



Reviewed condensed consolidated financial results

for the six months ended 30 September 2023

REINVENT
FOR GROWTH

Salient features

Revenue of **R39,2 billion**, increased by **8,6%**, despite decreased rail (**-7,2%**), petroleum (**-7,2%**) and container volumes (**-1,8%**).

Net operating expenses increased by **9,5%** to **R25,3 billion**, due mainly to increased personnel, electricity, security and material costs.

EBITDA of **R13,8 billion**, with the EBITDA margin decreasing to **35,3%**.

Cash generated from operations after working capital changes increased by **9,6%** to **R13,1 billion**.

Capital investment increased by **5,2%** to **R6,3 billion**.

B-BBEE spend amounted to **R10,76 billion** or **87,98%** of total measured procurement spend.

2,9% of **labour costs** were spent on training, focusing on artisans, engineers, and engineering technicians.

LTIFR performance of **0,68** against a tolerance of **0,75**, which is within the global benchmark of **1,0**.

Gearing of **44,4%** and rolling cash interest cover at **1,9 times**.

Statement of changes in equity

For the period ended

(in R million)	Issued capital	Revaluation reserve	Actuarial gains and losses	Cash flow hedging reserve	Other	Retained earnings	Total
Opening balance as at 1 April 2022	12 661	61 408	2 590	(583)	249	67 453	143 778
Total comprehensive income for the period (net of tax and transfers to retained earnings)	-	6 169	34	208	-	187	6 598
Balances as at 30 September 2022	12 661	67 577	2 624	(375)	249	67 640	150 376
Ordinary share issuance	5 837	-	-	-	-	-	5 837
Total comprehensive (loss)/income for the period (net of tax and transfers to retained earnings)	-	(3 127)	(23)	183	-	(5 525)	(8 492)
Balances as at 31 March 2023	18 498	64 450	2 601	(192)	249	62 115	147 721
Total comprehensive (loss)/income for the period (net of tax)	-	(1 480)	42	(19)	-	(1 578)	(3 035)
Transfer to retained earnings (net of tax)	-	(50)	-	-	-	50	-
Balances as at 30 September 2023	18 498	62 920	2 643	(211)	249	60 587	144 686

Segment information

for the six months ended

(in R million)	Transnet Freight Rail		Transnet Rail Engineering		Transnet National Ports Authority		Transnet Port Terminals		Transnet Pipelines		Total reportable segments		Other*		Total Transnet	
	Reviewed 30 Sept 2023	Reviewed 30 Sept 2022	Reviewed 30 Sept 2023	Reviewed 30 Sept 2022	Reviewed 30 Sept 2023	Reviewed 30 Sept 2022	Reviewed 30 Sept 2023	Reviewed 30 Sept 2022	Reviewed 30 Sept 2023	Reviewed 30 Sept 2022	Reviewed 30 Sept 2023	Reviewed 30 Sept 2022	Reviewed 30 Sept 2023	Reviewed 30 Sept 2022	Reviewed 30 Sept 2023	Reviewed 30 Sept 2022
External revenue*	20 015	18 505	234	45	5 747	5 557	9 440	8 780	3 232	2 840	38 668	35 727	497	326	39 165	36 053
Internal revenue	232	220	4 080	3 807	1 310	1 172	-	-	3	2	5 625	5 201	(5 625)	(5 201)	-	-
Total revenue	20 247	18 725	4 314	3 852	7 057	6 729	9 440	8 780	3 235	2 842	44 293	40 928	(5 128)	(4 875)	39 165	36 053
Earnings before interest, taxation, depreciation and amortisation (EBITDA)	4 702	4 580	(517)	(775)	3 994	3 958	3 536	3 051	2 389	2 660	14 104	13 474	(266)	(541)	13 838	12 933
Total assets**	169 822	180 676	11 331	15 754	100 112	97 400	31 339	26 778	40 817	40 664	353 421	361 272	5 032	2 861	358 453	364 133
Total liabilities	135 252	126 630	11 178	14 619	22 334	24 924	6 715	6 602	15 048	17 461	190 527	190 236	23 587	23 843	214 114	214 079
Capital expenditure***	4 666	4 891	43	(3)	997	570	407	495	118	45	6 231	5 998	67	(13)	6 298	5 985
Cash generated from operations after changes in working capital	(878)	2 137	4 011	426	4 353	3 050	3 145	3 357	2 255	1 937	12 886	10 907	212	1 039	13 098	11 946

* Revenue from segments below the quantitative thresholds are attributable to Transnet Property and the corporate centre function. Transnet Property manages internal and external leases of commercial and residential property and the Transnet corporate centre function performs an administration function for the Group.

** Excludes assets held-for-sale.

*** Excludes capitalised borrowing costs, includes capitalised finance leases and capitalised decommissioning liabilities.

Commentary

Introduction

Rising oil prices and sustained losses for the rand reinforced concerns about a deteriorating near-term domestic inflation outlook that persisted during the reporting period. South Africa's load-shedding continued and prices for commodity exports also weakened. In concert with economic uncertainty, Transnet also experienced various operational challenges which resulted in a decline in volumes that diminished the overall financial performance of the Group.

Performance overview

Revenue for the period increased by 8.6% to R39.2 billion (2022: R36.1 billion), in line with weighted average tariff increases in the rail, port and pipeline businesses, partially offset by lower volumes throughout operations. Lower operational volumes especially at Freight Rail, were impacted by various operational challenges (including collisions and community unrest on the coal line and equipment challenges on the ore line), derailments, Eskom power outages affecting all lines, as well as customer challenges on the coal and general freight business (GFB) lines. Petroleum volumes decreased due mainly to a refinery shutdown in the first quarter of the period. Container volumes decreased due mainly to market and adverse weather conditions.

Net operating expenses increased by 9.5% to R25.3 billion (2022: R23.1 billion) due mainly to increased personnel (salary increases, bargaining council wage agreements, lower labour costs capitalised on projects and increased headcount at the ports), electricity (tariff increases), security (rail related and pipeline theft and vandalism incidents) and material costs compared to the prior period.

Earnings before interest, tax, depreciation and amortisation (EBITDA) increased by 7.0% to R13.8 billion (2022: R12.9 billion) with a resultant decrease in the EBITDA margin to 35.3% (2022: 35.9%).

Depreciation, derecognition and amortisation of assets increased by 17.8% to R8.9 billion (2022: R7.6 billion), due mainly to the revaluation of port facilities and pipelines in March 2023 and capital expenditure for the last 12 months. Profit from operations after depreciation and amortisation decreased by 8.3% to R4.9 billion (2022: R5.3 billion).

Impairment of assets, amounting to R325 million (2022: R97 million), is primarily due to the impairment of trade and other receivables from the rail and property portfolio.

Post-retirement benefit obligations are actuarially assessed in accordance with IAS 19: Employee Benefits and adjusted accordingly. The Company recognised a cost of R39 million (2022: R44 million) during the period.

Fair value adjustments amounted to a R7.3 million loss (2022: R9.4 million gain). These adjustments are mainly due to derivative fair value losses as a result of cross currency swaps that are hedge accounted for, in terms of IFRS 13: Fair Value Measurement, partially offset by a gain on investment property valuation recognised in terms of IAS 40: Investment Property.

Profit from operations before net finance costs decreased by 27.2% to R4.5 billion (2022: R6.1 billion).

Net finance costs increased by 16.7% to R6.6 billion (2022: R5.7 billion) resulting mainly from the interest rate hikes compared to the prior period.

The tax credit of R583 million (2022: R297 million) charge consists of a deferred tax credit. The deferred tax credit arose mainly due to the loss before tax. The effective tax rate for the Group is 27.0%.

This resulted in a loss after tax of R1.6 billion (2022: R159 million profit).

Commentary on operating divisions

Transnet Freight Rail (Freight Rail)

Operationally, Freight Rail was negatively impacted by continued challenges relating to security-related incidents, rolling stock unavailability and safety incidents. This resulted in a slower-than-expected recovery from the constrained volume base of the prior financial period. These trading conditions negatively impacted rail volume performance as evidenced by a decline in operational and financial results relative to the prior period. Volume performance was lower than the prior period, reflecting a decrease of 7.2% to 75.6 million tons (mt) (2022: 81.5 mt).

Revenue for the period under review increased by 8.1% to R20.2 billion (2022: R18.7 billion). The increase in revenue is largely attributable to a 12.0% increase in Rand/Ton to R253.85 (2022: R26.75) as a result of customer price rebases, inflationary price increase and better product mix on delivered volumes.

General freight business

GFB volumes declined by 4.8% to 25.7mt (2022: 27.0mt). The main contributors to the decrease in volumes were manganese down 9.0% to 7.1mt (2022: 7.8mt), domestic coal by 11.1% to 1.6mt (2022: 1.8mt), coal to Eskom power stations by 21.4% to 1.1mt (2022: 1.4mt), chrome and ferro chrome by 12.0% to 2.2mt (2022: 2.5mt). Long-standing locomotive issues, ongoing security incidents, resource constraints, vandalised substations, derailments, a shunt locomotive failure and operational challenges had a marked effect on performance.

Despite these challenges mineral mining (magnetite) traffic increased by 10.0% to 5.5mt (2022: 5.0mt) and intermodal traffic increased by 38.5% to 1.8mt (2022: 1.3mt). Average wagon cycle times reflect a slight decrease from 13.6 days to 13.5 days, primarily due to the factors noted above.

Export coal line

The business railed 23.4mt of export coal (2022: 26.2mt), 10.7% less than the prior period. The deterioration in performance was due mainly to an increase in derailments, unavailability of resources and an unreliable rail network. Average wagon cycle times were negatively impacted owing to the factors mentioned above and increased from an average of 86 hours to 94 hours (9.3%).

Export iron ore line

Export iron ore volumes transported decreased by 6.4% to 26.5mt (2022: 28.3mt). The deterioration in performance was mainly due to an increase in derailments, security-related challenges, unavailability of resources (long-standing locomotives) and an unreliable rail network as well as off-loading issues at Saldanha harbour. Average wagon cycle times were negatively impacted owing to the factors mentioned above and increased from an average of 88.9 hours to 101.0 hours (13.6%).

Operating expenditure increased by 9.9% to R15.5 billion compared to the prior period (2022: R14.1 billion), mainly due to increased personnel costs attributed to salary and wage increases and lower capitalised labour; security cost increases attributed to security interventions; an insurance cost increase, an increase in electronic data costs linked to transversal contracts and increased energy costs linked to tariff increases.

Driven by the decline in volumes and on the back of an increase in operating costs, the EBITDA margin declined to 23.2% (2022: 24.5%).

Transnet Engineering (Engineering)

Revenue for the period increased by 12.0% to R4.3 billion compared to the prior period (2022: R3.9 billion). This increase was driven by Freight Rail sales for the manufacturing and maintenance of rolling stock and was supported by increased cross-border and domestic customer sales due to an increased demand for wagons and locomotives.

Net operating expenses increased by 4.4% to R4.8 billion (2022: R4.6 billion) in line with increased activity.

Consequently, an EBITDA loss of R517 million was recorded (2022: R775 million) which is 33.3% lower than the prior period.

Transnet National Ports Authority (National Ports Authority)

Revenue increased by 4.9% to R7.1 billion (2022: R6.73 billion) due mainly to an increase in marine revenue (including cargo dues) and an increase in lease income. The cargo dues increase was driven by a 23.3% increase in break bulk revenue, and 20.6% increase in liquid bulk revenue; partially offset by the decrease in containers, dry bulk, and automotive.

Net operating expenses increased by 10.5% to R3.1 billion (2022: R2.77 billion), due mainly to an increase in personnel costs attributable to wage agreement increases, and filling of critical vacancies; increased energy costs, due to higher electricity tariffs and fuel costs because of increased activity; and increased maintenance and materials costs.

Accordingly, EBITDA has increased by 0.9% to R4.0 billion (2022: R3.96 billion).

Transnet Port Terminals (Port Terminals)

Revenue increased by 7.5% to R9.4 billion (2022: R8.8 billion).

Markets have stabilised post Covid-19, however, volume performance across all sectors shows a regression compared to the prior period due to various internal and external factors. Container volumes declined by 1.8% to 2 142 525 TEUs (2022: 2 182 498 TEUs). The container sector has been negatively impacted by the lower global and domestic demand on the back of higher inflation and rising food prices and has had challenges on the operational side with equipment availability and adverse weather conditions. Automotive volumes declined by 4.2% to 415 511 units (2022: 433 828 units). The automotive sector decline is primarily due to the tapering off of the catch-up on the backlog caused by semi-conductor supply shortages in the prior period. This is coupled with lower domestic demand due to inflation and affordability. Bulk volumes decreased by 6.8% to 35.9mt (2022: 38.5mt) due mainly to rail constraints as a result of locomotive shortages, derailments, cable theft and equipment challenges. Break-bulk volumes decreased by 8.0% to 13.8mt (2022: 15.0mt) due to unfavourable market conditions. Coal remains high but not at prior period levels, while manganese at the multi-purpose terminals has been impacted by rail challenges and a slow start to the manganese export channel allocation contract (MECCA 3) and emerging miners.

The average moves per ship working hour (SWH) performance, has been adversely impacted by equipment availability and reliability challenges across the dedicated container terminals compared to the prior period. Furthermore, adverse weather conditions (strong winds and rain) also affected operational performance. The Durban Container Terminal (DCT) Pier 1 average SWH has declined from 40 moves per hour in 2022 to 33 moves per hour in 2023. DCT Pier 2 container terminal has decreased from 44 moves in 2022 to 41 moves per hour in 2023. The Ngqura Container Terminal (NCT) has also decreased from 42 moves per hour in 2022 to 39 moves per hour in 2023. The Cape Town Container Terminal (CTCT) has decreased from 35 moves per hour in 2022 to 24 moves per hour in 2023. This decline is being addressed through a focused turnaround plan, which includes the replenishment of the key equipment fleet in the short and medium term as well as through the acquisition of critical spares to support the maintenance teams, which will be supplemented by additional technical resources. Furthermore, there is a specific focus on reducing operational delays in order to unlock capacity and improve efficiencies.

Saldanha Iron Ore (bulk) Terminal has maintained its average total loading rate per hour being above the target of 8.100 tons per hour. At the Richards Bay Bulk Terminal (DBT), the magnetite loading rate for Sep 2023 of 1 103 tons per hour was marginally below the loading rate for the prior period of 1 141 tons per hour. Similarly, the loading rate for chrome at DBT was 703 tons per hour, below the 732 tons per hour recorded for the prior period. The current focus in the bulk sector is on equipment maintenance and refurbishments to ensure that plant and equipment availability is maintained to drive operational efficiencies.

All the automotive terminals improved on their loading/discharge rates, when compared to the prior period. East London Automotive Terminal improved by 8.5% (from 188 to 204 units per hour). Durban Automotive Terminal improved by 6.3% (from 143 to 152 units per hour). Port Elizabeth Automotive Terminal improved marginally by 1.1% (from 180 to 182 units per hour).

Net operating expenses increased by 3.1% to R5.9 billion (2022: R5.7 billion). The increase is mainly due to higher labour costs as a result of salary increases and the additional headcount from the partial implementation of the fourth shift. This is coupled with higher TNPAs rentals, repairs and maintenance due to ageing equipment as well as inflation-related growth across most categories, while discretionary costs have been well managed over the period.

The resultant impact on Port Terminals' EBITDA is an increase of 15.9% to R3.5 billion (2022: R3.1 billion).

Transnet Pipelines (Pipelines)

Revenue for the period has increased by 13.8% to R3.2 billion (2022: R2.8 billion) due mainly to regulated tariff increases.

Petroleum volumes transported have decreased by 7.2% to 7,408 billion litres (2022: 7,979 billion litres) as a result of a refinery maintenance shutdown during the first quarter of the financial year.

Net operating expenses have increased to R846 million (2022: R182 million). This is predominantly attributable to the prior period including a reduction in litigious claims and an increase in the environmental provision in the current period based on an assessment of the remediation activities to be undertaken on sites impacted by product theft.

Consequently, EBITDA for the period has decreased by 10.2% to R2.4 billion (2022: R2.7 billion).

Group financial position

Evaluation of property, plant and equipment

The Group assesses the revaluation of its rail infrastructure, port infrastructure and Pipeline networks in line with its accounting policy, which requires an independent valuation every three years, as well as index valuations in the intervening periods. During the period, a discounted cash flow valuation was performed on rail infrastructure, and an index valuation was performed on port operating assets and Pipeline assets.

- The carrying value of rail infrastructure required a devaluation of R2.2 billion (March 2023: R772 million gain).
- The carrying value of port facilities required a revaluation of R133 million (March 2023: R4.2 billion).
- The carrying value of pipeline networks did not require a revaluation adjustment (March 2023: R453 million).

These revaluation adjustments are performed in accordance with IAS 16: Property, plant and equipment.

Deferred tax

The deferred tax liability decreased to R43.2 billion (March 2023: R44.3 billion), mainly as a result of the impact of the net loss for the period and the deferred tax impact on the net devaluation recorded directly in equity.

Cash flows

Cash generated from operations after working capital changes increased by 9.6% to R13.1 billion (2022: R11.9 billion) in line with the increase in EBITDA. The rolling cash interest cover ratio at 1.9 times (2022: 2.1 times) is mainly as a result of the decreased cash generated from operations after working capital changes and the higher net finance costs. This has resulted in a breach in loan covenants, with all the required waivers received from the affected lenders.

Borrowings

Transnet did not raise any funding during the interim period and made debt repayments of R4.3 billion.

The gearing ratio increased to 44.4% (March 2023: 43.6%), within the Group's target range of <50.0%, and is well within the triggers in loan covenants. The deterioration mainly as a result of the decrease in cash on hand, loss for the period and the devaluation adjustments made to rail infrastructure during the interim reporting period.

Derivative financial assets and liabilities

Derivative financial instruments are held by the Group to hedge financial risks associated with its capital investment and borrowing programmes. The 'mark-to-market' of these derivative financial instruments resulted in a net derivative financial asset of R5.4 billion (March 2023: R2.8 billion). Cross-currency interest rate hedges and forward-exchange contracts were executed to eliminate foreign currency and interest rate risk on borrowings. These hedges have been hedge accounted for in terms of IFRS 9: Financial Instruments.

Pension and post-retirement benefit obligations

The total defined benefit funds, namely the Transnet sub-fund of the Transport Pension Fund (TPF) and the Transnet Second Defined Benefit Fund (TSDBF) are fully funded with actuarial surpluses of R1 246 million (March 2023: R1 054 million) and R4 455 million (March 2023: R3 871 million) respectively. Transnet has not recognised any portion of the surplus on these funds, as the fund rules do not allow for the distribution of a surplus.

The total value of ad hoc bonuses paid to beneficiaries by the TPF (since December 2011) and TSDBF (since November 2007) amounts to R599 million and R5.1 billion respectively. These payments continue to supplement the current statutory increase of the beneficiaries of the TPF and TSDBF to provide pensioners with increases above CPI.

The post-retirement medical benefit obligation is approximately R300 million (March 2023: R352 million).

Going concern assessment

The Transnet Board (Board) has assessed the ability of the Group to continue as a going concern into the foreseeable future (15 months).

Transnet has been experiencing operational challenges which negatively affected the Group's performance for the interim period, reporting a net loss of R1.6 billion (31 March 2023: R5.7 billion) and a net current liability position of R69.0 billion (31 March 2023: R5.1 billion). The Group did not generate sufficient cash from operations due to these operational challenges resulting in the breach of loan covenants and a reclassification of the impacted loan commitments from non-current liabilities to current liabilities. The covenants breached are the cash interest cover and credit ratings review downgrade from S&P (Moody's still in the process of reviewing the Company's rating). Although the affected lenders have provided waivers for the breach in covenants, the Board has noted that the lenders are now placing more stringent conditions when granting new funding and waivers for the breached covenants on the existing loans. Despite these stringent conditions, the Group still managed to secure the required financial support from a group of lenders in the form of a syndicated loan facility and this is a positive sentiment from these lenders.

The operational challenges, mainly at Freight Rail contributed to the decline in volumes hauled and consequently reduced revenue. The Board noted that Transnet missed its cash flow forecast (operational and capital) in the reporting period which may have negative implications on the infrastructure maintenance programme.

The Board has developed a recovery plan to address the challenges that the Group is experiencing, however, there are uncertainties and dependencies that exist both from a timing of intervention perspective as well as whether the plans will materialise as anticipated.

In support of Transnet's implementation of the recovery plan, Government provided a R47 billion guarantee for Transnet to be able to raise additional funding to settle current obligations, fund operations and the required capital expenditure. The Board notes the resultant increase in debt levels, the related borrowing cost pressure on the cash flow projections and the ability of the Group to settle their debts as they become due and payable. The National Treasury (NT) is still in the process of finalising the guarantee framework conditions.

The above matters cause material uncertainty in the going concern assessment and may cast significant doubt on the ability of the Group to continue as a going concern.

The Board strongly believes that the risks will be satisfactorily addressed with the mitigation strategies in place. The Board continues to manage these strategies as a priority as it is important that they materialise as envisaged.

The Board further concluded after carefully considering the progress of the recovery plan and the financial support from the Government through the provision of guarantees that there is an expectation that the Group will continue to have access to adequate resources and facilities to be able to continue its operations and fund the capital investment programme for the foreseeable future as a going concern.

Guarantees

The sole Shareholder in Transnet SOC Ltd, namely the South African Government, has guaranteed certain borrowings of the Group amounting to R3.5 billion (March 2023: R3.5 billion), representing 2.7% of total borrowings of R128.9 billion.

Capital investment

The Transnet Group continued to execute its capital investment programme. Capital expenditure for the period ended 30 September 2023 amounts to R6.3 billion representing an increase of 5.2% against the prior period of R6.0 billion. 19.9% was invested in the expansion of capacity while 80.1% was invested in maintaining current capacity.

The infrastructure investment highlights for the period include:

- R1.5 billion invested to maintain the condition of rail infrastructure;
- R2.4 billion invested to maintain the condition of rolling stock;
- R202 million invested in the acquisition of new locomotives;
- R560 million invested in the acquisition of new generator sets;
- R131 million invested in wagon fleet renewal and modernisations;
- R105 million invested in the roads, port entrance and other services for the tank farm in the Port of Ngqura;
- R80 million invested in the construction of the new tippler in Saldanha and all the related bulk electric power supply;
- R24 million invested in the NMPP programme;
- R4 million invested in the acquisition of 45 straddle carriers; and
- R3 million invested in the replacement of conveyor belts.

Economic, social and environmental impact

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