of my knowledge

PLACE

(Bramhadas M.Chavhan)

DATE

