# Clinton Moodley (Nityananda)

# Front-End Developer

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My Portfolio

# **PROJECTS**

## **Weather App**

Github

A weather app that utilizes an open-source weather map API to display live weather forecasts for the week. The app was built using HTML, CSS, and JavaScript, and features a clean and intuitive user interface. Users can input their location to view current weather conditions and a 7-day forecast, complete with temperature, humidity, wind speed, and more. The app is fully responsive and can be accessed on any device.

#### **OR Code Generator**

Create QR codes for a variety of purposes, including website URLs, contact information, and more. The project was developed using HTML, CSS, and JavaScript, with the addition of a QR code API that I integrated into the website. Users simply enter the desired information, and the webpage generates a quick QR code

#### **Education Website**

A responsive education website with an interactive interface, easy navigation, blog section, and live Google Maps using HTML,CSS, and JavaScript. Font Awesome and images were sourced from Bootstrap CDN. The website boasts a modern and clean design, providing an excellent user experience on all devices.

#### **Healthy Food Website**

I developed the "Good Healthy Food" website using HTML, CSS, and JavaScript. It showcases healthy meal ideas and promotes a balanced and nutritious diet. The website has a modern and clean design, is easy to use, and fully responsive on all devices, without using third-party frameworks like Bootstrap.

# **WordPress E-commerce Website**

Current Project: WordPress E-commerce Website I am currently building a fully functional e-commerce website using WordPress, WooCommerce plugin and more. The website includes features such as product pages, shopping cart functionality, and checkout process. I am working independently to ensure that the website meets all client requirements and is optimized for a fast and user-friendly experience.

View my CV & Previous Work Experience below

# CAREER OBJECTIVE

As a self-taught and success-driven Front End Web Developer, I possess strong skills in HTML, CSS, and JavaScript. I have developed a passion for building accessible and component-based web pages and systems, and continuously strive to expand my knowledge and expertise in software development. Through over 900+ hours of self-taught coding on Freecodecamp, I have sharpened my existing skills and acquired new languages.

I am now eager to join a talented engineering team where I can apply my passion for coding to develop high-quality solutions. With a thirst for knowledge and a drive for personal growth, I am committed to making a positive impact and contributing to the success of the team.

# Web-Development EDUCATION

**Freecodecamp =** 2021 - 2022

- 1. Responsive Web Design
- 2. <u>JavaScript Algorithms & Data</u> Structures
- 3. <u>Front End Development</u> <u>Libraries</u>
- Online

# **SKILLS**

HTML jQuery
CSS Javascript
Bootstrap Redux
Git Wordpress

# **Currently Learning**

Reactjs Typescript
Nodejs Tailwind CSS
Nextjs SASS
Restful API OpenAi

# Curriculum vitae

# Clinton Moodley

#### CONTACT

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# **EDUCATION**

Matriculated 2003 (LSS), Studied - Bcom Marketing Management 2010 (Unisa)

#### **SKILLS**

Communication and interpersonal skills Negotiation skills Customer service skills Attention to detail Time-management skills Organizational skills Leadership skills Teamwork and collaboration skills Sales and marketing skills Client relationship management skills Project management skills Administrative skills Technical skills in (automotive mechanics, Lifting & Safety Equipment) Problem-solving and critical thinking Adaptability and flexibility Multitasking abilities Analytical skills Data analysis and reporting skills Budgeting and financial management Creative thinking and innovation Research and information gathering Knowledge of Specific Software Programs (Industry Related)

# Transferable Skills & Experiences:

As a self-taught and success-driven individual, I have developed a set of transferable skills and experiences that I believe would make me a valuable addition to any web development team. Some of these skills and experiences include:

- Problem-solving: I have a strong ability to analyze problems and develop creative solutions that meet user needs and business objectives.
- Collaboration: I have worked on several projects with crossfunctional teams, including designers, developers, and project managers, and have developed a strong ability to collaborate effectively with others.
- Communication: I have excellent verbal and written communication skills, and am able to clearly articulate complex technical concepts to both technical and nontechnical stakeholders.

By focusing on these transferable skills and experiences, I am confident that I can contribute to the success of any web development team, and help to build high-quality, user-focused web applications.

# Industry Software Packages & Apps

- Experience with industry software program packages such as Boltpac, Autoline, Mapac, IX lead System, Unibid, Snap21, Rapid-trade, and tender/vendor sites, Transunion HPI reports.
- Familiarity with MS Office (Word, PowerPoint, Excel, and Publisher), Outlook, Adobe Reader, QuickBooks.

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# **WORK EXPERIENCE 2013-2021**

Employer: Williams Hunt (Randburg /Fourways) Employment Dates: 14th Oct 2013 to Sept 2021

Job Title: Senior Pre-owned Sales Executive Industry Sector: Motor & Retail Industry

### **Duties & Responsibilities:**

- Client services/ Marketing/ building relationships Building and maintaining relationships with clients, which required strong communication and interpersonal skills.
- Following up Customer enquiries Following up with customers regularly to keep them engaged and interested, which required strong attention to detail and follow-up skills.
- Negotiation with clients and corporate companies on fleet deals Negotiating deals with clients and corporate companies to secure sales, which required excellent negotiation skills.
- Handle Trade-in Vehicles/ deals Handling trade-in vehicles, which required knowledge of the automotive industry and excellent customer service skills.
- Follow up financial leads and customer request —Daily Following up with financial leads and customer requests daily, which required strong organizational and time-management skills.
- Retrieving settlement letters and liaison with the banks Retrieving settlement letters and liaising with banks, which required attention to detail and excellent communication skills.
- General Receiving and checking vehicles, which required knowledge of automotive mechanics.
- Delivery process of Vehicles Delivering vehicles, which required attention to detail and excellent customer service skills.
- Logistics Communicating effectively with stock controllers, F&I managers, logistics, procurement, licensing of vehicles, and anything relating to logistics, which required strong communication skills.
- Effective handling of customer queries directly –liaising with clients etc. Handling customer queries directly, which required excellent communication skills.
- Liaise effectively with Manager and Dealer Principle regarding sales levels Liaising effectively with my manager and dealer principle regarding sales levels, which required excellent communication skills.
- Workshop duty on potential clients handled daily Conducting workshop duty on potential clients daily, which required knowledge of automotive mechanics.
- Sales Administration Being responsible for sales administration, which required excellent organizational skills and attention to detail.
- Timeously and efficient assistance to Clients on the showroom floor Providing timely and efficient assistance to clients on the showroom floor, which required excellent customer service skills.
- Assisting in administration tasks with processing of any related internal documentation Assisting with administration tasks related to internal documentation, which required attention to detail and excellent organizational skills.

### How this experience adds value to my front-end web developer career:

As a Senior Pre-owned Vehicle Sales Executive at Williams Hunt, my experience in the motor industry has equipped me with valuable skills that I can apply to my career as a front-end web developer. Some of the skills I developed during my time at Williams Hunt that will add value to my career include:

Communication: I developed strong communication skills while building and maintaining relationships with clients and liaising with banks, managers, and dealer principles. This will help me communicate effectively with clients and team members in my web development career.

Attention to detail: As a sales executive, I had to handle trade-in vehicles and retrieve settlement letters, which required a high level of attention to detail. This skill will help me in my web development career when working on complex projects that require a keen eye for detail.

Customer service: In my role as a sales executive, I provided assistance to clients on the showroom floor and handled customer queries directly, which helped me develop excellent customer service skills. These skills will be valuable in my web development career when working with clients and end-users.

Organizational and time-management skills: As a sales executive, I had to follow up with financial leads and customer requests daily and assist with sales administration tasks. This helped me develop strong organizational and time-management skills, which will be useful when managing multiple projects and deadlines in my web development career.

Knowledge of the automotive industry: Working in the motor industry, I gained knowledge of automotive mechanics, which will be valuable when working on web development projects related to the automotive industry.

Overall, my experience as a Pre-owned Vehicle Sales Executive has equipped me with transferable skills that will add value to my front-end web developer career, including communication, attention to detail, customer service, organizational and time-management skills, and knowledge of the automotive industry.

# **WORK EXPERIENCE 2012-2013**

Employer: Zippy Tools & Industrial Supplies CC Operational Dates: Jan 2012 to Oct 2013

Job Title: Owner / Director / Manager Industry Sector: Manufacturing, Production & Trades

# **Duties & Responsibilities:**

As the owner and manager of Zippy Tools and Industrial Supplies CC from January 2012 to October 2013, I honed and expanded upon a wide range of skills related to business development, operations management, and customer service. Some of the key duties and responsibilities I held in this role include:

- Business development: I leveraged my sales and customer service skills to grow my company's client base, secure new business, and increase revenue. I identified and pursued new opportunities to sell my products and services, including industrial tools and equipment, to a variety of commercial and industrial customers.
- Operations management: I oversaw all aspects of my company's operations, including managing finances, inventory, and supply chain logistics. I developed and implemented strategies to optimize my company's performance and improve profitability.
- Customer service: I provided top-notch customer service to all of my clients, working to understand their needs and exceed their expectations. I developed strong relationships with my customers and worked closely with them to address any concerns or issues that arose.
- Marketing and branding: I developed and executed marketing and branding strategies to raise awareness of my company and its offerings. This included designing and implementing advertising campaigns, creating marketing materials, and building a strong online presence.
- Leadership and team management: As the leader of my own company, I managed a team of employees and contractors, ensuring that everyone was aligned with my vision and goals. I provided guidance and direction to my team, set performance targets, and motivated them to achieve their best results.

Overall, my experience as the owner and manager of Zippy Tools and Industrial Supplies CC gave me a broad range of skills and experiences that are highly transferable to a variety of roles in business and management.

# How this experience adds value to my front-end web developer career:

As the owner of Zippy Tools and Industrial Supplies CC, I was responsible for managing all aspects of the business, including sales, marketing, finances, and customer relations. This experience has equipped me with a range of valuable skills and qualities that can help me excel in my career as a front-end web developer.

Firstly, as a business owner, I gained a wealth of experience in sales and marketing. I understand how to identify customer needs, develop effective marketing strategies, and close deals. These skills are transferable to web development, where I need to work with clients to understand their needs and create websites that meet their business objectives.

Secondly, as a business owner, I developed excellent organizational and time-management skills. I was responsible for managing my time effectively and juggling multiple tasks, from sales and marketing to customer relations and financial management. These skills are essential in front-end web development, where I need to manage my time effectively, meet deadlines, and prioritize tasks to ensure the successful completion of projects.

Thirdly, as a business owner, I developed strong leadership and team management skills. I was responsible for managing a team of employees, delegating tasks, and providing guidance and support. These skills are valuable in front-end web development, where I may need to work collaboratively with other developers, designers, and stakeholders to ensure the successful completion of projects.

Finally, as a business owner, I gained a wealth of experience in customer relations and communication. I understand how to communicate effectively with clients, manage customer expectations, and resolve issues. These skills are crucial in front-end web development, where I need to work with clients to understand their needs, communicate technical concepts, and provide excellent customer service.

In summary, my experience as a business owner has equipped me with a range of valuable skills and qualities that can help me excel in my career as a front-end web developer. I have developed expertise in sales and marketing, organizational and time-management skills, leadership, team management skills, customer relations and communication skills.

# **WORK EXPERIENCE 2010-2012**

Employer: Action Bolt Employment Dates: 10th May 2010 to 12 Jan 2012

Job Title: Sales Representative Industry Sector: Manufacturing, Production & Trades

## **Duties & Responsibilities:**

• Conducted presentations on Kan-Ban systems and modified them to meet customer requirements

- Scheduled appointments with prospective clients
- Followed the Time Management System (TMS) to ensure efficient use of time
- Prospected for new business through cold calling and visiting potential clients
- Maintained a minimum of 8 client visits per day
- Attended conferences and project presentations to the board of Directors on a yearly basis
- Serviced existing clients and secured a new client base every month
- Opened and reactivated customer accounts
- Managed the warehouse and stores when required
- Coordinated with the Internal Sales Manager to manage the internal sales team
- Identified new customers and opportunities for growth
- Liaised with the relevant Internal Sales Representative to resolve customer queries and problems
- Actively worked towards meeting monthly sales targets and provided regular feedback to management
- Attended weekly sales meetings and provided feedback on complaints and new market trends
- Attended functions, promotions, and training as required

# How this experience adds value to my front-end web developer career:

One of my strengths is my ability to give presentations and communicate effectively with clients. At Action Bolt, I gave presentations on Kan-Ban systems and modified them to meet customers' requirements. This experience demonstrates my ability to explain technical concepts to clients and collaborate with them to understand their needs. These skills can be useful in web development, where effective communication with clients is crucial.

I also have strong time management and organizational skills, as I followed the TMS and saw a minimum of 8 clients per day. This experience shows my ability to manage my time effectively and prioritize tasks, which can be useful in web development, where you may need to juggle multiple projects with competing deadlines.

In addition, I have experience in sales and customer service. I was responsible for cold calling, servicing existing clients, and identifying new customers, which shows my ability to work with clients and secure new business. This skill can be valuable in web development, where you may need to work with clients to understand their needs and help them achieve their business goals through their website.

Another strength of mine is my attention to detail. At Action Bolt, I managed customer accounts, handled orders, and resolved customer queries, which demonstrates my ability to work accurately and pay attention to details. This skill can be crucial in web development, where even small mistakes can have significant consequences.

I have attended conferences, functions, and training sessions as required, which shows my ability to adapt to new situations and learn new skills. This skill can be essential in web development, where new technologies and programming languages emerge regularly, and I need to stay up-to-date to remain competitive.

# WORK EXPERIENCE 2006-2007

Employer: Bolt & Engineering (PTY) LTD Employment Dates: 3rd July 2006 to 7th July 2007

Job Title: Internal Sales Representative Industry Sector: Manufacturing, Production & Trades

### **Duties & Responsibilities:**

• Buying equipment and supplies needed for the company's operations.

- Answering incoming calls related to sales of bolts and nuts, all types of toolset (electric, air, gas powered tools), engineering, precision, hydraulic and specialist lifting equipment, and general tools.
- Liaising with customers and marketing promotional products, setting up and organizing company specials on products.
- Effectively and strategically marketing new products, and presenting effective solutions for sales and counter sales improvements to the managing director on a quarterly basis.
- Handling export accounts and managing the sales team when needed.
- Calling on customers and sourcing new business opportunities.
- Assistant to the marketing manager.

# How this experience adds value to my front-end web developer career:

Sales and customer service skills: My experience in sales and customer service translates into strong communication skills, the ability to understand client needs, and the ability to work collaboratively with clients and team members in a web development team.

Technical product knowledge: My experience as a product connoisseur for bolts and nuts, as well as other tools and equipment, demonstrates my ability to learn technical information quickly and apply it effectively. This skill can be particularly valuable in web development, where I may need to learn new programming languages, tools, or frameworks on a regular basis.

Attention to detail: My experience in handling quotes, orders, and invoices required a high level of accuracy and attention to detail. This skill can be highly valuable in web development, where small mistakes can have big consequences.

Organization and time management: My experience in maintaining records, following up on customer requests, and being available to work additional hours demonstrates my ability to stay organized and manage my time effectively. These skills can be particularly valuable in a fast-paced web development environment where multiple projects may be happening simultaneously.

# **WORK EXPERIENCE 2006-2007**

Employer: Howsen & Ramsden Employment Dates: 3rd July 2006 to 7th July 2007

Job Title: Sales Trader Industry Sector: Manufacturing, Production & Trades

### **Duties & Responsibilities:**

• Buying equipment and supplies needed for the company's operations.

- Answering incoming calls and emails related to sales inquiries and providing customers with relevant information.
- Handling over-the-counter sales transactions, processing payments, and issuing receipts.
- Conducting telesales activities by reaching out to clients and following up on queries and orders.
- Typing up quotes and proposals for clients, and ensuring accuracy of all details.
- Placing orders on the company's inventory management system (Impact) and updating records.
- Filing job cards, quotes, and invoices for easy reference and future follow-up.
- Faxing quotes and order confirmations to clients and ensuring prompt delivery.
- Writing up cash sales invoices and recording all financial transactions accurately.
- Following up on leads and customer requests on a weekly basis.
- Referring leads and customer requests to external sales reps as necessary.
- Maintaining a technical understanding of below the hook lifting equipment, including chain and steel wire rope and web slings, to provide effective advice to clients.
- Keeping record of delivery times to customers and updating them regularly.

#### How this experience adds value to my front-end web developer career:

Sales and Customer Service Skills: My experience in sales and customer service has honed my communication skills, allowing me to effectively understand client needs and work collaboratively with clients and team members.

Attention to Detail: In my previous role as a Sales Trader, I was responsible for handling quotes, orders, and invoices which required a high level of accuracy and attention to detail. These skills can be highly valuable in web development, where small mistakes can have big consequences.

Organization and Time Management: My experience in maintaining records, following up on customer requests, and being available to work additional hours demonstrates my ability to stay organized and manage my time effectively. These skills can be particularly valuable in a fast-paced web development environment where multiple projects may be happening simultaneously.

Technical Product Knowledge: As a product connoisseur for bolts and nuts, I developed the ability to learn technical information quickly and apply it effectively. This skill can be particularly valuable in web development, where I may need to learn new programming languages, tools, or frameworks on a regular basis.

# **WORK EXPERIENCE 2004-2006**

Employer: Infast Tools (Pty) Ltd Employment Dates: 1st June 2004 to 2nd July 2006

Job Title: Internal Sales Representative Industry Sector: Manufacturing, Production & Trades

# **Duties & Responsibilities:**

- Answering incoming sales-related calls and handling over-the-counter sales
- Conducting telesales (outgoing calls to clients) and following up on queries
- Typing quotes and placing orders on the Impact system for buying
- Filling job cards and quotes
- Faxing quotes/orders confirmation to clients
- Writing up banking cash sales-invoices
- Following up on leads and customer requests weekly
- Referring leads and customer requests to external sales reps
- Being available to work additional hours, including stock takes
- Following up on delivery times to customers and maintaining records.

**Industry Sector:** Manufacturing, Production & Trades

Reason for Leaving: Company closed down.

How this experience adds value to my front-end web developer career:

My previous work experience in Internal Sales at Infast Tools and Technical understanding in Below the Hook Lifting Equipment have equipped me with a wide range of transferable skills and experiences that I believe will add value to my career as a Front End Web Developer.

At Infast Tools, I developed excellent communication and problem-solving skills, which I can apply to collaborating with clients and colleagues to develop effective and efficient web solutions. Additionally, my experience in handling over-the-counter sales and telesales has improved my ability to understand and meet client needs.

My certification (which is available on request) in Below the Hook Lifting Equipment has equipped me with technical knowledge and understanding, which I believe can be transferred to web development. This certification required me to have a strong attention to detail, problem-solving skills, and the ability to learn complex technical information quickly. These skills are invaluable in front end web development, where attention to detail and problem-solving are critical.

Overall, my previous work experience has helped me develop a strong work ethic, attention to detail, and excellent communication and problem-solving skills, which I believe will enable me to excel as a Front End Web Developer.