

# GLOBAL SOLUTION SOURCING



Rev.2.0  
1 Jan 2025

# Global Solution Sourcing (GSS)

- **Location** : **Address 499/1 Soi Ladprao 3 Ladprao Rd,  
Jatukjak Bangkok 10900 Thailand.**
- **Business** : **IT Solution Business**
- **IT Infrastructure Business**
- **IT Service Business**
- **Specialist** : **Virtualization, Backup, Microsoft Product,  
Security**
- **Establish** : **2004**



# IT Business Areas



## □ IT SOLUTION BUSINESS



## □ IT INFRASTRUCTURE BUSINESS

## □ IT SERVICES BUSINESS

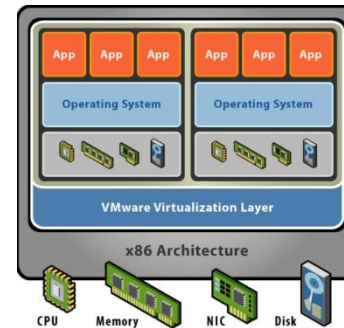
### IT Infrastructure



Turn-key  
**IT Outsourcing**  
consulting, planning, design & implementation

# IT Solution Business

- **VIRTUALIZATION SOLUTION**
  - **Server Consolidation**
  - **(HYPER-Converge Server)**
  - **Virtual Desktop Infra (VDI)**
- **MICROSOFT SOLUTION**
  - **Office 365**
  - **Active Directory / Exchange**
  - **Microsoft Azure Cloud**
  - **Other Microsoft Product**



## What is Office 365?

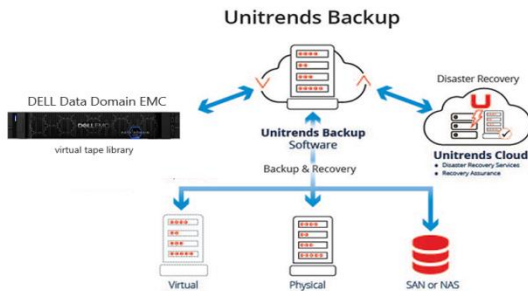
Latest productivity services in Microsoft's public cloud + the latest apps



# IT Solution Business

## BACKUP SOLUTION

- *Small Business Backup*
- *Hybrid Cloud Backup*



## SECURITY SOLUTION

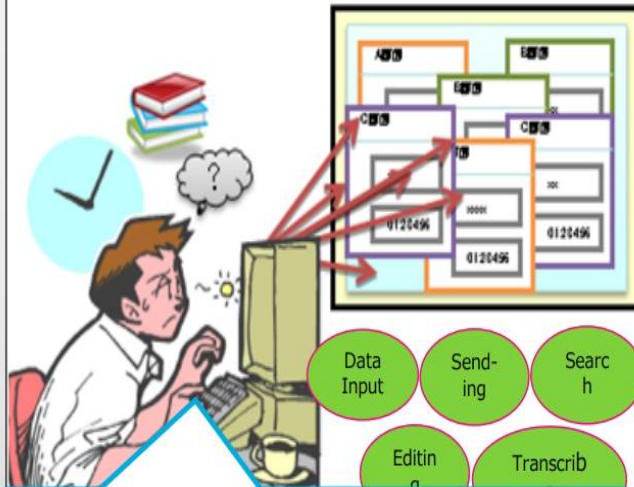




# Robot Process Automation Solution

## 【Before install】

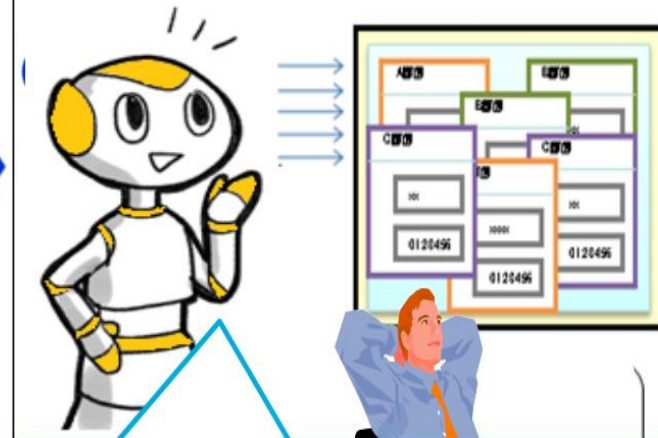
Manual works by operators.



No budget for IT investment...  
⇒Manpower is the only way!

## 【After install】

Automated works by Office Robot.



Office Robot will do all the woks for you!  
(You only have to create the scenario  
and press "play" button)

# IT Solution Business

## Ransomware Protection

### SECURITY SOLUTION



### Recover with Confidence

Unitrends all-in-one appliances protect from all sides—from ransomware to disaster to deleted files.



Recovery Series appliances combine backup software, storage, compute, & cloud into one secure box.

- **NO FINGER POINTING**  
All-in-one approach removes backup complexity, with comprehensive 24/7/365 support.
- **LESS MANAGEMENT**  
Pre-integrated backup appliances and intuitive management console cut admin time by 50%.
- **MORE SCALABILITY**  
Backup appliances grow with your business. Easily scale up, out, and to the cloud.
- **MORE UPTIME**  
Reduce downtime with instant recovery, ransomware detection, and automated disaster recovery testing.
- **MORE CONFIDENCE**  
SLA policy automation proves recoverability and compliance — define, analyze, and report.
- **MORE FREE TIME**  
Predictive analytics proactively identify recovery issues. Spend your free time on other tasks.

# IT Infrastructure (Basic)

## HARDWARE

- PC and Notebook
- Servers & Enterprise Systems
  - **Acer / HP / DELL / IBM**
- Networking Solution
  - Network Switch
  - Firewall
- Conferencing & Collaboration
  - Video Conferencing or CCTV
- Peripheral Products
  - Time Recorder
  - Dot Matrix Printer
  - Barcode Printer
  - Toner , Ribbon & Label**
  - Handheld Terminal





# Server DC Room for IT Infrastructure

- **Cabling**
  - **LAN / Network / Fiber Network Cabling**
  - **Electric Cabling**
- **DC Server Room**
  - **DC Movement**
  - **Renovation DC**



# Basic of Software (SW) Product License For IT Infrastructure

## □ Microsoft Product software License and Renew License MA

➤ Windows Licenses



➤ Exchange Mail



➤ Office 365



➤ Etc



## □ VMware Software License

## □ Backup Software License and Renew License MA

➤ Backup Veritas / Net Backup / Veeam / etc



## □ Security and Renew License MA

➤ Symantec End point / Trend Micro / Kapersky / Etc



# IT Services Business

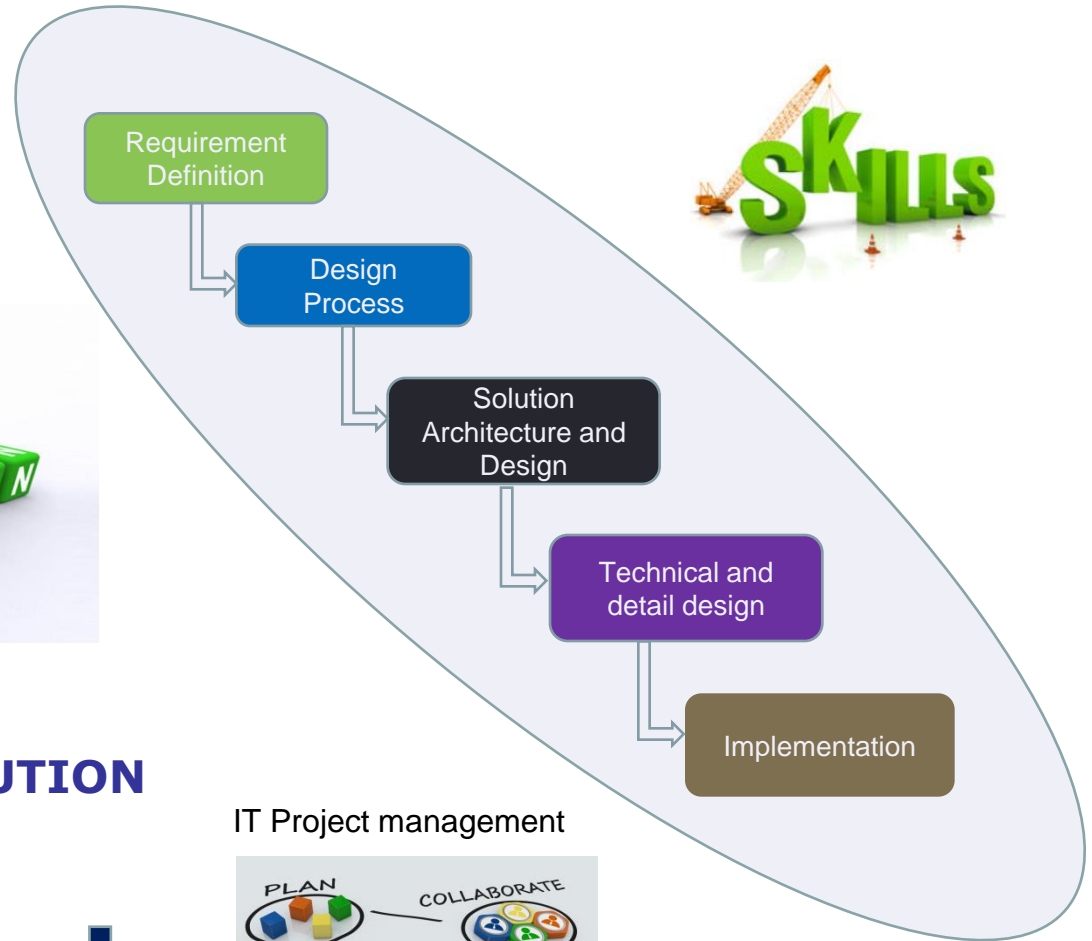
## □ SOLUTION DESIGN



## □ IMPLEMENTATION SOLUTION



IT Project management



# IT Outsource Services Business

## IT OUTSOURCE SERVICE

- Consulting, Designing, Planning Implementation Services
- PC DESK Services
- Engineer Outsource
- Services MA for Dell / HP / IBM
- Project Management Services







# IT Services Business

## IT TRAINING SERVICE



**Microsoft / Oracle / Vmware / etc**

- **In-House Training Class**
- **Standard Class for Getting Certificate**



Microsoft



vmware®

ORACLE®

# Partnership

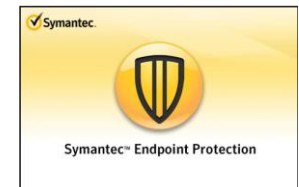


Microsoft

ORACLE®



Securing Your Journey to the Cloud



# UPS Partnership

**HITACHI**  
Inspire the Next

**APC**

**KSTAR**

**EAT•N**  
*Powering Business Worldwide*



Industrial UPS -  
Single Phase - i4 Series



Industrial UPS -  
Three Phase - i6 Series



IT UPS



Stallion Battery Charger  
(DC UPS)



Diesel Rotary UPS  
(DR UPS)

# Delivery Service with qualification

Let us help you choose the solution that best fits your needs





# *Contact*

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# Reference Sites

Customer Name	Company Type	Location	Solution Category	Year	Remark
Toyoda Gosei Asia 	Japanese	Amata Chonburi	- Virtualization Server Consolidation Base on Vmware Solution (Traditional Server) - Mail Exchange Services Support	2019 - Present	GSS have support services on it Professional Services (OSC)
CMK (Thailand) Co.,Ltd 	Japanese	304 Industry Prachinburi	- Virtualization Server Consolidation Base on Vmware Solution (Dell EMC VxRail Server) - IT Professional Support - Oracle Service Support	2019 - Present	- Active Directory and Microsoft Exchange Migration - Upgrand Windows 2008, 2012 Server to Windows 2016 Server
SME Bank (Thailand) 	Thai Government	BKK	Virtualization Server Consolidation Base on Vmware Solution (Dell EMC VxRail Server)	2019 - 2020	Work as sub-contract via NTT Data (Locus) for Implementation HQ and DR Sites (HQ : 3 Nodes , DR : 3 Nodes) and Replication between sites to sites
Molten (Thailand) 	Japanese	Chonburi	- Virtualization Server Consolidation Base on Microsoft HYPER-V Solution (HP Server) - IT Professional Services	2018 - Present	GSS have support services on it Professional Services (OSC)
Molten Asia Polymer Co.,Ltd 	Japanese	Chonburi	- Virtualization Server Consolidation Base on Microsoft HYPER-V Solution (Lenovo Server) - Cisco Network Solution - IT Professional Services & Network Services	2020 - Present	GSS have support services on it Professional Services (OSC)
Seiwa Pioneer (Thailand) Co.,Ltd. 	Japanese	Chachoengsao	- Virtualization Server Consolidation Base on Oracle VM Solution (Lenovo Server) - Oracle Services Support	2019 - Present	GSS have oracle Services for yearly contract. GSS have support Oracle Installation for Seiwa Philipppin Logistic by Remote Installation on May - June 2021
TC Car Solution (TCCS) 	Japanese	BKK	- Backup Solution and Backup Services Support (Backup Exec Solution)	2020 - Present	
Mitsui Bussan Co.,Ltd. 	Japanese	Samutprakan	- Server and Network Solution	2019 - Present	
HINO Motor Sales 	Japanese	BKK	- Active Directory SelfService Solution - Network Flow Management - MA Dell Server	2020 - Present	Support Implemetn Active Directory Self Service and integration Active Directory Users with AS/400
Next Capital Co.,Ltd. (BAF Thailand Co.,Ltd) 	Thai Public	BKK	- Virtualization Server Consolidation Base on Micro HYPER-V Solution (Dell Server) - IT Professional Services Support	2018 - 2020	- Active Directory and Microsoft Exchange Migration - Upgrand Windows 2008, 2012 Server to Windows 2016 Server
Sumitomo Rubber Thailand 	Japanese	Amata City Rayong	PC / Notebook	2020 - 2021	*** Potential for PC /Notebook Replacment
Nippon NEC Express Logistic	Japanese	BKK	PC / Notebook	Present	
Denso Asia	Japanese	Chachoengsao	UPS	Present	
Yanma Capital Thailand 	Japanese	BKK	PC / Notebook	Present	*** Already Replacment last year
Komatsu Thailand 	Japanese	Chonburi	Notebook / Accessory	Present	
Siam Kubota Metal Technology Co.,Ltd.	Japanese	Chachoengsao	NetApp Services MA	Present	

## About GSS - Major Client Partnerships



**DENSO**

**molten<sup>®</sup>**



**KANSAI PAINT**

Electronic Components  
**TOKIN**  
A KEMET Company



**SUMITOMO**  
RUBBER THAILAND



**MITSIAM MOTORS**

Powered by Mitsui Bussan Automotive (Thailand) Co., Ltd

**CMK**



BEAUTY | SALON | SPA

**TOYODA GOSEI**

**Siam Kubota Metal Technology**

**KOMATSU**

**HERBA BANGKOK**

***THANK YOU***