

EXPERIMENT – 20

PROGRAM:

```
print("Enter month number:")  
month = int(input())
```

```
print("Enter trend  
(up/stable/down):")  
trend = input()
```

```
print("Enter season  
(holiday/normal/low):")  
season = input()
```

```
base_sales = 1000  
monthly_growth = month * 50  
  
trend_factors = {'up': 200, 'stable':  
0, 'down': -100}  
  
season_factors = {'holiday': 300,  
'normal': 0, 'low': -150}
```

```
trend_factor =  
trend_factors.get(trend, 0)  
  
season_factor =  
season_factors.get(season, 0)
```

```
sales = base_sales +  
monthly_growth + trend_factor +  
season_factor  
sales = max(sales, 0)
```

```
print("Predicted sales:", sales)
```