

Total Sales Actual

\$12M

YTD Sales Actual 5M

Total Sales target

\$13M

YTD 5M

Variance

(\$462K)

YTD (\$336K)

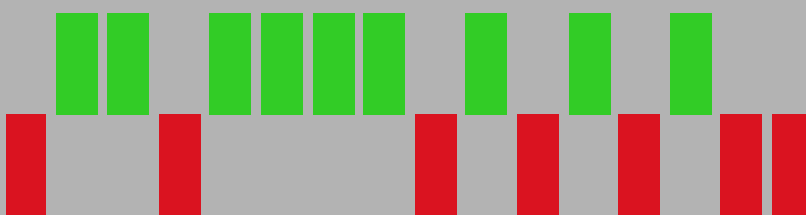
Variance %

3.6%

YTD -6.6%

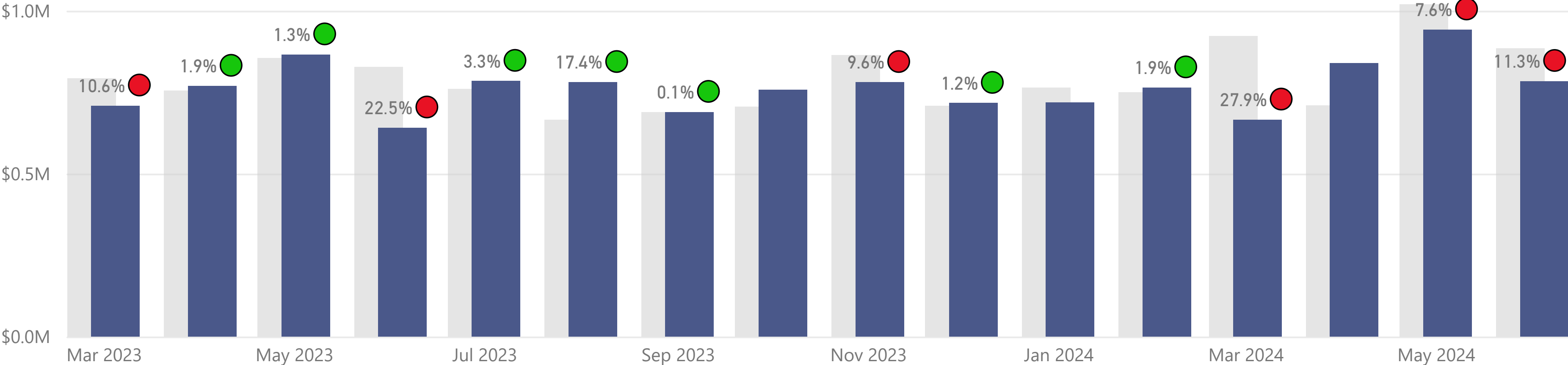
Months Target Reached




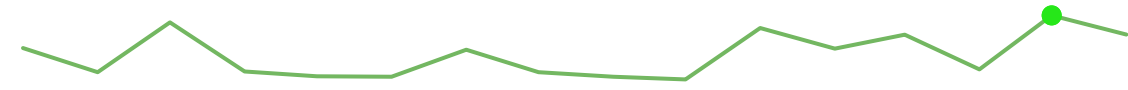





9



We met targets for 9 out of 16

Total Sales target Total Sales Actual



Picture	Sales person	Actual	Sales target	Variance %	Trend
	Alice Thompson	\$832K	\$820K	1.5%	
	Daniel Roberts	\$970K	\$903K	7.5%	
	Grace Wilson	\$810K	\$973K	-16.8%	
	Henry Brown	\$831K	\$840K	-1.0%	
	Katherine Walker	\$1,029K	\$911K	13.0%	
	Liam Anderson	\$908K	\$823K	10.3%	
	Mia King	\$816K	\$795K	2.7%	
	Olivia Scott	\$858K	\$915K	-6.2%	
	Peter Evans	\$941K	\$802K	17.4%	
	Quinn Hall	\$907K	\$938K	-3.3%	
	Rachel Edwards	\$893K	\$1,010K	-11.6%	

