

Strategies for Essay Writing

How to Read an Assignment

Assignments usually ask you to demonstrate that you have immersed yourself in the course material and that you've done some thinking on your own; questions not treated at length in class often serve as assignments. Fortunately, if you've put the time into getting to know the material, then you've almost certainly begun thinking independently. In responding to assignments, keep in mind the following advice.

- **Beware of straying.** Especially in the draft stage, "discussion" and "analysis" can lead you from one intrinsically interesting problem to another, then another, and then ... You may wind up following a garden of forking paths and lose your way. To prevent this, stop periodically while drafting your essay and reread the assignment. Its purposes are likely to become clearer.
- **Consider the assignment in relation to previous and upcoming assignments.** Ask yourself what is new about the task you're setting out to do. Instructors often design assignments to build in complexity. Knowing where an assignment falls in this progression can help you concentrate on the specific, fresh challenges at hand.

Understanding some key words commonly used in assignments also may simplify your task. Toward this end, let's take a look at two seemingly impenetrable instructions: "discuss" and "analyze."

1. Discuss the role of gender in bringing about the French Revolution.

"Discuss" is easy to misunderstand because the word calls to mind the oral/spoken dimension of communication. "Discuss" suggests conversation, which often is casual and undirected. In the context of an assignment, however, discussion entails fulfilling a defined and organized task: to construct an argument that considers and responds to an ample range of materials. To "discuss," in assignment language, means to make a broad argument about a set of arguments you have studied. In the case above, you can do this by

- pointing to consistencies and inconsistencies in the evidence of gendered causes of the Revolution;
- raising the implications of these consistencies and/or inconsistencies (perhaps they suggest a limited role for gender as catalyst);
- evaluating different claims about the role of gender;
- and asking what is gained and what is lost by focusing on gendered symbols, icons and events.

A weak discussion essay in response to the question above might simply list a few aspects of the Revolution—the image of Liberty, the executions of the King and Marie Antoinette, the cry "*Liberte, Egalite, Fraternite!*"—and make separate comments about how each, being "gendered," is therefore a powerful political force. Such an essay would offer no original thesis, but instead restate the question asked in the assignment (i.e., "The role of gender was very important in the French Revolution" or "Gender did not play a large role

in the French Revolution").

In a strong discussion essay, the thesis would go beyond a basic restatement of the assignment question. You might test the similarities and differences of the revolutionary aspects being discussed. You might draw on fresh or unexpected evidence, perhaps using as a source an intriguing reading that was only briefly touched upon in lecture.

2. Analyze two of Chaucer's Canterbury Tales, including one not discussed in class, as literary works and in terms of sources/analogues.

The words "analyze" and "analysis" may seem to denote highly advanced, even arcane skills, possessed in virtual monopoly by mathematicians and scientists. Happily, the terms refer to mental activity we all perform regularly; the terms just need decoding. "Analyze" means two things in this specific assignment prompt.

- First, you need to divide the two tales into parts, elements, or features. You might start with a basic approach: looking at the beginning, middle, and end. These structural features of literary works—and of historical events and many other subjects of academic study—may seem simple or even simplistic, but they can yield surprising insights when examined closely.
- Alternatively, you might begin at a more complex level of analysis. For example, you might search for and distinguish between kinds of humor in the two tales and their sources in Boccaccio or the Roman de la Rose: banter, wordplay, bawdy jokes, pranks, burlesque, satire, etc.
- Second, you need to consider the two tales critically to arrive at some reward for having observed how the tales are made and where they came from (their sources/analogues). In the course of your essay, you might work your way to investigating Chaucer's broader attitude toward his sources, which alternates between playful variation and strict adherence. Your complex analysis of kinds of humor might reveal differing conceptions of masculine and feminine between Chaucer and his literary sources, or some other important cultural distinction. Analysis involves both a set of observations about the composition or workings of your subject and a critical approach that keeps you from noticing just anything—from excessive listing or summarizing—and instead leads you to construct an interpretation, using textual evidence to support your ideas.

Some Final Advice

If, having read the assignment carefully, you're still confused by it, don't hesitate to ask for clarification from your instructor. He or she may be able to elucidate the question or to furnish some sample responses to the assignment. Knowing the expectations of an assignment can help when you're feeling puzzled. Conversely, knowing the boundaries can head off trouble if you're contemplating an unorthodox approach. In either case, before you go to your instructor, it's a good idea to list, underline or circle the specific places in the assignment where the language makes you feel uncertain.

Copyright 1998, William C. Rice, for the Writing Center at Harvard University

Moving from Assignment to Topic

At one point or other, the academic essay manages to intimidate most student writers. Sometimes, we may even experience what is commonly called writer's block—that awful experience of staring at an assignment, reading it over and over, yet being unable to proceed, to find a way into it. But the process of writing the academic essay involves a series of manageable steps. Keeping this in mind can help you work through the anxiety you may at first feel. If you find yourself "clueless" about beginning an essay, it may be because you have skipped an important step. You may be trying to come up with a thesis before finding and narrowing your topic.

Entering the Conversation

Try to approach the writing of an academic essay as a genuine opportunity to connect with the material, to think in a concentrated and stimulating way about the texts you've chosen, to articulate your own ideas. In short, think of the essay as a chance to challenge yourself and to contribute to the on-going conversation among scholars about the subject under discussion. What's at stake is your own intellectual development.

Writing is not playing someone else's game. Successful writing involves the creation and framing of your own questions about the sources you've chosen. You want to attend to the assignment at the same time that you locate and articulate your own, particular interest in it.

Primary and Secondary Sources

If you were a lawyer and had to present a case for your client, the worst thing you could do would be to face a jury and spout out random beliefs and opinions. ("Trust me. This guy's really honorable. He'd never do what he's accused of.") Instead, you would want to look for evidence and clues about the situation, investigate suspects, maybe head for the library to check out books on investment fraud or lock-picking. Whatever the circumstance, you would need to do the appropriate research in order to avoid looking foolish in the courtroom. Even if you knew what you had to argue—that your client was not guilty—you still would need to figure out how you were going to persuade the jury of it. You would need various sources to bolster your case. Writing an academic essay is similar, because essays are arguments that make use of primary and secondary sources.

Primary academic sources are sources that have not yet been analyzed by someone else. These include but are not limited to novels, poems, autobiographies, transcripts of court cases, and data sources such as the census, diaries, and Congressional records.

Books or essays that analyze another text are secondary sources. They are useful in supporting your argument and bringing up counter-arguments which, in an academic essay, it is your responsibility to acknowledge and refute.

These are the basic rules that determine whether a source is primary or secondary, but there is some ambiguity. For instance, an essay that advances an original argument may serve as your primary source if what you're doing is analyzing that essay's argument. But if the essay cites statistics that you decide to quote in support of your argument about a different text, then its function is as a secondary source. Therefore, always keep in mind that the academic essay advances an original argument—your argument, not the argument of the author of your secondary source. While secondary sources are helpful, you should

focus your essay on one or more primary sources.

Subjects to Topics

In the courtroom, the topic is never a huge abstraction like "jurisprudence" or "the legal system" or even "capital punishment" or "guilt and innocence." All of those are subjects. A topic is particular: *The Case of So-and-So v. So-and-So*. Academic arguments, too, have topics. But if you tried to write an essay using "The Case of So-and-So v. So-and-So" as a topic, you wouldn't know what to put in and what to leave out. You'd wind up reproducing the court's own record of the case.

Narrowing the Topic

The topic of an academic essay must be sufficiently focused and specific in order for a coherent argument to be made about it. For instance, "The Role of Such-and-Such in the Case of So-and-So v. So-and-So" is a topic that is somewhat narrowed. But if "Such-and-Such" is extremely general, it too will require further narrowing. "The Role of Societal Pressures in the Case of Jones v. Smith" is an example—it's too general. "Alleged Jury Tampering in the Case of Jones v. Smith" narrows those societal pressures, and begins to suggest a persuasive argument. (Of course, even this topic could be further narrowed.) Going through the following steps will help you focus your subject, find a topic, and narrow it.

- Carefully read your primary source(s) and then, with the assignment in mind, go through them again, searching for passages that relate directly to the assignment and to your own curiosities and interests. *When you find a passage that interests you, write down the reason for its significance. If you don't, you might forget its importance later.*
- Annotate some of the most intriguing passages—write down your ideas, opinions and notes about particular words, phrases, sentences. Don't censor your thoughts! Just write, even if you think that what you're writing doesn't add up to much. For now, get your impressions on paper; later, you'll begin to order and unify them.
- Group passages and ideas into categories. Try to eliminate ideas that don't fit anywhere. Ask yourself if any of the emerging categories relate to any others. Do any of the categories connect, contradict, echo, prove, disprove, any others? The category with the most connections to others is probably your topic.
- Look at some relevant secondary sources—at what other scholars have said—in order to get a sense of potential counter-arguments to your developing topic. **Remember:** While taking notes, make sure to cite all information fully. This is a lot easier than having to go back later and figure out where you got a particular quote, or, worse, being unable to find it.

Copyright 1999, Maxine Rodburg and The Tutors of the Writing Center at Harvard University

How to Do a Close Reading

The process of writing an essay usually begins with the close reading of a text. Of course, the writer's personal experience may occasionally come into the essay, and all

essays depend on the writer's own observations and knowledge. But most essays, especially academic essays, begin with a close reading of some kind of text—a painting, a movie, an event—and usually with that of a *written* text. When you close read, you observe facts and details about the text. You may focus on a particular passage, or on the text as a whole. Your aim may be to notice all striking features of the text, including rhetorical features, structural elements, cultural references; or, your aim may be to notice only *selected* features of the text—for instance, oppositions and correspondences, or particular historical references. Either way, making these observations constitutes the first step in the process of close reading. The second step is interpreting your observations. What we're basically talking about here is inductive reasoning: moving from the observation of particular facts and details to a conclusion, or interpretation, based on those observations. And, as with inductive reasoning, close reading requires careful gathering of data (your observations) and careful thinking about what these data add up to.

How to Begin:

1. *Read with a pencil in hand, and annotate the text.*

"Annotating" means underlining or highlighting key words and phrases—anything that strikes you as surprising or significant, or that raises questions—as well as making notes in the margins. When we respond to a text in this way, we not only force ourselves to pay close attention, but we also begin to think with the author about the evidence—the first step in moving from reader to writer.

Here's a sample passage by anthropologist and naturalist Loren Eiseley. It's from his essay called "The Hidden Teacher."

. . . I once received an unexpected lesson from a spider. It happened far away on a rainy morning in the West. I had come up a long gulch looking for fossils, and there, just at eye level, lurked a huge yellow-and-black orb spider, whose web was moored to the tall spears of buffalo grass at the edge of the arroyo. It was her universe, and her senses did not extend beyond the lines and spokes of the great wheel she inhabited. Her extended claws could feel every vibration throughout that delicate structure. She knew the tug of wind, the fall of a raindrop, the flutter of a trapped moth's wing. Down one spoke of the web ran a stout ribbon of gossamer on which she could hurry out to investigate her prey. Curious, I took a pencil from my pocket and touched a strand of the web. Immediately there was a response. The web, plucked by its menacing occupant, began to vibrate until it was a blur. Anything that had brushed claw or wing against that amazing snare would be thoroughly entrapped. As the vibrations slowed, I could see the owner fingering her guidelines for signs of struggle. A pencil point was an intrusion into this universe for which no precedent existed. Spider was circumscribed by spider ideas; its universe was spider universe. All outside was irrational, extraneous, at best raw material for spider. As I proceeded on my way along the gully, like a vast impossible shadow, I realized that in the world of spider I did not exist.

2. *Look for patterns in the things you've noticed about the text—repetitions, contradictions, similarities.*

What do we notice in the previous passage? First, Eiseley tells us that the orb spider taught him a lesson, thus inviting us to consider what that lesson might be. But we'll let that larger question go for now and focus on particulars—we're working inductively. In Eiseley's next sentence, we find that this encounter "happened far away on a rainy morning in the West."

This opening locates us in another time, another place, and has echoes of the traditional fairy tale opening: "Once upon a time . . .". What does this mean? Why would Eiseley want to remind us of tales and myth? We don't know yet, but it's curious. We make a note of it. Details of language convince us of our location "in the West"—*gulch, arroyo, and buffalo grass*. Beyond that, though, Eiseley calls the spider's web "her universe" and "the great wheel she inhabited," as in the great wheel of the heavens, the galaxies. By metaphor, then, the web becomes the universe, "spider universe." And the spider, "she," whose "senses did not extend beyond" her universe, knows "the flutter of a trapped moth's wing" and hurries "to investigate her prey." Eiseley says he could see her "fingering her guidelines for signs of struggle." These details of language, and others, characterize the "owner" of the web as thinking, feeling, striving—a creature much like ourselves. But so what?

3. Ask questions about the patterns you've noticed—especially how and why.

To answer some of our own questions, we have to look back at the text and see what else is going on. For instance, when Eiseley touches the web with his pencil point—an event "for which no precedent existed"—the spider, naturally, can make no sense of the pencil phenomenon: "Spider was circumscribed by spider ideas." Of course, spiders don't have ideas, but we do. And if we start seeing this passage in human terms, seeing the spider's situation in "her universe" as analogous to our situation in our universe (which we think of as *the* universe), then we may decide that Eiseley is suggesting that our universe (*the* universe) is also finite, that *our* ideas are circumscribed, and that beyond the limits of our universe there might be phenomena as fully beyond our ken as Eiseley himself—that "vast impossible shadow"—was beyond the understanding of the spider.

But why vast and impossible, why a shadow? Does Eiseley mean God, extra-terrestrials? Or something else, something we cannot name or even imagine? Is this the lesson? Now we see that the sense of tale telling or myth at the start of the passage, plus this reference to something vast and unseen, weighs against a simple E.T. sort of interpretation. And though the spider can't explain, or even apprehend, Eiseley's pencil point, that pencil point *is* explainable—rational after all. So maybe not God. We need more evidence, so we go back to the text—the whole essay now, not just this one passage—and look for additional clues. And as we proceed in this way, paying close attention to the evidence, asking questions, formulating interpretations, we engage in a process that is central to essay writing and to the whole academic enterprise: in other words, we reason toward our own ideas.

Copyright 1998, Patricia Kain, for the Writing Center at Harvard University

Overview of the Academic Essay

A clear sense of argument is essential to all forms of academic writing, for writing is thought made visible. Insights and ideas that occur to us when we encounter the raw material of the world—natural phenomena like the behavior of genes, or cultural phenomena, like texts, photographs and artifacts—must be ordered in some way so others can receive them and respond in turn. This give and take is at the heart of the scholarly enterprise, and makes possible that vast conversation known as civilization. Like all human ventures, the conventions of the academic essay are

both logical and playful. They may vary in expression from discipline to discipline, but any good essay should show us a mind developing a thesis, supporting that thesis with evidence, deftly anticipating objections or counter-arguments, and maintaining the momentum of discovery.

Motive and Idea

An essay has to have a purpose or motive; the mere existence of an assignment or deadline is not sufficient. When you write an essay or research paper, you are never simply transferring information from one place to another, or showing that you have mastered a certain amount of material. That would be incredibly boring—and besides, it would be adding to the glut of pointless utterance. Instead, you should be trying to make the best possible case for an original idea you have arrived at after a period of research. Depending upon the field, your research may involve reading and rereading a text, performing an experiment, or carefully observing an object or behavior.

By immersing yourself in the material, you begin to discover patterns and generate insights, guided by a series of unfolding questions. From a number of possibilities, one idea emerges as the most promising. You try to make sure it is original and of some importance; there is no point arguing for something already known, trivial, or widely accepted.

Thesis and Development

The essay's thesis is the main point you are trying to make, using the best evidence you can marshal. Your thesis will evolve during the course of writing drafts, but everything that happens in your essay is directed toward establishing its validity. A given assignment may not tell you that you need to come up with a thesis and defend it, but these are the unspoken requirements of any scholarly paper.

Deciding upon a thesis can generate considerable anxiety. Students may think, "How can I have a new idea about a subject scholars have spent their whole lives exploring? I just read a few books in the last few days, and now I'm supposed to be an expert?" But you can be original on different scales. We can't possibly know everything that has been, or is being, thought or written by everyone in the world—even given the vastness and speed of the Internet. What is required is a rigorous, good faith effort to establish originality, given the demands of the assignment and the discipline. It is a good exercise throughout the writing process to stop periodically and reformulate your thesis as succinctly as possible so someone in another field could understand its meaning as well as its importance. A thesis can be relatively complex, but you should be able to distill its essence. This does not mean you have to give the game away right from the start. Guided by a clear understanding of the point you wish to argue, you can spark your reader's curiosity by first asking questions—the very questions that may have guided you in your research—and carefully building a case for the validity of your idea. Or you can start with a provocative observation, inviting your audience to follow your own path of discovery.

The Tension of Argument

Argument implies tension but not combative fireworks. This tension comes from the fundamental asymmetry between the one who wishes to persuade and those who must be persuaded. The common ground they share is reason. Your objective is to make a case so that any reasonable person would be convinced of the reasonableness of your thesis. The first task, even before you start to write, is gathering and ordering evidence, classifying it

by kind and strength. You might decide to move from the smallest piece of evidence to the most impressive. Or you might start with the most convincing, then mention other supporting details afterward. You could hold back a surprising piece of evidence until the very end.

In any case, it is important to review evidence that could be used against your idea and generate responses to anticipated objections. This is the crucial concept of counter-argument. If nothing can be said against an idea, it is probably obvious or vacuous. (And if too much can be said against it, it's time for another thesis.) By not indicating an awareness of possible objections, you might seem to be hiding something, and your argument will be weaker as a consequence. You should also become familiar with the various fallacies that can undermine an argument—the "straw man" fallacy, fallacies of causation and of analogy, etc.—and strive to avoid them.

The Structure of Argument

The heart of the academic essay is persuasion, and the structure of your argument plays a vital role in this. To persuade, you must set the stage, provide a context, and decide how to reveal your evidence. Of course, if you are addressing a community of specialists, some aspects of a shared context can be taken for granted. But clarity is always a virtue. The essay's objective should be described swiftly, by posing a question that will lead to your thesis, or making a thesis statement. There is considerable flexibility about when and where this happens, but within the first page or two, we should know where we are going, even if some welcome suspense is preserved. In the body of the paper, merely listing evidence without any discernible logic of presentation is a common mistake. What might suffice in conversation is too informal for an essay. If the point being made is lost in a welter of specifics, the argument falters.

The most common argumentative structure in English prose is deductive: starting off with a generalization or assertion, and then providing support for it. This pattern can be used to order a paragraph as well as an entire essay. Another possible structure is inductive: facts, instances or observations can be reviewed, and the conclusion to be drawn from them follows. There is no blueprint for a successful essay; the best ones show us a focused mind making sense of some manageable aspect of the world, a mind where insightfulness, reason, and clarity are joined.

Copyright 1998, Kathy Duffin, for the Writing Center at Harvard University

5. Essay Structure

Writing an academic essay means fashioning a coherent set of ideas into an argument. Because essays are essentially linear—they offer one idea at a time—they must present their ideas in the order that makes most sense to a reader. Successfully structuring an essay means attending to a reader's logic.

The focus of such an essay predicts its structure. It dictates the information readers need to know and the order in which they need to receive it. Thus your essay's structure is necessarily unique to the main claim you're making. Although there are guidelines for constructing certain classic essay types (e.g., comparative analysis), there are no set formulas.

Answering Questions: The Parts of an Essay

A typical essay contains many different kinds of information, often located in specialized parts or sections. Even short essays perform several different operations: introducing the argument, analyzing data, raising counter-arguments, concluding. Introductions and conclusions have fixed places, but other parts don't. Counter-argument, for example, may appear within a paragraph, as a free-standing section, as part of the beginning, or before the ending. Background material (historical context or biographical information, a summary of relevant theory or criticism, the definition of a key term) often appears at the beginning of the essay, between the introduction and the first analytical section, but might also appear near the beginning of the specific section to which it's relevant.

It's helpful to think of the different essay sections as answering a series of questions your reader might ask when encountering your thesis. (Readers should have questions. If they don't, your thesis is most likely simply an observation of fact, not an arguable claim.)

"What?" The first question to anticipate from a reader is "what": What evidence shows that the phenomenon described by your thesis is true? To answer the question you must examine your evidence, thus demonstrating the truth of your claim. This "what" or "demonstration" section comes early in the essay, often directly after the introduction. Since you're essentially reporting what you've observed, this is the part you might have most to say about when you first start writing. But be forewarned: it shouldn't take up much more than a third (often much less) of your finished essay. If it does, the essay will lack balance and may read as mere summary or description.

"How?" A reader will also want to know whether the claims of the thesis are true in all cases. The corresponding question is "how": How does the thesis stand up to the challenge of a counter-argument? How does the introduction of new material—a new way of looking at the evidence, another set of sources—affect the claims you're making? Typically, an essay will include at least one "how" section. (Call it "complication" since you're responding to a reader's complicating questions.) This section usually comes after the "what," but keep in mind that an essay may complicate its argument several times depending on its length, and that counter-argument alone may appear just about anywhere in an essay.

"Why?" Your reader will also want to know what's at stake in your claim: Why does your interpretation of a phenomenon matter to anyone beside you? This question addresses the larger implications of your thesis. It allows your readers to understand your essay within a larger context. In answering "why", your essay explains its own significance. Although you might gesture at this question in your introduction, the fullest answer to it properly belongs at your essay's end. If you leave it out, your readers will experience your essay as unfinished—or, worse, as pointless or insular.

Mapping an Essay

Structuring your essay according to a reader's logic means examining your thesis and anticipating what a reader needs to know, and in what sequence, in order to grasp and be convinced by your argument as it unfolds. The easiest way to do this is to map the essay's ideas via a written narrative. Such an account will give you a preliminary record of your ideas, and will allow you to remind yourself at every turn of the reader's needs in understanding your idea.

Essay maps ask you to predict where your reader will expect background information, counter-argument, close analysis of a primary source, or a turn to secondary source material. Essay maps are not concerned with paragraphs so much as with sections of an essay.

They anticipate the major argumentative moves you expect your essay to make. Try making your map like this:

- * State your thesis in a sentence or two, then write another sentence saying why it's important to make that claim. Indicate, in other words, what a reader might learn by exploring the claim with you. Here you're anticipating your answer to the "why" question that you'll eventually flesh out in your conclusion.

- * Begin your next sentence like this: "To be convinced by my claim, the first thing a reader needs to know is . . ." Then say why that's the first thing a reader needs to know, and name one or two items of evidence you think will make the case. This will start you off on answering the "what" question. (Alternately, you may find that the first thing your reader needs to know is some background information.)

- * Begin each of the following sentences like this: "The next thing my reader needs to know is . . ." Once again, say why, and name some evidence. Continue until you've mapped out your essay.

Your map should naturally take you through some preliminary answers to the basic questions of what, how, and why. It is not a contract, though—the order in which the ideas appear is not a rigid one. Essay maps are flexible; they evolve with your ideas.

Signs of Trouble

A common structural flaw in college essays is the "walk-through" (also labeled "summary" or "description"). Walk-through essays follow the structure of their sources rather than establishing their own. Such essays generally have a descriptive thesis rather than an argumentative one. Beware of paragraph openers that lead off with "time" words ("first," "next," "after," "then") or "listing" words ("also," "another," "in addition"). Although they don't always signal trouble, these paragraph openers often indicate that an essay's thesis and structure need work: they suggest that the essay simply reproduces the chronology of the source text (in the case of time words: first this happens, then that, and afterwards another thing . . .) or simply lists example after example ("In addition, the use of color indicates another way that the painting differentiates between good and evil").

Copyright 2000, Elizabeth Abrams, for the Writing Center at Harvard University

Developing A Thesis

Think of yourself as a member of a jury, listening to a lawyer who is presenting an opening argument. You'll want to know very soon whether the lawyer believes the accused to be guilty or not guilty, and how the lawyer plans to convince you. Readers of academic essays are like jury members: before they have read too far, they want to know what the essay argues as well as how the writer plans to make the argument. After reading your thesis statement, the reader should think, "This essay is going to try to convince me of something. I'm not convinced yet, but I'm interested to see how I might be."

An effective thesis cannot be answered with a simple "yes" or "no." A thesis is not a topic; nor is it a fact; nor is it an opinion. "Reasons for the fall of communism" is a topic. "Communism collapsed in Eastern Europe" is a fact known by educated people. "The fall of communism is the best thing that ever happened in Europe" is an opinion. (Superlatives like "the best" almost always lead to trouble. It's impossible to weigh every "thing" that ever

happened in Europe. And what about the fall of Hitler? Couldn't that be "the best thing"?)

A good thesis has two parts. It should tell what you plan to argue, and it should "telegraph" how you plan to argue—that is, what particular support for your claim is going where in your essay.

Steps in Constructing a Thesis

First, analyze your primary sources. Look for tension, interest, ambiguity, controversy, and/or complication. Does the author contradict himself or herself? Is a point made and later reversed? What are the deeper implications of the author's argument? Figuring out the why to one or more of these questions, or to related questions, will put you on the path to developing a working thesis. (Without the why, you probably have only come up with an observation—that there are, for instance, many different metaphors in such-and-such a poem—which is not a thesis.)

Once you have a working thesis, write it down. There is nothing as frustrating as hitting on a great idea for a thesis, then forgetting it when you lose concentration. And by writing down your thesis you will be forced to think of it clearly, logically, and concisely. You probably will not be able to write out a final-draft version of your thesis the first time you try, but you'll get yourself on the right track by writing down what you have.

Keep your thesis prominent in your introduction. A good, standard place for your thesis statement is at the end of an introductory paragraph, especially in shorter (5-15 page) essays. Readers are used to finding theses there, so they automatically pay more attention when they read the last sentence of your introduction. Although this is not required in all academic essays, it is a good rule of thumb.

Anticipate the counter-arguments. Once you have a working thesis, you should think about what might be said against it. This will help you to refine your thesis, and it will also make you think of the arguments that you'll need to refute later on in your essay. (Every argument has a counter-argument. If yours doesn't, then it's not an argument—it may be a fact, or an opinion, but it is not an argument.)

Michael Dukakis lost the 1988 presidential election because he failed to campaign vigorously after the Democratic National Convention.

This statement is on its way to being a thesis. However, it is too easy to imagine possible counter-arguments. For example, a political observer might believe that Dukakis lost because he suffered from a "soft-on-crime" image. If you complicate your thesis by anticipating the counter-argument, you'll strengthen your argument, as shown in the sentence below.

While Dukakis' "soft-on-crime" image hurt his chances in the 1988 election, his failure to campaign vigorously after the Democratic National Convention bore a greater responsibility for his defeat.

Some Caveats and Some Examples

A thesis is never a question. Readers of academic essays expect to have questions

discussed, explored, or even answered. A question ("Why did communism collapse in Eastern Europe?") is not an argument, and without an argument, a thesis is dead in the water.

A thesis is never a list. "For political, economic, social and cultural reasons, communism collapsed in Eastern Europe" does a good job of "telegraphing" the reader what to expect in the essay—a section about political reasons, a section about economic reasons, a section about social reasons, and a section about cultural reasons. However, political, economic, social and cultural reasons are pretty much the only possible reasons why communism could collapse. This sentence lacks tension and doesn't advance an argument. Everyone knows that politics, economics, and culture are important.

A thesis should never be vague, combative or confrontational. An ineffective thesis would be, "Communism collapsed in Eastern Europe because communism is evil." This is hard to argue (evil from whose perspective? what does evil mean?) and it is likely to mark you as moralistic and judgmental rather than rational and thorough. It also may spark a defensive reaction from readers sympathetic to communism. If readers strongly disagree with you right off the bat, they may stop reading.

An effective thesis has a definable, arguable claim. "While cultural forces contributed to the collapse of communism in Eastern Europe, the disintegration of economies played the key role in driving its decline" is an effective thesis sentence that "telegraphs," so that the reader expects the essay to have a section about cultural forces and another about the disintegration of economies. This thesis makes a definite, arguable claim: that the disintegration of economies played a more important role than cultural forces in defeating communism in Eastern Europe. The reader would react to this statement by thinking, "Perhaps what the author says is true, but I am not convinced. I want to read further to see how the author argues this claim."

A thesis should be as clear and specific as possible. Avoid overused, general terms and abstractions. For example, "Communism collapsed in Eastern Europe because of the ruling elite's inability to address the economic concerns of the people" is more powerful than "Communism collapsed due to societal discontent."

Copyright 1999, Maxine Rodburg and The Tutors of the Writing Center at Harvard University

Beginning the Academic Essay

The writer of the academic essay aims to persuade readers of an idea based on evidence. The beginning of the essay is a crucial first step in this process. In order to engage readers and establish your authority, the beginning of your essay has to accomplish certain business. Your beginnings should introduce the essay, focus it, and orient readers.

Introduce the Essay. The beginning lets your readers know what the essay is about, the *topic*. The essay's topic does not exist in a vacuum, however; part of letting readers know what your essay is about means establishing the essay's *context*, the frame within which you will approach your topic. For instance, in an essay about the First Amendment guarantee of freedom of speech, the context may be a particular legal theory about the speech right; it may be historical information concerning the writing of the

amendment; it may be a contemporary dispute over flag burning; or it may be a question raised by the text itself. The point here is that, in establishing the essay's context, you are also limiting your topic. That is, you are framing an approach to your topic that necessarily eliminates other approaches. Thus, when you determine your context, you simultaneously narrow your topic and take a big step toward focusing your essay. Here's an example.

*When Kate Chopin's novel *The Awakening* was published in 1899, critics condemned the book as immoral. One typical critic, writing in the *Providence Journal*, feared that the novel might "fall into the hands of youth, leading them to dwell on things that only matured persons can understand, and promoting unholy imaginations and unclean desires" (150). A reviewer in the *St. Louis Post-Dispatch* wrote that "there is much that is very improper in it, not to say positively unseemly."*

The paragraph goes on. But as you can see, Chopin's novel (the topic) is introduced in the context of the critical and moral controversy its publication engendered.

Focus the Essay. Beyond introducing your topic, your beginning must also let readers know what the central issue is. What question or problem will you be thinking about? You can pose a question that will lead to your idea (in which case, your idea will be the answer to your question), or you can make a thesis statement. Or you can do both: you can ask a question and immediately suggest the answer that your essay will argue. Here's an example from an essay about Memorial Hall.

Further analysis of Memorial Hall, and of the archival sources that describe the process of building it, suggests that the past may not be the central subject of the hall but only a medium. What message, then, does the building convey, and why are the fallen soldiers of such importance to the alumni who built it? Part of the answer, it seems, is that Memorial Hall is an educational tool, an attempt by the Harvard community of the 1870s to influence the future by shaping our memory of their times. The commemoration of those students and graduates who died for the Union during the Civil War is one aspect of this alumni message to the future, but it may not be the central idea.

The fullness of your idea will not emerge until your conclusion, but your beginning must clearly indicate the direction your idea will take, must set your essay on that road. And whether you focus your essay by posing a question, stating a thesis, or combining these approaches, by the end of your beginning, readers should know what you're writing about, and *why*—and why they might want to read on.

Orient Readers. Orienting readers, locating them in your discussion, means providing information and explanations wherever necessary for your readers' understanding. Orienting is important throughout your essay, but it is crucial in the beginning. Readers who don't have the information they need to follow your discussion will get lost and quit reading. (Your teachers, of course, will trudge on.) Supplying the necessary information to orient your readers may be as simple as answering the journalist's questions of who, what, where, when, how, and why. It may mean providing a brief overview of events or a

summary of the text you'll be analyzing. If the source text is brief, such as the First Amendment, you might just quote it. If the text is well known, your summary, for most audiences, won't need to be more than an identifying phrase or two:

In Romeo and Juliet, Shakespeare's tragedy of `star-crossed lovers' destroyed by the blood feud between their two families, the minor characters . . .

Often, however, you will want to summarize your source more fully so that readers can follow your analysis of it.

Questions of Length and Order. How long should the beginning be? The length should be proportionate to the length and complexity of the whole essay. For instance, if you're writing a five-page essay analyzing a single text, your beginning should be brief, no more than one or two paragraphs. On the other hand, it may take a couple of pages to set up a ten-page essay.

Does the business of the beginning have to be addressed in a particular order? No, but the order should be logical. Usually, for instance, the question or statement that focuses the essay comes at the end of the beginning, where it serves as the jumping-off point for the middle, or main body, of the essay. Topic and context are often intertwined, but the context may be established before the particular topic is introduced. In other words, the order in which you accomplish the business of the beginning is flexible and should be determined by your purpose.

Opening Strategies. There is still the further question of how to start. What makes a good opening? You can start with specific facts and information, a keynote quotation, a question, an anecdote, or an image. But whatever sort of opening you choose, it should be directly related to your focus. A snappy quotation that doesn't help establish the context for your essay or that later plays no part in your thinking will only mislead readers and blur your focus. Be as direct and specific as you can be. This means you should avoid two types of openings:

- The history-of-the-world (or long-distance) opening, which aims to establish a context for the essay by getting a long running start: "Ever since the dawn of civilized life, societies have struggled to reconcile the need for change with the need for order." What are we talking about here, political revolution or a new brand of soft drink? Get to it.
- The funnel opening (a variation on the same theme), which starts with something broad and general and "funnels" its way down to a specific topic. If your essay is an argument about state-mandated prayer in public schools, don't start by generalizing about religion; start with the specific topic at hand.

Remember. After working your way through the whole draft, testing your thinking against the evidence, perhaps changing direction or modifying the idea you started with, go back to your beginning and make sure it still provides a clear focus for the essay. Then clarify and sharpen your focus as needed. Clear, direct beginnings rarely present themselves ready-made; they must be written, and rewritten, into the sort of sharp-eyed clarity that engages readers and establishes your authority.

8. Outlining

Trying to devise a structure for your essay can be one of the most difficult parts of the writing process. Making a detailed outline before you begin writing is a good way to make sure your ideas come across in a clear and logical order. A good outline will also save you time in the revision process, reducing the possibility that your ideas will need to be rearranged once you've written them.

The First Steps

Before you can begin outlining, you need to have a sense of what you will argue in the essay. From your analysis and close readings of primary and/or secondary sources you should have notes, ideas, and possible quotes to cite as evidence. Let's say you are writing about the 1999 Republican Primary and you want to prove that each candidate's financial resources were the most important element in the race. At this point, your notes probably lack much coherent order. Most likely, your ideas are still in the order in which they occurred to you; your notes and possible quotes probably still adhere to the chronology of the sources you've examined. Your goal is to rearrange your ideas, notes, and quotes—the raw material of your essay—into an order that best supports your argument, not the arguments you've read in other people's works. To do this, you have to group your notes into categories and then arrange these categories in a logical order.

Generalizing

The first step is to look over each individual piece of information that you've written and assign it to a general category. Ask yourself, "If I were to file this in a database, what would I file it under?" If, using the example of the Republican Primary, you wrote down an observation about John McCain's views on health care, you might list it under the general category of "Health care policy." As you go through your notes, try to reuse categories whenever possible. Your goal is to reduce your notes to no more than a page of category listings.

Now examine your category headings. Do any seem repetitive? Do any go together? "McCain's expenditure on ads" and "Bush's expenditure on ads," while not exactly repetitive, could easily combine into a more general category like "Candidates' expenditures on ads." Also, keep an eye out for categories that no longer seem to relate to your argument. Individual pieces of information that at first seemed important can begin to appear irrelevant when grouped into a general category.

Now it's time to generalize again. Examine all your categories and look for common themes. Go through each category and ask yourself, "If I were to place this piece of information in a file cabinet, what would I label that cabinet?" Again, try to reuse labels as often as possible: "Health Care," "Foreign Policy," and "Immigration" can all be contained under "Policy Initiatives." Make these larger categories as general as possible so that there are no more than three or four for a 7-10 page paper.

Ordering

With your notes grouped into generalized categories, the process of ordering them should be easier. To begin, look at your most general categories. With your thesis in mind, try to find a way that the labels might be arranged in a sentence or two that supports your argument. Let's say your thesis is that financial resources played the most important role in the 1999 Republican Primary. Your four most general categories are "Policy Initiatives," "Financial Resources," "Voters' Concerns,"

and "Voters' Loyalty." You might come up with the following sentence: "Although McCain's policy initiatives were closest to the voters' concerns, Bush's financial resources won the voters' loyalty." This sentence should reveal the order of your most general categories. You will begin with an examination of McCain's and Bush's views on important issues and compare them to the voters' top concerns. Then you'll look at both candidates' financial resources and show how Bush could win voters' loyalty through effective use of his resources, despite his less popular policy ideas.

With your most general categories in order, you now must order the smaller categories. To do so, arrange each smaller category into a sentence or two that will support the more general sentence you've just devised. Under the category of "Financial Resources," for instance, you might have the smaller categories of "Ad Expenditure," "Campaign Contributions" and "Fundraising." A sentence that supports your general argument might read: "Bush's early emphasis on fundraising led to greater campaign contributions, allowing him to have a greater ad expenditure than McCain." The final step of the outlining process is to repeat this procedure on the smallest level, with the original notes that you took for your essay. To order what probably was an unwieldy and disorganized set of information at the beginning of this process, you need now only think of a sentence or two to support your general argument. Under the category "Fundraising," for example, you might have quotes about each candidate's estimation of its importance, statistics about the amount of time each candidate spent fundraising, and an idea about how the importance of fundraising never can be overestimated. Sentences to support your general argument might read: "No candidate has ever raised too much money [your idea]. While both McCain and Bush acknowledged the importance of fundraising [your quotes], the numbers clearly point to Bush as the superior fundraiser [your statistics]." The arrangement of your ideas, quotes, and statistics now should come naturally.

Putting It All Together

With these sentences, you have essentially constructed an outline for your essay. The most general ideas, which you organized in your first sentence, constitute the essay's sections. They follow the order in which you placed them in your sentence. The order of the smaller categories within each larger category (determined by your secondary sentences) indicates the order of the paragraphs within each section. Finally, your last set of sentences about your specific notes should show the order of the sentences within each paragraph. An outline for the essay about the 1999 Republican Primary (showing only the sections worked out here) would look something like this:

- I. POLICY INITIATIVES
- II. VOTERS' CONCERNS
- III. FINANCIAL RESOURCES
 - A. Fundraising
 - a. Original Idea
 - b. McCain Quote/Bush Quote
 - c. McCain Statistics/Bush Statistics
 - B. Campaign Contributions
 - C. Ad Expenditure
- IV. VOTERS' LOYALTY

Counter-Argument

When you write an academic essay, you make an argument: you propose a thesis and offer some reasoning, using evidence, that suggests why the thesis is true. When you counter-argue, you consider a possible argument *against* your thesis or some aspect of your reasoning. This is a good way to test your ideas when drafting, while you still have time to revise them. And in the finished essay, it can be a persuasive and (in both senses of the word) disarming tactic. It allows you to anticipate doubts and pre-empt objections that a skeptical reader might have; it presents you as the kind of person who weighs alternatives before arguing for one, who confronts difficulties instead of sweeping them under the rug, who is more interested in discovering the truth than winning a point.

Not every objection is worth entertaining, of course, and you shouldn't include one just to include one. But some imagining of other views, or of resistance to one's own, occurs in most good essays. And instructors are glad to encounter counter-argument in student papers, even if they haven't specifically asked for it.

The Turn Against

Counter-argument in an essay has two stages: you turn against your argument to challenge it and then you turn back to re-affirm it. You first imagine a skeptical reader, or cite an actual source, who might resist your argument by pointing out

- a problem with your demonstration, e.g. that a different conclusion could be drawn from the same facts, a key assumption is unwarranted, a key term is used unfairly, certain evidence is ignored or played down;
- one or more disadvantages or practical drawbacks to what you propose;
- an alternative explanation or proposal that makes more sense.

You introduce this turn against with a phrase like *One might object there that...* or *It might seem that...* or *It's true that...* or *Admittedly,...* or *Of course,...* or with an anticipated challenging question: *But how...?* or *But why...?* or *But isn't this just...?* or *But if this is so, what about...?* Then you state the case against yourself as briefly but as clearly and forcefully as you can, pointing to evidence where possible. (An obviously feeble or perfunctory counter-argument does more harm than good.)

The Turn Back

Your return to your own argument—which you announce with a *but, yet, however, nevertheless* or *still*—must likewise involve careful reasoning, not a flippant (or nervous) dismissal. In reasoning about the proposed counter-argument, you may

- refute it, showing why it is mistaken—an apparent but not real problem;

- acknowledge its validity or plausibility, but suggest why on balance it's relatively less important or less likely than what you propose, and thus doesn't overturn it;
- concede its force and complicate your idea accordingly—restate your thesis in a more exact, qualified, or nuanced way that takes account of the objection, or start a new section in which you consider your topic in light of it. This will work if the counter-argument concerns only an aspect of your argument; if it undermines your whole case, you need a new thesis.

Where to Put a Counter-Argument

Counter-argument can appear anywhere in the essay, but it most commonly appears

- as part of your introduction—before you propose your thesis—where the existence of a different view is the motive for your essay, the reason it needs writing;
- as a section or paragraph just after your introduction, in which you lay out the expected reaction or standard position before turning away to develop your own;
- as a quick move within a paragraph, where you imagine a counter-argument not to your main idea but to the sub-idea that the paragraph is arguing or is about to argue;
- as a section or paragraph just before the conclusion of your essay, in which you imagine what someone might object to what you have argued.

But watch that you don't overdo it. A turn into counter-argument here and there will sharpen and energize your essay, but too many such turns will have the reverse effect by obscuring your main idea or suggesting that you're ambivalent.

Counter-Argument in Pre-Writing and Revising

Good thinking constantly questions itself, as Socrates observed long ago. But at some point in the process of composing an essay, you need to switch off the questioning in your head and make a case. Having such an inner conversation during the drafting stage, however, can help you settle on a case worth making. As you consider possible theses and begin to work on your draft, ask yourself how an intelligent person might plausibly disagree with you or see matters differently. When you can imagine an intelligent disagreement, you have an arguable idea.

And, of course, the disagreeing reader doesn't need to be in your head: if, as you're starting work on an essay, you ask a few people around you what *they* think of topic X (or of your idea about X) and keep alert for uncongenial remarks in class discussion and in assigned readings, you'll encounter a useful disagreement somewhere. Awareness of this disagreement, however you use it in your essay, will force you to sharpen your own thinking as you compose. If you come to find the counter-argument truer than your thesis, consider making *it* your thesis and turning your original thesis into a counter-argument. If you manage to draft an essay *without* imagining a counter-argument, make yourself imagine one before you revise and see if you can integrate it.

Copyright 1999, Gordon Harvey (adapted from *The Academic Essay: A Brief Anatomy*), for the Writing Center at Harvard University

10. Summary

Summary is indispensable in preparing for and writing an argumentative essay. When you summarize a text (or describe visual material), you distill the ideas of another source for use in your own essay. Summarizing primary sources allows you to keep track of your observations. It helps make your analysis of these sources convincing, because it is based on careful observation of fact rather than on hazy or inaccurate recollection. Summarizing critical sources is particularly useful during the research and note-taking stages of writing. It gives you a record of what you've read and helps you distinguish your ideas from those of your sources.

Summaries you write to prepare for an essay will generally be longer and more detailed than those you include in the essay itself. (Only when you've established your thesis will you know the elements most important to retain.) It is crucial to remember, though, that the purpose of an analytical essay is only partly to demonstrate that you know and can summarize the work of others. The greater task is to showcase your ideas, your analysis of the source material. Thus all forms of summary (there are several) should be tools in your essay rather than its entirety.

True Summary

True summary always concisely recaps the main point and key supporting points of an analytical source, the overall arc and most important turns of a narrative, or the main subject and key features of a visual source. True summary neither quotes nor judges the source, concentrating instead on giving a fair picture of it. True summary may also outline past work done in a field; it sums up the history of that work as a narrative. Consider including true summary—often just a few sentences, rarely more than a paragraph—in your essay when you introduce a new source. That way, you inform your readers of an author's argument before you analyze it.

Immediately after his introduction to an essay on Whittaker Chambers, a key player in the start of the Cold War, Bradley Nash included four sentences summarizing the foreword to his main source, Chambers's autobiography. Nash characterizes the genre and tone of the foreword in the first two sentences before swiftly describing, in the next two, the movement of its ideas:

The foreword to Chambers's autobiography is written in the form of "A Letter to My Children." In this introduction, Chambers establishes the spiritual tone that dominates the body of his book. He initially characterizes the Cold War in a more or less standard fashion, invoking the language of politics and describing the conflict as one between "Communism and Freedom." But as the foreword progresses, Chambers introduces a religious element that serves to cast the struggle between communism and capitalism as a kind of holy war.

Every essay also requires snippets of true summary along the way to "orient" readers—to introduce them to characters or critics they haven't yet met, to remind them of items they need to recall to understand your point. (The underlined phrase in the paragraph introducing Nash's summary is an example of orienting information.) True summary is also necessary to establish a context for your claims, the frame of reference you create in your introduction. An essay examining the "usable past" created by the Vietnam Veterans Memorial, for example, might begin by briefly summarizing the history of the idea of a usable past, or by summarizing the view of a leading theorist on the topic.

Interpretive Summary

Sometimes your essays will call for interpretive summary—summary or description that simultaneously informs your reader of the content of your source and makes a point about it. Interpretive summary differs from true summary by putting a "spin" on the materials, giving the reader hints about your assessment of the source. It is thus best suited to descriptions of primary sources that you plan to analyze. (If you put an interpretive spin on a critical source when you initially address it, you risk distorting it in the eyes of your reader: a form of academic dishonesty.)

The interpretive summary below comes from an essay examining a Civil War photograph in light of Lincoln's Gettysburg Address. The essayist, Dara Horn, knew she needed to describe the photo but that simply "walking through" its details would bewilder and bore her readers. So she revealed the point of her description in a pair of topic sentences (solid underline), summarized the details of the photo (double underline), and gave the description some interpretive "spin" (throughout).

As skeptical moderns, we often have trouble accepting drawings or paintings as historical records, but we tend to believe in photographs the way that we believe in mirrors; we simply accept them as the truth. Alexander Gardner's photograph *Troschel's House, Battle-Field of Gettysburg, July, 1863* might therefore be viewed as evidence rather than commentary. Unlike some of Gardner's other "sketches," this picture includes no perfectly positioned rifles, no artistically angled river, no well-posed men in uniform—indeed, no people at all. The photograph's composition could barely be more prosaic; the horizon slashes the picture in half, and the subject, a white colonial-style house, sits smack in the center. Yet this straightforward, almost innocent perspective sets the viewer up for the photograph's stealthy horror. At first glance, the photograph appears to be a portrait of a house, perhaps even a poor portrait of a house; in a sketchbook of war, one might flip right by it to the gory pictures before and after. But the terror in this photograph lies in its delayed shock, the gut-wrenching surprise when the light on the house leads the eye to the light on the fence and the viewer notices that the backyard fence is broken, and then that the backyard is a mess, littered with—what are those?—horses, dead horses, twelve dead horses. What must have happened to topple twelve nine-hundred-pound horses, and where are the people who rode them? Crushed underneath? The viewer doesn't know, because Gardner's picture doesn't tell us. All we see is a house, a broken fence, twelve dead horses, and an empty sky.

Some Cautions

Remember that an essay that argues (rather than simply describes) uses summary only sparingly, to remind readers periodically of crucial points. Summary should always help build your argument. When teachers write "too much summary—more analysis needed" in the margin, generally they mean that the essay reports what you've studied rather than argues something about it. Two linked problems give rise to this situation. The first is a thesis that isn't really a thesis but rather a statement of something obvious about your subject—a description. (The obvious cannot be argued.) A statement of the obvious tends to force further description, which leads to the second problem, a structure that either follows the chronology of the source text from beginning to end or simply lists examples from the source. Neither approach builds an argument.

Copyright 2000, Elizabeth Abrams, for the Writing Center at Harvard University

11. Topic Sentences and Signposting

Topic sentences and signposts make an essay's claims clear to a reader. Good essays contain both. *Topic sentences* reveal the main point of a paragraph. They show the relationship of each paragraph to the essay's thesis, telegraph the point of a paragraph, and tell your reader what to expect in the paragraph that follows. Topic sentences also establish their relevance right away, making clear why the points they're making are important to the essay's main ideas. They argue rather than report. *Signposts*, as their name suggests, prepare the reader for a change in the argument's direction. They show how far the essay's argument has progressed vis-à-vis the claims of the thesis.

Topic sentences and signposts occupy a middle ground in the writing process. They are neither the first thing a writer needs to address (thesis and the broad strokes of an essay's structure are); nor are they the last (that's when you attend to sentence-level editing and polishing). Topic sentences and signposts deliver an essay's structure and meaning to a reader, so they are useful diagnostic tools to the writer—they let you know if your thesis is arguable—and essential guides to the reader.

Forms of Topic Sentences

Sometimes topic sentences are actually two or even three sentences long. If the first makes a claim, the second might reflect on that claim, explaining it further. Think of these sentences as asking and answering two critical questions: How does the phenomenon you're discussing operate? Why does it operate as it does?

There's no set formula for writing a topic sentence. Rather, you should work to vary the form your topic sentences take. Repeated too often, any method grows wearisome. Here are a few approaches.

Complex sentences. Topic sentences at the beginning of a paragraph frequently combine with a transition from the previous paragraph. This might be done by writing a sentence that contains both subordinate and independent clauses, as in the example below.

Although *Young Woman with a Water Pitcher* depicts an unknown, middle-class woman at an ordinary task, the image is more than "realistic"; the painter [Vermeer] has imposed his own order upon it to strengthen it.

This sentence employs a useful principle of transitions: always move from old to new information. The subordinate clause (from "although" to "task") recaps information from previous paragraphs; the independent clauses (starting with "the image" and "the painter") introduce the new information—a claim about how the image works ("more than realistic") and why it works as it does (Vermeer "strengthens" the image by "imposing order").

Questions. Questions, sometimes in pairs, also make good topic sentences (and signposts). Consider the following: "Does the promise of stability justify this unchanging hierarchy?" We may fairly assume that the paragraph or section that follows will answer the question. Questions are by definition a form of inquiry, and thus demand an answer. Good essays strive for this forward momentum.

Bridge sentences. Like questions, "bridge sentences" (the term is John Trimble's) make an excellent substitute for more formal topic sentences. Bridge sentences indicate both what came before and what comes next (they "bridge" paragraphs) without the formal trappings of multiple clauses: "But there is a clue to this puzzle."

Pivots. Topic sentences don't always appear at the beginning of a paragraph. When they come in the middle, they indicate that the paragraph will change direction, or "pivot." This strategy is particularly useful for dealing with counter-evidence: a paragraph starts out conceding a point or stating a fact ("Psychologist Sharon Hymer uses the term 'narcissistic friendship' to describe the early stage of a friendship like the one between Celie and Shug"); after following up on this initial statement with evidence, it then reverses direction and establishes a claim ("Yet ... this narcissistic stage of Celie and Shug's relationship is merely a transitory one. Hymer herself concedes . . ."). The pivot always needs a signal, a word like "but," "yet," or "however," or a longer phrase or sentence that indicates an about-face. It often needs more than one sentence to make its point.

Signposts

Signposts operate as topic sentences for whole sections in an essay. (In longer essays, sections often contain more than a single paragraph.) They inform a reader that the essay is taking a turn in its argument: delving into a related topic such as a counter-argument, stepping up its claims with a complication, or pausing to give essential historical or scholarly background. Because they reveal the architecture of the essay itself, signposts remind readers of what the essay's stakes are: what it's about, and why it's being written.

Signposting can be accomplished in a sentence or two at the beginning of a paragraph or in whole paragraphs that serve as transitions between one part of the argument and the next. The following example comes from an essay examining how a painting by Monet, *The Gare Saint-Lazare: Arrival of a Train*, challenges Zola's declarations about Impressionist art. The student writer wonders whether Monet's Impressionism is really as devoted to avoiding "ideas" in favor of direct sense impressions as Zola's claims would seem to suggest. This is the start of the essay's third section:

It is evident in this painting that Monet found his Gare Saint-Lazare motif fascinating at the most fundamental level of the play of light as well as the loftiest level of social relevance. *Arrival of a Train* explores both extremes of expression. At the fundamental extreme, Monet satisfies the Impressionist objective of capturing the full-spectrum effects of light on a scene.

The writer signposts this section in the first sentence, reminding readers of the stakes of the essay itself with the simultaneous references to sense impression ("play of light") and intellectual content ("social relevance"). The second sentence follows up on this idea, while the third serves as a topic sentence for the paragraph. The paragraph after that starts off with a topic sentence about the "cultural message" of the painting, something that the signposting sentence predicts by not only reminding readers of the essay's stakes but also, and quite clearly, indicating what the section itself will contain.

Copyright 2000, Elizabeth Abrams, for the Writing Center at Harvard University

Transitioning: Beware of Velcro

As the writer of an essay, imagine yourself crossing a river, guiding a troop of avid readers. You bring an armful of stones to lay down and step on as you go; each stone is a sentence or paragraph that speaks to and develops the essay's thesis, or central question. If you find yourself in the middle of the river with another mile to shore but only a few more stones, you can't finesse such a situation. You can't ask your readers to follow you and jump too broad a span.

In such a case, stop. Ask yourself if you need more stones—more sentences or paragraphs—or if perhaps you have already used ones that more properly belong ahead. On a second look, you may decide that the distance between stones is not that great, after all; perhaps your reader only needs a hand of assistance to get from one stone, or paragraph, to the next. In an essay, such assistance can be offered in the form of a "furthermore" or "in addition to" or "therefore." These are called transitional *words and phrases*.

Transitional words or phrases sometimes will be precisely what you need to underscore for your readers the intellectual relationship between sentences or paragraphs—to help them navigate your essay. Very often, such transitions

- address an essential similarity or dissimilarity (*likewise, in the same way, on the other hand, despite, in contrast*);
- suggest a meaningful ordering, often temporal (*first, second, at the same time, later, finally*) or causal (*thus, therefore, accordingly, because*);
- in a longer paper, remind the reader of what has earlier been argued (*in short, as has been said, on the whole*).

Keep in mind that although transitional words and phrases can be useful, even gracious, they never should be applied to force a vagrant paragraph into a place where it does not, structurally, belong. No reader will be fooled by such shoddy craft, which is designed to help the writer finesse the essay's flaws, rather than to illuminate for the reader the connections among the essay's ideas and textual evidence. A strip of Velcro on a cracked wall will not fool us into thinking we are standing somewhere safe; neither will a Velcro transition persuade an essay's readers that they are in the hands of a serious writer with something serious to say. In the absence of genuine intellectual connection, such efforts at transition all sound manufactured. The human voice has been drained off, and what's left is hollow language. Velcro transitions insult and bore the reader by pointing out the obvious, generally in a canned and pompous way. Here are some examples:

It is also important to note that ... Thus, it can be said
that ... Another important aspect to realize is that ... Also, this shows
that ...

This is not to say that such phrases never can be used in an essay. Of course they can, mostly for summary. Just don't use them indiscriminately. Be careful, and be honest. Don't talk down to the reader. If you tell a reader that something "is important to note," make sure there's a very good chance the reader would not have realized this if you hadn't pointed it out. And never overdo such phrases; after all*, *everything* in your essay ought to be important to note. ***In other words, be aware that, in a well-crafted essay, every sentence is a transitional sentence.***

This shouldn't be as intimidating as it might at first sound. Rather, this is another

way of saying that transitions are important not simply between paragraphs. Instead, the necessity to transition occurs among the sentences within a paragraph, and from paragraph to paragraph. A paragraph ought to follow logically from the one preceding, and move the argument towards the paragraph that follows. Again, this is no cause for alarm on the part of the writer. It's simply another way of saying that, just as the sentence itself has internal logic and coherence, so does the paragraph; and so does the essay as a whole.

Tips for Transitioning

Quite often, if you are having a terrible time figuring out how to get from one paragraph to the next, it may be because you **shouldn't** be getting from one paragraph to the next quite yet, or even ever; there may be something crucial missing between this paragraph and its neighbors—most likely an idea or a piece of evidence or both. Maybe the paragraph is misplaced, and logically belongs elsewhere. The reason you can't come up with a gracious connective sentence is that there's simply too large an intellectual span to cross, or that you've gone off in the wrong direction.

Before you can go on, some causality needs first to be explicated, some other piece of evidence offered. You have to guide the reader safely to the next idea by making certain that everything that should have been discussed by this point has in fact been thoroughly discussed. While it is true that an essay is a conversation between a writer and a reader, in which the reader's questions and concerns are internalized and addressed by the writer at the appropriate times, it is also true that even the most committed reader cannot read your mind. You have to guide your reader.

As has been discussed above, it is also useful to note that **transitions between paragraphs that really do belong where they are in the essay can be strengthened by the repetition or paraphrasing of one paragraph's key words into the next. Such repetition or paraphrasing of key words, however, can belittle more than Velcro** if the writer really has nothing more to say, as is now the case.

* Underlined words and phrases function as transitions. Try reading without them; you'll see that the ideas remain in logical order. Such words and phrases, however, make life easier for the reader. *They never substitute for intellectual coherence.*

** Ick! Velcro—beware!

Copyright 1998, Maxine Rodburg, for the Writing Center at Harvard University

How to Write a Comparative Analysis

Throughout your academic career, you'll be asked to write papers in which you compare and contrast two things: two texts, two theories, two historical figures, two scientific processes, and so on. "Classic" compare-and-contrast papers, in which you weight A and B equally, may be about two similar things that have crucial differences (two pesticides with different effects on the environment) or two similar things that have crucial differences, yet turn out to have surprising commonalities (two politicians with vastly different world views who voice unexpectedly similar perspectives on sexual harassment).

In the "lens" (or "keyhole") comparison, in which you weight A less heavily than B, you use A as a lens through which to view B. Just as looking through a pair of glasses changes the way you see an object, using A as a framework for understanding B changes the way you see B. Lens comparisons are useful for illuminating, critiquing, or challenging the stability of a thing that, before the analysis, seemed perfectly understood. Often, lens comparisons take time into account: earlier texts, events, or historical figures may illuminate later ones, and vice versa.

Faced with a daunting list of seemingly unrelated similarities and differences, you may feel confused about how to construct a paper that isn't just a mechanical exercise in which you first state all the features that A and B have in common, and then state all the ways in which A and B are different. Predictably, the thesis of such a paper is usually an assertion that A and B are very similar yet not so similar after all. To write a good compare-and-contrast paper, you must take your raw data—the similarities and differences you've observed—and make them cohere into a meaningful argument. Here are the five elements required.

Frame of Reference. This is the context within which you place the two things you plan to compare and contrast; it is the umbrella under which you have grouped them. The frame of reference may consist of an idea, theme, question, problem, or theory; a group of similar things from which you extract two for special attention; biographical or historical information. The best frames of reference are constructed from specific sources rather than your own thoughts or observations. Thus, in a paper comparing how two writers redefine social norms of masculinity, you would be better off quoting a sociologist on the topic of masculinity than spinning out potentially banal-sounding theories of your own. Most assignments tell you exactly what the frame of reference should be, and most courses supply sources for constructing it. *If you encounter an assignment that fails to provide a frame of reference, you must come up with one on your own.* A paper without such a context would have no angle on the material, no focus or frame for the writer to propose a meaningful argument.

Grounds for Comparison. Let's say you're writing a paper on global food distribution, and you've chosen to compare apples and oranges. Why these particular fruits? Why not pears and bananas? The rationale behind your choice, the *grounds for comparison*, lets your reader know why your choice is deliberate and meaningful, not random. For instance, in a paper asking how the "discourse of domesticity" has been used in the abortion debate, the grounds for comparison are obvious; the issue has two conflicting sides, pro-choice and pro-life. In a paper comparing the effects of acid rain on two forest sites, your choice of sites is less obvious. A paper focusing on similarly aged forest stands in Maine and the Catskills will be set up differently from one comparing a new forest stand in the White Mountains with an old forest in the same region. You need to indicate the reasoning behind your choice.

Thesis. The grounds for comparison anticipates the comparative nature of your thesis. As in any argumentative paper, your thesis statement will convey the gist of your argument, which necessarily follows from your frame of reference. But in a compare-and-contrast, the thesis depends on how the two things you've chosen to compare actually relate to one another. Do they extend, corroborate, complicate, contradict, correct, or debate one

another? In the most common compare-and-contrast paper—one focusing on differences—you can indicate the precise relationship between A and B by using the word “whereas” in your thesis:

Whereas Camus perceives ideology as secondary to the need to address a specific historical moment of colonialism, Fanon perceives a revolutionary ideology as the impetus to reshape Algeria's history in a direction toward independence. Whether your paper focuses primarily on difference or similarity, you need to make the relationship between A and B clear in your thesis. This relationship is at the heart of any compare-and-contrast paper.

Organizational Scheme. Your introduction will include your frame of reference, grounds for comparison, and thesis. There are two basic ways to organize the body of your paper.

- In *text-by-text*, you discuss all of A, then all of B.
- In *point-by-point*, you alternate points about A with comparable points about B.

If you think that B extends A, you'll probably use a text-by-text scheme; if you see A and B engaged in debate, a point-by-point scheme will draw attention to the conflict. Be aware, however, that the point-by-point scheme can come off as a ping-pong game. You can avoid this effect by grouping more than one point together, thereby cutting down on the number of times you alternate from A to B. But no matter which organizational scheme you choose, you need not give equal time to similarities and differences. In fact, your paper will be more interesting if you get to the heart of your argument as quickly as possible. Thus, a paper on two evolutionary theorists' different interpretations of specific archaeological findings might have as few as two or three sentences in the introduction on similarities and at most a paragraph or two to set up the contrast between the theorists' positions. The rest of the paper, whether organized text-by-text or point-by-point, will treat the two theorists' differences.

You can organize a classic compare-and-contrast paper either text-by-text or point-by-point. But in a “lens” comparison, in which you spend significantly less time on A (the lens) than on B (the focal text), you almost always organize text-by-text. That's because A and B are not strictly comparable: A is merely a tool for helping you discover whether or not B's nature is actually what expectations have led you to believe it is.

Linking of A and B. All argumentative papers require you to link each point in the argument back to the thesis. Without such links, your reader will be unable to see how new sections logically and systematically advance your argument. In a compare-and-contrast, you also need to make links between A and B in the body of your essay if you want your paper to hold together. To make these links, use transitional expressions of comparison and contrast (*similarly, moreover, likewise, on the contrary, conversely, on the other hand*) and contrastive vocabulary (in the example below, *Southerner/Northerner*).

As a girl raised in the faded glory of the Old South, amid mystical tales of magnolias and moonlight, the mother remains part of a dying generation. Surrounded by hard times, racial conflict, and limited opportunities, Julian, *on the other hand*, feels repelled by the provincial nature of home, and represents a new Southerner, one who sees his native land through a condescending Northerner's eyes.

Copyright 1998, Kerry Walk, for the Writing Center at Harvard University

Ending the Essay: Conclusions

So much is at stake in writing a conclusion. This is, after all, your last chance to persuade your readers to your point of view, to impress yourself upon them as a writer and thinker. And the impression you create in your conclusion will shape the impression that stays with your readers after they've finished the essay.

The end of an essay should therefore convey a sense of completeness and closure as well as a sense of the lingering possibilities of the topic, its larger meaning, its implications: the final paragraph should close the discussion without closing it off.

To establish a sense of closure, you might do one or more of the following:

- Conclude by linking the last paragraph to the first, perhaps by reiterating a word or phrase you used at the beginning.
- Conclude with a sentence composed mainly of one-syllable words. Simple language can help create an effect of understated drama.
- Conclude with a sentence that's compound or parallel in structure; such sentences can establish a sense of balance or order that may feel just right at the end of a complex discussion.

To close the discussion without closing it off, you might do one or more of the following:

- Conclude with a quotation from or reference to a primary or secondary source, one that amplifies your main point or puts it in a different perspective. A quotation from, say, the novel or poem you're writing about can add texture and specificity to your discussion; a critic or scholar can help confirm or complicate your final point. For example, you might conclude an essay on the idea of home in James Joyce's short story collection, *Dubliners*, with information about Joyce's own complex feelings towards Dublin, his home. Or you might end with a biographer's statement about Joyce's attitude toward Dublin, which could illuminate his characters' responses to the city. Just be cautious, especially about using secondary material: make sure that you get the last word.

- Conclude by setting your discussion into a different, perhaps larger, context. For example, you might end an essay on nineteenth-century muckraking journalism by linking it to a current newsmagazine program like *60 Minutes*.
- Conclude by redefining one of the key terms of your argument. For example, an essay on Marx's treatment of the conflict between wage labor and capital might begin with Marx's claim that the "capitalist economy is . . . a gigantic enterprise of *dehumanization*"; the essay might end by suggesting that Marxist analysis is itself dehumanizing because it construes everything in economic, rather than moral or ethical terms.
- Conclude by considering the implications of your argument (or analysis or discussion). What does your argument imply, or involve, or suggest? For example, an essay on the novel *Ambiguous Adventure*, by the Senegalese writer Cheikh Hamidou Kane, might open with the idea that the protagonist's developments suggest Kane's belief in the need to integrate Western materialism and Sufi spirituality in modern Senegal. The conclusion might make the new but related point that the novel on the whole suggests that such an integration is (or isn't) possible.

Finally, some advice on how not to end an essay:

- Don't simply summarize your essay. A brief summary of your argument may be useful, especially if your essay is long—more than ten pages or so. But shorter essays tend not to require a restatement of your main ideas.
- Avoid phrases like "in conclusion," "to conclude," "in summary," and "to sum up." These phrases can be useful—even welcome—in oral presentations. But readers can see, by the tell-tale compression of the pages, when an essay is about to end. You'll irritate your audience if you belabor the obvious.
- Resist the urge to apologize. If you've immersed yourself in your subject, you now know a good deal more about it than you can possibly include in a five- or ten- or 20-page essay. As a result, by the time you've finished writing, you may be having some doubts about what you've produced. (And if you haven't immersed yourself in your subject, you may be feeling even more doubtful about your essay as you approach the conclusion.) Repress those doubts. Don't undercut your authority by saying things like, "this is just one approach to the subject; there may be other, better approaches. . ."

Copyright 1998, Pat Bellanca, for the Writing Center at Harvard University

Revising the Draft Having drafted your essay, you have gained the perspective of hindsight. Was the subject matter more complex than you anticipated? Did your preconceived ideas prove less interesting than discoveries you made while writing? Would you like to revise, but feel uncertain about how to do so?

[size= + 1]How to revise:

- Put your draft aside. Time away from your essay will allow for more objective self-evaluation.
- Get feedback. Since you already know what you're trying to say, you aren't always the best judge of where the draft is clear or unclear. Let another reader tell you. Then discuss aloud what you were trying to achieve. In articulating for someone else what you meant to argue, you will clarify ideas for yourself.
- Construct a backward-outline of your essay. Identify the main idea(s) in each paragraph. Rank their importance in advancing your thesis. Consider connections between and among ideas.
- Rethink your thesis. Based on what you did in the previous step, restructure your argument: reorder your points, cut irrelevancies or redundancies, add complications and implications. You may want to return to the text for additional evidence.
- Now that you know what you're really arguing, work on the introduction and conclusion. Make sure to begin your paragraphs with topic sentences, linking idea(s) in each paragraph to those proposed in the thesis.
- Proofread. Aim for precision and economy in language. Read aloud so you can hear stylistic infelicities. (Your ear will pick up what your eye has missed.)

[size= + 1]An example of revision: In 1969, E. B. White wrote a one-paragraph comment on the first moonwalk. Eventually, White took the comment through six drafts. On the next page of this hand-out, you can see his third and sixth drafts. White's main points are underlined. In Draft 6, White gets right to the point. He states the problem he's addressing—"the moon is a poor place for flags"—in his third sentence. In Draft 3, he does not suggest this until the sentence that begins "Yet," and never directly; it is the sum of the large amount of underlined material. Revision enabled White to be clearer by articulating concisely and directly an idea that was earlier implied; correspondingly, revision let him move an idea that was clear by the middle or end of an early draft to the beginning. He also cut his introductory device, the beach trip. The amount of space he devotes to it in draft 3 suggests that White was attached to this example. But it prevents him from getting to the point. So he substitutes the bouncy dance, which preserves the playfulness of the trip to the beach but is more economical.

Draft 3: Planning a trip to the moon differs in no essential respect from planning a trip to the beach. You have to decide what to take along, what to leave behind. Should the thermos jug go? The child's rubber horse? The dill pickles? These are the sometimes fateful decisions on which the success or failure of the whole outing turns. Something goes along that spoils everything because it is always in the way; something gets

Draft 6: The moon, it turns out, is a great place for men. One-sixth gravity must be a lot of fun, and Armstrong and Aldrin went into their bouncy dance, like two happy children, it was a moment only of triumph but of gaiety. The moon, on the other hand, is a poor place for flags. Ours looked stilted and awkward, trying to float on the breeze that did not blow. (There must be a lesson here somewhere for the traditional, of course, for explorers to plant the

left behind that is desperately needed for comfort or for safety. The men who drew up the moon list for the astronauts planned long and hard and well. (Should the vacuum cleaner go, to suck up moon dust?) Among the items they sent along, of course, was the little jointed flagpoles and the flag that could be stiffened to the breeze that did not blow. (It is traditional among explorers to plant the flag.) Yet the two men who stepped out on the surface of the moon were in a class by themselves and should have been equipped accordingly: they were of the new breed of men, those who had seen the earth whole. When, following instructions, they colored the moon red, white, and blue, they were fumbling with the past—or so it seemed to us, who watched, trembling with awe and admiration and pride. This moon plant was the last scene in the long book of nationalism, one that could have well been omitted. The moon still holds the key to madness, which is universal, still controls the tides that lap on shores everywhere, still guards lovers that kiss in every land under no banner but the sky. What a pity we couldn't have forsworn our little two Jima scene and planted instead a banner acceptable to all—a simple white handkerchief, perhaps, symbol of the common cold, which, like the moon, affects us all!

but it struck us, as we watched with awe and admiration and pride, that our two fellows were universal men, not national men, and should have been equipped accordingly. Like every great man, every great sea, the moon belongs to none and belongs to all. It still holds the key to madness, still controls the tides that lap on shores everywhere, still guards the lovers that kiss in every land under no banner but the sky. What a pity that in our moment of triumph we did not forswear the familiar two Jima scene and plant instead a device acceptable to all—a limp white handkerchief, perhaps, symbol of the common cold, which, like the moon, affects us all, unites us all!

[size = +1] As you revise your own work, keep the following principles in mind:

- *Revision entails rethinking your thesis.* Because clarity of vision is the result of experience, it is unreasonable to expect to come up with the best thesis possible—one that clearly accounts for the complexities of the issue at hand—before beginning a draft, or even during a first draft. The best theses evolve; they are the products of the kind of precise thinking that is only possible to achieve by writing. Successful revision involves bringing your thesis into focus—or, changing it altogether.
- *Revision entails making structural changes.* Drafting is usually a process of discovering an idea or argument. Your argument will not become clearer if you only tinker with individual sentences. Successful revision involves bringing the strongest ideas to the front of the essay, reordering the main points, cutting irrelevant

sections, adding implications. It also involves making the argument's structure visible by strengthening topic sentences and transitions.

- *Revision takes time.* Avoid shortcuts: the reward for sustained effort is a clearer, more persuasive, more sophisticated essay than a first draft can be.

Copyright Laura Saltz, 1998, and the President and Fellows of Harvard College, for the Writing Center at Harvard University.

Editing the Essay, Part One

Anyone who has gone through the ecstasies and agonies of writing an essay knows the satisfaction (and sometimes the sadness) of finishing. Once you've done all the work of figuring out what you want to say, arriving at an arguable and interesting thesis, analyzing your evidence, organizing your ideas, and contending with counter-arguments, you may feel that you've got nothing left to do but run spell-check, print it out and await your professor's response. But what spell-check can't discern is what real readers might think or feel when they read your essay: where they might become confused, or annoyed, or bored, or distracted. Anticipating those responses is the job of an editor—the job you take on as you edit your own work.

As you proceed, remember that sometimes what may seem like a small problem can mask (be a symptom of) a larger one. A poorly-worded phrase—one that seems, say, unclear or vague—may just need some tweaking to fix; but it *may* indicate that your thinking hasn't developed fully yet, that you're not quite sure what you want to say. Your language may be vague or confusing because the idea itself is. So learning, as Yeats says, to "cast a cold eye" on your prose isn't just a matter of arranging the finishing touches on your essay. It's about making your essay better from the inside (clarifying and deepening your ideas and insights) and from the outside (expressing those ideas in powerful, lucid, graceful prose). These five guidelines can help.

1. Read your essay aloud. When we labor over sentences, we can sometimes lose sight of the larger picture, of how all the sentences sound when they're read quickly one after the other, as your readers will read them. When you read aloud, your ear will pick up some of the problems your eye might miss.

As you read your essay, remember the "The Princess and the Pea," the story of a princess so sensitive she was bothered by a single pea buried beneath the pile of mattresses she lay upon. As an editor, you want to be like the princess—highly alert to anything that seems slightly odd or "off" in your prose. So if something strikes you as problematic, don't gloss over it. Investigate to uncover the nature of the problem. Chances are, if something bothers you a little, it will bother your readers a lot.

2. Make sure all of your words are doing important work in making your argument. Are all of your words and phrases necessary? Or are they just taking up space? Are your sentences tight and sharp, or are they loose and dull? Don't say in three sentences what you can say in one, and don't use 14 words where five will do. You want every word in your sentence to add as much meaning and inflection as possible. When you see phrases like "My own personal opinion," ask yourself what "own personal" adds. Isn't that what "my" means?

Even small, apparently unimportant words like "says" are worth your attention. Instead of "says," could you use a word like argues, acknowledges, contends, believes, reveals,

suggests, or claims? Words like these not only make your sentences more lively and interesting, they provide useful information: if you tell your readers that someone "acknowledges" something, that deepens their understanding of how or why he or she said that thing; "said" merely reports.

3. Keep in mind the concept of *le mot juste*. Always try to find the perfect words, the most precise and specific language, to say what you mean. Without using concrete, clear language, you can't convey to your readers exactly what you think about a subject; you can only speak in generalities, and everyone has already heard those: "The evils of society are a drain on our resources." Sentences like this could mean so many things that they end up meaning nothing at all to your readers—or meaning something very different from what you intended. Be specific: What evils? Which societies? What resources? Your readers are reading your words to see what *you* think, what *you* have to say.

If you're having trouble putting your finger on just the right word, consult a thesaurus, but only to remind yourself of your options. Never choose words whose connotations or usual contexts you don't really understand. Using language you're unfamiliar with can lead to more imprecision—and that can lead your reader to question your authority.

4. Beware of inappropriately elevated language—words and phrases that are stilted, pompous, or jargony. Sometimes, in an effort to sound more reliable or authoritative, or more sophisticated, we puff up our prose with this sort of language. Usually we only end up sounding like we're trying to sound smart—which is a sure sign to our readers that we're not. If you find yourself inserting words or phrases because you think they'll sound impressive, reconsider. If your ideas are good, you don't need to strain for impressive language; if they're not, that language won't help anyway. Inappropriately elevated language can result from nouns being used as verbs. Most parts of speech function better—more elegantly—when they play the roles they were meant to play; nouns work well as nouns and verbs as verbs. Read the following sentences aloud, and listen to how pompous they sound.

He exited the room. It is important that proponents and opponents of this bill dialogue about its contents before voting on it.
Exits and dialogues work better as nouns and there are plenty of ways of expressing those ideas without turning nouns into verbs.

He left the room. People should debate the pros and cons of this bill before voting.

Every now and then, though, this is a rule worth breaking, as in "He muscled his way to the front of the line." "Muscled" gives us a lot of information that might otherwise take several words or even sentences to express. And because it's not awkward to read, but lively and descriptive, readers won't mind the temporary shift in roles as "muscle" becomes a verb.

5. Be tough on your most dazzling sentences. As you revise, you may find that sentences you needed in earlier drafts no longer belong—and these may be the sentences you're most fond of. We're all guilty of trying to sneak in our favorite sentences where they don't belong, because we can't bear to cut them. But great writers are ruthless and will throw out brilliant lines if they're no longer relevant or necessary. They know that readers will be less struck by the brilliance than by the inappropriateness of those sentences and they let them go.

Copyright 1999, Kim Cooper, for the Writing Center at Harvard University

Editing the Essay, Part Two

When you read writing you like, ask yourself: How did the writer do that? How did the writer make me see this image, feel this feeling? Try to figure out how the writer achieves those effects, and then try some of those moves on your own. Don't feel guilty about this; all great writers are great readers. In finding a new way to say something, we're always building on what came before, adding our voices to an ongoing conversation. Here are more ways to help you add yours.

1. Try to avoid repetitive sentence structure. Try to vary the rhythm in your sentences. Try to avoid starting all your sentences the same way. Try to write sentences of differing lengths. (The structure and the length of the preceding sentences make this choppy and dull to read, and readers get so distracted by the monotony of the *sound*, that they lose focus on the *sense* of what you're saying.)

2. A word to the wise: watch out for clichés. Phrases that we hear all the time have lost their impact and vividness, and you want your readers to feel that they're hearing a fresh voice when they read your essay. Of course, avoiding clichés altogether is *easier said than done*. Sometimes a cliché is just what you need to make a point, and trying to avoid them at all costs can make your prose seem strained and unnatural. You don't want your prose to be so demanding that your readers *can't see the forest for the trees*. So get in the habit of questioning phrases that come to you especially easily to determine whether they might be stale, whether there might be more powerful ways of expressing your idea. When you use a cliché, do it intentionally, and don't do it too often. *This is just the tip of the iceberg* on this subject, but let's not *push the envelope*.

3. Be sparing in your use of rhetorical or stylistic flourishes—cutesy touches like alliteration, double entendres, or extended metaphors. A well-placed sentence fragment or a sentence beginning with "And" or "But" or "Or" can emphasize a point well. But too much of this sort of thing and you'll sound shrill. Or dull. It's okay to wink at your reader every now and then, if that's appropriate to your essay's tone, but try to avoid spending so much time winking that you never seem to have your eyes open. (See, that's a little cutesy, but at least it's not an example of #4.)

4. Beware of mixed metaphors. While metaphors can help make abstract ideas more vivid and concrete for your readers, piling them one on top of the other can be confusing. Consider: "The fabric of society vibrates to the fluctuations of the stock market." There are too many metaphors here competing for your readers' attention. Does it really make sense, anyway, to say that fabric vibrates? It's usually better to pick one image and stick with it. So if you want to use a metaphor like "fabric of society," choose language that's appropriate

for talking about fabric: "The fabric of society is more delicate than it sometimes seems."

5. Don't use "crutches" to support weak, imprecise language. Phrases like "It is almost impossible to extricate...." or "The writer's almost magical ability to transform...." use "almost" as a crutch. Either it's "impossible" or it's not, "magical" or not. If it *is* impossible, or if you're claiming it's so, be bold and say it! Take responsibility for your claim by being direct about it; don't hide behind an "almost." If it's *not* impossible, be clear about what it *is*. Tough? Very difficult?

6. Don't call something a fact that isn't one, even if it may be true. "The fact that Shakespeare is a great writer ..." That's not a fact, even though most people agree that he's pretty good. "The fact that water freezes at 32 degrees Fahrenheit ..." That's a fact. Similarly, don't call something unprecedented if you just mean to say it's rare or surprising. Unprecedented means something specific and literal. (Of course, all words have literal meanings, but not all of them need to be used equally literally. Many can be bent, and stretched, and played around with. But be careful when you're using words, like "fact," whose very natures require attention to accuracy.)

7. "But"—only use it if you really mean it; that is, if you're introducing a counter-argument or contradiction. Otherwise, your readers will wonder what you're "but-ing" against. You lose credibility if you seem to be trying to create high drama or conflict or suggesting counter-argument where there really isn't any. Needless to say, this also goes for "however." (And why is "Needless to say" necessary? If it really is needless to say what you're saying, why are you saying it?)

8. Try not to overuse forms of the verb "to be." Replace some of those "are"s and "were"s with words that add more energy to your sentences. Instead of saying "Jones's theory is a direct contradiction of Smith's" say "Jones's theory contradicts Smith's." Instead of "This historian is outspoken about revisionist theories," try "This historian speaks out against"

9. Avoid sexist language. A sure way to lose your readers is to make them feel that you're not speaking to them, that your essay hasn't been written with them in mind. Using sexist language, even if you don't mean to offend, is certain to alienate people. Wherever you use phrases like "Throughout history, man has ..." figure out how to make it gender-neutral, or how to include women in your world-view. Here, for instance, you could say: "humans" or "we" or "people" or "men and women."

When you refer to someone who has no specific gender ("The last line confuses the reader ..."), how should you follow that up? If you say "he," referring to "the reader," you're excluding the possibility that the reader is female. There's no perfect solution to this problem, as our language is still evolving to accommodate issues like these, but there are things you can do. Occasionally, you can use "he or she." Don't repeat that too many times, though. It gets irritating quickly. You can switch from "he" to "she" a few times throughout your essay, but don't do it within one specific example, or your reader will become confused. Whenever possible, use plurals to avoid the problem: "Readers may be confused when they get to the last line" is a neat way of side-stepping the issue. And don't let your attempts to avoid sexist language lead you into ungrammatical phrasing: "One should always edit their essay." You need to be mindful of sexist language *and* the elegance of your prose, not one or the other.

10. Make sure you're not over-quoting. Try to quote only the most essential, illustrative, or vividly-phrased material. Too much quoting obscures your own thinking, while highlighting that of your source. It suggests to your reader that you're leaning heavily on your source because you don't have much to say for yourself, or that you couldn't be bothered, or didn't take the time, to summarize. Remember that your readers are trying to figure out what *you* think. If they only wanted to hear your sources' positions, they'd go read *them*.

Remember, too, that unless you're reasonably sure your sources are known to most readers (Plato or Joan of Arc or Freud, for example), you need to introduce them in some way. Even a brief mention of a source's field or area of expertise can help orient your reader: "as philosopher Robert Nozick says, ..."

Copyright 1999, Kim Cooper, for the Writing Center at Harvard University

Tips on Grammar, Punctuation and Style
Commas and semi-colons. If the rules you learned about commas and semi-colons don't mean much to you, forget them and try this: Read one of your sentences aloud and see where you would naturally pause, where you would draw a breath. If it's a short pause, like that just was, you probably need a comma. If it's a longer pause, but not quite a full stop (for which you'd need a period), you probably need a semi-colon; remember that whatever follows a semi-colon must be able to stand on its own, as a full sentence, like this one.

If you don't want your reader to pause, there shouldn't be a comma, there, because as this demonstrates it's very difficult to figure out, what you're saying when your punctuation, makes the sentence unreadable.

Your sentences shouldn't leave your reader hyperventilating from the constant shallow breaths that over-punctuation requires. Nor should they be gasping for breath at the end of a long, unpunctuated sentence. (Consider yourself responsible for your readers' cardiovascular health.)

Check your dashes and hyphens. When you're setting off a clause—this one is a good example—use the longer dash, called an m-dash. (You can indicate this dash with two hyphens—like this—if you don't have an m-dash function on your computer.) Be sure that the parts of the sentence that precede and follow the dashes would make sense even if you removed the dashes and the words they bracket. (In the example above, the sentence is readable with or without the clause inside the dashes.)

You can also use the m-dash in place of a colon if you want to emphasize more dramatically the words that follow: "The mantelpiece was lined with photographs of people she loved—her mother, her grandmother, a favorite aunt." Or you can use it to add a surprising element into a sentence: "Her family's photographs were displayed on the mantelpiece; there were pictures of parents, grandparents, and siblings—and of Muffin, a Yorkshire terrier." Whereas the m-dash is used to set off parts of a sentence, hyphens are used to join words together: broken-hearted, two-thirds, sister-in-law.

Always identify abbreviations before you use them, unless you feel reasonably confident that the average intelligent reader would be able to identify the acronym—like when the acronym is more commonly used than the words it stands for. (It would be odd to write out all the words for ESP, NATO, CEO, or AIDS.) Keep in mind the

audience for the particular essay you're writing, though; readers who are specialists in a particular discipline may not want or need to have terms spelled out for them.

Try to avoid split infinitives. This is no longer a hard and fast rule, and occasionally keeping an infinitive together in a sentence can introduce more awkwardness than the split, but usually the split is ungraceful. (Imagine: To be or to not be.)

Make sure all your referents are clear. When you say "This theory" or "that point" or, simply, "it," is it clear which theory or point you're referring to? When you use "he" or "she" or "these critics," will your reader have to pause to figure out who all these people are?

There's more to say about *this*. We often throw in a "this" when we're not entirely sure exactly what we want to draw our readers' attention to, especially when we're making a complex argument with many different elements. Sometimes vagueness in our language can be a symptom of muddled thinking. So ask yourself, what does this "this" refer to? What words would I replace it with? If you're not easily able to answer, you need to go back and work out your ideas in that section. (Readers will never understand what you mean when you don't know yourself. When you notice vague referents, or other apparently minor problems, take the opportunity to ask yourself if there might be any larger problem lurking beneath your surface error.)

Never use "that" when you're referring to a person: "The first man that walked on the moon." "The author that she was referring to." These are people, not objects—it's insulting to call them "that." Use who or whom: "The first man who walked on the moon." "The author to whom she was referring." Are you using "that" because you're shaky on the who/whom thing? See below. (And while you're at it, consider whether you're twisting your sentences around to avoid any other grammatical points you're uncertain of. If so, take control! Liberate yourself! Learn the rules once and for all so you can write freely, instead of skulking around trying not to break the rules—or breaking them without realizing it. Try starting a text file in which you list the rules you tend to forget, and keep it open when you write. You can look rules up in any style manual, or come to the Writing Center.)

Who is what doing what to whom? That's the question you need to ask yourself if you're uncertain which word to use. The one that does the action (the subject) is *who*. The one that gets something done to it (the object) is *whom*.

Avoid passive voice. It tends to sap energy and power from your prose. It's usually better to say "Einstein's theory" than "the theory that was formulated by Einstein."

Italics and underlines. You can use one or the other but never both. They mean the same thing—underlining used to be a copy-editing mark to tell printers to set certain words in italic type. Underlining italics meant the editor wanted the words taken out of italics. So underlining your already-italicized phrase is, in effect, like using a double negative.

Be sure all of your sentences have parallel construction. This sentence doesn't have it: "Re-reading my first draft, I notice it's trite, repetitive, and with no thesis." This sentence does: "Re-reading my first draft, I notice that it's trite and repetitive, and that it has no thesis." Or you could say: "Re-reading my first draft, I notice it's trite, repetitive, and lacking in a thesis." In the two examples with parallel construction, you could take out any of the words in the list and still have the sentence make sense.

Copyright 1999, Kim Cooper, for the Writing Center at Harvard University