Analyzing Fashion Advertising Effectiveness using Artificial Intelligence

Abstract:

The effectiveness of fashion advertising has traditionally been measured through consumer feedback, sales data, and engagement metrics. However, with advancements in Artificial Intelligence (AI), the landscape of ad analytics and predictive insights is undergoing a transformation. This paper examines how AI technologies—particularly machine learning, computer vision, and natural language processing—enhance the accuracy and depth of insights in fashion advertising. By analyzing consumer sentiment, identifying trends, and optimizing ad placements through data sourced from social media, online shopping behaviors, and ad visuals, AI tools can uncover patterns in consumer responses to elements like color, design, and featured models that might otherwise remain hidden. Moreover, predictive models allow brands to anticipate consumer preferences in real-time, adapting strategies to improve ad performance and consumer engagement. Our findings suggest that AI integration in advertising not only complements traditional metrics but also enables dynamic, data-driven decision-making, essential for achieving optimal reach and engagement in the fast-paced fashion industry.

Keywords: AI in fashion advertising, predictive analytics, machine learning, consumer sentiment analysis, ad optimization.