

FILTERS

region	All	P&L
customer	All	By Fiscal Years
division	All	All values in USD

	Fiscal Years		0004	04 00
Customer	2019	2020	2021	21vs 20
Australia	2.014	40.714	04.014	0 (00)
NetSales	3.9M	10.7M	21.0M	Г
COGS	2.2M	5.8M	14.1M	i
Gross marg		4.9M	6.9M	•
GM%	42.6%	45.9%	32.9%	-28.2%
Austria				
NetSales		0.1M		2301.3%
COGS		0.1M	2.0M	
Gross marg	in	0.0M	0.9M	2665.4%
GM%		26.1%	30.1%	15.2%
Bangladesh				
NetSales	0.5M	2.3M	7.0M	207.7%
COGS	0.3M	1.4M	4.5M	233.5%
Gross marg	0.1M	0.9M	2.4M	168.4%
GM%	28.7%	39.6%	34.5%	-12.8%
Canada				
NetSales	4.8M	12.2M	35.1M	188.1%
COGS	2.8M	7.1M	21.7M	206.4%
Gross marg	2.0M	5.1M	13.4M	162.6%
GM%	41.7%	41.9%	38.2%	-8.8%
China				
NetSales	1.4M	5.4M	22.9M	322.0%
COGS	0.8M	3.3M	13.5M	305.5%
Gross marg	0.6M	2.1M	9.4M	348.1%
GM%	44.9%	38.7%	41.1%	6.2%
France				ı
NetSales	4.0M	7.5M	25.9M	247.2%
COGS	2.3M	4.3M	14.7M	246.4%
Gross marg	i 1.8M	3.2M	11.2M	248.3%
GM%	44.1%	43.1%	43.2%	!
Germany				li
NetSales	2.6M	4.7M	12.0M	156.2%
COGS	1.6M	3.0M	8.9M	
Gross marg		1.7M	3.1M	
GM%	37.0%	35.6%	26.2%	I
India	37.070	33.070	20.270	_0.070
NetSales	30.8M	49.8M	161.3M	224.0%



COGS	17.8M	33.7M	109.7M	225.0%
Gross margi	13.1M	16.0M	51.6M	222.0%
GM%	42.4%	32.2%	32.0%	-0.6%
Indonesia				
NetSales	2.5M	6.2M	18.4M	196.7%
COGS	1.5M	3.5M	11.3M	220.1%
Gross margi	1.1M	2.7M	7.1M	165.6%
GM%	42.0%	42.9%	38.4%	-10.5%
Italy				
NetSales	2.9M	4.5M	11.7M	
COGS	1.6M	3.1M	8.2M	
Gross margi	1.3M	1.4M	3.5M	
GM%	45.6%	30.7%	30.1%	-1.8%
Japan				
NetSales		1.9M	7.9M	
COGS		1.2M	4.2M	
Gross margi	n	0.7M	3.7M	430.0%
GM%		37.0%	46.5%	25.9%
Netherlands				
NetSales	0.2M	3.4M	8.0M	
COGS	0.1M	1.8M	4.6M	
Gross margi	0.1M	1.6M	3.4M	Ī
GM%	36.4%	47.8%	42.0%	-12.1%
Newzealand				
NetSales		2.0M	11.4M	
COGS		1.5M	5.9M	
Gross margi	n	0.5M	5.5M	950.7%
GM%		26.4%	48.2%	83.0%
Norway		0.514	40.714	
NetSales		2.5M	13.7M	
COGS		1.5M	9.6M	
Gross margi	n	0.9M	4.0M	
GM%		37.7%	29.5%	-21.9%
Pakistan	0 (14	4 71 4	E 71.4	00.50/
NetSales	0.6M	4.7M	5.7M	
COGS	0.4M	2.7M	3.6M	34.3%
Gross margi	0.2M	2.0M	2.0M	2.0%
GM%	39.7%	42.8%	36.2%	-15.4%
Philiphines		40.414	24.214	
NetSales	5.7M	13.4M	31.9M	
COGS	3.4M	7.3M	19.4M	
Gross margi	2.3M	6.0M	12.5M	
GM%	39.9%	45.1%	39.1%	-13.4%
Poland				
NetSales	0.4M	2.8M	5.2M	
COGS	0.3M	1.7M	3.0M	
Gross margi	0.2M	1.1M	2.2M	96.7%

AtliQ Hardwares



NetSales	GM%	37.4%	40.2%	42.6%	5.9%	
COGS 0.5M 2.3M 6.8M 198.9% Gross margi 0.3M 1.3M 5.0M 284.5% GM% 39.3% 36.1% 42.1% 16.6% South Korea NetSales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross margi 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain NetSales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% 525.7% GM% 37.7% 33.1% 12.1% Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.1M	Portugal					
Gross margi 0.3M 1.3M 5.0M 284.5% GM% 39.3% 36.1% 42.1% 16.6% South Korea NetSales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross margi 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain NetSales 1.8M 12.6M 661.4% COGS 1.1M 8.4M 663.2% Gross margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 8.1M 34.2M <t< td=""><td>NetSales</td><td>0.7M</td><td>3.6M</td><td>11.8M</td><td>229.8%</td></t<>	NetSales	0.7M	3.6M	11.8M	229.8%	
GM% 39.3% 36.1% 42.1% 16.6% South Korea NetSales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross margi 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain NetSales 1.8M 12.6M 661.4% COGS 1.1M 8.4M 663.2% Gross margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden 1.8M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 681.9% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1%	COGS	0.5M	2.3M	6.8M	198.9%	
South Korea NetSales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross margi 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain NetSales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% <td>Gross margi</td> <td>0.3M</td> <td>1.3M</td> <td>5.0M</td> <td>284.5%</td>	Gross margi	0.3M	1.3M	5.0M	284.5%	
NetSales 12.8M 17.3M 49.0M 183.3% COGS 6.7M 12.1M 31.4M 158.7% Gross margi 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain NetSales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0%	GM%	39.3%	36.1%	42.1%	16.6%	
COGS 6.7M 12.1M 31.4M 158.7% Gross margi 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain NetSales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 681.9% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 45.1% 32.2% USA	South Korea					
Gross marging 6.1M 5.2M 17.6M 241.3% GM% 47.5% 29.8% 35.9% 20.5% Spain NetSales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0%	NetSales	12.8M	17.3M	49.0M	183.3%	
GM% 47.5% 29.8% 35.9% 20.5% Spain NetSales 1.8M 12.6M 611.4% COGS 1.1M 8.4M 663.2% Gross margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7	COGS	6.7M	12.1M	31.4M	158.7%	
NetSales	Gross margi	6.1M	5.2M	17.6M	241.3%	
NetSales	GM%	47.5%	29.8%	35.9%	20.5%	
COGS 1.1M 8.4M 663.2% Gross margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M	Spain					
Gross margin 0.7M 4.2M 525.7% GM% 37.7% 33.1% -12.1% Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M 196.7M 598.9M 204.5% Total	NetSales		1.8M	12.6M	611.4%	
GM% 37.7% 33.1% -12.1% Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M 196.7M 598.9M 204.5% Total GOGS 51.2M 123.4M </td <td>COGS</td> <td></td> <td>1.1M</td> <td>8.4M</td> <td>663.2%</td>	COGS		1.1M	8.4M	663.2%	
Sweden NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gros	Gross margi	n	0.7M	4.2M	525.7%	
NetSales 0.1M 0.2M 1.8M 681.9% COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6%	GM%		37.7%	33.1%	-12.1%	
COGS 0.0M 0.1M 1.1M 735.6% Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	Sweden			,		
Gross margi 0.0M 0.1M 0.7M 613.8% GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	NetSales	0.1M	0.2M	1.8M	681.9%	
GM% 38.3% 44.1% 40.2% -8.7% United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	COGS	0.0M	0.1M	1.1M	735.6%	
United Kingdom NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	Gross margi	0.0M	0.1M	0.7M	613.8%	
NetSales 2.0M 8.1M 34.2M 322.7% COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSales 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	GM%	38.3%	44.1%	40.2%	-8.7%	
COGS 1.3M 5.3M 18.7M 252.1% Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	United Kingd	om				
Gross margi 0.7M 2.8M 15.4M 459.0% GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSales 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	NetSales	2.0M	8.1M	34.2M	322.7%	
GM% 36.2% 34.1% 45.1% 32.2% USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSales 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	COGS	1.3M	5.3M	18.7M	252.1%	
USA NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	Gross margi	0.7M	2.8M	15.4M	459.0%	
NetSales 11.5M 31.9M 87.8M 175.0% COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	GM%	36.2%	34.1%	45.1%	32.2%	
COGS 7.7M 19.5M 55.3M 183.9% Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	USA					
Gross margi 3.8M 12.4M 32.5M 161.0% GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	NetSales	11.5M	31.9M	87.8M	175.0%	
GM% 32.8% 39.0% 37.0% -5.1% Total NetSale: 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	COGS	7.7M	19.5M	55.3M	183.9%	
Total NetSale: 87.5M 196.7M 598.9M 204.5% Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	Gross margi	3.8M	12.4M	32.5M	161.0%	
Total COGS 51.2M 123.4M 380.7M 208.6% Total Gross m 36.2M 73.3M 218.2M 197.6%	GM%	32.8%	39.0%	37.0%	-5.1%	
Total Gross m 36.2M 73.3M 218.2M 197.6%	Total NetSales	87.5M	196.7M	598.9M	204.5%	
	Total COGS	51.2M	123.4M	380.7M	208.6%	
Total GM% 41.4% 37.3% 36.4% -2.3%	Total Gross m	36.2M	73.3M	218.2M	197.6%	
	Total GM%	41.4%	37.3%	36.4%	-2.3%	