



# Francois NKURUNZIZA

## Agribusiness Expert

### My Contact

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### Hard Skill

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- Applicable Agriculture
  - Agribusiness: Value chain Management
  - Project Management
  - Business Development
  - Leading Innovation

### Soft Skill

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- Public Speaking
  - Presentation Skills
  - Graphic Design
  - Wordpress Web Development
  - Leadership and team building skills

### Language skills

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- Kinyarwanda
  - English
  - French

### About Me

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I am a self-driven and collaborative leadership enthusiast with a professional background in Applicable Agriculture, Agribusiness and Project Management. I have a passion for driving the success of any organisations seeking to bring real transformation in people's lives.

My life mission is: "To live a life where every step and action that I take results in positive change for the people around me". With my life mission, I have a strong interest in societal reform. I strive to be part of a change that helps to realise holistic development in less privileged rural communities. And my background has enabled me to develop solutions that benefit local residents, small businesses, and young entrepreneurs.

Having understood the mission of HOPE International of investing in the dreams of families in the world's underserved communities as we proclaim and live the Gospel.

I believe that, once I am given the opportunity to serve as Sowers of HOPE Program officer, I will strive to contribute toward the achievement of the mission and vision of HOPE International, and will collaboratively work with the team to reach the success, scalability and sustainability of the Sowers of HOPE's Impact.

## Education Background

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<b>University</b>	<b>Degree/ Certificate</b>	<b>Major/ Covered Topics</b>
<b>University of Rwanda, 2012-2016</b>	Bachelor's Degree with Hons in Rural Development and Agribusiness	<ul style="list-style-type: none"> <li>▪ Management of Rural Enterprise,</li> <li>▪ Marketing and Entrepreneurship,</li> <li>▪ Communication &amp; Agriculture Extension,</li> <li>▪ Development Policies &amp; Legislations</li> <li>▪ Quantitative techniques for Agribusiness</li> </ul>
<b>International Agrostudies Center, Israel, 2020-2021</b>	Post-graduate Diploma of Applicable Agriculture	<ul style="list-style-type: none"> <li>▪ Preparation of Research Projects,</li> <li>▪ Plant protection</li> <li>▪ Agriculture Economics and Enterprise</li> <li>▪ International Standards and sustainability</li> <li>▪ Fruits tree farming</li> <li>▪ Post- harvest handling and management</li> <li>▪ Principles of modern irrigation,</li> <li>▪ Production protocol</li> </ul>
<b>Tonny Elumelu Entrepreneurship Programme, 2022</b>	From Idea to Action Business Training Certificate	<ul style="list-style-type: none"> <li>▪ From idea to action Business Planning</li> <li>▪ Financial Planning and management</li> <li>▪ fundraising for Social Enterprises</li> <li>▪ Crafting and delivering a winning Pitch Deck for any business</li> <li>▪ Product development and sales planning</li> <li>▪ Use of digital marketing tools and platforms</li> </ul>
<b>WBS Management Training, Dortmund-Germany, 2019</b>	Professional Certificate of Management for Managers and Experts	<ul style="list-style-type: none"> <li>▪ Management Skills, Leadership skills</li> <li>▪ Implementation skills</li> <li>▪ Language skills (Germany L1)</li> </ul>
<b>Rwanda Business Development Center (BDC- Rwanda), 2016</b>	Professional Certificate for Business Development	<ul style="list-style-type: none"> <li>▪ Business planning and Operations Management</li> <li>▪ Strategic Planning for Sales &amp; Marketing</li> <li>▪ Human Resource Management</li> <li>▪ Finance for Non-Financial Managers</li> </ul>

## Education Background

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		<ul style="list-style-type: none"><li>▪ Development and team leadership</li><li>▪ Customer Service Enhancement</li><li>▪ Behavioral Excellence in the Workplace</li><li>▪ Public Speaking &amp; Presentation Skills</li><li>▪ Banking and tax system in Rwanda</li><li>▪ Leading Innovation</li></ul>
<b>Digital Opportunity Trust (Dot Rwanda)</b>	Professional Certificate for Social Enterprise Development	<ul style="list-style-type: none"><li>▪ Introduction to social entrepreneurship and SGDs</li><li>▪ Identifying problem, Know customers,</li><li>▪ Human Centered design (ideation, prototyping, testing and Implementation)</li><li>▪ Design value proposition, Design social enterprise model</li><li>▪ Theory of Change, Social Impact Model, Financial sustainability</li></ul>

## Professional Experience

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Institution	Position	Key duties
<b>SOWERS OF HOPE</b>	Field coordinator, Agrifait Ministry (Agricultural program), 2022 to Date.	<ul style="list-style-type: none"><li>▪ Coordinating program field operations,</li><li>▪ Conducting Agriculture ToT for community trainers,</li><li>▪ Monitoring and Evaluating program operations and reporting.</li><li>▪ Collaborating in preparing and revising agriculture training curriculum</li><li>▪ Collaborating in Preparation of Quarter Actions Plan and Budgets</li><li>▪ Collaborating with the Account on Program's financial recording and reporting</li></ul>

<b>ZARFATI IBUDIM LTD</b>	1-year apprenticeship in Israel, 2020 -2021	<ul style="list-style-type: none"> <li>▪ Horticulture farm operations</li> <li>▪ Maintenance of irrigation systems,</li> <li>▪ Harvesting, pruning, girdling, and netting,</li> <li>▪ Warehouse and inventory management,</li> <li>▪ Fruit sorting and packaging.</li> </ul>
<b>Acts of Gratitude (AOG Rwanda)</b>	Learning and Communications officer), 2019 -2022	<ul style="list-style-type: none"> <li>▪ Coordinating Social Entrepreneurial programme "Ingenzi",</li> <li>▪ Training and Coaching Ingenzi Social Changemakers</li> <li>▪ Overseeing Communications, including;</li> <li>▪ Website Management and Social Media Accounts</li> </ul>
<b>Grow Movement, UK</b>	Project Coordinator, Grow Movement Consulting, 2018	<ul style="list-style-type: none"> <li>▪ Coordinated peer business mentorship project</li> <li>▪ Conducted social impact Assessment</li> <li>▪ Developed a detailed project plan to track progress</li> <li>▪ Performed risk management to minimize risks</li> <li>▪ Measured and evaluated project performance using Project Management System (PMS)</li> <li>▪ Collaborated the project scalability Plan</li> </ul>

## References

- Jean d'Amour Mutoni, CEO at AOG Rwanda ( Mob: +250 788309736)
- Dr.Patrice Habinshuti,Phd., Operations Director at BDC-Rwanda (Mob: +250788316363)
- Dr. Benjamin Mudaheranwa, University of Rwanda (Mob: +250786545051)
- Prmitive Mukankera, founder and CEO of AAGI-Rwanda. (Mob: +250788545521)

NKURUNZIZA Francois

On 25th, July 2023