



Reviewed condensed consolidated financial results

for the six months ended 30 September 2020

TRANSNET



Overview

Transnet's half year results are on the back of the South African economy suffering a significant contraction during April, May and June of 2020, when the country operated under nation-wide lockdown restrictions in response to Covid-19.

Revenue decreased by **17,3%** to **R32,0 billion**, due mainly to the impact of the Covid-19 lockdown restrictions on rail, port and pipeline volumes.

Net operating expenses increased by **4,4%** to **R22,1 billion**, due mainly to the high proportion of fixed costs in the cost structure.

EBITDA decreased by **43,7%** to **R9,8 billion**, with the EBITDA margin decreasing to **30,8%**.

Cash generated from operations after working capital changes decreased by **22,1%** to **R12,6 billion**.

Capital investment decreased by **37,5%** to **R4,9 billion** compared to the prior period, due to lockdown restrictions.

B-BBEE spend amounted to **R10,75 billion** or **102%** of total measured procurement spend.

1,4% of **labour costs** was spent on training, focusing on artisans, engineers, and engineering technicians.

DIFR performance of **0,63** – against a tolerance of **0,75** – remains exceptional by international standards, and it is the tenth consecutive year that a ratio below 0,75 has been achieved with the global benchmark being **1,0**.

Gearing of **48,7%** and rolling cash interest cover including working capital changes at **2,5 times**, are within loan covenant requirements.

Statement of changes in equity

for the six months ended

(in R million)	Issued capital	Revaluation reserve	Actuarial gains and losses	Cash flow hedging reserve	Other	Retained earnings	Total
Opening balance as at 1 April 2019	12 661	66 832	2 439	(426)	249	66 876	148 631
Total comprehensive income/(loss) for the period (net of tax and transfers to retained earnings)	—	3 793	(12)	(54)	—	2 970	6 697
Balances as at 30 September 2019	12 661	70 625	2 427	(480)	249	69 846	155 328
Total comprehensive (loss)/income for the period (net of tax and transfers to retained earnings)	—	(26 220)	99	(21)	—	1 041	(25 101)
Balances as at 31 March 2020	12 661	44 405	2 526	(501)	249	70 887	130 227
Total comprehensive loss for the period (net of tax)	—	(2 157)	(32)	(380)	—	(3 004)	(5 573)
Transfer to retained earnings	—	(21)	—	—	—	21	—
Balances as at 30 September 2020	12 661	42 227	2 494	(881)	249	67 904	124 654

Segment information

for the six months ended

(in R million)	Transnet Freight Rail		Transnet Engineering		Transnet National Ports Authority		Transnet Port Terminals		Transnet Pipelines		Total reportable segments			Other ¹		Total Transnet	
	Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	
External revenue	18 939	22 331	36	586	4 471	5 223	5 999	7 136	2 135	3 000	31 580	38 276	383	391	31 963	38 667	
Internal revenue	331	485	2 898	4 858	1 016	964	—	—	2	2	4 247	6 309	(4 247)	(6 309)	—	—	
Total revenue	19 270	22 816	2 934	5 444	5 487	6 187	5 999	7 136	2 137	3 002	35 827	44 585	(3 864)	(5 918)	31 963	38 667	
Earnings before interest, taxation, depreciation and amortisation (EBITDA)	6 560	9 682	(1 436)	319	3 384	4 009	1 292	2 590	959	2 596	10 759	19 196	(915)	(1 715)	9 844	17 481	
Total assets ²	160 346	181 644	15 898	19 093	76 419	95 208	19 602	16 952	43 020	43 317	315 285	356 214	13 279	6 241	328 564	362 455	
Total liabilities	117 528	122 184	10 272	20 246	26 386	34 086	3 464	3 351	19 063	19 874	176 713	199 741	27 479	7 546	204 192	207 287	
Capital expenditure ³	3 325	6 202	56	97	306	528	1 047	762	165	140	4 899	7 729	45	186	4 944	7 915	
Cash generated from operations after changes in working capital	4 173	8 068	1 476	631	3 385	3 781	1 431	2 529	1 475	2 301	11 940	17 310	656	(1 145)	12 596	16 165	

¹ Other includes other segments, inter-unit eliminations and consolidation adjustments.

² Excludes assets held-for-sale.

³ Capital expenditure excludes the effects of borrowing costs, includes capitalised finance leases and capitalised decommissioning liabilities.

Statement of financial position

as at

	Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	Audited 31 March 2020		Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	Audited 31 March 2020
(in R million)							
Assets							
Non-current assets							
Property, plant and equipment	281 510				320 713		
Investment property	15 274				14 655		
Intangible assets	800				691		
Investments in associates and joint ventures	171				175		
Derivative financial assets	11 974				9 918		
Long-term loans and advances	—				261		
Other financial assets	1 426				1 704		
Current assets							
Inventory	17 691				14 498		
Trade, other receivables and contract assets	3 287				2 476		
Derivative financial assets	8 988				10 381		
Short-term investments	13				40		
Cash and cash equivalents	230				579		
Assets classified as held-for-sale	4 891				862		
Total assets					328 846		
Equity and liabilities							
Capital and reserves							
Issued capital	124 654				155 328		
Reserves	12 661				12 661		
Non-current liabilities							
Employee benefits	168 241				167 184		
Long-term borrowings	2 123				2 863		
Derivative financial liabilities	115 745				105 394		
Long-term provisions	3 137				2 039		
Deferred tax liability	4 340				2 580		
Other non-current liabilities	39 167				50 603		
Current liabilities							
Trade payables, accruals and contract liabilities	35 951				40 103		
Short-term borrowings	20 678				19 243		
Current tax liability	14 341				19 392		
Derivative financial liabilities	8				21		
Short-term provisions	6				12		
Total equity and liabilities					328 846		

Statement of cash flows

for the six months ended

	Reviewed 30 Sept 2020	Reviewed 30 Sept 2019	Audited 31 March 2020		Reviewed 30 Sept 2020</th
--	-----------------------	-----------------------	-----------------------	--	---------------------------

Commentary

Introduction

The South African gross domestic product fell by 51.7% between the first and second quarters of 2020, mainly due to the impact of Covid-19. These economic conditions contributed to Transnet's below-par performance for the six-month period ending 30 September 2020, albeit with improved month-on-month performance during the period. Group revenue was 28.3% below the prior period in quarter 1 of the current financial period, but ultimately recovered to 17.3% below the prior period's performance.

The rate of Covid-19 infections amongst employees has slowed down significantly, in line with national trends. As at 30 September 2020, the total number of recorded infections was 2 749, with the majority being registered in Transnet Freight Rail and Port Terminals. According to geographic distribution, the higher prevalence was recorded in the Western Cape and Gauteng.

Performance overview

Revenue for the period decreased by 17.3% to R32.0 billion (2019: R38.7 billion), with a 16.4% decrease in rail volumes, as well as a 20.7% decrease in port container volumes, and a 38.0% decrease in petroleum volumes, mainly due to lower customer demand resulting from the broad-based effect of restricted economic activity, with output declining sharply in the primary, secondary and tertiary sectors.

The mining sector contracted sharply in the second quarter of 2020, affected by subdued global demand, due to global lockdowns amid the pandemic and restricted activity levels at the ports, which weighed heavily on the export of iron ore and chrome. After the initial hard lockdown, output was still impacted by regulations that prohibited mines from operating at full capacity in the interest of 'flattening the curve' and protecting workers. The agricultural sector was the only growth sector in the second quarter of 2020, reflecting the essential-goods-provider status of this sector during the national lockdown. The production of field crops, as well as horticultural and animal products was supported by favourable weather conditions and increased foreign demand.

Net operating expenses increased by 4.4% to R22.1 billion (2019: R21.2 billion). Cost-containment initiatives implemented throughout the Company limited this increase, in spite of unforeseen Covid-19 related expenses of R174 million, and a R59.4 million provision relating to the remediation and rehabilitation of pipeline spill sites following theft incidents.

Earnings before interest, tax, depreciation and amortisation (EBITDA) decreased by 43.7% to R9.8 billion (2019: R17.5 billion) with a resultant decrease in the EBITDA margin to 30.8% (2019: 45.2%).

Depreciation, derecognition and amortisation of assets decreased by 2.3% to R7.0 billion (2019: R7.2 billion), due to the devaluation of rail and port infrastructure in March 2020, as well as lower capital investment compared to the prior period.

Profit from operations after depreciation and amortisation decreased by 72.5% to R2.8 billion (2019: R10.3 billion).

Impairment of assets, amounting to R537 million (2019: R410 million) is primarily due to the impairment of trade and other receivables from leased property debtors as well as property, plant and equipment, resulting from derailments partially offset by a positive index valuation on port operating assets.

Post-retirement benefit obligations are actuarially assessed in accordance with IAS 19: Employee Benefits and adjusted accordingly. The Company recognised a cost of R58 million (2019: R58 million) during the period.

Fair value adjustments amounted to a R680 million loss (2019: R1 million loss). These adjustments are mainly due to the fair value losses on fixed-rate derivatives from the impact of lower interest rates, in terms of IFRS13: Fair Value Measurement and IFRS9: Financial Instruments; partially offset by investment property fair value gains, recognised in terms of IAS 40: Investment Property.

Profit from operations before net finance costs decreased by 84.4% to R1.5 billion (2019: R9.8 billion).

Net finance costs increased marginally by 0.7% to R5.61 billion (2019: R5.57 billion) following a decision to utilise cost-effective short-term facilities, as well as a reduced funding requirement resulting from the optimisation of capital expenses.

The tax credit of R1.1 billion (2019: R1.3 billion charge) consists of a deferred tax credit of R1.1 billion. The decrease in the deferred tax charge from the prior period arose mainly as a result of the current period's loss before tax. The effective tax rate for the Group is 26.1% (2019: 30.9%) which was impacted by the loss before tax and a decrease in capitalised repairs and maintenance and capital allowances that are deductible, partially offset by the expenses that are non-deductible for tax purposes.

This resulted in a loss after tax of R3.0 billion (2019: R2.9 billion profit).

Commentary on operating divisions

Transnet Freight Rail (Freight Rail)

Freight Rail's operational and financial performance for the period ended 30 September 2020 was below expectations owing mainly to the negative impact of the Covid-19 global pandemic. As a result, volumes railed decreased by 16.4% to 91.4mt as at 30 September 2020 (2019: 109.3mt). Freight rail revenue for the six-month period decreased by 15.5% to R19.3 billion (2019: R22.8 billion), which was in line with the volume deficit. Although volumes were significantly impacted, a favourable R/tion increase of 0.9% was achieved (R205.5/ton compared to R203.6/ton in the prior period), mainly due to the prioritisation of high-yield commodities.

General freight business

The general Freight business' volumes decreased by 26.7% to 31.1mt (2019: 42.4mt).

The main commodity contributors were domestic coal, which reduced by 39.7% to 4.7mt (2019: 7.8mt); iron steel and scrap, which reduced by 50.0% to 2.1mt (2019: 4.2mt), with manganese volumes down by 21.1% to 6.0mt (2019: 7.6mt), and cement and lime reducing by 45.8% to 1.3mt (2019: 2.4mt). Infrastructure-related crimes on the Freight Rail network also impacted volume performance.

The container and automotive business sector decreased by 36.2% to 3.0mt (2019: 4.7mt), primarily due to the lockdown restrictions on the movement of non-essential goods due to the Covid-19 pandemic.

Some commodities performed well, such as grain, stockfeed and milling, which increased by 4.0% to 0.647mt (2019: 0.622mt) given that they formed part of the allowed essential services.

Export coal line

Freight Rail railed 33.8mt of export coal (2019: 35.9mt), 5.8% lower than the prior period. The negative performance was mainly due to the negative impact of the global pandemic on the mining industry during the initial stages of the lockdown, and the prohibition of mines operating at full capacity during subsequent stages of the lockdown.

Export iron ore line

Export iron ore decreased by 14.5% to 26.5mt (2019: 31.0mt) following the closure of the mines due to the global pandemic.

Operating expenses decreased by 3.2% to R12.7 billion compared to the prior period (2019: R13.1 billion). Austerity measures implemented to mitigate the financial and operational impacts of the global pandemic resulted in significant cost savings, which were realised mainly in fuel, material, leases, overtime expenses and electricity costs.

Influenced strongly by the impacts of the global pandemic, EBITDA decreased by 32.2% to R6.6 billion (2019: R9.7 billion).

Transnet Engineering (Engineering)

The six-month period has been difficult as the hard lockdown affected most of Engineering's customers. The demand for rolling stock plummeted in accordance with low commodity movements along the various railway lines. Revenue decreased by 46.1% to R 2.9 billion (2019: R5.4 billion).

Engineering continued to enhance its cost control interventions to mitigate against the Covid-19 related business sustainability risks. Targeted interventions were implemented across the organisation to enable the business to operate at optimal levels. These interventions will continue for the rest of the financial year. Despite spending nearly R50 million on Covid-19 related prevention and control interventions, Engineering reduced its operating costs by R755 million compared to the prior period.

Accordingly, Engineering recorded an EBITDA loss of R1.4 billion for the six-month period ended 30 September 2020 (2019: R319 million profit).

Transnet National Ports Authority (National Ports Authority)

Revenue decreased by 11.3% to R5.5 billion (2019: R6.2 billion), mainly attributable to a 21.9% decrease in cargo dues revenue resulting from reduced volumes and tariffs.

Net operating expenses decreased by 3.4% to R2.1 billion (2019: R2.2 billion), mainly due to decreased fuel, maintenance, travel and external property valuation costs, which were partially offset by an increase in personnel and security costs.

Accordingly, EBITDA decreased by 15.6% to R3.4 billion (2019: R4.0 billion).

Transnet Port Terminals (Port Terminals)

Revenue decreased by 15.9% to R6.0 billion (2019: R7.1 billion).

Volume performance across the sectors show a decline from the prior period due to Covid-19, which negatively impacted financial performance. Container volumes decreased by 20.7% to 1 843 049 TEUs (2019: 2 325 329 TEUs). The container sector has been primarily affected by the impact of the Covid-19 national lockdown. As a result, berthing schedules were amended. This sector was further impacted by deteriorating weather conditions, poor reliability of ageing equipment and human resource limitations. Automotive volumes decreased by 60.2% to 173 181 units (2019: 435 236 units). The automotive sector was impacted by the industry shut down during level 5 of the lockdown, as well as limited operations post-level 5 lockdown and lower demand and production challenges due to Covid-19. Bulk volumes decreased by 11.7% to 34.7mt (2019: 39.3mt), mainly due to limited operations, which resulted in low productivity levels and agri-bulk volumes not materializing. Break-bulk volumes decreased by 17.8% to 8.8mt (2019: 10.7mt).

Port Terminals' primary measure of operational efficiency, average moves per ship working hour (SWH), varied across the container terminals compared to the prior period. The Ngqura Container Terminal's SWH improved from 36 to 38 moves per hour. The Pier 1 Container Terminal in Durban decreased its average SWH performance from 42 to 40 moves, while the Pier 2 Container Terminal maintained its SWH at 47 moves per hour. The Cape Town Container Terminal (CTCT) SWH declined from 38 to 35 moves. Performance across the terminals was largely impacted by the national lockdown, which reduced the terminals' operational capacities. Additionally, positive Covid-19 cases resulted in both infected employees and close contacts being unavailable for two weeks at a time. These challenges had a significant impact on Port Terminals' ability to operate at optimal levels, particularly during lockdown levels 5 and 4, and as the virus hot-spots migrated from one province to another. CTCT was the most severely affected, requiring a concerted effort to contain the infection rate and to mitigate the impact of reduced resources on ship waiting time. These efforts included the deployment of operators from Durban terminals to the CTCT. The backlog has since been eliminated and operational performance stabilised with a ramp-up in operational resources in accordance with all Covid-19 protocols as lockdown levels eased. Productivity was also negatively impacted by adverse weather conditions as well as the unavailability and unreliability of equipment due to resource challenges relating to technical employees.

The Richards Bay Dry Bulk Terminal's loading rate declined to 800 tons per hour for the six-month period (2019: 828 tons per hour) and the discharge (offloading) rate declined to 416 tons per hour (2019: 459 tons per hour).

The average tons dual loaded per hour at the Saldanha Iron Ore Terminal was maintained above the target of 8100 tons per hour. Similar to the container terminals, the bulk operations were also impacted by the limited availability of operational resources and the effects of positive Covid-19 cases. The terminals have since ramped up to over 90% of operational capacity while continuing to adhere to Covid-19 protocols.

Net operating expenses increased by 3.5% to R4.7 billion (2019: R4.5 billion). The cost increase is mainly due to the fixed cost composition and additional Covid-19 related costs. This increase has been partially offset by a reduction in energy costs, contract payments and discretionary costs as a result of decreased activity and cost control initiatives.

The resultant impact on Port Terminals' EBITDA is a decline of 50.1% to R1.3 billion (2019: R2.6 billion).

Transnet Pipelines (Pipelines)

Revenue for the period decreased by 28.8% to R2.1 billion (2019: R3.0 billion). This is attributable to the negative impact of the Covid-19 lockdown and fuel theft incidents on overall volumes transported.

Transported petroleum volumes of 5 695 million litres are 38.01% lower than the prior period (2019: 9 187 million litres) as a result of the Covid-19 impact on demand, and the impact of fuel theft incidents on operations.

Net operating expenses increased significantly to R1.2 billion (2019: R406 million). The significant deviation is due to the environmental provision of R594.5 million to remediate and rehabilitate pipeline spill sites affected by continued fuel theft incidents around pipeline infrastructure in the current financial period. It has further been established that highly organised syndicates are behind the fuel theft. Accordingly, Transnet has sought assistance from various law enforcement agencies to curb fuel theft incidents. Pipelines has implemented numerous interventions to address this matter, which resulted in increased security costs for the period.

Consequently, Pipelines' EBITDA of R959 million (2019: R2.6 billion) is 63.1% lower than the prior period.

Group financial position

Revaluation of property, plant and equipment

The Group assesses the revaluation of its rail infrastructure, port infrastructure and pipeline networks in line with its accounting policy, and applies the depreciated optimised replacement cost, modern equivalent asset value and discounted cash flow methods, as applicable to revalue certain assets with an independent valuation performed every three years. During the six-month period, valuations were performed on rail infrastructure, port infrastructure, as well as port operating and pipeline assets.

- The carrying value of rail infrastructure required a devaluation of R3.9 billion (March 2020: R14.9 billion devaluation).
- The carrying value of port facilities required a revaluation adjustment of R817 million (March 2020: R16.6 billion devaluation).
- The carrying value of pipeline networks did not require a revaluation adjustment (March 2020: R427 million revaluation).

These revaluation adjustments are performed in accordance with IAS 16: Property, plant and equipment.

Deferred tax

The deferred tax liability decreased to R39.2 billion (March 2020: R41.3 billion), mainly as a result of the deferred tax impact on net devaluations recorded directly in equity and the deferred tax income statement credit of R1.1 billion for the period.

Cash flows

Cash generated from operations after working capital changes decreased by 22.1% to R12.6 billion (2019: 16.2 billion). Working capital changes include debtors discounting of R3.9 billion (2019: R2.8 billion). The rolling cash interest cover ratio, including working capital changes at 2.5 times (2019: 2.7 times*), is mainly as a result of decreased EBITDA.

* Rolling cash interest cover including working capital changes.

Borrowings

A well-defined funding strategy during the period enabled Transnet to raise R11.1 billion in long-term funding for the period from bank loans, development finance institutions and bonds, on the strength of its financial position without Government guarantees.

The gearing ratio increased to 48.7% (March 2020: 47.6%), mainly due to the impact of net property, plant and equipment devaluations for the period. This level is within the Group's target range of <50.0%, and is within the triggers in loan covenants.

Derivative financial assets and liabilities

Derivative financial instruments are held by the Group to hedge financial risks associated with its capital investment and borrowing programmes. The 'mark-to-market' of these derivative financial instruments resulted in a net derivative financial asset of R8.8 billion (March 2020: R12.5 billion). The decrease from March 2020 is mainly due to the stronger rand impact on forward exchange contract hedges, and the impact of lower interest rates on fixed interest rate swaps. Cross-currency interest rate hedges and forward-exchange contracts were executed to eliminate foreign currency and interest rate risk on borrowings. These hedges have been hedged accounted for in terms of IFRS9: Financial Instruments.

Pension and post-retirement benefit obligations

The Group provides various post-retirement benefits to its active and retired employees, including pension and post-retirement medical cover. The two defined benefit funds, namely the Transnet sub-fund of the Transport Pension Fund (TPF) and the Transnet Second Defined Benefit Fund (TSDBF) are fully funded with actuarial surpluses of R394 million (March 2020: R479 million) and R1.5 billion (March 2020: R1.9 billion) respectively. Transnet has not recognised any portion of the surplus on these funds, as the present fund rules do not allow for the distribution of a surplus.

The total value of ad hoc bonuses paid to beneficiaries by the TPF (since December 2011) and TSDBF (since November 2007) amounts to R483 million and R4.0 billion respectively. These payments continue to supplement the current statutory increase of the beneficiaries of the TPF and TSDBF to provide pensioners with increases above CPI.

The post-retirement medical benefit obligation is approximately R457 million (March 2020: R445 million).

Contingencies and commitments

There were no material movements in contingencies and commitments since 31 March 2020.

Guarantees

The sole Shareholder in Transnet SOC Ltd, namely the South African Government, has guaranteed certain borrowings of the Group amounting to R3.5 billion (March 2020: R3.5 billion), representing 2.7% of total borrowings of R130.1 billion. No Government guarantees have been issued since 1999.

Capital investment

Transnet's capital investment for the six months ended 30 September 2020 amounted to R4.9 billion (2019: R7.9 billion). This was predominantly due to the impact of the Covid-19 nation-wide lockdown resulting in the closure of construction sites and causing disruptions to procurement supply chains. Of the R4.9 billion invested, R0.5 billion was invested in the expansion of capacity, while R4.4 billion was invested to maintain capacity, mainly in the rail and ports divisions.

The Company is currently reviewing its strategy for its main commodity segments, which will inform investments in the future. The focus will be on private sector partnerships, and on prioritising investments in segments with greater revenue certainty.

A profile of the investments for the six-month period include:

- R1.1 billion invested in rail infrastructure;
- R1.3 billion invested to maintain the condition of rolling stock;
- R150 million invested in wagon fleet renewal and modernisations;
- R103 million invested in the procurement of 478 new CR-13 and 14 wagons;
- R102 million invested in the construction of the tank farm equipment berth B100 roads port entrance and related services;
- R95 million invested in the multi-product pipeline towards the construction of tanks; and
- Approximately R1 billion invested in the maintenance and acquisition of port facilities, which includes cranes, tipplers, dredgers, tugs, helicopters, straddle carriers and other port marine and terminal equipment.

Economic, social and environmental impact

Broad-based black economic empowerment (B-BBEE) enterprise and supplier development

Transnet undertakes all its procurement activities in a manner that protects and advances persons, or categories of persons, who have been disadvantaged by past discrimination, and ensures that procurement activities are fair, equitable, transparent, competitive and cost-effective. Transnet's procurement activities contribute directly to the growth and economic transformation of South Africa and as such, can decrease income inequalities, while significantly increasing the number of previously disadvantaged individuals who manage, own and control businesses. As such, Transnet seeks to empower small, medium and micro-sized enterprises (SMMEs) that are black-owned, black youth-owned, black female-owned and owned by people with disabilities. As a state-owned company (SOC), Transnet recognises that ongoing weak economic conditions and high levels of unemployment in South Africa significantly impact the job market. Accordingly, the Company aims to encourage entrepreneurship, innovation and transformation through enterprise and supplier development programmes.

Transnet embraces transformation through alignment with the B-BBEE legislation to realise South Africa's full economic potential and is guided by the enterprise development programme informed by the Broad-Based Black Economic Empowerment Act, No 53 of