

# PFIZER LTD

(PFIZER | BSE Code: 500680)

**INR 4874**

52 Week (High - INR 6,451 & Low - 3,950.00)

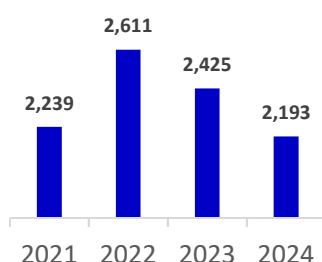


## About the company

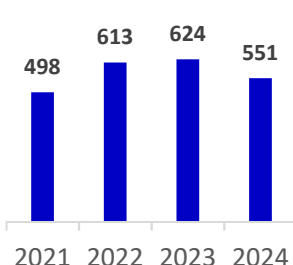
Pfizer Ltd is engaged in manufacturing, marketing, trading and export of pharmaceutical products. It manufactures products through its own facility and also has various independent contract/ third party manufacturers based across the country and sells its products through independent distributors primarily in India.

## Financial Summary

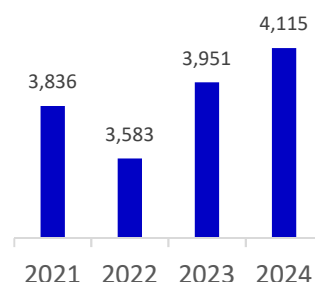
### Revenues (INR Crs.)



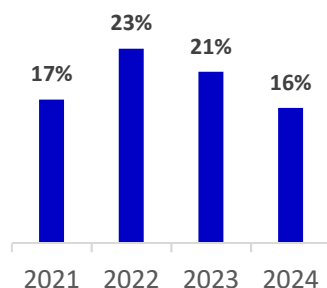
### Net Profit (INR



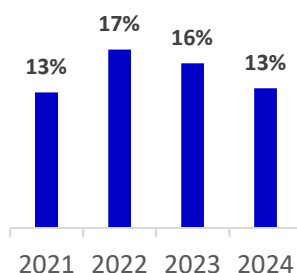
### Average Total Asset



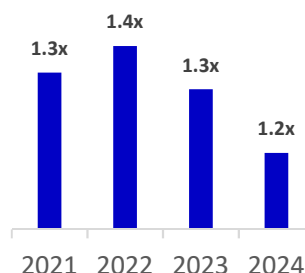
### Return on Equity (%)



### Return on Asset (%)



### Financial Leverage



## Recent Updates

- Pfizer has a strong ROE compared to the industry average of 12%.
- Despite high ROE, Pfizer's 5-year net income growth average is only 3.9%, below the industry average of 15%.
- The company's high dividend payouts or competitive pressures could explain the low earnings growth.
- Pfizer's 3-year median payout ratio is 28%, suggesting a retention ratio of 72%, yet earnings growth remains low.
- Gross margin for the quarter was Rs.327 crores (65% of sales) vs. Rs.340 crores (64% of sales) in the same period last year, primarily driven by product mix.
- Pfizer has consistently paid dividends for nine years, showing a commitment to shareholders despite limited earnings growth.
- The low earnings growth could indicate underlying business challenges.

## Dupont Analysis - Return on Equity & Return on Asset

Return On Equity (ROE)							
	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24
Net Profit	360.07	429.05	509.13	497.61	612.56	623.93	551.33
Average Shareholder Equity	2551.04	2847.27	3203.42	2894.27	2628.73	3035.86	3401.42
<b>Return On Equity (ROE)</b>	<b>14.11%</b>	<b>15.07%</b>	<b>15.89%</b>	<b>17.19%</b>	<b>23.30%</b>	<b>20.55%</b>	<b>16.21%</b>

ROE - Dupont Equation							
	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24
Net Profit	360.07	429.05	509.13	497.61	612.56	623.93	551.33
Revenue	1968.5	2081.5	2151.65	2238.55	2611	2424.76	2193.17
<b>Net Profit Margin (A)</b>	<b>18.29%</b>	<b>20.61%</b>	<b>23.66%</b>	<b>22.23%</b>	<b>23.46%</b>	<b>25.73%</b>	<b>25.14%</b>
Revenue	1968.5	2081.5	2151.65	2238.55	2611	2424.76	2193.17
Average Total Asset	3475.46	3814.98	4172.70	3835.65	3583.21	3950.62	4114.76
<b>Asset Turnover Ratio (B)</b>	<b>0.6x</b>	<b>0.5x</b>	<b>0.5x</b>	<b>0.6x</b>	<b>0.7x</b>	<b>0.6x</b>	<b>0.5x</b>
Average Total Asset	3475.5	3815	4172.7	3835.65	3583.2	3950.62	4114.76
Average Shareholder Equity	2551.04	2847.27	3203.42	2894.27	2628.73	3035.86	3401.42
<b>Equity Multiplier (C)</b>	<b>1.4x</b>	<b>1.3x</b>	<b>1.3x</b>	<b>1.3x</b>	<b>1.4x</b>	<b>1.3x</b>	<b>1.2x</b>
<b>Return on Equity(A*B*C)</b>	<b>14.11%</b>	<b>15.07%</b>	<b>15.89%</b>	<b>17.19%</b>	<b>23.30%</b>	<b>20.55%</b>	<b>16.21%</b>

Return On Asset (ROA)							
	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24
Net Profit	360.07	429.05	509.13	497.61	612.56	623.93	551.33
Average Total Asset	3475.46	3814.98	4172.70	3835.65	3583.21	3950.62	4114.76
<b>Return On Asset (ROA)</b>	<b>10.36%</b>	<b>11.25%</b>	<b>12.20%</b>	<b>12.97%</b>	<b>17.10%</b>	<b>15.79%</b>	<b>13.40%</b>

ROE - Dupont Equation							
	Mar-18	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23	Mar-24
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<b>Asset Turnover Ratio (B)</b>	<b>0.6x</b>	<b>0.5x</b>	<b>0.5x</b>	<b>0.6x</b>	<b>0.7x</b>	<b>0.6x</b>	<b>0.5x</b>
<b>Retur on Asset (A*B)</b>	<b>0.1x</b>	<b>0.1x</b>	<b>0.1x</b>	<b>0.1x</b>	<b>0.2x</b>	<b>0.2x</b>	<b>0.1x</b>

### Dupont Summary

- Net Profit Margin (A) shows consistent growth from 18.29% to 25.14%, indicating improving operational efficiency and cost management
- Asset Turnover Ratio (B) remains relatively stable between 0.5x to 0.7x, suggesting consistent but moderate efficiency in using assets to generate sales
- Equity Multiplier (C) stays around 1.3x to 1.4x, indicating a conservative leverage strategy with relatively low financial risk
- Return on Equity (AxBxC) fluctuates between 14-23%, reaching its peak at 23.40% in Mar-22, demonstrating good profitability for shareholders
- Return on Assets (ROA) shows an upward trend from 10.36% to 13.46%, reflecting improved efficiency in converting assets into profits

**Disclaimer :** This information is for educational purposes only and not investment advice. Please do your own research or consult a financial advisor before making decisions.