

Assignment 2:



Key Takeaways From The Dashboard:

1. **Balanced Sales Across Branches** – The unit price distribution is nearly even across Branches A, B, and C, with no single branch dominating sales.
2. **Total Revenue and Margin** – The total unit price sums to **28.16K**, while the gross margin percentage is **2.39K**, indicating overall sales and profitability.
3. **Customer Segmentation** – Sales data is categorized by **customer type (Member/Normal)**, **gender**, and **product line**, allowing for targeted analysis.
4. **Gender-Based Spending Trends** – Both **male and female** customers show similar spending patterns, with slight variations in product line preferences.
5. **Product Line Performance** – Different categories like **Fashion Accessories, Food & Beverages, and Health & Beauty** show varying performance, helping in product-specific marketing strategies.