

NOAH KING

◦ DETAILS ◦

828-290-4708

noahking123@yahoo.com

◦ SKILLS ◦

- Professional self-starter, able to work collaboratively with others
- History of demonstrated success in driving and delivering strong organizational results
 - Logical problem-solving approach, ability to clearly communicate business problems and proposed solutions to the client and team
 - Strong enthusiasm for Web3, Blockchain Gaming, NFT, Crypto and DAO research
- Ability to Work Under Pressure
 - Highly Motivated



PROFILE

Experienced business owner and operations manager of a \$2.3 million company with an entrepreneurial spirit and a passion for growing and developing businesses. Looking to take on a new role in the Web3 space. Adept in directing business strategy and constantly aiming to achieve 100% client and team satisfaction. Bringing forth strong leadership skills, and the creativity necessary to effectively oversee creative development and an effective team.



EMPLOYMENT HISTORY

Owner/Operator at King Logistics Inc., Durham, NC

August 2019 — Present

- Oversaw the daily operations of the business seven days a week.
- Successfully built a productive company running an adjusted EBITDA of 27% in 2021.
- Set and managed revenue targets and worked with management to achieve/exceed goals.
- Developed on-boarding and training manuals for team and new hires to replicate success.
- Liaison between FedEx Ground and King Logistics Inc.
- Recruit, Develop, and Inspired a High Performance Team.
- Maintained an average employee tenure of 2+ years.
- Developed and implemented performance standards and procedural changes to drive productivity and quality.
- Maintained extremely well organized records and handled all HR matters with confidentiality.
- Built a positive relationship with customers and clients by exceeding expectations.
- Utilized innovative technology in the logistics space to improve production, quality scores and safety.
- Coordinated with customers and contractors to ensure successful operations.
- Grew the business from 7 employees to over 40 employees and 3 managers.

Junior Tennis Pro, Tallahassee, FL

2016 — 2019

- Networked with local country clubs and youth programs to gain customers.
- Taught private tennis lessons at local tennis courts.
- Built a positive reputation within the community.



EDUCATION

Bachelor's Degree in Psychology, Florida State University, Tallahassee, FL

August 2015 — May 2019

- Biology and Sociology Minor
- Dance Marathon Philanthropy