Nitant Suhagiya

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Portfolio

Education

University of Regina - Diploma in Computer Science (7.4/10)   June 2021 | **Regina, SK**
- Courses in DSA, Object-Oriented Design, Operating Systems, Databases, Digital Systems, and AI.

Toronto Metropolitan University – B.Sc. Computer Science   09/2024 - Present | **Toronto**

Projects

- **F1 Prediction (Python, scikit-learn, FastF1 API) -** An **XGBoost** Machine Learning model that predicts race results based on past performance, qualifying times, free practices and other structured F1 data.

- **Sorting Visualizer (HTML, CSS, JavaScript) -** Implemented visual animations for sorting algorithms (Quick, Merge, Bubble) for educational use. Program generates random numbers in an array and sorts them.

- **NVIDIA Stock Prediction (Python, Linear Regression) -** An educational exercise in machine learning for finance. Fetched one year of historical stock data for NVIDIA from the yfinance package, pre-processed the data, and trained a basic **Linear Regression** model to predict the next day's closing price.

Experience

Greenwood Leather - Sales & Marketing Manager   09/2024 - Present | **Mississauga**
- Originated a 40% increase in sales by using creative social media marketing techniques, which helped the business become more visible in the marketplace.
- Maintained and strengthened ties with more than 13 B2B clients throughout Canada, resulting in steady revenue growth, good cash flow, and the creation of a distinct product demand based on local geography.
- Organized trade shows in the USA to reach more customer base, which led to double the customers in wholesale, showing my leadership skills.
- Worked in tandem with shipping and operational partners to improve packaging, improving customer happiness and cutting expenses by 6.2%, all of which helped to streamline logistics.

TruGreen - Outside Sales Representative   04/2024 – 06/2024 | **Mississauga**
- Conducted door-to-door sales for residential lawn care services and helped customers manage problems on their property.
- Worked on developing persuasive sales pitches according to the changing season by addressing customer questions and objections, resulting in tailored solutions to customer needs led to consistently meeting weekly sales targets.
- Tracked performance metrics (knocks, presentations, sales) to constantly improve the pitch and the results.
- Rewarded with the best salesperson award for June, generating over 120% of the weekly sales goal.

Leadership, Achievements, and Certificate

- Volunteered for **"Guiding Students to University"** at UofR Student Union, where I demonstrated adaptability, critical thinking, and leadership skills.
- Certificate in C and C++, Red & White Multimedia Education, Surat.

Skills

Operating System: Windows 10, Linux, Mac OSX, Android.
Programming Language: C, C++, Java, JavaScript, MIPS Assembly, SQL, and PHP.
Web Technologies: HTML, CSS, AJAX, JSON.
ML/Data Science: scikit-learn, Pandas, FastAPI, Numpy.
Software & Tools: Git, MS Visual Studio, Photoshop, Blender, PC Spim, Logic Works, Active Directory, Power BI.