

FILTERS FY	GM% By Quarters(sub_zone) 2019				e)
GM% Sub-Zone	Quarters Q1	Q2	Q3	Q4	Grand Total
ANZ India NA NE ROA SE	43.0% 42.5% 35.1% 36.6% 44.5%	42.2% 42.2% 35.4% 37.0% 44.3% 44.1%	42.6% 42.0% 35.4% 36.5% 44.0%	42.5% 42.5% 35.7% 36.6% 44.5% 44.2%	44.4%
FY GM%	2020 Quarters Q1	Q2	Q3	Ω4	Grand Total
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Sub-Zone					
Sub-Zone ANZ India NA NE ROA SE	43.3% 32.3% 39.9% 37.6% 38.4% 38.5%	43.0% 32.1% 40.1% 37.8% 38.3% 37.3%	42.8% 32.4% 39.1% 38.5% 38.8% 38.2%	41.8% 32.0% 39.7% 37.7% 37.7% 37.8%	
ANZ India NA NE ROA SE	43.3% 32.3% 39.9% 37.6% 38.4% 38.5%	43.0% 32.1% 40.1% 37.8% 38.3%	42.8% 32.4% 39.1% 38.5% 38.8%	41.8% 32.0% 39.7% 37.7% 37.7%	42.8% 32.2% 39.8% 37.8% 38.2%
ANZ India NA NE ROA	43.3% 32.3% 39.9% 37.6% 38.4%	43.0% 32.1% 40.1% 37.8% 38.3%	42.8% 32.4% 39.1% 38.5% 38.8%	41.8% 32.0% 39.7% 37.7% 37.7%	42.8% 32.2% 39.8% 37.8% 38.2%
ANZ India NA NE ROA SE FY GM%	43.3% 32.3% 39.9% 37.6% 38.4% 38.5% 2021	43.0% 32.1% 40.1% 37.8% 38.3% 37.3%	42.8% 32.4% 39.1% 38.5% 38.8% 38.2%	41.8% 32.0% 39.7% 37.7% 37.7% 37.8%	42.8% 32.2% 39.8% 37.8% 38.2% 37.9% Grand Total
ANZ India NA NE ROA SE FY GM% Sub-Zone ANZ India	43.3% 32.3% 39.9% 37.6% 38.4% 38.5% 2021 Quarters Q1	43.0% 32.1% 40.1% 37.8% 38.3% 37.3% Q2 37.8% 31.8%	42.8% 32.4% 39.1% 38.5% 38.8% 38.2% Q3	41.8% 32.0% 39.7% 37.7% 37.8% 04 38.0% 32.0%	42.8% 32.2% 39.8% 37.8% 38.2% 37.9% Grand Total 38.3% 32.0%
ANZ India NA NE ROA SE FY GM% Sub-Zone ANZ India NA	43.3% 32.3% 39.9% 37.6% 38.4% 38.5% 2021 Quarters Q1 39.0% 32.3% 37.1%	43.0% 32.1% 40.1% 37.8% 38.3% 37.3% Q2 37.8% 31.8% 37.4%	42.8% 32.4% 39.1% 38.5% 38.8% 38.2% Q3 38.3% 31.9% 37.5%	41.8% 32.0% 39.7% 37.7% 37.8% Q4 38.0% 32.0% 37.4%	42.8% 32.2% 39.8% 37.8% 38.2% 37.9% Grand Total 38.3% 32.0% 37.3%
ANZ India NA NE ROA SE FY GM% Sub-Zone ANZ India	43.3% 32.3% 39.9% 37.6% 38.4% 38.5% 2021 Quarters Q1	43.0% 32.1% 40.1% 37.8% 38.3% 37.3% Q2 37.8% 31.8%	42.8% 32.4% 39.1% 38.5% 38.8% 38.2% Q3	41.8% 32.0% 39.7% 37.7% 37.8% 04 38.0% 32.0%	42.8% 32.2% 39.8% 37.8% 38.2% 37.9% Grand Total 38.3% 32.0%