Psychological Manipulation

- 1. **Urgency/Scarcity**: Creating a sense of urgency or fear to pressure targets into making quick decisions.
- 2. **Compliments/Flattery**: Using excessive praise to lower the target's defenses and gain trust.
- 3. **Reverse Social Engineering**: Making the victim initiate contact, such as pretending a system issue requires their action.
- 4. **Social Validation**: Exploiting group dynamics to influence individuals into sharing information or acting against their better judgment.