

# Nisheet Agrawal

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Willing to Relocate | [LinkedIn](#) | [Github](#)

## EDUCATION:

**M. SC IN BUSINESS ANALYTICS AND DECISION SCIENCES** | University of Leeds, United Kingdom | Sep 2022 - Sep 2023

**B. TECH COMPUTER SCIENCE AND ENGINEERING** | University of Petroleum and Energy Studies, India | Aug 2018 – May 2022

### Analytical Tools:

- Power BI
- Advanced Excel
- Tableau

### Programming Languages:

- SQL (Structured Query Language)
- Python

### Database:

- MySQL
- Microsoft SQL Server

*Post-study/Graduate Visa for UK till 2026*

## Work Experience

### Data Scientist intern

**Ministry of Urban Affairs, Govt. of India, India | Oct 2024- present [Python | Postman]**

- Designed and deployed a multilingual FAQ chatbot NLP integrating **FAISS** for semantic search and **Sentence Transformers** for embeddings.
- Implemented a hybrid translation system combining **Google Translate** and **Bhashini API** to support 22+ Indian languages, with fallback mechanisms for unsupported cases.
- Optimized query processing and API performance, ensuring accuracy of 95%
- Conducted end-to-end debugging and testing using **Postman**, resolving critical issues in translation and retrieval logic.
- Deployed the chatbot in UPYOG platform used by 36 States/UTs and 3280 ULBS across India
- Collected end-to-end data from 12 missions (e.g. Swachh Bharat, Urban Transport etc.) under Ministry of Housing Urban Affairs and populated 25K+ cells
- Built Data Visualizations on Power-BI of mission's dataset for Joint Secretary's decision-making
- End-to-end data integration of all schemes under National Urban Digital Mission

### Data Scientist Intern

**Alpha AI, India | May 2021 - Sept 2021 [Python]**

- Labelled images using AI tools and conducted video analytics with Python.
- Improved live object detection models, increasing detection confidence score from 0.7 to 0.95.
- Captured 15,000+ license plate images of traffic violations using TensorFlow and computer vision.

### Business Developer Intern

**Trainer Goes Online ,India | Jan 2022 - Aug 2022 [MS-Excel]**

- Achieved 93% individual target of \$30,000 MoM leading a team of 5 virtual assistants
- Managed pipeline of 50 leads/wk, cold to hot & booked virtual consultations worth \$200K in 7 months
- Scaled data management of 500 leads/wk on lead quality, follow-ups & contract details
- Devised a holistic follow-up plan on lead quality increasing 25% show up & 5% closing rate

## PROJECTS:

**Business 360** - Brick & mortar and e-commerce [Power BI | SQL | Excel | Dax Studio] (Apr 2024)

- Customized a multi-functional Power BI dashboard to analyze AtliQ hardware's sales trends over the global market by gathering data from 2 different sources (Excel/CSV files and SQL database).
- Built data model and visualizations in Power BI and revamped the report with DAX studio which improved the performance of the report by 5%.
- Developed a dashboard that enabled AtliQ Hardware to analyze department sales trends, driving a projected 10% revenue acceleration and a 20% reduction in data-related expenses.

**Sales Insights** – Brick & mortar business [Power BI | SQL] (Mar 2024)

- Designed a Power BI dashboard to understand AtliQ hardware's last 4 years' sales trends.
- Led the initiative of displaying the sales trend of AtliQ hardware, allowing users to understand the data
- Created a dashboard projected to increase revenue by at least 7% in the next quarter.

**P&L Report** - [Excel | Pivot Table | Power Query] (Jan 2024 )

- Generated a comprehensive P&L report for AtliQ Hardware FY 2022, utilizing advanced features in Excel such as Pivot Tables and DAX to provide granular insights into revenue streams and expense categories.
- Automated data cleaning using Power Query, which can rescue around **4 hrs.** of repeated manual work.
- Deployed DAX-based calculation models, resulting in a 30% increase in report accuracy and providing users with more nuanced, flexible data insights.

**Real Estate Price Prediction** [Python] (April 2023-Sept 2023)

- Investigated the Zillow USA houses Dataset with over 15,000 rows.
- Evaluate the ML model through RMSE, Absolute Mean Error, and K-fold cross-validation.

**Analyzing Brewdog Beer Dataset** [Excel | R] (Feb 2023)

- Performed ETL on 10,000+ entries, improving data quality by 25% using imputation and deletion techniques
- Identifying 5 distinct beer types through clustering using the dendrogram method.

## CERTIFICATIONS

- Get Job Ready: Excel, SQL, Power BI, Python Data Analytics for All Levels 3.0 | Codebasics (May 2024-Sept 2024)
- Full Stack Data Analytics Bootcamp | Ineuron (May 2024-Sept 2024)
- Excel Skills for Business: Essentials | Macquarie University (June 2021)
- Python for Machine Learning and AI workshop | IIT Roorkee (August 2020)
- Transform your life with chat-bots | DR Academy (Dec 2023)