## Customer Segmentation

#### **Customer Segmentation**

#### Problem Definition

Kira Plastinina is a Russian brand that is sold through a defunct chain of retail stores in Russia, Ukraine, Kazakhstan, Belarus, China, Philippines, and Armenia. The brand's Sales and Marketing team would like to understand their customer's behavior from data that they have collected over the past year. More specifically, they would like to learn the characteristics of customer groups. # Data Sourcing

Data being used in this study was provided by Moringa School

#### **Data Description**

- -The dataset consists of 10 numerical and 8 categorical attributes.
- -The Revenue attribute can be used as the class label.
- -"Administrative", "Administrative Duration", "Informational", "Informational Duration", "Product Related" and "Product Related Duration" represents the number of different types of pages visited by the visitor in that session and total time spent in each of these page categories. The values of these features are derived from the URL information of the pages visited by the user and updated in real-time when a user takes an action, e.g. moving from one page to another.

#### Metrics Measured by Google Analytics

- -The value of the Bounce Rate feature for a web page refers to the percentage of visitors who enter the site from that page and then leave ("bounce") without triggering any other requests to the analytics server during that session.
- -The value of the Exit Rate feature for a specific web page is calculated as for all pageviews to the page, the percentage that was the last in the session.
  - The Page Value feature represents the average value for a web page that a user visited before completing an e-commerce transaction.
- -The Special Day feature indicates the closeness of the site visiting time to a specific special day (e.g. Mother's Day, Valentine's Day) in which the sessions are more likely to be finalized with the transaction. The value of this attribute is determined by considering the dynamics of e-commerce such as the duration between the order date and delivery date. For example, for Valentina's day, this value takes a nonzero value between February 2 and February 12, zero before and after this date unless it is close to another special day, and its maximum value of 1 on February 8.
  - The dataset also includes the operating system, browser, region, traffic type, visitor type as returning or new visitor, a Boolean value indicating whether the date of the visit is weekend, and month of the year.

```
#Install packages and libraries
package<-c('tidyverse','lumbridate','readxl','Hmisc','skimr','ggplot2','caret','caretEnsemble','Perfomate</pre>
suppressMessages(pacman::p load(package, character.only=TRUE))
## Warning: package 'lumbridate' is not available for this version of R
## A version of this package for your version of R might be available elsewhere,
## see the ideas at
## https://cran.r-project.org/doc/manuals/r-patched/R-admin.html#Installing-packages
## Warning: unable to access index for repository http://www.stats.ox.ac.uk/pub/RWin/bin/windows/contri
     cannot open URL 'http://www.stats.ox.ac.uk/pub/RWin/bin/windows/contrib/4.1/PACKAGES'
## Warning: 'BiocManager' not available. Could not check Bioconductor.
## Please use 'install.packages('BiocManager')' and then retry.
## Warning in p_install(package, character.only = TRUE, ...):
## Warning in library(package, lib.loc = lib.loc, character.only = TRUE,
## logical.return = TRUE, : there is no package called 'lumbridate'
## Warning: package 'PerfomanceAnalytics' is not available for this version of R
##
## A version of this package for your version of R might be available elsewhere,
## see the ideas at
## https://cran.r-project.org/doc/manuals/r-patched/R-admin.html#Installing-packages
## Warning: unable to access index for repository http://www.stats.ox.ac.uk/pub/RWin/bin/windows/contri
     cannot open URL 'http://www.stats.ox.ac.uk/pub/RWin/bin/windows/contrib/4.1/PACKAGES'
## Warning: 'BiocManager' not available. Could not check Bioconductor.
## Please use 'install.packages('BiocManager')' and then retry.
## Warning in p_install(package, character.only = TRUE, ...):
## Warning in library(package, lib.loc = lib.loc, character.only = TRUE,
## logical.return = TRUE, : there is no package called 'PerfomanceAnalytics'
## Warning in pacman::p_load(package, character.only = TRUE): Failed to install/load:
## lumbridate, PerfomanceAnalytics
library(tinytex)
```

# Reading/Checking data

# customer<-read.csv("http://bit.ly/EcommerceCustomersDataset") head(customer)</pre>

```
Administrative Administrative_Duration Informational Informational_Duration
##
## 1
                  0
                                            0
                                                                                   0
## 2
                  0
                                                           0
                                                                                   0
                                            0
## 3
                  0
                                                           0
                                           -1
                                                                                  -1
## 4
                  0
                                            0
                                                           0
                                                                                   0
                   0
                                                           0
## 5
                                            0
                                                                                   0
## 6
                  0
                                            0
                                                           0
                                                                                   0
     ProductRelated ProductRelated_Duration BounceRates ExitRates PageValues
## 1
                  1
                                    0.000000 0.20000000 0.2000000
                  2
## 2
                                   64.000000 0.00000000 0.1000000
                                                                               0
## 3
                  1
                                   -1.000000 0.20000000 0.2000000
                                                                               0
## 4
                  2
                                    2.666667 0.05000000 0.1400000
                                                                               0
                                                                               0
## 5
                  10
                                  627.500000 0.02000000 0.0500000
## 6
                  19
                                  154.216667 0.01578947 0.0245614
     SpecialDay Month OperatingSystems Browser Region TrafficType
## 1
                  Feb
                                       1
                                               1
                                                      1
                                                                   1
                                       2
                                               2
                                                                   2
## 2
                  Feb
                                                      1
## 3
                  Feb
                                       4
                                                      9
                                                                   3
                                               1
                                               2
                                       3
                                                      2
                                                                   4
## 4
              0
                  Feb
## 5
              0
                  Feb
                                       3
                                               3
                                                      1
                                                                   4
                                       2
                                               2
## 6
              0
                  Feb
                                                                   3
           VisitorType Weekend Revenue
## 1 Returning_Visitor
                         FALSE
                                  FALSE
## 2 Returning_Visitor
                         FALSE
                                  FALSE
## 3 Returning Visitor
                         FALSE
                                  FALSE
## 4 Returning_Visitor
                         FALSE
                                  FALSE
## 5 Returning_Visitor
                           TRUE
                                  FALSE
## 6 Returning_Visitor
                          FALSE
                                  FALSE
```

#### tail(customer)

```
##
         Administrative Administrative_Duration Informational
## 12325
                       0
                                                0
## 12326
                       3
                                              145
                                                               0
## 12327
                       0
                                                0
                                                               0
## 12328
                       0
                                                0
                                                               0
                                                               0
## 12329
                       4
                                               75
## 12330
                       0
                                                0
                                                               0
##
         Informational_Duration ProductRelated ProductRelated_Duration BounceRates
## 12325
                               0
                                              16
                                                                  503.000 0.000000000
## 12326
                               0
                                              53
                                                                 1783.792 0.007142857
                                               5
## 12327
                               0
                                                                  465.750 0.000000000
## 12328
                               0
                                               6
                                                                  184.250 0.083333333
## 12329
                               0
                                              15
                                                                  346.000 0.000000000
                               0
                                               3
                                                                   21.250 0.000000000
## 12330
          ExitRates PageValues SpecialDay Month OperatingSystems Browser Region
##
## 12325 0.03764706
                       0.00000
                                         0
                                              Nov
                                                                  2
                                                                           2
                                                                                  1
                                                                           6
## 12326 0.02903061
                       12.24172
                                          0
                                              Dec
                                                                  4
                                                                                  1
## 12327 0.02133333
                       0.00000
                                          0
                                              Nov
                                                                  3
                                                                           2
                                                                                  1
```

```
## 12328 0.08666667
                       0.00000
                                                               3
                                            Nov
                                                                       2
## 12329 0.02105263
                       0.00000
                                            Nov
                                                               2
                                                                       2
                                                                              3
## 12330 0.06666667
                       0.00000
                                            Nov
                                                                       2
                                        0
                                                               3
                                                                              1
                           VisitorType Weekend Revenue
##
         TrafficType
## 12325
                   1 Returning_Visitor
                                       FALSE
                                                FALSE
## 12326
                   1 Returning Visitor
                                          TRUE
                                                 FALSE
## 12327
                  8 Returning Visitor
                                          TRUE
                                                 FALSE
## 12328
                  13 Returning_Visitor
                                          TRUE
                                                 FALSE
## 12329
                  11 Returning_Visitor
                                         FALSE
                                                 FALSE
## 12330
                           New_Visitor
                                          TRUE
                   2
                                                 FALSE
# Preview the dataset
str(customer)
## 'data.frame':
                    12330 obs. of 18 variables:
## $ Administrative
                            : int 000000100...
## $ Administrative Duration: num 0 0 -1 0 0 0 -1 -1 0 0 ...
## $ Informational
                                    0 0 0 0 0 0 0 0 0 0 ...
                             : int
## $ Informational Duration : num
                                    0 0 -1 0 0 0 -1 -1 0 0 ...
## $ ProductRelated
                             : int
                                    1 2 1 2 10 19 1 1 2 3 ...
   $ ProductRelated Duration: num
                                    0 64 -1 2.67 627.5 ...
## $ BounceRates
                            : num
                                    0.2 0 0.2 0.05 0.02 ...
                                    0.2 0.1 0.2 0.14 0.05 ...
## $ ExitRates
                             : num
## $ PageValues
                                    0 0 0 0 0 0 0 0 0 0 ...
                             : num
                             : num
                                    0 0 0 0 0 0 0.4 0 0.8 0.4 ...
## $ SpecialDay
## $ Month
                                    "Feb" "Feb" "Feb" "Feb" ...
                             : chr
## $ OperatingSystems
                             : int
                                    1 2 4 3 3 2 2 1 2 2 ...
## $ Browser
                                    1 2 1 2 3 2 4 2 2 4 ...
                             : int
## $ Region
                             : int 1 1 9 2 1 1 3 1 2 1 ...
                             : int 1 2 3 4 4 3 3 5 3 2 ...
## $ TrafficType
## $ VisitorType
                             : chr
                                    "Returning_Visitor" "Returning_Visitor" "Returning_Visitor" "Return
                             : logi FALSE FALSE FALSE TRUE FALSE ...
## $ Weekend
##
   $ Revenue
                             : logi FALSE FALSE FALSE FALSE FALSE ...
sapply(customer,class)
##
            Administrative Administrative Duration
                                                             Informational
##
                 "integer"
                                         "numeric"
                                                                 "integer"
   Informational Duration
                                    ProductRelated ProductRelated_Duration
##
##
                 "numeric"
                                         "integer"
                                                                 "numeric"
##
               BounceRates
                                         ExitRates
                                                                PageValues
                 "numeric"
                                         "numeric"
##
                                                                 "numeric"
##
                SpecialDay
                                             Month
                                                          OperatingSystems
##
                 "numeric"
                                       "character"
                                                                 "integer"
##
                   Browser
                                                               TrafficType
                                            Region
                 "integer"
##
                                         "integer"
                                                                 "integer"
##
                                                                   Revenue
               VisitorType
                                           Weekend
##
               "character"
                                         "logical"
                                                                 "logical"
##CHeck shape/dimension
dim(customer)
```

**##** [1] 12330 18

#### #Summary

summary(customer)

```
Administrative
                     Administrative_Duration Informational
##
   Min. : 0.000
                           : -1.00
                                             Min.
                                                   : 0.000
##
   1st Qu.: 0.000
                                0.00
                                             1st Qu.: 0.000
                     1st Qu.:
  Median : 1.000
                     Median :
                                8.00
                                             Median : 0.000
         : 2.318
##
   Mean
                     Mean
                              80.91
                                             Mean
                                                   : 0.504
                           :
   3rd Qu.: 4.000
##
                     3rd Qu.:
                              93.50
                                             3rd Qu.: 0.000
          :27.000
##
   Max.
                     Max.
                            :3398.75
                                             Max.
                                                    :24.000
           :14
                     NA's
                            :14
                                             NA's
                                                    :14
##
   Informational_Duration ProductRelated
                                            ProductRelated_Duration
   Min.
          : -1.00
                           Min. : 0.00
                                           Min.
                                                       -1.0
##
   1st Qu.:
              0.00
                           1st Qu.: 7.00
                                            1st Qu.: 185.0
                           Median : 18.00
   Median :
              0.00
                                           Median: 599.8
##
   Mean
         : 34.51
                                : 31.76
                                            Mean
                                                   : 1196.0
                           Mean
   3rd Qu.:
              0.00
                           3rd Qu.: 38.00
                                            3rd Qu.: 1466.5
##
##
   Max.
          :2549.38
                           Max.
                                  :705.00
                                            Max.
                                                   :63973.5
  NA's
           :14
                           NA's
                                  :14
                                            NA's
                                                   :14
##
    BounceRates
                        ExitRates
                                           PageValues
                                                             SpecialDay
##
  Min.
          :0.000000
                      Min.
                              :0.00000
                                       Min. : 0.000
                                                           Min.
                                                                  :0.00000
   1st Qu.:0.000000
##
                       1st Qu.:0.01429
                                         1st Qu.: 0.000
                                                           1st Qu.:0.00000
##
  Median :0.003119
                      Median :0.02512
                                         Median :
                                                  0.000
                                                           Median :0.00000
##
   Mean
          :0.022152
                       Mean
                              :0.04300
                                         Mean
                                               :
                                                  5.889
                                                           Mean
                                                                  :0.06143
   3rd Qu.:0.016684
                       3rd Qu.:0.05000
##
                                         3rd Qu.: 0.000
                                                           3rd Qu.:0.00000
##
   Max.
          :0.200000
                      Max.
                              :0.20000
                                         Max.
                                                :361.764
                                                           Max.
                                                                  :1.00000
   NA's
##
          :14
                      NA's
                              :14
##
      Month
                       OperatingSystems
                                           Browser
                                                             Region
##
   Length: 12330
                      Min.
                              :1.000
                                             : 1.000
                                                                :1.000
                                        Min.
                                                         Min.
   Class : character
                       1st Qu.:2.000
                                        1st Qu.: 2.000
                                                         1st Qu.:1.000
   Mode :character
                      Median :2.000
                                        Median : 2.000
                                                         Median :3.000
##
                              :2.124
                                        Mean : 2.357
##
                       Mean
                                                         Mean
                                                                :3.147
##
                       3rd Qu.:3.000
                                        3rd Qu.: 2.000
                                                         3rd Qu.:4.000
##
                       Max.
                              :8.000
                                        Max.
                                             :13.000
                                                         Max.
                                                                :9.000
##
##
    TrafficType
                    VisitorType
                                        Weekend
                                                        Revenue
##
                   Length: 12330
   Min. : 1.00
                                       Mode :logical
                                                       Mode :logical
   1st Qu.: 2.00
                    Class : character
                                       FALSE: 9462
                                                       FALSE: 10422
##
   Median: 2.00
                    Mode : character
                                       TRUE :2868
                                                       TRUE :1908
##
   Mean
          : 4.07
##
   3rd Qu.: 4.00
##
  Max.
          :20.00
##
```

#### #Checking for unique characters

sapply(customer , function(x) length(unique(x)))

```
##
            Administrative Administrative_Duration
                                                                Informational
##
                         28
                                                3337
##
    Informational Duration
                                      ProductRelated ProductRelated Duration
##
                       1260
                                                 312
                                                                          9553
##
               BounceRates
                                           ExitRates
                                                                   PageValues
##
                                                4778
                                                                          2704
                       1873
```

##	SpecialDay	Month	OperatingSystems
##	6	10	8
##	Browser	Region	${\tt TrafficType}$
##	13	9	20
##	VisitorType	Weekend	Revenue
##	3	2	2

#### **Data CLeaning**

```
# Check for missing values
colSums(is.na(customer))
```

##	Administrative	Administrative_Duration	Informational
##	14	14	14
##	${\tt Informational\_Duration}$	${\tt ProductRelated}$	${\tt ProductRelated\_Duration}$
##	14	14	14
##	BounceRates	ExitRates	PageValues
##	14	14	0
##	SpecialDay	Month	OperatingSystems
##	0	0	0
##	Browser	Region	${ t Traffic Type}$
##	0	0	0
##	${\tt VisitorType}$	Weekend	Revenue
##	0	0	0

SInce we have a minute number of null values (<15) of 12330 rows we will drop them.

```
# we drop and review the missing values
customer<-na.omit(customer)
colSums(is.na(customer))</pre>
```

```
##
             Administrative Administrative_Duration
                                                                 Informational
##
                                      ProductRelated ProductRelated_Duration
##
    Informational_Duration
##
##
                                            ExitRates
                                                                    PageValues
                BounceRates
##
##
                 SpecialDay
                                                {\tt Month}
                                                              OperatingSystems
##
##
                    Browser
                                               Region
                                                                   TrafficType
##
                VisitorType
##
                                              Weekend
                                                                        Revenue
##
```

```
# we check for duplicates
anyDuplicated(customer)
```

## [1] 159

# # We preview the duplicates customer[duplicated(customer),]

##		Administrative	Administrative_Duration	Informational
##	159	0	0	0
##	179	0	0	0
	419	0	0	0
	457	0	0	0
	484	0	0	0
	513	0	0	0
	555	0	0	0
	590	0	0	0
	660	0	0	0
	775	0	0	0
	873	0	0	0
	890	0	0	0
	923	0	0	0
	948	0	0	0
	975	0	0	0
	1035 1120	0	0	0
	1171	0	0	0
	1177	0	0	0
	1214	0	0	0
	1215	0	0	0
	1292	0	0	0
	1326	0	0	0
	1357	0	0	0
	1367	0	0	0
	1382	0	0	0
	1391	0	0	0
	1395	0	0	0
##	1437	0	0	0
##	1454	0	0	0
##	1516	0	0	0
##	1574	0	0	0
	1609	0	0	0
	1698	0	0	0
	1776	0	0	0
##	1805	0	0	0
	1840	0	0	0
	1867	0	0	0
	1926	0	0	0
	1934	0	0	0
	1950	0	0	0
	2057	0	0	0
	2058 2236	0	0	0
	2622	0	0	0
	2740	0	0	0
	3232	0	0	0
	3273	0	0	0
	3282	0	0	0
		· ·	ŭ	v

##	3578	0	0	0
##	3651	0	0	0
##	3664	0	0	0
##	3722	0	0	0
##	3892	0	0	0
##	4164	0	0	0
##	4183	0	0	0
	4232	0	0	0
	4344	0	0	0
	4375	0	0	0
	4404	0	0	0
	4427	0	0	0
	4464	0	0	0
	4490	0	0	0
	4553	0	0	0
	4818	0	0	0
	4884	0	0	0
	4914	0	0	0
	5039	0	0	0
	5044	0	0	0
	5057	0	0	0
	5119	0	0	0
	5199	0	0	0
	5200			
		0	0	0
##	5255	0	0	0
##	5277	0	0	0
	5287	0	0	0
	5356	0	0	0
	5408	0	0	0
##	6930	0	0	0
	7152	0	0	0
	7636	0	0	0
	8545	0	0	0
	9307	0	0	0
	9495	0	0	0
	9552	0	0	0
##	9569	0	0	0
	9582	0	0	0
	9719	0	0	0
	9770	0	0	0
	9879	0	0	0
	9908	0	0	0
	10147	0	0	0
##	10223	0	0	0
##		0	0	0
##	10573	0	0	0
##	10632	0	0	0
##	10752	0	0	0
##	10796	0	0	0
##	10842	0	0	0
##	10989	0	0	0
	11044	0	0	0
	11206	0	0	0
##	11405	0	0	0

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	11524 11582	0	(			
	11625	0	(			
	11659	0	(			
	11734	0	(			
	11748	0	(			
	11802	0	(			
	11814	0	(			
	11828	0	(	0		
	11935	0	(	0		
##	11939	0	(	0		
##	12160	0	(	0		
##	12181	0	(	0		
##	12186	0	(			
##		${\tt Informational\_Duration}$	${\tt ProductRelated}$	ProductRelated		BounceRates
	159	0	1		0	0.2
	179	0	1		0	0.2
	419	0	1		0	0.2
	457	0	1		0	0.2
	484	0	1		0	0.2
	513	0	1		0	0.2
	555	0	1		0	0.2
	590 660	0	1		0	0.2
	775	0	2		0	0.2
	873	0	1		0	0.2
	890	0	1		0	0.2
	923	0	1		0	0.2
	948	0	1		0	0.2
	975	0	1		0	0.2
	1035	0	1		0	0.2
	1120	0	1		0	0.2
	1171	0	1		0	0.2
##	1177	0	1		0	0.2
##	1214	0	1		0	0.2
##	1215	0	1		0	0.2
##	1292	0	2		0	0.2
	1326	0	1		0	0.2
	1357	0	2		0	0.2
	1367	0	1		0	0.2
	1382	0	1		0	0.2
	1391	0	1		0	0.2
	1395	0	1		0	0.2
	1437	0	1		0	0.2
	1454	0	1		0	0.2
	1516	0	1		0	0.2
	1574 1609	0	1		0	0.2
		0	1 1		0	0.2
	1698 1776	0	1		0	0.2
	1805	0	1		0	0.2
	1840	0	1		0	0.2
	1867	0	1		0	0.2
	1926	0	1		0	0.2
		ŭ	-		Ŭ	J.2

##	1934	0	1	0	0.2
##	1950	0	1	0	0.2
##	2057	0	1	0	0.2
##	2058	0	1	0	0.2
##	2236	0	1	0	0.2
##	2622	0	1	0	0.2
	2740	0	1	0	0.2
	3232	0	1	0	0.2
	3273	0	1	0	0.2
	3282	0	1	0	0.2
##	3578	0	1	0	0.2
	3651	0	1	0	0.2
	3664	0	1	0	0.2
	3722	0	1	0	0.2
	3892	0	1	0	0.2
	4164	0	1	0	0.2
	4183	0	1	0	0.2
	4232	0	1	0	0.2
	4344	0	1	0	0.2
	4375	0	1	0	0.2
	4404	0	1	0	0.2
	4427	0	1	0	0.2
	4464	0	1	0	0.2
	4490	0	1	0	0.2
	4553	0	2	0	0.2
	4818	0	1	0	0.2
	4884	0	1	0	0.2
	4914	0	1	0	0.2
	5039	0	1	0	0.2
	5044	0	1	0	0.2
	5057	0	1	0	0.2
	5119	0	1	0	0.2
	5199	0	1	0	0.2
	5200	0	2	0	0.2
	5255	0	1	0	0.2
	5277	0	1	0	0.2
	5287	0	1	0	0.2
	5356	0	1	0	0.2
	5408	0	1	0	0.2
	6930	0	1	0	0.2
	7152	0	1	0	0.2
	7636	0	1	0	0.2
	8545	0	1	0	0.2
	9307	0	1	0	0.2
	9495	0	1	0	0.2
	9552	0	1	0	0.2
	9569	0	1	0	0.2
	9582	0	1	0	0.2
	9719	0	1	0	0.2
	9770	0	1	0	0.2
	9879	0	1	0	0.2
	9908	0	1	0	0.2
	10147	0	1	0	0.2
	10223	0	2	0	0.2
ππ	10220	•	_	•	0.2

				•				
	10270			0	1		0	0.2
##	10573			0	1		0	0.2
##	10632			0	1		0	0.2
##	10752			0	1		0	0.2
##	10796			0	1		0	0.2
	10842			0	1		0	0.2
	10989			0	1		0	0.2
	11044			0	1		0	0.2
	11206							
				0	1		0	0.2
	11405			0	1		0	0.2
	11524			0	1		0	0.2
##	11582			0	1		0	0.2
##	11625			0	1		0	0.2
##	11659			0	1		0	0.2
##	11734			0	1		0	0.2
	11748			0	1		0	0.2
	11802			0	1		0	0.2
	11814			0				0.2
					1		0	
	11828			0	1		0	0.2
	11935			0	1		0	0.2
	11939			0	1		0	0.2
	12160			0	1		0	0.2
	12181			0	1		0	0.2
##	12186			0	1		0	0.2
##		${\tt ExitRates}$	PageValues	${\tt SpecialDay}$	Month	OperatingSystems	Browser	Region
##	159	0.2	0	0.0	Feb	1	1	1
##	179	0.2	0	0.0	Feb	3	2	3
шш	110							
##	419	0.2	0	0.0	Mar	1	1	1
			0	0.0	Mar Mar	1 2	1 2	
##	457	0.2	0	0.0	Mar	2	2	4
## ##	457 484	0.2 0.2	0	0.0	Mar Mar	2 3	2 2	4 3
## ## ##	457 484 513	0.2 0.2 0.2	0 0 0	0.0 0.0 0.0	Mar Mar Mar	2 3 2	2 2 2	4 3 1
## ## ## ##	457 484 513 555	0.2 0.2 0.2 0.2	0 0 0	0.0 0.0 0.0	Mar Mar Mar Mar	2 3 2 2	2 2 2 2	4 3 1 1
## ## ## ##	457 484 513 555 590	0.2 0.2 0.2 0.2 0.2	0 0 0 0	0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar	2 3 2 2 2	2 2 2 2 2	4 3 1 1
## ## ## ## ##	457 484 513 555 590 660	0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0	0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar	2 3 2 2 2 2	2 2 2 2 2 5	4 3 1 1 1
## ## ## ## ## ##	457 484 513 555 590 660 775	0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 2	2 2 2 2 2 5 2	4 3 1 1 1 4
## ## ## ## ## ##	457 484 513 555 590 660 775 873	0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 2 3	2 2 2 2 2 2 5 2 2	4 3 1 1 1 4 3
## ## ## ## ## ##	457 484 513 555 590 660 775 873 890	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 3 1	2 2 2 2 2 2 5 2 2 2	4 3 1 1 1 1 4 3 2
## ## ## ## ## ##	457 484 513 555 590 660 775 873	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 3 1 3	2 2 2 2 2 5 5 2 2 1 2	4 3 1 1 1 4 3
## ## ## ## ## ## ##	457 484 513 555 590 660 775 873 890	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 3 1	2 2 2 2 2 2 5 2 2 2	4 3 1 1 1 1 4 3 2
## ## ## ## ## ## ##	457 484 513 555 590 660 775 873 890 923	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 3 1 3	2 2 2 2 2 5 5 2 2 1 2	4 3 1 1 1 1 4 3 2
## ## ## ## ## ## ##	457 484 513 555 590 660 775 873 890 923 948	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 3 1 3 2	2 2 2 2 2 5 2 2 2 1 2 2	4 3 1 1 1 1 4 3 2 2
## ## ## ## ## ## ## ##	457 484 513 555 590 660 775 873 890 923 948 975 1035	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 3 1 3 2 2 2	2 2 2 2 2 5 2 2 1 2 2 2 2	4 3 1 1 1 1 4 3 2 2 1 1
## ## ## ## ## ## ## ##	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 2 2 2 2 2 2	2 2 2 2 2 5 2 2 1 2 2 2 2 2 2 2 2 2 2 2	4 3 1 1 1 4 3 2 2 1 1 1
## ## ## ## ## ## ## ## ## ## ## ## ##	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 2 3 3 3 2 3	2 2 2 2 2 5 5 2 2 2 1 2 2 2 2 2 2 2 2 2	4 3 1 1 1 4 3 2 2 1 1 1 1
## ## ## ## ## ## ## ## ## ## ## ## ##	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171 1177	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar Mar Mar Mar Mar Mar Mar Mar Mar Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 2 2 3 3 2 2 3 2 2 2 2	2 2 2 2 2 5 5 2 2 1 2 2 2 2 2 2 2 4	4 3 1 1 1 1 4 3 2 2 2 1 1 1 1 1
## ## ## ## ## ## ## ## ## ## ## ## ##	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171 1177 1214	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2	0 0 0 0 0 0 0 0 0 0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 2 2 3 3 2 3 2	2 2 2 2 2 5 5 2 2 2 2 2 2 2 2 2 2 2 4 2 2 2 2	4 3 1 1 1 1 4 3 2 2 1 1 1 1 1 1 1 3
######################################	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171 1177 1214 1215	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2		0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 2 2 3 2 3 1 3 2 2 3 1	2 2 2 2 2 5 5 2 2 2 2 2 2 2 2 2 2 2 1 2 2 1 2 1	4 3 1 1 1 1 4 3 2 2 1 1 1 1 1 1 1 1 3 1 1 1 1 1 1 1 1
######################################	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171 1177 1214 1215 1292	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2		0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 2 2 3 3 1 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	4 3 1 1 1 1 4 3 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
######################################	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171 1177 1214 1215 1292 1326	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2		0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 2 3 3 1 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 1 2 2 2 1 2 2 1 2 1 2 1 2 1 2 1 2 1 1 2 1 1 2 1 1 1 2 1 1 1 1 2 1	4 3 1 1 1 1 4 3 2 2 2 1 1 1 1 1 1 1 3 1 1 1 1 1 1 1 1
######################################	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171 1177 1214 1215 1292 1326 1357	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2		0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 3 3 1 2 2 2 2	2 2 2 2 2 2 2 2 2 2 2 2 2 2 4 2 1 1 2 1 1 1 1	4 3 1 1 1 1 4 3 2 2 2 1 1 1 1 1 1 1 3 1 1 1 1 1 1 1 1
######################################	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171 1177 1214 1215 1292 1326 1357 1367	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2		0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 3 3 1 1 2 2 2 2	2 2 2 2 2 5 5 2 2 2 2 2 2 2 2 2 2 1 2 2 2 1 1 2 1 1 2 1	4 3 1 1 1 1 4 3 2 2 2 1 1 1 1 1 1 3 1 1 3 1 1 1 1 3 1 1 1 1
#######################################	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171 1177 1214 1215 1292 1326 1357 1367 1382	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2		0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 3 3 1 1 2 1 1 1 1	2 2 2 2 2 2 2 2 2 2 2 2 2 2 1 2 2 2 1 2 1	4 3 1 1 1 1 4 3 2 2 2 1 1 1 1 1 1 3 1 1 3 1 1 1 1 1 1
#############################	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171 1177 1214 1215 1292 1326 1357 1367 1382 1391	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2		0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 2 3 3 1 1 2 1 1 1 1	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 1 1 2 2 2 1	4 3 1 1 1 1 4 3 2 2 1 1 1 1 1 1 1 3 1 1 3 1 1 1 1 1 1
#############################	457 484 513 555 590 660 775 873 890 923 948 975 1035 1120 1171 1177 1214 1215 1292 1326 1357 1367 1382	0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2 0.2		0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Mar	2 3 2 2 2 2 2 3 1 3 2 2 2 2 3 3 1 1 2 1 1 1 1	2 2 2 2 2 2 2 2 2 2 2 2 2 2 1 2 2 2 1 2 1	4 3 1 1 1 1 4 3 2 2 2 1 1 1 1 1 1 3 1 1 3 1 1 1 1 1 1

##	1454	0.2	0	0.0	Mar	2	2 1	1
	1516	0.2	0	0.0	Mar	1		1
##	1574	0.2	0	0.0	Mar	2	2 1	1
##	1609	0.2	0	0.0	Mar	2	2 7	7
##	1698	0.2	0	0.0	Mar	2	2 2	2
##	1776	0.2	0	0.0	Mar	3	2 1	1
##	1805	0.2	0	0.0	Mar	1	1 8	
	1840	0.2	0	0.0	Mar	2		1
	1867	0.2	0	0.0	Mar	1		1
	1926	0.2	0	0.0	Mar	3		1
##	1934	0.2	0	0.0	Mar	2	2 1	1
##	1950	0.2	0	0.0	Mar	2	2 1	1
##	2057	0.2	0	0.0	Mar	3	2 3	3
##	2058	0.2	0	0.0	Mar	2	4 1	1
##	2236	0.2	0	0.0	May	1	1 4	4
##	2622	0.2	0	0.0	May	1	1 1	1
##	2740	0.2	0	0.0	May	2	2 1	1
##	3232	0.2	0	0.0	May	2	4 1	1
##	3273	0.2	0	0.0	May	1	1 3	3
##	3282	0.2	0	0.0	May	1	1 1	1
##	3578	0.2	0	0.0	May	2	2 1	1
##	3651	0.2	0	0.0	May	2	2 4	4
##	3664	0.2	0	0.0	May	1	1 1	1
##	3722	0.2	0	0.0	May	1	1 4	4
##	3892	0.2	0	0.0	May	2	2 7	7
##	4164	0.2	0	0.0	May	1	1 4	4
##	4183	0.2	0	0.0	May	1	1 1	1
##	4232	0.2	0	0.0	May	2	2 2	2
##	4344	0.2	0	0.0	May	3	2 1	1
##	4375	0.2	0	0.0	May	2		1
	4404	0.2	0	0.0	May	2		1
	4427	0.2	0	0.0	May	2	2 1	1
	4464	0.2	0	0.0	May	1		1
	4490	0.2	0	0.0	May	3	2 9	
	4553	0.2	0	0.0	May	2		2
	4818	0.2	0	0.0	May	2		1
	4884	0.2	0	0.0	May	2	2 1	1
	4914	0.2	0	0.8	May	2		1
	5039	0.2	0	0.0	May	3		3
	5044	0.2	0	0.0	May	2		1
	5057	0.2	0	0.0	May	2		6
	5119	0.2	0	0.0	May	1		6
	5199	0.2	0	0.0	May	2		1
	5200	0.2	0	0.0	May	2		2
	5255	0.2	0	0.6	May	2	2 1	
	5277	0.2	0	0.0	May	3		3
	5287	0.2	0	0.0	May	1		3
	5356	0.2	0	0.0	May	1		3
	5408	0.2	0	0.0	May	2		1
	6930	0.2	0		June	2		1
	7152	0.2	0		June	2	2 1	
	7636	0.2	0		June	3		3
	8545	0.2	0	0.0	Nov	3	2 3	
##	9307	0.2	0	0.0	Dec	3	2 3	3

##	9495	0.2	0 0	0.0	Dec		2	2	1
##	9552	0.2		0.0	Nov		3	2	4
##	9569	0.2		0.0	Dec		2	2	8
##	9582	0.2	0 0	0.0	Nov		2	2	1
##	9719	0.2	0 0	0.0	Nov		3	2	7
##	9770	0.2	0 0	0.0	Dec		2	2	2
##	9879	0.2	0 0	0.0	Dec		2	2	6
##	9908	0.2	0 0	0.0	Dec		2	2	1
##	10147	0.2	0 0	0.0	Dec		8	13	9
##	10223	0.2	0 0	0.0	Nov		1	1	1
##	10270	0.2	0 0	0.0	Nov		1	1	3
##	10573	0.2	0 0	0.0	Nov		2	2	3
##	10632	0.2	0 0	0.0	Nov		2	2	1
##	10752	0.2	0 0	0.0	Dec		1	1	1
##	10796	0.2	0 0	0.0	Nov		1	1	4
##	10842	0.2	0 0	0.0	Nov		2	2	3
##	10989	0.2	0 0	0.0	Nov		2	4	3
##	11044	0.2	0 0	0.0	Dec		3	2	6
##	11206	0.2	0 0	0.0	Dec		8	13	9
##	11405	0.2	0 0	0.0	Nov		3	2	1
##	11524	0.2	0 0	0.0	Dec		2	2	1
##	11582	0.2	0 0	0.0	Dec		8	13	9
##	11625	0.2	0 0	0.0	Nov		3	2	1
##	11659	0.2	0 0	0.0	Dec		1	1	1
##	11734	0.2	0 0	0.0	Nov		2	2	1
##	11748	0.2	0 0	0.0	Nov		1	1	3
##	11802	0.2	0 0	0.0	Dec		1	1	4
##	11814	0.2	0 0	0.0	Dec		2	2	1
##	11828	0.2	0 0	0.0	Dec		2	2	1
##	11935	0.2	0 0	0.0	Dec		1	1	1
##	11939	0.2	0 0	0.0	Dec		1	1	4
	12160	0.2	0 0	0.0	Dec		1	1	1
##	12181	0.2	0 0	0.0	Dec		1	13	9
##	12186	0.2	0 0	0.0	Dec		8	13	9
##		${\tt TrafficType}$	VisitorType	. We	eekend	Revenue			
##	159	3	Returning_Visitor	•	FALSE	FALSE			
##	179	3	Returning_Visitor	•	FALSE	FALSE			
##	419	1	Returning_Visitor	•	TRUE	FALSE			
##	457	1	Returning_Visitor	•	FALSE	FALSE			
##	484	1	Returning_Visitor	•	FALSE	FALSE			
##	513	1	Returning_Visitor	•	FALSE	FALSE			
##	555	1	Returning_Visitor	•	FALSE	FALSE			
##	590	1	Returning_Visitor	•	FALSE	FALSE			
##	660	1	Returning_Visitor	•	FALSE	FALSE			
##	775	1	Returning_Visitor	•	FALSE	FALSE			
##	873	1	Returning_Visitor	•	FALSE	FALSE			
##	890	1	Returning_Visitor	•	FALSE	FALSE			
##	923	1	Returning_Visitor	•	FALSE	FALSE			
##	948	1	Returning_Visitor	•	FALSE	FALSE			
##	975	1	Returning_Visitor	•	FALSE	FALSE			
##	1035	1	Returning_Visitor	•	FALSE	FALSE			
##	1120	1	Returning_Visitor	•	FALSE	FALSE			
##	1171	1	Returning_Visitor	•	FALSE	FALSE			
##	1177	1	Returning_Visitor	•	FALSE	FALSE			

##	1214	1	Returning_Visitor	FALSE	FALSE
##	1215	3	Returning_Visitor	FALSE	FALSE
##	1292	1	Returning_Visitor	FALSE	FALSE
##	1326	3	Returning_Visitor	FALSE	FALSE
##	1357	1	Returning_Visitor	FALSE	FALSE
##	1367	1	Returning_Visitor	FALSE	FALSE
##	1382	1	Returning_Visitor	FALSE	FALSE
##	1391	1	Returning_Visitor	FALSE	FALSE
##	1395	1	Returning_Visitor	FALSE	FALSE
##	1437	1	Returning_Visitor	FALSE	FALSE
##	1454	1	Returning_Visitor	FALSE	FALSE
##	1516	3	Returning_Visitor	TRUE	FALSE
##	1574	1	Returning_Visitor	FALSE	FALSE
##	1609	1	Returning_Visitor	FALSE	FALSE
##	1698		Returning_Visitor	FALSE	FALSE
##	1776		Returning_Visitor	FALSE	FALSE
##	1805		Returning_Visitor	FALSE	FALSE
##	1840		Returning_Visitor	FALSE	FALSE
##	1867		Returning_Visitor	TRUE	FALSE
##	1926		Returning_Visitor	FALSE	FALSE
##	1934		Returning_Visitor	FALSE	FALSE
##	1950		Returning_Visitor	FALSE	FALSE
##	2057		Returning_Visitor	FALSE	FALSE
##	2058		Returning_Visitor	FALSE	FALSE
##	2236		Returning_Visitor	FALSE	FALSE
##	2622		Returning_Visitor	FALSE	FALSE
##	2740		Returning_Visitor	FALSE	FALSE
##	3232		Returning_Visitor	FALSE	FALSE
##	3273		Returning_Visitor	FALSE	FALSE
	3282		Returning_Visitor	FALSE	FALSE
	3578		Returning_Visitor	FALSE	FALSE
##	3651		Returning_Visitor	FALSE	FALSE
	3664		Returning_Visitor	FALSE	FALSE
	3722		Returning_Visitor	FALSE	FALSE
	3892		Returning_Visitor	FALSE	FALSE
	4164		Returning_Visitor	FALSE	FALSE
	4183		Returning_Visitor	FALSE	FALSE
##	4232		Returning_Visitor	FALSE	FALSE
##	4344		Returning_Visitor	FALSE	FALSE
##	4375		Returning_Visitor	FALSE	FALSE
##	4404		Returning_Visitor	FALSE	FALSE
##	4427		Returning_Visitor	FALSE	FALSE
##	4464		Returning_Visitor	FALSE	FALSE
##	4490		Returning_Visitor	FALSE	FALSE
##	4553		Returning_Visitor	FALSE	FALSE
##	4818		Returning_Visitor	FALSE	FALSE
##	4884		Returning_Visitor	FALSE	FALSE
##	4914		Returning_Visitor	FALSE	FALSE
##	5039		Returning_Visitor	FALSE	FALSE
##	5044		Returning_Visitor	FALSE	FALSE
##	5057		Returning_Visitor	FALSE	FALSE
##	5119		Returning_Visitor	TRUE	FALSE
##	5199		Returning_Visitor	FALSE	FALSE
##	5200	3	Returning_Visitor	FALSE	FALSE

```
## 5255
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 5277
                   13 Returning_Visitor
                                                    FALSE
                                           FALSE
                   15 Returning Visitor
## 5287
                                           FALSE
                                                    FALSE
## 5356
                    3 Returning_Visitor
                                           FALSE
                                                    FALSE
## 5408
                    6 Returning_Visitor
                                           FALSE
                                                    FALSE
## 6930
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 7152
                    1 Returning Visitor
                                           FALSE
                                                    FALSE
## 7636
                   13 Returning_Visitor
                                           FALSE
                                                    FALSE
## 8545
                    3 Returning_Visitor
                                           FALSE
                                                    FALSE
## 9307
                    1 Returning_Visitor
                                            TRUE
                                                    FALSE
## 9495
                    3 Returning_Visitor
                                           FALSE
                                                    FALSE
## 9552
                    3 Returning_Visitor
                                           FALSE
                                                    FALSE
## 9569
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 9582
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 9719
                   13 Returning_Visitor
                                           FALSE
                                                    FALSE
## 9770
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 9879
                   13 Returning_Visitor
                                           FALSE
                                                    FALSE
## 9908
                   13 Returning Visitor
                                           FALSE
                                                    FALSE
## 10147
                                           FALSE
                                                    FALSE
                                   Other
## 10223
                    1 Returning Visitor
                                           FALSE
                                                    FALSE
## 10270
                    2 Returning_Visitor
                                           FALSE
                                                    FALSE
## 10573
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 10632
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 10752
                    1 Returning_Visitor
                                            TRUE
                                                    FALSE
## 10796
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 10842
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 10989
                    3 Returning_Visitor
                                           FALSE
                                                    FALSE
## 11044
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 11206
                   20
                                           FALSE
                                   Other
                                                    FALSE
## 11405
                   13 Returning_Visitor
                                           FALSE
                                                    FALSE
## 11524
                   13 Returning_Visitor
                                           FALSE
                                                    FALSE
## 11582
                   20
                                   Other
                                           FALSE
                                                    FALSE
## 11625
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 11659
                    1 Returning_Visitor
                                            TRUE
                                                    FALSE
## 11734
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 11748
                    3 Returning_Visitor
                                           FALSE
                                                    FALSE
## 11802
                    1 Returning Visitor
                                            TRUE
                                                    FALSE
## 11814
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 11828
                    1 Returning_Visitor
                                           FALSE
                                                    FALSE
## 11935
                            New_Visitor
                                           FALSE
                                                    FALSE
## 11939
                    1 Returning Visitor
                                            TRUE
                                                    FALSE
## 12160
                    3 Returning_Visitor
                                           FALSE
                                                    FALSE
## 12181
                   20 Returning_Visitor
                                           FALSE
                                                    FALSE
## 12186
                   20
                                   Other
                                           FALSE
                                                    FALSE
cust<-customer[!duplicated(customer),]</pre>
#check shape
dim(cust)
## [1] 12199
                 18
```

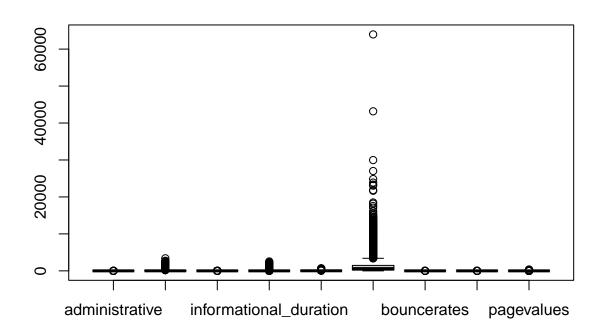
15

# Change column names to lowercase
names(cust)<-tolower(names(cust))</pre>

colnames(cust)

```
## [1] "administrative"
                                "administrative duration"
## [3] "informational"
                                "informational_duration"
                                "productrelated duration"
## [5] "productrelated"
## [7] "bouncerates"
                                "exitrates"
## [9] "pagevalues"
                                "specialday"
## [11] "month"
                                "operatingsystems"
## [13] "browser"
                                "region"
## [15] "traffictype"
                                "visitortype"
## [17] "weekend"
                                "revenue"
library(magrittr)
## Attaching package: 'magrittr'
## The following object is masked from 'package:purrr':
##
      set_names
## The following object is masked from 'package:tidyr':
##
##
      extract
cat_cols = c('month', 'operatingsystems', 'browser', 'region', 'traffictype', 'visitortype')
# Changing columns to factors
cust[,cat_cols] %<>% lapply(function(x) as.factor(as.character(x)))
str(cust)
## 'data.frame': 12199 obs. of 18 variables:
## $ administrative : int 0 0 0 0 0 0 1 0 0 ...
## $ administrative_duration: num 0 0 -1 0 0 0 -1 -1 0 0 ...
## $ informational
                           : int 0000000000...
## $ informational_duration : num 0 0 -1 0 0 0 -1 -1 0 0 ...
## $ productrelated : int 1 2 1 2 10 19 1 1 2 3 ...
## $ productrelated_duration: num 0 64 -1 2.67 627.5 ...
## $ bouncerates
                           : num 0.2 0 0.2 0.05 0.02 ...
                           : num 0.2 0.1 0.2 0.14 0.05 ...
## $ exitrates
## $ pagevalues
                           : num 0000000000...
## $ specialday
                           : num 0 0 0 0 0 0 0 0.4 0 0.8 0.4 ...
## $ month
                           : Factor w/ 10 levels "Aug", "Dec", "Feb", ...: 3 3 3 3 3 3 3 3 3 3 ...
                          : Factor w/ 8 levels "1","2","3","4",...: 1 2 4 3 3 2 2 1 2 2 ...
## $ operatingsystems
## $ browser
                           : Factor w/ 13 levels "1","10","11",..: 1 6 1 6 7 6 8 6 6 8 ...
                           : Factor w/ 9 levels "1","2","3","4",..: 1 1 9 2 1 1 3 1 2 1 ...
## $ region
                           : Factor w/ 20 levels "1","10","11",...: 1 12 14 15 15 14 14 16 14 12 ...
## $ traffictype
                           : Factor w/ 3 levels "New_Visitor",..: 3 3 3 3 3 3 3 3 3 ...
## $ visitortype
## $ weekend
                           : logi FALSE FALSE FALSE TRUE FALSE ...
## $ revenue
                            : logi FALSE FALSE FALSE FALSE FALSE ...
## - attr(*, "na.action")= 'omit' Named int [1:14] 1066 1133 1134 1135 1136 1137 1474 1475 1476 1477 .
## ..- attr(*, "names")= chr [1:14] "1066" "1133" "1134" "1135" ...
```

```
# we check for outliers
#First we select numeric columns
nums <- subset(cust, select = -c(specialday, month, operatingsystems, browser, region, traffictype, visi
head(nums)
##
     administrative administrative_duration informational informational_duration
## 1
                  0
## 2
                  0
                                                                                  0
## 3
                  0
                                                          0
                                                                                 -1
## 4
                  0
                                                                                  0
## 5
                  0
                                                                                  0
## 6
                  0
##
     productrelated productrelated_duration bouncerates exitrates pagevalues
## 1
                  1
                                    0.000000
                                             0.20000000 0.2000000
## 2
                  2
                                   64.000000 0.00000000 0.1000000
                                                                              0
## 3
                                   -1.000000 0.20000000 0.2000000
                                                                              0
                  1
                  2
                                    2.666667
                                              0.05000000 0.1400000
                                                                              0
## 4
                                              0.02000000 0.0500000
## 5
                 10
                                  627.500000
                                                                              0
                 19
                                                                              0
## 6
                                  154.216667
                                              0.01578947 0.0245614
boxplot(nums)
```



All of the numerical columns have outliers. It is also important to note that a few of this have negative values. But since we are dealing with customers and reatails have all sort of customers who have different values and capabilities we will leave these outliers as they are. This way we will be able to capture this groups when grouping the customers ## Exploratory Data Analysis ### NUmerical Analysis

#### library(psych) ## ## Attaching package: 'psych' ## The following object is masked from 'package:randomForest': ## ## outlier ## The following object is masked from 'package:kernlab': ## ## alpha ## The following object is masked from 'package:Hmisc': ## ## describe ## The following objects are masked from 'package:ggplot2': ## %+%, alpha ## describe(cust) ## Warning in FUN(newX[, i], ...): no non-missing arguments to min; returning Inf ## Warning in FUN(newX[, i], ...): no non-missing arguments to min; returning Inf ## Warning in FUN(newX[, i], ...): no non-missing arguments to max; returning -Inf ## Warning in FUN(newX[, i], ...): no non-missing arguments to max; returning -Inf ## sd median trimmed vars n mean mad min ## administrative 1 12199 2.34 3.33 1.00 1.66 1.48 9.00 42.87 13.34 -1 ## administrative\_duration 2 12199 81.68 177.53 3 12199 0.00 0.00 ## informational 0.51 1.28 0.18 -1 ## informational\_duration 4 12199 34.84 141.46 0.00 3.73 0.00 ## productrelated 5 12199 32.06 44.60 18.00 23.06 19.27 ## productrelated\_duration 6 12199 1207.51 1919.93 609.54 832.36 745.12 -1 ## bouncerates 7 12199 0.02 0.05 0.00 0.01 0.00 0.04 ## exitrates 8 12199 0.05 0.03 0.03 0.02 0 ## pagevalues 9 12199 5.95 18.66 0.00 1.33 0.00 0 0.06 ## specialday 10 12199 0.20 0.00 0.00 0.00 ## month\* 11 12199 6.17 2.37 7.00 6.36 1.48 1 ## operatingsystems\* 12 12199 2.12 0.91 2.00 2.06 0.00

5.33

3.15

9.98

2.72

 ${\tt NaN}$ 

 ${\tt NaN}$ 

13 12199

14 12199

15 12199

16 12199

17 12199

18 12199

max

## browser\*

## traffictype\*

## visitortype\*
## weekend

## region\*

## revenue

##

6.00

3.00

3.00

5.69 12.00 10.18

NA

NA

2.46

2.40

0.69

range skew kurtosis

NA

NA

5.38

2.79

2.89

 $\mathtt{NaN}$ 

 $\mathtt{NaN}$ 

se

0.00

2.97

2.97

0.00

NA Inf

NA Inf

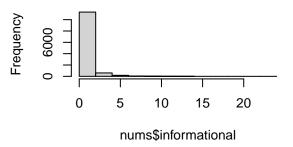
##	administrative	27.00	27.00	1.95	4.63	0.03
##	${\tt administrative\_duration}$	3398.75	3399.75	5.59	50.09	1.61
##	informational	24.00	24.00	4.01	26.64	0.01
##	informational_duration	2549.38	2550.38	7.54	75.45	1.28
##	productrelated	705.00	705.00	4.33	31.04	0.40
##	${\tt productrelated\_duration}$	63973.52	63974.52	7.25	136.57	17.38
##	bouncerates	0.20	0.20	3.15	9.25	0.00
##	exitrates	0.20	0.20	2.23	4.62	0.00
##	pagevalues	361.76	361.76	6.35	64.93	0.17
##	specialday	1.00	1.00	3.28	9.78	0.00
##	month*	10.00	9.00	-0.83	-0.37	0.02
##	operatingsystems*	8.00	7.00	2.03	10.27	0.01
##	browser*	13.00	12.00	-0.53	0.11	0.02
##	region*	9.00	8.00	0.98	-0.16	0.02
##	traffictype*	20.00	19.00	-0.58	-1.13	0.05
##	visitortype*	3.00	2.00	-2.05	2.23	0.01
##	weekend	-Inf	-Inf	NA	NA	NA
##	revenue	-Inf	-Inf	NA	NA	NA

```
#Plotting histograms to show distribution of variables
par(mfrow = c(2, 2))
hist(nums$administrative)
hist(nums$informational)
hist(nums$bouncerates)
hist(nums$exitrates)
```

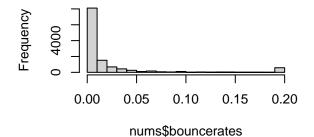
### Histogram of nums\$administrative

# 0 5 10 15 20 25 nums\$administrative

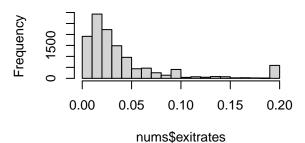
#### Histogram of nums\$informational



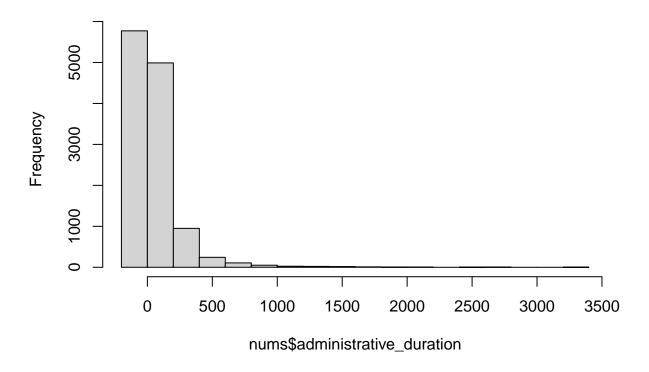
#### Histogram of nums\$bouncerates



#### Histogram of nums\$exitrates

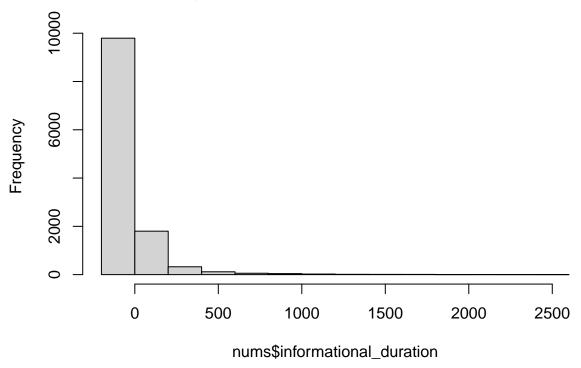


# **Histogram of nums\$administrative\_duration**



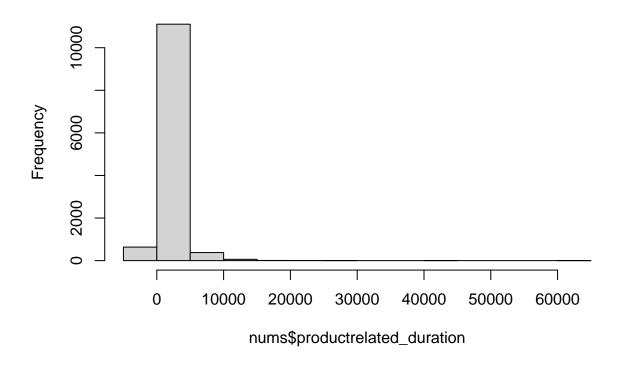
hist(nums\$informational\_duration)

# **Histogram of nums\$informational\_duration**



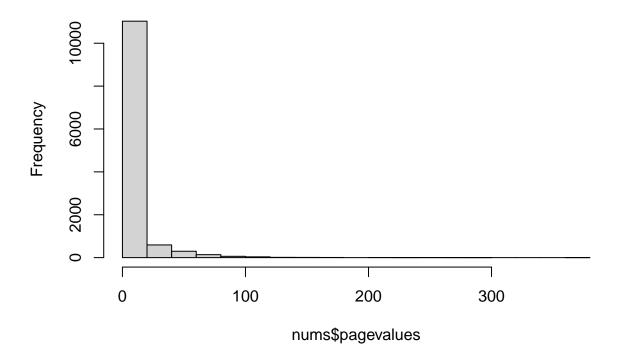
hist(nums\$productrelated\_duration)

# **Histogram of nums\$productrelated\_duration**



hist(nums\$pagevalues)

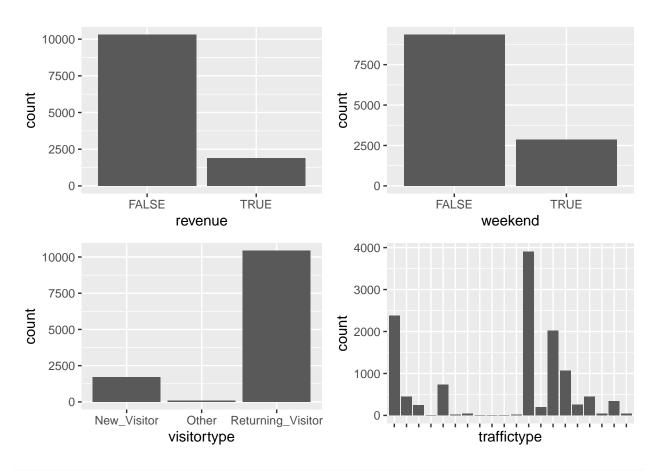
# Histogram of nums\$pagevalues

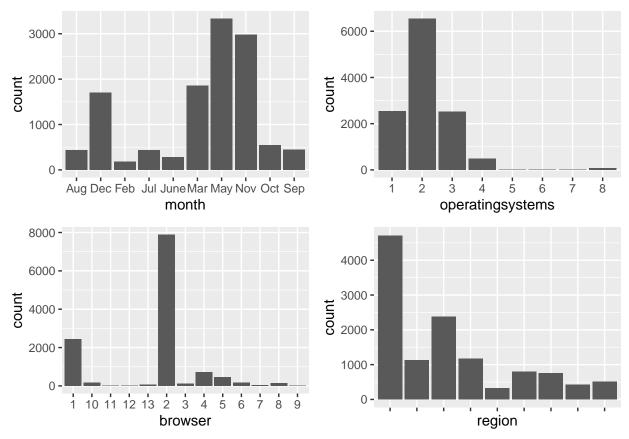


###Conclusions From the central tendency we see that: 1. All variables have a sample size of 12199 2. Product related duration have the largest figures and range, meaning peole visiting the website spend alot of time in the product related page 3. People also spend a considerable amount of time checking on the administration 4. People spend the least of time checking out the information related page

From the above distributions we can conclude that 1. Our numerical values are skewed to the left 2. They don't follow a normal distribution 3. Variables dealing with duration have larger values because they represent duration of user on page 4. Exit rates vary alot

#### Categorical analysis

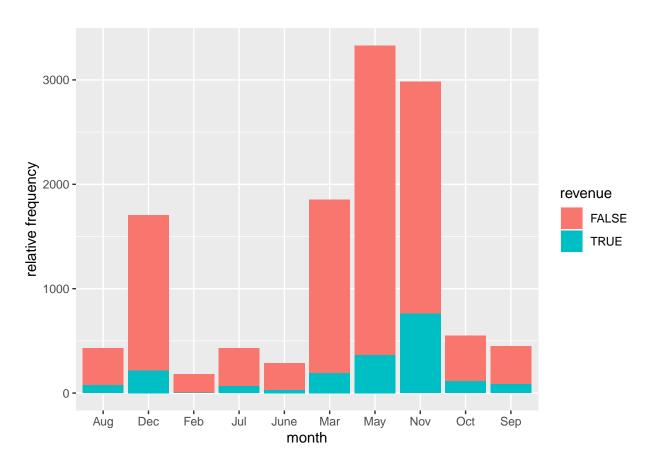


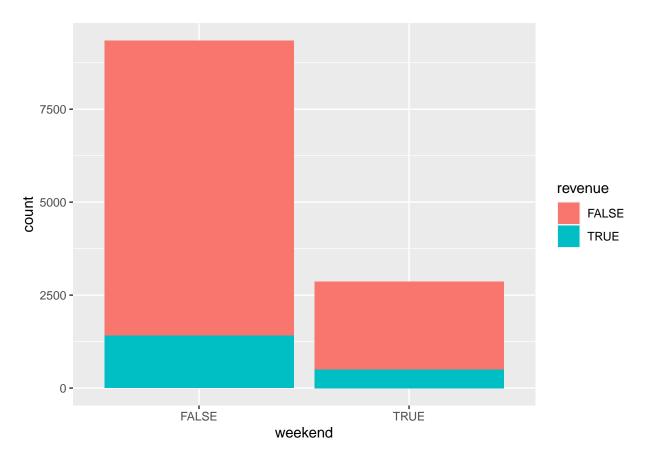


###Conclusions 1. Most of the traffic in the website doesn't generate any revenue 2. There is more traffic on weekdays than weekends, but the traffic on weekends is relatively high considering that weekends consist of only 2 days per week. 3. Most of the people visiting the website are returning visitors, only a small percentage are new 4. There is alot of traffic in the website in May, November, March and Dec. Almost 5000 of the traffic in the website for the year was from region 1, around 2,300 from region 3 and the other regions ranging from 1000 to 300 individuals.

#### **Bivariate Analysis**

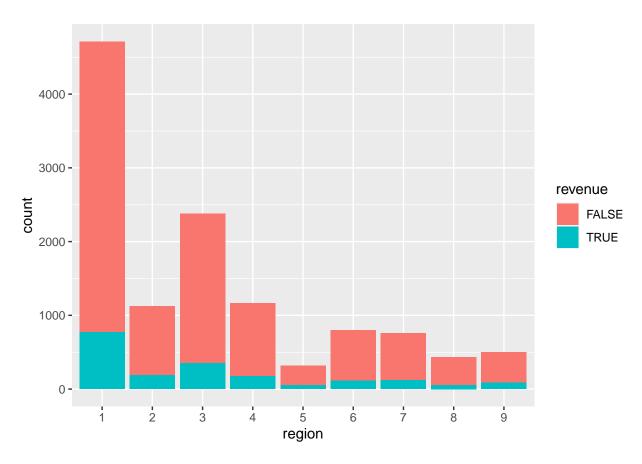
```
#Revenue generation per month
cust %>%
  ggplot() +
  aes(x = month, revenue = ..count../nrow(cust), fill = revenue) +
  geom_bar() +
  ylab("relative frequency")
```

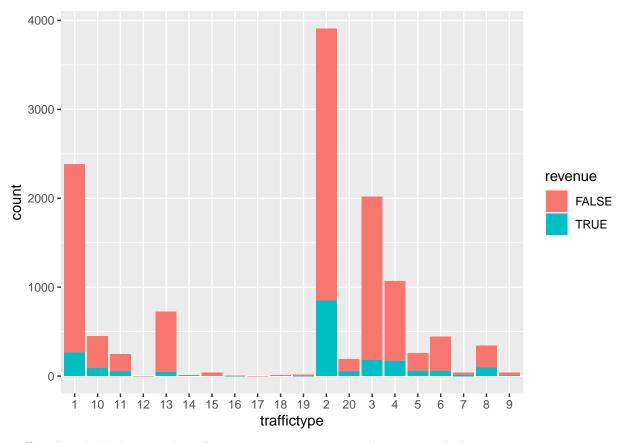




More revenue was generated during the weekdays than the weekends. This is to be expected since there are way more records of weekdays than of weekends.

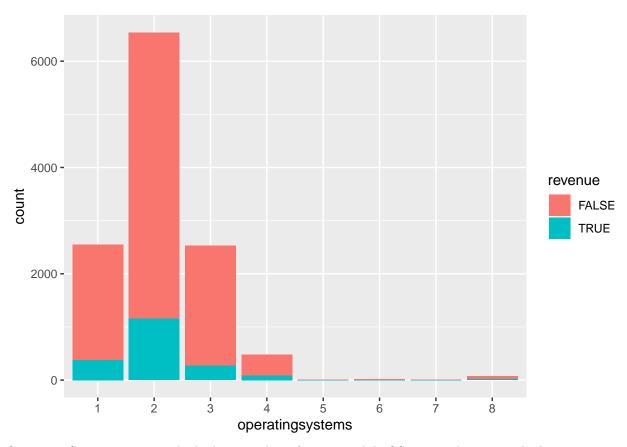
```
#Checking how regions generated revenue as compared to weekdays
ggplot(cust,
    aes(x = region,
        fill = revenue)) +
geom_bar()
```





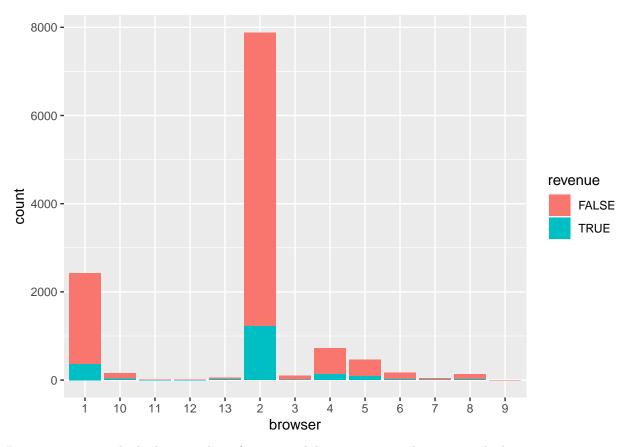
Traffic 2 has the highest number of revenues, 12, 14, 16, 17, and 18 return the lowest.

```
#Checking how different OS type generated revenue
ggplot(cust,
    aes(x = operatingsystems,
    fill = revenue)) +
geom_bar()
```



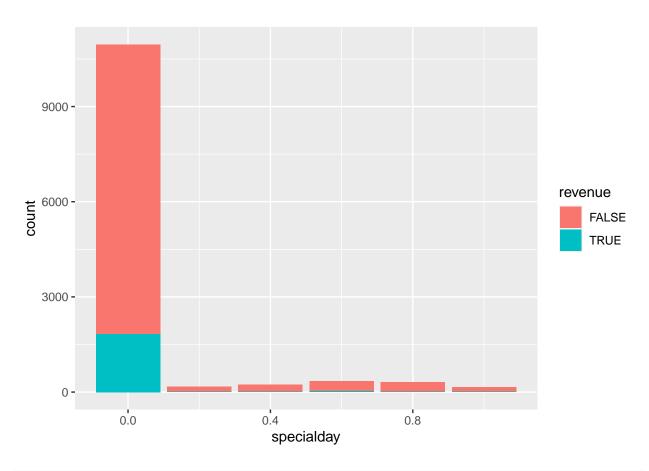
Operating System 2 returns the highest number of revenue while OS 5, 6, and 7 return the lowest.

```
#Checking how different browser type generated revenue
ggplot(cust,
    aes(x = browser,
        fill = revenue)) +
geom_bar()
```



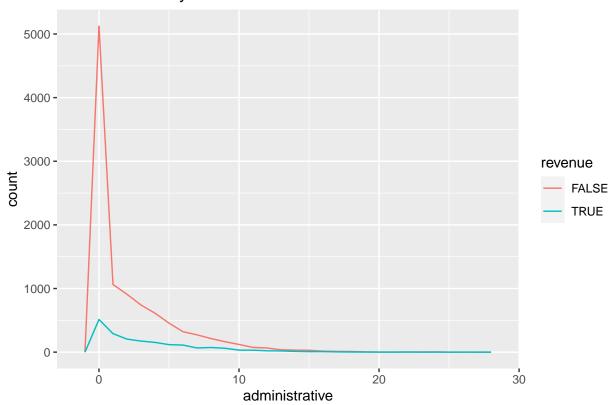
Browser 2 returns the highest number of revenue while 3, 7, 9, 11, and 12 return the lowest.

```
#Checking how special day generated revenue as compared to weekdays
ggplot(cust,
    aes(x = specialday,
        fill = revenue)) +
geom_bar()
```



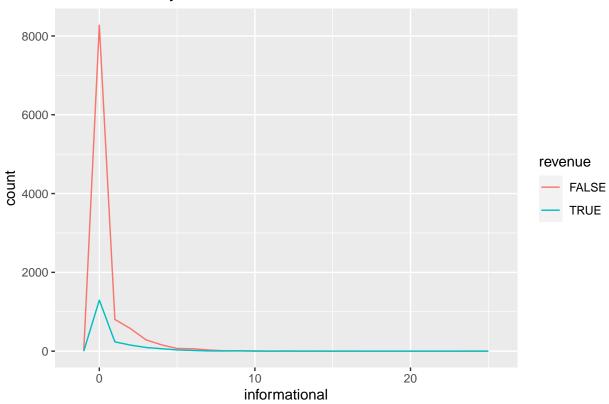
```
ggplot(cust, aes(x = administrative, fill = revenue, color =revenue)) +
geom_freqpoly(binwidth = 1) +
labs(title = "Administrative by Revenue")
```

# Administrative by Revenue



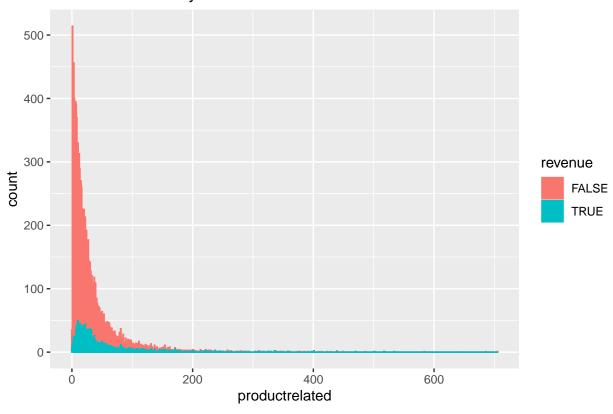
```
# Informational by Revenue
ggplot(cust, aes(x = informational, fill = revenue, color = revenue)) +
geom_freqpoly(binwidth = 1) +
labs(title = "Informational by Revenue")
```

# Informational by Revenue



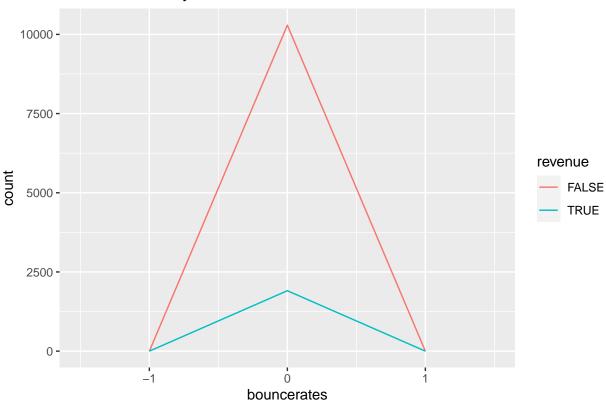
```
# product related by Revenue
ggplot(cust, aes(x = productrelated, fill = revenue, color = revenue)) +
geom_histogram(binwidth = 1) +
labs(title = "Product Related by Revenue")
```

# Product Related by Revenue



```
# bounce rates by Revenue
ggplot(cust, aes(x = bouncerates, fill = revenue, color = revenue)) +
geom_freqpoly(binwidth = 1) +
labs(title = "Bounce Rates by Revenue")
```

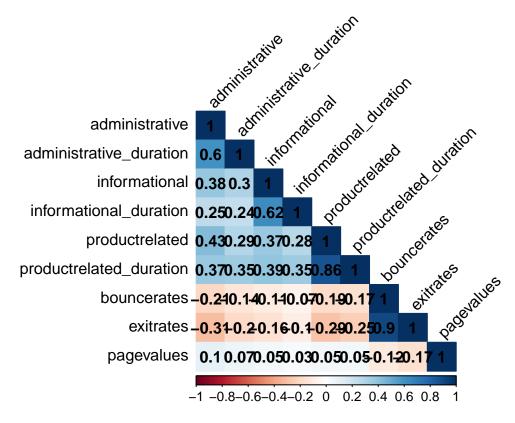
#### Bounce Rates by Revenue



#### Correlation

```
# using a heat map to visualize variable correlations
#Get the correlation matrix
res = cor(nums)
#Plotting a correlation plot
library(corrplot)
```

## corrplot 0.90 loaded



```
# we drop the highly correlated columns
to_drop <- c("administrative_duration", "informational_duration", "productrelated_duration", "exitrates
cust <- cust[, !names(cust) %in% to_drop]</pre>
head(cust)
##
     administrative informational productrelated bouncerates pagevalues specialday
## 1
                  0
                                                 1 0.20000000
                                 0
## 2
                  0
                                 0
                                                 2 0.00000000
                                                                         0
## 3
                  0
                                 0
                                                 1 0.20000000
                                                                                    0
                  0
                                 0
                                                2 0.05000000
                                                                         0
                                                                                    0
## 4
## 5
                  0
                                 0
                                                10 0.02000000
                                                                         0
## 6
                  0
                                 0
                                                19 0.01578947
     month operatingsystems browser region traffictype
                                                               visitortype weekend
##
## 1
       Feb
                           1
                                   1
                                          1
                                                       1 Returning_Visitor
                                                                              FALSE
## 2
       Feb
                           2
                                   2
                                          1
                                                       2 Returning_Visitor
                                                                              FALSE
## 3
       Feb
                           4
                                   1
                                          9
                                                       3 Returning_Visitor
                                                                              FALSE
                           3
                                   2
## 4
       Feb
                                          2
                                                       4 Returning_Visitor
                                                                              FALSE
## 5
       Feb
                           3
                                   3
                                          1
                                                       4 Returning_Visitor
                                                                              TRUE
                           2
                                   2
                                                       3 Returning_Visitor
## 6
       Feb
                                          1
                                                                              FALSE
     revenue
##
## 1
       FALSE
## 2
       FALSE
## 3
       FALSE
      FALSE
## 4
```

```
## 5 FALSE
## 6 FALSE
```

#### Feature ENgineering

```
#converting the variable weekend to a dummy
#with weekend being a '1' and a weekday being a '0'
cust <- cust %>%
  mutate(Weekend_binary = ifelse(weekend == "FALSE",0,1))
head(cust)
     administrative informational productrelated bouncerates pagevalues specialday
##
## 1
                  0
                                 0
                                                 1 0.20000000
                                                                         0
                                                                                    0
## 2
                  0
                                                    0.00000000
                                 0
                                                                         0
                                                                                    0
## 3
                  0
                                 0
                                                 1 0.20000000
                                                                         0
                                                                                    0
## 4
                  0
                                 0
                                                2 0.05000000
                                                                         0
                                                                                    0
## 5
                  0
                                 0
                                                10 0.02000000
                                                                         0
                                                                                    0
## 6
                  0
                                 0
                                                19 0.01578947
                                                                         0
     month operating systems browser region traffictype
##
                                                               visitortype weekend
## 1
                                   1
                                                       1 Returning_Visitor
                           1
                                          1
## 2
       Feb
                                   2
                                                       2 Returning_Visitor
                                                                              FALSE
                                          1
## 3
       Feb
                                   1
                                          9
                                                       3 Returning_Visitor
                                                                              FALSE
## 4
                           3
                                   2
                                          2
                                                                              FALSE
       Feb
                                                       4 Returning_Visitor
## 5
       Feb
                           3
                                   3
                                                       4 Returning_Visitor
                                                                               TRUE
                                          1
                           2
                                                       3 Returning_Visitor
                                                                              FALSE
## 6
       Feb
                                          1
##
     revenue Weekend_binary
## 1
       FALSE
                           0
## 2
       FALSE
                           0
## 3
       FALSE
                           0
## 4
      FALSE
                           0
## 5
       FALSE
                           1
## 6
       FALSE
                           0
# shuffling our data set to randomize the records
shuffle_index <- sample(1:nrow(cust))</pre>
Cust <- cust[shuffle_index, ]</pre>
dim(cust)
## [1] 12199
                15
head(cust)
##
     administrative informational productrelated bouncerates pagevalues specialday
## 1
                  0
                                 0
                                                 1 0.20000000
                                                                         0
## 2
                  0
                                 0
                                                 2 0.00000000
                                                                         0
                                                                                    0
## 3
                  0
                                 0
                                                 1 0.20000000
                                                                         0
                                                                                    0
                  0
## 4
                                 0
                                                2 0.05000000
                                                                         0
                                                                                    0
## 5
                  0
                                 0
                                                10 0.02000000
                                                                         0
                                                                                    0
## 6
                  0
                                 0
                                                19 0.01578947
                                                                         0
    month operatingsystems browser region traffictype
                                                               visitortype weekend
```

```
## 1
       Feb
                           1
                                    1
                                           1
                                                        1 Returning_Visitor
                                                                               FALSE
## 2
       Feb
                           2
                                    2
                                           1
                                                        2 Returning_Visitor
                                                                               FALSE
## 3
                           4
                                           9
       Feb
                                    1
                                                        3 Returning Visitor
                                                                               FALSE
## 4
                           3
                                    2
                                           2
                                                        4 Returning_Visitor
                                                                               FALSE
       Feb
                           3
                                    3
## 5
       Feb
                                           1
                                                        4 Returning_Visitor
                                                                                TRUE
## 6
       Feb
                           2
                                    2
                                           1
                                                        3 Returning_Visitor
                                                                               FALSE
     revenue Weekend_binary
##
       FALSE
## 1
## 2
       FALSE
                           0
## 3
       FALSE
                           0
       FALSE
                           0
       FALSE
## 5
                           1
## 6
       FALSE
                           0
#Removing the target column and weekday column
mod <- subset(cust, select = -c(weekend))</pre>
#Separating features from target
df_cust <-subset(mod,select=-c(revenue))</pre>
df_class <- mod[, "revenue"]</pre>
head(df_cust)
##
     administrative informational productrelated bouncerates pagevalues specialday
## 1
                                                     0.20000000
                   0
                                 0
                                                  1
                                                                          0
## 2
                   0
                                  0
                                                     0.00000000
                                                                          0
                                                                                      0
## 3
                   0
                                 0
                                                     0.20000000
                                                                          0
                                                                                      0
                                                  1
## 4
                   0
                                 0
                                                                          0
                                                                                      0
                                                 2 0.05000000
                   0
                                  0
                                                                          0
## 5
                                                 10 0.02000000
                                                                                      0
## 6
                   0
                                  0
                                                                          0
                                                                                      0
                                                 19 0.01578947
##
     month operatingsystems browser region traffictype
                                                                visitortype
## 1
       Feb
                           1
                                    1
                                           1
                                                        1 Returning_Visitor
## 2
       Feb
                           2
                                    2
                                                        2 Returning_Visitor
                                           1
## 3
       Feb
                                    1
                                           9
                                                        3 Returning_Visitor
## 4
       Feb
                           3
                                    2
                                           2
                                                        4 Returning_Visitor
## 5
       Feb
                           3
                                    3
                                                        4 Returning Visitor
## 6
       Feb
                           2
                                    2
                                           1
                                                        3 Returning_Visitor
##
     Weekend_binary
## 1
## 2
                   0
## 3
                   0
## 4
                   0
## 5
                   1
## 6
colnames(df_cust)
    [1] "administrative"
                             "informational"
                                                 "productrelated"
                                                                     "bouncerates"
                             "specialday"
##
    [5]
        "pagevalues"
                                                 "month"
                                                                     "operatingsystems"
##
    [9] "browser"
                             "region"
                                                 "traffictype"
                                                                     "visitortype"
## [13] "Weekend_binary"
sapply(df_cust,class)
```

```
##
    administrative
                      informational
                                      productrelated
                                                          bouncerates
##
                          "integer"
                                                            "numeric"
         "integer"
                                           "integer"
        pagevalues
                                              month operatingsystems
##
                         specialday
                          "numeric"
                                            "factor"
##
          "numeric"
                                                             "factor"
##
           browser
                             region
                                         traffictype
                                                          visitortype
##
          "factor"
                           "factor"
                                            "factor"
                                                             "factor"
    Weekend binary
##
          "numeric"
##
# convert the factors into numerics
df_cust$month <- as.numeric(df_cust$month)</pre>
df_cust$operatingsystems <- as.numeric(df_cust$operatingsystems)</pre>
df_cust$browser <- as.numeric(df_cust$browser)</pre>
df_cust$region <- as.numeric(df_cust$region)</pre>
df_cust$traffictype <- as.numeric(df_cust$traffictype)</pre>
df_cust$visitortype <- as.numeric(df_cust$visitortype)</pre>
str(df cust)
                   12199 obs. of 13 variables:
## 'data.frame':
## $ administrative : int 0 0 0 0 0 0 1 0 0 ...
## $ informational : int 000000000...
## $ productrelated : int 1 2 1 2 10 19 1 1 2 3 ...
## $ bouncerates : num 0.2 0 0.2 0.05 0.02 ...
## $ pagevalues
                    : num 0000000000...
## $ specialday
                     : num 0 0 0 0 0 0 0.4 0 0.8 0.4 ...
## $ month
                     : num 3 3 3 3 3 3 3 3 3 3 ...
## $ operatingsystems: num 1 2 4 3 3 2 2 1 2 2 ...
## $ browser
                    : num 1616768668...
## $ region
                     : num 1 1 9 2 1 1 3 1 2 1 ...
## $ traffictype
                    : num 1 12 14 15 15 14 14 16 14 12 ...
## $ visitortype
                    : num 3 3 3 3 3 3 3 3 3 3 ...
## $ Weekend_binary : num 0 0 0 0 1 0 0 1 0 0 ...
# checking for missing values
anyNA(df_cust)
## [1] FALSE
We need to scale our data set before we can perform k-means clustering.
library(dplyr)
scale df <- scale(df cust)</pre>
head(scale_df)
##
    administrative informational productrelated bouncerates pagevalues
## 1
       -0.7025315 -0.3988128
                                     -0.6963635 3.954699721 -0.3190356
## 2
        -0.7025315
                    -0.3988128
                                     -0.6739424 -0.450343788 -0.3190356
```

-0.6963635 3.954699721 -0.3190356

-0.4945739 -0.009839437 -0.3190356

-0.2927843 -0.102577188 -0.3190356

## 3

## 4

## 5

## 6

-0.7025315

-0.3988128

-0.7025315 -0.3988128

-0.7025315 -0.3988128

-0.7025315 -0.3988128

```
browser region traffictype
    specialday
              month operatingsystems
-0.1371074 0.2712403 -0.8962939
## 2 -0.3103105 -1.333953
                                                         0.3560440
                           2.0679992 -1.7574910 2.4336556
## 3 -0.3103105 -1.333953
                                                         0.7077206
## 4 -0.3103105 -1.333953
                           0.9654459 0.2712403 -0.4800502
                                                         0.8835588
## 5 -0.3103105 -1.333953
                           0.9654459 0.6769866 -0.8962939 0.8835588
## 6 -0.3103105 -1.333953
                           -0.1371074 0.2712403 -0.8962939 0.7077206
    visitortype Weekend_binary
## 1
      0.409771
                 -0.5528638
## 2
      0.409771
                 -0.5528638
## 3
      0.409771
                 -0.5528638
## 4
      0.409771
                 -0.5528638
                 1.8086156
## 5
      0.409771
## 6
      0.409771
                 -0.5528638
```

## Implementing the Soliution

### Modelling

#### K- means Clustering

```
# Applying the K-means clustering algorithm with no. of centroids (k)=2
#
result <- kmeans(scale_df,2)
# Previewing the no. of records in each cluster
result$size
## [1] 1063 11136
# Getting the value of cluster center datapoint value(3 centers for k=3)
# ---
#
result$centers
   administrative informational productrelated bouncerates pagevalues
##
## 1
      -0.3418678 -0.17613071
                              0.0326334
                   0.01681276
                                 0.01036316 -0.02939866 0.02011925
    specialday
                   month operatingsystems
                                                       region traffictype
                                            browser
## 1 3.0680494 0.24894308
                            ## 2 -0.2928643 -0.02376315
                            -0.003644605 -0.007017952 0.00496938 -0.01644383
   visitortype Weekend_binary
## 1 0.28227218
               -0.19742002
## 2 -0.02694462
                  0.01884496
# Getting the cluster vector that shows the cluster where each record falls
#
result$cluster
```

##	1	2	3	4	5	6	7	8	9	10	11	12	13
##	2	2	2	2	2	2	1	2	1	1	2	1	2
##	14	15	16	17	18	19	20	21	22	23	24	25	26
##	2	2	2	2	2	2	2	1	2	2	1	2	2
##	27	28	29	30	31	32	33	34	35	36	37	38	39
##	2	2	2	1	2	2	2	2	2	2	2	1	1
##	40	41	42	43	44	45	46	47	48	49	50	51	52
##	2	2	1	2	1	2	2	2	2	2	1	2	2
##	53	54	55	56	57	58	59	60	61	62	63	64	65
##	1	2	1	2	1	2	1	1	1	2	2	2	2
##	66	67	68	69	70	71	72	73	74	75	76	77	78
##	1	2	1	2	2	2	2	1	2	2	2	2	1
##	79	80	81	82	83	84	85	86	87	88	89	90	91
##	1	1	2	1	2	2	1	2	2	2	1	2	1
##	92	93	94	95	96	97	98	99	100	101	102	103	104
##	2	2	2	1	2	2	1	1	2	1	1	1	1
##	105	106	107	108	109	110	111	112	113 1	114	115	116	117
## ##	2 118	2 119	1 120	2 121	1 122	2 123	1 124	1 125	126	2 127	2 128	2 129	1 130
##	2	2	2	2	1	123	2	2	2	127	120	129	2
##	131	132	133	134	135	136	137	138	139	140	141	142	143
##	2	2	2	1	1	2	2	2	1	2	2	2	2
##	144	145	146	147	148	149	150	151	152	153	154	155	156
##	2	2	1	2	2	2	1	2	1	2	2	2	2
##	157	158	160	161	162	163	164	165	166	167	168	169	170
##	2	1	2	1	2	2	1	1	2	2	2	2	1
##	171	172	173	174	175	176	177	178	180	181	182	183	184
##	1	2	1	1	1	2	2	2	1	2	1	2	1
##	185	186	187	188	189	190	191	192	193	194	195	196	197
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	198	199	200	201	202	203	204	205	206	207	208	209	210
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	211	212	213	214	215	216	217	218	219	220	221	222	223
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	224	225	226	227	228	229	230	231	232	233	234	235	236
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	237	238	239	240	241	242	243	244	245	246	247	248	249
##	2	2	2	2	2	2	2	2	2	2	2	2	2
## ##	250 2	251 2	252 2	253 2	254 2	255 2	256 2	257 2	258 2	259 2	260 2	261 2	262 2
##	263	264	265	266	267	268	269	270	271	272	273	274	275
##	203	204	203	200	207	200	203	2	2	2	2/3	2	2/3
##	276	277	278	279	280	281	282	283	284	285	286	287	288
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	289	290	291	292	293	294	295	296	297	298	299	300	301
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	302	303	304	305	306	307	308	309	310	311	312	313	314
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	315	316	317	318	319	320	321	322	323	324	325	326	327
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	328	329	330	331	332	333	334	335	336	337	338	339	340
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	341	342	343	344	345	346	347	348	349	350	351	352	353
##	2	2	2	2	2	2	2	2	2	2	2	2	2

##	354	355	356	357	358	359	360	361	362	363	364	365	366
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	367	368	369	370	371	372	373	374	375	376	377	378	379
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	380	381	382	383	384	385	386	387	388	389	390	391	392
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	393	394	395	396	397	398	399	400	401	402	403	404	405
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	406	407	408	409	410	411	412	413	414	415	416	417	418
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	420	421	422	423	424	425	426	427	428	429	430	431	432
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	433	434	435	436	437	438	439	440	441	442	443	444	445
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	446	447	448	449	450	451	452	453	454	455	456	458	459
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	460	461	462	463	464	465	466	467	468	469	470	471	472
##	2 473	2 474	2 475	2 476	2 477	2 470	2 479	2 480	2 481	2 482	2 483	2 485	2 486
## ##	473	474	475	476 2	411	478 2	419	400	401	402	403	400	2
##	487	488	489	490	491	492	493	494	495	496	497	498	499
##	2	2	2	2	2	2	493 2	2	4 <i>9</i> 3	2	2	2	2
##	500	501	502	503	504	505	506	507	508	509	510	511	512
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	514	515	516	517	518	519	520	521	522	523	524	525	526
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	527	528	529	530	531	532	533	534	535	536	537	538	539
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	540	541	542	543	544	545	546	547	548	549	550	551	552
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	553	554	556	557	558	559	560	561	562	563	564	565	566
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	567	568	569	570	571	572	573	574	575	576	577	578	579
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	580	581	582	583	584	585	586	587	588	589	591	592	593
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	594	595	596	597	598	599	600	601	602	603	604	605	606
##	2	2	2	2	2	2	2			2	2	2	2
## ##	607 2	608 2	609	610	611	612 2	613	614 2	615	616 2	617	_	619
##	620	621	2 622	2 623	2 624	625	2 626	2 627	2 628	629	2 630	2 631	2 632
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	633	634	635	636	637	638	639	640	641	642	643	644	645
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	646	647	648	649	650	651	652	653	654	655	656	657	658
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	659	661	662	663	664	665	666	667	668	669	670	671	672
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	673	674	675	676	677	678	679	680	681	682	683	684	685
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	686	687	688	689	690	691	692	693	694	695	696	697	698
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	699	700	701	702	703	704	705	706	707	708	709	710	711
##	2	2	2	2	2	2	2	2	2	2	2	2	2

шш	710	710	711	715	716	717	710	710	700	701	700	702	704
## ##	712 2	713 2	714 2	715 2	716 2	717 2	718 2	719 2	720 2	721 2	722 2	723 2	724 2
##	725	726	727	728	729	730	731	732	733	734	735	736	737
##	125	120	2	120	129	2	731	132	2	734	735	2	2
##	738	739	740	741	742	743	744	745	746	747	748	749	750
##	2	2	2	2	2	143	2	143	2	2	2	2	2
##	751	752	753	754	755	756	757	758	759	760	761	762	763
##	751	2	2	2	2	2	2	2	2	2	2	702	703
##	764	765	766	767	768	769	770	771	772	773	774	776	777
##	2	703	2	2	2	2	2	2	2	2	2	2	2
##	778	779	780	781	782	783	784	785	786	787	788	789	790
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	791	792	793	794	795	796	797	798	799	800	801	802	803
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	804	805	806	807	808	809	810	811	812	813	814	815	816
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	817	818	819	820	821	822	823	824	825	826	827	828	829
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	830	831	832	833	834	835	836	837	838	839	840	841	842
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	843	844	845	846	847	848	849	850	851	852	853	854	855
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	856	857	858	859	860	861	862	863	864	865	866	867	868
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	869	870	871	872	874	875	876	877	878	879	880	881	882
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	883	884	885	886	887	888	889	891	892	893	894	895	896
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	897	898	899	900	901	902	903	904	905	906	907	908	909
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	910	911	912	913	914	915	916	917	918	919	920	921	922
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	924	925	926	927	928	929	930	931	932	933	934	935	936
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	937	938	939	940	941	942	943	944	945	946	947	949	950
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	951	952	953	954	955	956	957	958	959	960	961	962	963
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	964	965	966	967	968	969	970	971	972	973	974	976	977
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	978	979	980	981	982	983	984	985	986	987	988	989	990
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	991	992	993	994	995	996	997	998	999	1000	1001	1002	1003
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1004	1005	1006	1007	1008	1009	1010	1011	1012	1013	1014	1015	1016
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1017	1018	1019	1020	1021	1022	1023	1024	1025	1026	1027	1028	1029
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1030	1031	1032	1033	1034	1036	1037	1038	1039	1040	1041	1042	1043
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1044	1045	1046	1047	1048	1049	1050	1051	1052	1053	1054	1055	1056
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1057	1058	1059	1060	1061	1062	1063	1064	1065	1067	1068	1069	1070
##	2	2	2	2	2	2	2	2	2	2	2	2	2

##	1071	1072	1073	1074	1075	1076	1077	1078	1079	1080	1081	1082	1083
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1084	1085	1086	1087	1088	1089	1090	1091	1092	1093	1094	1095	1096
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1097	1098	1099	1100	1101	1102	1103	1104	1105	1106	1107	1108	1109
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1110	1111	1112	1113	1114	1115	1116	1117	1118	1119	1121	1122	1123
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1124	1125	1126	1127	1128	1129	1130	1131	1132	1138	1139	1140	1141
##	2 1142	2	2	2	1146	2	1140	1140	1150	2	1150	2	1154
## ##	1142	1143 2	1144 2	1145 2	1146 2	1147 2	1148 2	1149 2	1150 2	1151 2	1152 2	1153 2	1154 2
##	1155	1156	1157	1158	1159	1160	1161	1162	1163	1164	1165	1166	1167
##	1155	2	2	2	1109	2	2	2	1103	2	2	2	2
##	1168	1169	1170	1172	1173	1174	1175	1176	1178	1179	1180	1181	1182
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1183	1184	1185	1186	1187	1188	1189	1190	1191	1192	1193	1194	1195
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1196	1197	1198	1199	1200	1201	1202	1203	1204	1205	1206	1207	1208
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1209	1210	1211	1212	1213	1216	1217	1218	1219	1220	1221	1222	1223
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1224	1225	1226	1227	1228	1229	1230	1231	1232	1233	1234	1235	1236
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1237	1238	1239	1240	1241	1242	1243	1244	1245	1246	1247	1248	1249
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1250	1251	1252	1253	1254	1255	1256	1257	1258	1259	1260	1261	1262
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1263	1264	1265	1266	1267	1268	1269	1270	1271	1272	1273	1274	1275
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1276	1277	1278	1279	1280	1281	1282	1283	1284	1285	1286	1287	1288
##	1000	1000	2	1003	1004	1005	2 1296	1007	2 1298	1000	1200	2	2 1302
## ##	1289 2	1290 2	1291 2	1293 2	1294 2	1295 2	1290	1297 2	1290	1299 2	1300	1301 2	1302
##	1303	1304	1305	1306	1307	1308	1309	1310	1311	1312	1313	1314	1315
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1316	1317	1318	1319	1320	1321	1322	1323	1324	1325	1327	1328	1329
##	2	2			2								2
##					1334								1342
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	1343	1344	1345	1346	1347	1348	1349	1350	1351	1352	1353	1354	1355
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##	1412	2	1/15	1416	1417	1/10	1410		1401		1402		1405
##	1413 2	1414 2	1415	1416 2	1417 2		1419	1420	1421 2	1422	1423 2	1424 2	1425
## ##	2 1426	2 1427	2 1/128	2 1429	2 1430		2 1/32	1433	1434		1436		2 1439
##		1427			1430		1432		1434			1430	1439
$\pi \pi$	_	_	_	2	_		_			_		_	

##	1440	1441	1442	1443	1444	1445	1446	1447	1448	1449	1450	1451	1452
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##													
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##	1869 2	1870 2	1871 2	1872 2	1873 2	1874 2	1875 2	1876 2	1877 2	1878 2	1879 2	1880 2	1881 2
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##	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948
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##	1949	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962
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##	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975
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##	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
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##	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
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##	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
##	2 2028	2 2029	2 2030	2 2031	2 2032	2 2033	2 2034	2025	2 2036	2 2037	2 2041	2 2042	2 2043
## ##	2020	2029	2030	2031	2032	2033	2034	2035 2	2036	2037	2041	2042	2043
##	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056
##					2								
##					2063								2071
##	2		2		2		2				2		2
##	2072		2074		2076		2078		2080		2082	2083	2084
##	2	2	2	2	2		2		2		2	2	2
##	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097
##	2	2	2	2	2	2	2	2	1	2	2	1	2
##	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110
##	2	2	2	2	1		1	1	2		1	1	2
##	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123
##						_	0	2	2	2	- 1		1
	2	2	2	2	2		2	2	2		1	1	
##	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136
##	2124 2	2125 1	2126 2	2127 2	2128 1	2129 2	2130 1	2131 2	2132 2	2133 2	2134 2	2135 2	2136 2
## ##	2124 2 2137	2125 1 2138	2126 2 2139	2127 2 2140	2128 1 2141	2129 2 2142	2130 1 2143	2131 2 2144	2132 2 2145	2133 2 2146	2134 2 2147	2135 2 2148	2136 2 2149
## ## ##	2124 2 2137 2	2125 1 2138 2	2126 2 2139 2	2127 2 2140 1	2128 1 2141 1	2129 2 2142 1	2130 1 2143 2	2131 2 2144 2	2132 2 2145 2	2133 2 2146 2	2134 2 2147 2	2135 2 2148 1	2136 2 2149 1
## ##	2124 2 2137	2125 1 2138 2 2151	2126 2 2139 2 2152	2127 2 2140 1 2153	2128 1 2141	2129 2 2142 1 2155	2130 1 2143	2131 2 2144 2 2157	2132 2 2145 2 2158	2133 2 2146	2134 2 2147	2135 2 2148 1 2161	2136 2 2149

##	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175
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##	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188
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##	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201
##	2	2	2	1	2	2	1	1	1	1	2	2	2
##	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214
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##	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227
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##	2	2	1	2	2	2	2	2	2	1	2	2	1
##	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254
##	2	2	2	1	2	2	2	1	2	1	1	1	2
##	2255 2	2256 2	2257	2258 2	2259 2	2260 2	2261 2	2262 2	2263 2	2264 2	2265 2	2266 2	2267 2
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ππ				2414			2417			2420	2421		
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## ##	2 2424	1 2425 2 2438	2 2426 1 2439	1 2427 2 2440	1 2428 2 2441	2 2429 2 2442	2417 2 2430 2 2443	2 2431 2 2444	1 2432 1 2445	2420 2 2433 1 2446	2421 2 2434 2 2447	2 2435 2 2448	1 2436 1 2449
##	2 2424 2 2437	1 2425 2 2438 2	2 2426 1 2439 1	1 2427 2 2440 2	1 2428 2 2441 2	2 2429 2 2442 1	2417 2 2430 2 2443 1	2 2431 2 2444 2	1 2432 1 2445 2	2420 2 2433 1 2446 1	2421 2 2434 2 2447	2 2435 2 2448 1	1 2436 1
## ## ##	2 2424 2 2437 2	1 2425 2 2438 2 2451	2 2426 1 2439 1	1 2427 2 2440 2 2453	1 2428 2 2441 2 2454	2 2429 2 2442 1 2455	2417 2 2430 2 2443	2 2431 2 2444 2 2457	1 2432 1 2445 2 2458	2420 2 2433 1 2446	2421 2 2434 2 2447 2 2460	2 2435 2 2448 1 2461	1 2436 1 2449 2
## ## ## ##	2 2424 2 2437 2 2450	1 2425 2 2438 2 2451 2	2 2426 1 2439 1 2452 2	1 2427 2 2440 2 2453	1 2428 2 2441 2 2454	2 2429 2 2442 1 2455 2	2417 2 2430 2 2443 1 2456	2 2431 2 2444 2 2457 1	1 2432 1 2445 2 2458	2420 2 2433 1 2446 1 2459	2421 2 2434 2 2447 2 2460	2 2435 2 2448 1 2461	1 2436 1 2449 2 2462
## ## ## ##	2 2424 2 2437 2 2450 2	1 2425 2 2438 2 2451 2 2464	2 2426 1 2439 1 2452 2	1 2427 2 2440 2 2453 1 2466	1 2428 2 2441 2 2454 1 2467	2 2429 2 2442 1 2455 2 2468	2417 2 2430 2 2443 1 2456 2	2 2431 2 2444 2 2457 1 2470	1 2432 1 2445 2 2458 1 2471	2420 2 2433 1 2446 1 2459	2421 2 2434 2 2447 2 2460 2 2473	2 2435 2 2448 1 2461 2 2474	1 2436 1 2449 2 2462
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## ## ## ## ## ##	2 2424 2 2437 2 2450 2 2463 1	1 2425 2 2438 2 2451 2 2464 2	2 2426 1 2439 1 2452 2 2465 2 2478	1 2427 2 2440 2 2453 1 2466 2 2479	1 2428 2 2441 2 2454 1 2467 2	2 2429 2 2442 1 2455 2 2468	2417 2 2430 2 2443 1 2456 2 2469	2 2431 2 2444 2 2457 1 2470 1 2483	1 2432 1 2445 2 2458 1 2471	2420 2 2433 1 2446 1 2459 1 2472 1 2485 2	2421 2 2434 2 2447 2 2460 2 2473 2 2486	2 2435 2 2448 1 2461 2 2474 2 2487	1 2436 1 2449 2 2462 2 2475 1
## ## ## ## ## ##	2 2424 2 2437 2 2450 2 2463 1 2476	1 2425 2 2438 2 2451 2 2464 2 2477	2 2426 1 2439 1 2452 2 2465 2 2478	1 2427 2 2440 2 2453 1 2466 2 2479	1 2428 2 2441 2 2454 1 2467 2 2480	2 2429 2 2442 1 2455 2 2468 1 2481 2 2494	2417 2 2430 2 2443 1 2456 2 2469 2 2482 2 2495	2 2431 2 2444 2 2457 1 2470 1 2483 2 2496	1 2432 1 2445 2 2458 1 2471 1 2484	2420 2 2433 1 2446 1 2459 1 2472 1 2485 2	2421 2 2434 2 2447 2 2460 2 2473 2 2486	2 2435 2 2448 1 2461 2 2474 2 2487	1 2436 1 2449 2 2462 2 2475 1 2488
## ## ## ## ## ##	2 2424 2 2437 2 2450 2 2463 1 2476 1 2489 2	1 2425 2 2438 2 2451 2 2464 2 2477 2 2490 2	2 2426 1 2439 1 2452 2 2465 2 2478 1 2491 2	1 2427 2 2440 2 2453 1 2466 2 2479 2 2492 2	1 2428 2 2441 2 2454 1 2467 2 2480 1 2493 1	2 2429 2 2442 1 2455 2 2468 1 2481 2 2494 2	2417 2 2430 2 2443 1 2456 2 2469 2 2482 2 2495 1	2 2431 2 2444 2 2457 1 2470 1 2483 2 2496 2	1 2432 1 2445 2 2458 1 2471 1 2484 2 2497	2420 2 2433 1 2446 1 2459 1 2472 1 2485 2 2498 2	2421 2434 2 2447 2 2460 2 2473 2 2486 2 2499	2 2435 2 2448 1 2461 2 2474 2 2487 2 2500 1	1 2436 1 2449 2 2462 2 2475 1 2488 1 2501
## ## ## ## ## ## ##	2 2424 2 2437 2 2450 2 2463 1 2476 1 2489 2 2502	1 2425 2 2438 2 2451 2 2464 2 2477 2 2490	2 2426 1 2439 1 2452 2 2465 2 2478 1 2491 2 2504	1 2427 2 2440 2 2453 1 2466 2 2479 2 2492 2 2505	1 2428 2 2441 2 2454 1 2467 2 2480 1 2493 1 2506	2 2429 2 2442 1 2455 2 2468 1 2481 2 2494 2 2507	2417 2 2430 2 2443 1 2456 2 2469 2 2482 2 2495 1	2 2431 2 2444 2 2457 1 2470 1 2483 2 2496 2 2509	1 2432 1 2445 2 2458 1 2471 1 2484 2 2497 2	2420 2 2433 1 2446 1 2459 1 2472 1 2485 2 2498 2 2511	2421 2434 2 2447 2 2460 2 2473 2 2486 2 2499 2512	2 2435 2 2448 1 2461 2 2474 2 2487 2 2500 1 2513	1 2436 1 2449 2 2462 2 2475 1 2488 1 2501

##	2515	2516	2517	2518	2519	2520	2521	2522	2523	2524	2525	2526	2527
##	2313	2310	2317	2310	2313	2320	2321	2022	2020	2024	2020	2320	2527
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##	2009	2000	2001	2002	2003	2004	2005	2000	2007	2000	2009	2070	2071
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## ##	2791	2792	2793	2794	2795	2796	2 2797	2798	2799	2800	2801	2802	2803
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##		2	1				2	1			1	1	
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## ##	2960	2961	2962	2963	1 2964		2 2966	1 2967	1 2968	2969	2 2970	2971	1 2972
##	2960	2901	2962	2903	2904	2965 2	2900	2907	2900	2909	2970	2971	2912
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##	3103	3104	3105	3106	3107	3108	3109	3110	3111	3112	3113	3114	3115
##					2								1
##					3120								
##	2				1				2		2		1
##	3129		3131		3133				3137				3141
##	2		2		2		2			2			2
##	3142		3144		3146		3148		3150		3152		3154
##	1		2		2		1		2			1	2
##	3155		3157		3159		3161		3163		3165		3167
##	2 3168			2	1		2		2				1
##	31hx	3169	3170	3171	3172	3173	3174		3176		3178	3179	3180
##				0	0	0	0	~	~		0	0	^
шш	2	2	1		2		2		2				2
##	2 3181	2 3182	1 3183	3184	3185	3186	3187	3188	3189	3190	3191	3192	3193
##	2 3181 2	2 3182 1	1 3183 1	3184 2	3185 1	3186 2	3187 2	3188 2	3189 2	3190 2	3191 2	3192 1	3193 1
## ##	2 3181 2 3194	2 3182 1 3195	1 3183 1 3196	3184 2 3197	3185 1 3198	3186 2 3199	3187 2 3200	3188 2 3201	3189 2 3202	3190 2 3203	3191 2 3204	3192 1 3205	3193 1 3206
## ## ##	2 3181 2 3194 1	2 3182 1 3195 2	1 3183 1 3196 1	3184 2 3197 1	3185 1 3198 1	3186 2 3199 2	3187 2 3200 2	3188 2 3201 2	3189 2 3202 1	3190 2 3203 2	3191 2 3204 2	3192 1 3205 2	3193 1 3206 2
## ##	2 3181 2 3194 1 3207	2 3182 1 3195 2 3208	1 3183 1 3196 1 3209	3184 2 3197 1 3210	3185 1 3198	3186 2 3199 2 3212	3187 2 3200 2 3213	3188 2 3201 2 3214	3189 2 3202 1 3215	3190 2 3203 2 3216	3191 2 3204 2 3217	3192 1 3205 2	3193 1 3206 2 3219

шш	2000	2001	2000	2002	2004	2005	2006	2007	2000	2000	2020	2021	2022
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##	3247	3248		3250	3251	3252	3253	1 3254	3255	1 3256			3259
##		3248	3249				3253 2		3255 2	3256 2	3257 2	3258	
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##	1	1	2	2		2		2		1	1		1
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									3504				2
πп	1	1	2	2	2	2	1	1	2	2	1	2	2 3521
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##	1 3509 2	1 3510 1	2 3511 2	2 3512 1	2 3513 2	2 3514 1	1 3515 2	1 3516 2	2 3517 2	2 3518 1	1 3519 2	2 3520 2	3521 2
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## ## ## ##	1 3509 2 3522 2 3535	1 3510 1 3523 2 3536	2 3511 2 3524 2 3537	2 3512 1 3525 2 3538	2 3513 2 3526 2 3539	2 3514 1 3527 2 3540	1 3515 2 3528 2 3541	1 3516 2 3529 2 3542	2 3517 2 3530 2 3543	2 3518 1 3531 2 3544	1 3519 2 3532 2 3545	2 3520 2 3533 2 3546	3521 2 3534 2 3547
## ## ## ##	1 3509 2 3522 2 3535 2	1 3510 1 3523 2 3536 2	2 3511 2 3524 2 3537 2	2 3512 1 3525 2 3538 2	2 3513 2 3526 2 3539 1	2 3514 1 3527 2 3540 2	1 3515 2 3528 2 3541 1	1 3516 2 3529 2 3542 2	2 3517 2 3530 2 3543 2	2 3518 1 3531 2 3544 2	1 3519 2 3532 2 3545 2	2 3520 2 3533 2 3546 1	3521 2 3534 2 3547 2
## ## ## ## ##	1 3509 2 3522 2 3535 2 3548	1 3510 1 3523 2 3536 2 3549	2 3511 2 3524 2 3537 2 3550	2 3512 1 3525 2 3538 2 3551	2 3513 2 3526 2 3539 1 3552	2 3514 1 3527 2 3540 2 3553	1 3515 2 3528 2 3541 1 3554	1 3516 2 3529 2 3542 2 3555	2 3517 2 3530 2 3543 2 3556	2 3518 1 3531 2 3544 2 3557	1 3519 2 3532 2 3545 2 3558	2 3520 2 3533 2 3546 1 3559	3521 2 3534 2 3547 2 3560
## ## ## ## ## ##	1 3509 2 3522 2 3535 2 3548 2	1 3510 1 3523 2 3536 2 3549 2	2 3511 2 3524 2 3537 2 3550 1	2 3512 1 3525 2 3538 2 3551 1	2 3513 2 3526 2 3539 1 3552 2	2 3514 1 3527 2 3540 2 3553 2	1 3515 2 3528 2 3541 1 3554 2	1 3516 2 3529 2 3542 2 3555 1	2 3517 2 3530 2 3543 2 3556 2	2 3518 1 3531 2 3544 2 3557 1	1 3519 2 3532 2 3545 2 3558 2	2 3520 2 3533 2 3546 1 3559 2	3521 2 3534 2 3547 2 3560 2
## ## ## ## ##	1 3509 2 3522 2 3535 2 3548 2 3561	1 3510 1 3523 2 3536 2 3549	2 3511 2 3524 2 3537 2 3550 1 3563	2 3512 1 3525 2 3538 2 3551 1 3564	2 3513 2 3526 2 3539 1 3552 2 3565	2 3514 1 3527 2 3540 2 3553	1 3515 2 3528 2 3541 1 3554	1 3516 2 3529 2 3542 2 3555 1 3568	2 3517 2 3530 2 3543 2 3556	2 3518 1 3531 2 3544 2 3557 1	1 3519 2 3532 2 3545 2 3558	2 3520 2 3533 2 3546 1 3559	3521 2 3534 2 3547 2 3560

##	3574	3575	3576	3577	3579	3580	3581	3582	3583	3584	3585	3586	3587
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##					3829								3837
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##	3943	3944	3945	3946	3947	3948	3949	3950	3951	3952	3953	3954	3955
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	3956	3957	3958	3959	3960	3961	3962	3963	3964	3965	3966	3967	3968
##	2	2	2	1	2	2	2	2	1	2	2	1	2
##	3969	3970	3971	3972	3973	3974	3975	3976	3977	3978	3979	3980	3981
##	1	2	1	1	2	1	1	2	2	2	2	2	1
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##	3995	3996	3997	3998	3999	4000	4001	4002	4003	4004	4005	4006	4007
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##	4047	4048	4049	4050	4051	4052	4053	4054	4055	4056	4057	4058	4059
##	2 4060	1 4061	4060	2	2 4064	1 4065	1	2	2	2	2 4070	2 4071	2
##	4000	4001	4062 2	4063	4004	4005	4066 2	4067 1	4068 1	4069 2	4070	4071	4072 2
## ##	4073	4074	4075	4076	4077	4078	4079	4080	4081	4082	4083	4084	4085
##	4073	1	2	4070	4077	4078	2	4000	2	4002	4003	2	4000
##	4086	4087	4088	4089	4090	4091	4092	4093	4094	4095	4096	4097	4098
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##	4099	4100	4101	4102	4103	4104	4105	4106	4107	4108	4109	4110	4111
##	2	2	1	2	2	2	2	2	2	2	2	1	1
##	4112	4113	4114	4115	4116	4117	4118	4119	4120	4121	4122	4123	4124
##	1	2	1	2	2	1	1	1	1	2	2	1	2
##	4125	4126	4127	4128	4129	4130	4131	4132	4133	4134	4135	4136	4137
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##	4138	4139	4140	4141	4142	4143	4144	4145	4146	4147	4148	4149	4150
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##	4165	4166	4167	4168	4169	4170	4171	4172	4173	4174	4175	4176	4177
##					1								
##					4182								
##	2				2								1
##			4194		4196					4201			4204
##	1		2		2					2			1
##	4205		4207		4209					4214			4217
##			2		1					2			2
##			4220		4222								4230
##			1		4026		2			4241	1 4242		1 4244
## ##	4231 2		4234 1		4236 1		4230		4240		4242		4244
##	4245		4247		4249								4257
##					2		2		2		4233		2
##			4260		4262					4267			4270
##	2		1		2		1		1		1		2
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##					1								

##	4284	4285	4286	4287	4288	4289	4290	4291	4292	4293	4294	4295	4296
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## ##	1 4390	4391	1 4392	4393	4394	4395	4396	4397	4398	4399	4400	4401	4402
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##	4457	4458	4459	4460	4461	4462	4463	4465	4466	4467	4468	4469	4470
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	4524 2	4525	4526	4527	4528	4529	4530	4531	4532	4533	4534	4535 2	4536
	_				1								2 4549
	4557				4541 2								4549
		4551			4555				4559		4561		4563
	2		2		2		2		2			2	4303
	4564		4566		4568		4570		4572		4574		4576
	2		2		2		2		1			2	2
	4577				4581		4583		4585		4587		4589
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		4504			4594			4597	4598		4600		4602
##	4590	4591	4592	4593	4034								
			4592		2		2	2	1	2	1		2
##	2		2	2		2			1 4611		1 4613	2	2 4615
## ##	2	2 4604	2	2 4606	2	2 4608	2	4610		4612		2 4614	
## ## ##	2 4603	2 4604 2	2 4605	2 4606 1	2 4607	2 4608 2	2 4609 2	4610 2	4611	4612 2	4613	2 4614 2	4615
## ## ## ##	2 4603 2	2 4604 2 4617	2 4605 1	2 4606 1 4619	2 4607 1	2 4608 2 4621	2 4609 2	4610 2 4623	4611 2	4612 2 4625	4613 1	2 4614 2 4627	4615 2
## ## ## ## ##	2 4603 2 4616 1 4629	2 4604 2 4617 1 4630	2 4605 1 4618 2 4631	2 4606 1 4619 1 4632	2 4607 1 4620	2 4608 2 4621 2 4634	2 4609 2 4622 2 4635	4610 2 4623 2 4636	4611 2 4624 1 4637	4612 2 4625 1 4638	4613 1 4626 2	2 4614 2 4627 1	4615 2 4628

##	4642	4643	4644	4645	4646	4647	4648	4649	4650	4651	4652	4653	4654
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##	4694	4695	4696	4697	4698	4699	4700	4701	4702	4703	4704	4705	4706
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##	1	2 4701	4700	4702	2 4704	4705	1706	1	1700	4700	4730	2 4724	1 4732
##	4720	4721	4722	4723	4724 2	4725	4726 2	4727	4728 2	4729 2	4730 2	4731	4732
## ##	1 4733	1 4734	1 4735	1 4736	4737	1 4738	4739	1 4740	4741	4742	4743	1 4744	4745
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##	2	1	2	2	1	2	2	2	1	1	2	1	2
##	4825	4826	4827	4828	4829	4830	4831	4832	4833	4834	4835	4836	4837
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##	4864	4865	4866	4867	4868	4869	4870	4871	4872	4873	4874	4875	4876
## ##	1 4877	1 4878	2 4879	1 4880	2 4881	2 4882	1 4883	2 4885	1 4886	2 4887	2 4888	2 4889	1 4890
					2								4090
## ##					4895								
##					2								2
##	4904		4906		4908					4913			4917
##	2		2		2					2			1
##	4918		4920		4922		4924		4926		4928		4930
##	1		2		1		2		2		2	2	2
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##	4970				4974		4976		4978		4980	4981	4982
##						_			_		_		_
	1	2			1		1		2			1	2
## ##	4983	4984	4985	4986	1 4987 2	4988	4989	4990	4991	4992	4993	4994	4995

## 2 2 2 2 2 1 2 2 2 2 2 2 2 2 1 2 2 2 2	2 5021 2 5034 2 5049 2 5063 1 5076 2 5089 2 5102 1 5115 2
##         2         2         2         1         2         2         2         2         1         2           ##         5022         5023         5024         5025         5026         5027         5028         5029         5030         5031         5032         5033           ##         2         2         1         2         2         2         2         2         2         2         1         2           ##         5035         5036         5037         5038         5040         5041         5042         5043         5046         5046         5047         5048           ##         2         2         1         2         2         2         1         2	2 5034 2 5049 2 5063 1 5076 2 5089 2 5102 1 5115
##       5022       5023       5024       5025       5026       5027       5028       5029       5030       5031       5032       5033         ##       2       2       1       2       2       2       2       2       2       2       1       2         ##       5035       5036       5037       5038       5040       5041       5042       5043       5045       5046       5047       5048         ##       2       2       1       2       2       2       1       2	5034 2 5049 2 5063 1 5076 2 5089 2 5102 1 5115
##       2       2       1       2       2       2       2       2       2       2       1       2         ##       5035       5036       5037       5038       5040       5041       5042       5043       5045       5046       5047       5048         ##       2       2       1       2       2       2       1       2	2 5049 2 5063 1 5076 2 5089 2 5102 1 5115
##       5035       5036       5037       5038       5040       5041       5042       5043       5045       5046       5047       5048         ##       2       2       1       2       2       2       1       2       1       1       2       2       2       2       1       1       1       2       2       2       2       1       1       1       2       2       2       2       1       1       1       2       2       2       2       2       1       2       2       2       1 </th <th>5049 2 5063 1 5076 2 5089 2 5102 1 5115</th>	5049 2 5063 1 5076 2 5089 2 5102 1 5115
## 2 2 1 2 5053 5054 5055 5056 5058 5059 5060 5061 5062   ## 5050 5051 5052 5053 5054 5055 5056 5058 5059 5060 5061 5062   ## 2 1 2 2 1 2 2 1 2 2 2 1 5075 5076 5074 5075   ## 1 1 1 2 1 1 1 1 1 1 1 1 2 2 1 1   ## 5077 5078 5079 5080 5081 5082 5083 5084 5085 5086 5087 5088   ## 2 1 2 2 2 1 2 2 1 2 2 2 2 2 2 2 2 2 2	2 5063 1 5076 2 5089 2 5102 1 5115
##       5050       5051       5052       5053       5054       5055       5056       5058       5059       5060       5061       5062         ##       2       1       2       2       1       2       2       2       1       1       2       2         ##       5064       5065       5066       5067       5068       5069       5070       5071       5072       5073       5074       5075         ##       1       1       2       1       1       1       1       1       2       2       1         ##       5077       5078       5079       5080       5081       5082       5083       5084       5085       5086       5087       5088         ##       5077       5078       5079       5080       5081       5082       5083       5084       5085       5086       5087       5088         ##       5090       5091       5092       5093       5094       5095       5096       5097       5098       5099       5100       5101         ##       5103       5104       5105       5106       5107       5108       5109       5110 <th>5063 1 5076 2 5089 2 5102 1 5115</th>	5063 1 5076 2 5089 2 5102 1 5115
## 2 1 2 2 1 2 2 1 2 2 1 5075  ## 5064 5065 5066 5067 5068 5069 5070 5071 5072 5073 5074 5075  ## 1 1 2 2 1 1 1 1 1 1 1 1 1 2 2 2 1  ## 5077 5078 5079 5080 5081 5082 5083 5084 5085 5086 5087 5088  ## 2 1 2 2 1 2 2 1 2 2 1 2 2 2 2 2 2 2 2	1 5076 2 5089 2 5102 1 5115
## 5064 5065 5066 5067 5068 5069 5070 5071 5072 5073 5074 5075  ## 1 1 2 1 1 1 1 1 1 1 1 1 2 2 1  ## 5077 5078 5079 5080 5081 5082 5083 5084 5085 5086 5087 5088  ## 2 1 2 2 1 2 2 1 2 2 2 1 2 2 2 2 2 2 2	5076 2 5089 2 5102 1 5115
##       1       1       2       1       1       1       1       1       1       2       2       1         ##       5077       5078       5079       5080       5081       5082       5083       5084       5085       5086       5087       5088         ##       2       1       2       2       1       2	2 5089 2 5102 1 5115
## 5077 5078 5079 5080 5081 5082 5083 5084 5085 5086 5087 5088   ## 2 1 2 2 1 2 2 1 2 2 1 2 2 1 2 2 2 2 2	5089 2 5102 1 5115
##       2       1       2       1       2       2       1       2	2 5102 1 5115
## 5090 5091 5092 5093 5094 5095 5096 5097 5098 5099 5100 5101 ## 2 2 2 2 2 1 1 1 2 2 2 2 1 5113 5114 ## 5103 5104 5105 5106 5107 5108 5109 5110 5111 5112 5113 5114 ## 2 1 2 2 2 2 2 2 2 1 2 5123 5124 5125 5126 5127 5128 ## 5116 5117 5118 5120 5121 5122 5123 5124 5125 5126 5127 5128 ## 1 2 2 2 1 1 2 2 2 1 5135 5136 5137 5138 5139 5140 5141 ## 5130 5131 5132 5133 5134 5135 5136 5137 5138 5139 5140 5141 ## 1 2 2 2 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2	5102 1 5115
## 2 2 2 2 1 1 1 2 2 2 1 5134 5104 5105 5106 5107 5108 5109 5110 5111 5112 5113 5114 ## 5103 5116 5117 5118 5120 5121 5122 5123 5124 5125 5126 5127 5128 ## 5130 5131 5132 5133 5134 5135 5136 5137 5138 5139 5140 5141 ## 5130 5131 5132 5133 5134 5135 5136 5137 5138 5139 5140 5141 ## 1 2 2 2 1 1 1 2 2 2 2 2 1 2	1 5115
## 5103 5104 5105 5106 5107 5108 5109 5110 5111 5112 5113 5114 ## 2 1 2 2 2 2 2 2 2 1 2 2 2 2 2 2 2 2 2	5115
## 2 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	
## 5116 5117 5118 5120 5121 5122 5123 5124 5125 5126 5127 5128 ## 1 2 2 1 1 1 2 1 1 2 2 2 2 2 2 2 2 2 2	
## 1 2 2 1 1 2 1 1 2 2 2 2 2 ## 5130 5131 5132 5133 5134 5135 5136 5137 5138 5139 5140 5141 ## 1 2 2 1 1 2 2 2 2 2 1 2	5129
## 5130 5131 5132 5133 5134 5135 5136 5137 5138 5139 5140 5141 ## 1 2 2 1 1 2 2 2 2 2 2 1 2	1
<b>##</b> 1 2 2 1 1 2 2 2 2 1 2	5142
## E1/12 E1/14 E1/16 E1/17 E1/10 E1/10 E1/10 E1/10 E1/10 E1/10 E1/10	1
## 5143 5144 5145 5146 5147 5148 5149 5150 5151 5152 5153 5154	5155
## 2 2 2 2 2 1 1 2 2 2 2 2	1
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## 2 1 2 1 2 1 1 1 2 1 1 2	2
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## 2 2 2 2 1 2 2 2 2 2	2
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## 2 2 1 2 2 2 1 2 1 2 1 2	2
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## 2 2 2 1 2 2 2 2 2 2 2 2	2
## 5223 5224 5225 5226 5227 5228 5229 5230 5231 5232 5233 5234	5235
## 2 2 2 2 2 2 2 1 1 1 2 2	2
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	1
## 5249 5250 5251 5252 5253 5254 5256 5257 5258 5259 5260 5261 ## 2 2 2 2 1 2 2 2 2 2 1 2	5262 2
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## 2 2 1 2 2 2 1 2 2 2 2 2 2 2 2 2 2 2 2	2
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## 1 2 2 2 2 2 2 2 1 2 2 1	2
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## 2 2 1 1 2 1 2 2 1 1	2
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## 1 2 2 2 2 2 2 1 2 2 1	1
	5342
<b>##</b> 5330 5331 5332 5333 5334 5335 5336 5337 5338 5339 5340 5341	1
	_
<b>##</b> 5330 5331 5332 5333 5334 5335 5336 5337 5338 5339 5340 5341	5355

##	5357	5358	5359	5360	5361	5362	5363	5364	5365	5366	5367	5368	5369
##	1	1	1	1	1	2	1	1	2	2	2	2	2
##	5370	5371	5372	5373	5374	5375	5376	5377	5378	5379	5380	5381	5382
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##	5383	5384	5385	5386	5387	5388	5389	5390	5391	5392	5393	5394	5395
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##	5396	5397	5398	5399	5400	5401	5402	5403	5404	5405	5406	5407	5409
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##	2	1	1	1	2	1	1	1	2	2	2	1	1
##	5423	5424	5425	5426	5427	5428	5429	5430	5431	5432	5433	5434	5435
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##	5436	5437	5438	5439	5440	5441	5442	5443	5444	5445	5446	5447	5448
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## ##	5462 2	5463 2	5464 2	5465 2	5466 2	5467 2	5468 2	5469 2	5470 2	5471 2	5472 2	5473 2	5474 2
##	2 5475	2 5476	2 5477	2 5478	5479	5480	5481	5482	5483	5484	5485	5486	5487
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	5488	5489	5490	5491	5492	5493	5494	5495	5496	5497	5498	5499	5500
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##	5501	5502	5503	5504	5505	5506	5507	5508	5509	5510	5511	5512	5513
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##	5514	5515	5516	5517	5518	5519	5520	5521	5522	5523	5524	5525	5526
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##	5527	5528	5529	5530	5531	5532	5533	5534	5535	5536	5537	5538	5539
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##	5540	5541	5542	5543	5544	5545	5546	5547	5548	5549	5550	5551	5552
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	5553	5554	5555	5556	5557	5558	5559	5560	5561	5562	5563	5564	5565
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##	5566	5567	5568	5569	5570	5571	5572	5573	5574	5575	5576	5577	5578
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##	5579	5580	5581	5582	5583	5584	5585	5586	5587	5588	5589	5590	5591
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## ##	5605 2	2	5607 2	5608 2	5609 2	5610 2	5611 2	2	2	5614 2	5615 2	2	2
##	5618	5619	5620	5621	5622	5623	5624	5625	5626	5627	5628	5629	5630
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##	5644	5645	5646	5647	5648	5649	5650	5651	5652	5653	5654	5655	5656
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	5657	5658	5659	5660	5661	5662	5663	5664	5665	5666	5667	5668	5669
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	5670	5671	5672	5673	5674	5675	5676	5677	5678	5679	5680	5681	5682
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##	5683	5684	5685	5686	5687	5688	5689	5690	5691	5692	5693	5694	5695
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##	2	2	2	2	2	2	2	2	2	2	2	2	2
## ## ##	2 5696 2	2 5697 2	2 5698 2	2 5699 2	2 5700 2	2 5701 2	2 5702 2	2 5703 2	2 5704 2	2 5705 2	2 5706 2	2 5707 2	2 5708 2

##	5709	5710	5711	5712	5713	5714	5715	5716	5717	5718	5719	5720	5721
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##	5735	5736	5737	5738	5739	5740	5741	5742	5743	5744	5745	5746	5747
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##	5761	5762	5763	5764	5765	5766	5767	5768	5769	5770	5771	5772	5773
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##	5774	5775	5776	5777	5778	5779	5780	5781	5782	5783	5784	5785	5786
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##	5813	5814	5815	5816	5817	5818	5819	5820	5821	5822	5823	5824	5825
##	2	2	2	2 5829	2	2	2	2	2	2	2	2 5837	2 5838
##	5826 2	5827 2	5828 2	5629 2	5830 2	5831 2	5832 2	5833 2	5834 2	5835 2	5836 2	2	2
## ##	5839	5840	5841	5842	5843	5844	5845	5846	5847	5848	5849	5850	5851
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##	5852	5853	5854	5855	5856	5857	5858	5859	5860	5861	5862	5863	5864
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##	5865	5866	5867	5868	5869	5870	5871	5872	5873	5874	5875	5876	5877
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##	5904	5905	5906	5907	5908	5909	5910	5911	5912	5913	5914	5915	5916
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##	5917	5918	5919	5920	5921	5922	5923	5924	5925	5926	5927	5928	5929
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## ##	2 5943	2 5944	2 5945	2 5946	2 5947	2 5948	2 5949	2 5950	2 5951	5952	5953	2 5954	2 5955
##	2	2	2	2	2	2	2	2	2	2	2	2	2
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##	5969	5970	5971	5972	5973	5974	5975	5976	5977	5978	5979	5980	5981
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##	5982	5983	5984	5985	5986	5987	5988	5989	5990	5991	5992	5993	5994
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##	5995	5996	5997	5998	5999	6000	6001	6002	6003	6004	6005	6006	6007
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	6008	6009	6010	6011	6012	6013	6014	6015	6016	6017	6018	6019	6020
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##	6021	6022	6023	6024	6025	6026	6027	6028	6029	6030	6031	6032	6033
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##	6034	6035	6036	6037	6038	6039	6040	6041	6042	6043	6044	6045	6046
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##	h()47	6048	6049	6050	6051	6052	6053	6054	6055	6056	6057	6058	6059
##	2	2	2	2	2	2	2	2	2	2	2	2	2

##	6060	6061	6062	6063	6064	6065	6066	6067	6068	6069	6070	6071	6072
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##	6073	6074	6075	6076	6077	6078	6079	6080	6081	6082	6083	6084	6085
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	6086	6087	6088	6089	6090	6091	6092	6093	6094	6095	6096	6097	6098
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	6099	6100	6101	6102	6103	6104	6105	6106	6107	6108	6109	6110	6111
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	6112	6113	6114	6115	6116	6117	6118	6119	6120	6121	6122	6123	6124
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	6125	6126	6127	6128	6129	6130	6131	6132	6133	6134	6135	6136	6137
##	2 6138	2	2	2	2 6142	2 6143	2	2 6145	2	2	2	2 6149	2 6150
## ##	0138	6139 2	6140 2	6141 2	0142	0143	6144 2	0145	6146 2	6147 2	6148 2	0149	0150
##	6151	6152	6153	6154	6155	6156	6157	6158	6159	6160	6161	6162	6163
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##	6177	6178	6179	6180	6181	6182	6183	6184	6185	6186	6187	6188	6189
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##	6190	6191	6192	6193	6194	6195	6196	6197	6198	6199	6200	6201	6202
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##	6203	6204	6205	6206	6207	6208	6209	6210	6211	6212	6213	6214	6215
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##	6216	6217	6218	6219	6220	6221	6222	6223	6224	6225	6226	6227	6228
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##	6229	6230	6231	6232	6233	6234	6235	6236	6237	6238	6239	6240	6241
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##	6242 2	6243 2	6244 2	6245 2	6246 2	6247 2	6248 2	6249 2	6250 2	6251 2	6252 2	6253 2	6254 2
## ##	6255	6256	6257	6258	6259	6260	6261	6262	6263	6264	6265	6266	6267
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##	6268	6269	6270	6271	6272	6273	6274	6275	6276	6277	6278	6279	6280
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##	6281	6282	6283	6284	6285	6286	6287	6288	6289	6290	6291	6292	6293
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##	6294	6295	6296	6297	6298	6299	6300	6301	6302	6303	6304	6305	6306
##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	6307	6308		6310	6311				6315	6316	6317		6319
##	2	2	2	2	_	2			2	2	_	2	2
##	6320	6321	6322	6323	6324	6325	6326	6327	6328	6329	6330	6331	6332
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##	6333	6334	6335	6336	6337	6338	6339	6340	6341	6342	6343	6344	6345
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## ##	6346 2	6347 2	6348 2	6349 2	6350 2	6351 2	6352 2	6353 2	6354 2	6355 2	6356 2	6357 2	6358 2
##	6359	6360	6361	6362	6363	6364	6365	6366	6367	6368	6369	6370	6371
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##	6385	6386	6387	6388	6389	6390	6391	6392	6393	6394	6395	6396	6397
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##	6398	6399	6400	6401	6402	6403	6404	6405	6406	6407	6408	6409	6410
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##	6411	6412	6413	6414	6415	6416	6417	6418	6419	6420	6421	6422	6423
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##	6424	6425	6426	6427	6428	6429	6430	6431	6432	6433	6434	6435	6436
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##	6437	6438	6439	6440	6441	6442	6443	6444	6445	6446	6447	6448	6449
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##	2	2	2	2	2	2	2	2	2	2	2	2	2
##	6463	6464	6465	6466	6467	6468	6469	6470	6471	6472	6473	6474	6475
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##	6489	6490	6491	6492	6493	6494	6495	6496	6497	6498	6499	6500	6501
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##	6528	6529	6530	6531	6532	6533	6534	6535	6536	6537	6538	6539	6540
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##	6632	6633	6634	6635	6636	6637	6638	6639	6640	6641	6642	6643	6644
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##	6658	6659	6660	6661	6662	6663	6664	6665	6666	6667	6668	6669	6670
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	2	2	2	2	2	2	2	2	2	2	2	2	2
##		_	_			_	_	_	_	_		_	_

##	6762	6763	6764	6765	6766	6767	6768	6769	6770	6771	6772	6773	6774
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##							8071						
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##	2			8081					8086 2			8089 2	8090 2
##	8091		2 8093	2 8094	2 8095		8097	2 8098	8099		8101		8103
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## ## ## ##	2 8442 2 8455 2 8468	2 8443 2 8456 2 8469	2 8444 2 8457 2 8470	2 8445 2 8458 2 8471	2 8446 2 8459 2 8472	2 8447 2 8460 2 8473	2 8448 2 8461 2 8474	2 8449 2 8462 2 8475	8437 2 8450 2 8463 2 8476	8438 2 8451 2 8464 2 8477	2 8452 2 8465 2 8478	2 8453 2 8466 2 8479	2 8454 2 8467 2 8480
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## ## ## ## ## ##	2 8442 2 8455 2 8468 2 8481	2 8443 2 8456 2 8469 2 8482	2 8444 2 8457 2 8470 2 8483	2 8445 2 8458 2 8471 2 8484	2 8446 2 8459 2 8472 2 8485	2 8447 2 8460 2 8473 2 8486	2 8448 2 8461 2 8474 2 8487	2 8449 2 8462 2 8475 2 8488	8437 2 8450 2 8463 2 8476 2 8489	8438 2 8451 2 8464 2 8477 2 8490	2 8452 2 8465 2 8478 2 8491	2 8453 2 8466 2 8479 2 8492	2 8454 2 8467 2 8480 2 8493
## ## ## ## ## ##	2 8442 2 8455 2 8468 2 8481 2	2 8443 2 8456 2 8469 2 8482 2	2 8444 2 8457 2 8470 2 8483 2	2 8445 2 8458 2 8471 2 8484	2 8446 2 8459 2 8472 2 8485 2	2 8447 2 8460 2 8473 2 8486 2	2 8448 2 8461 2 8474 2 8487 2	2 8449 2 8462 2 8475 2 8488 2	8437 2 8450 2 8463 2 8476 2 8489 2	8438 2 8451 2 8464 2 8477 2 8490 2	2 8452 2 8465 2 8478 2 8491 2	2 8453 2 8466 2 8479 2 8492 2	2 8454 2 8467 2 8480 2 8493 2
## ## ## ## ## ##	2 8442 2 8455 2 8468 2 8481 2 8494	2 8443 2 8456 2 8469 2 8482 2 8495	2 8444 2 8457 2 8470 2 8483 2 8496	2 8445 2 8458 2 8471 2 8484 2 8497	2 8446 2 8459 2 8472 2 8485 2 8498	2 8447 2 8460 2 8473 2 8486 2 8499	2 8448 2 8461 2 8474 2 8487 2	2 8449 2 8462 2 8475 2 8488 2	8437 2 8450 2 8463 2 8476 2 8489 2 8502	8438 2 8451 2 8464 2 8477 2 8490 2 8503	2 8452 2 8465 2 8478 2 8491 2 8504	2 8453 2 8466 2 8479 2 8492 2 8505	2 8454 2 8467 2 8480 2 8493 2 8506
## ## ## ## ## ## ##	2 8442 2 8455 2 8468 2 8481 2 8494	2 8443 2 8456 2 8469 2 8482 2 8495 2	2 8444 2 8457 2 8470 2 8483 2 8496	2 8445 2 8458 2 8471 2 8484 2 8497 2	2 8446 2 8459 2 8472 2 8485 2 8498 2	2 8447 2 8460 2 8473 2 8486 2 8499	2 8448 2 8461 2 8474 2 8487 2 8500 2	2 8449 2 8462 2 8475 2 8488 2 8501 2	8437 2 8450 2 8463 2 8476 2 8489 2 8502 2	8438 2 8451 2 8464 2 8477 2 8490 2 8503 2	2 8452 2 8465 2 8478 2 8491 2 8504 2	2 8453 2 8466 2 8479 2 8492 2 8505 2	2 8454 2 8467 2 8480 2 8493 2 8506
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##	2 9158 2 9171	2 9159 2 9172 2	2 9160 2 9173	2 9161 2 9174 2	2 9162 2	2 9163 2 9176 2	2 9164 2 9177 2	2 9165 2 9178 2	2 9166 2	2 9167 2 9180 2	2 9168 2	2 9169 2 9182	2 9170 2
## ## ## ##	2 9158 2 9171 2 9184	2 9159 2 9172 2 9185	2 9160 2 9173 2 9186	2 9161 2 9174 2 9187	2 9162 2 9175 2 9188	2 9163 2 9176 2 9189	2 9164 2 9177 2 9190	2 9165 2 9178 2 9191	2 9166 2 9179 2 9192	2 9167 2 9180 2 9193	2 9168 2 9181 2 9194	2 9169 2 9182 2 9195	2 9170 2 9183 2 9196
## ## ## ##	2 9158 2 9171 2 9184 2	2 9159 2 9172 2 9185 2	2 9160 2 9173 2 9186 2	2 9161 2 9174 2 9187 2	2 9162 2 9175 2 9188 2	2 9163 2 9176 2 9189 2	2 9164 2 9177 2 9190 2	2 9165 2 9178 2 9191 2	2 9166 2 9179 2 9192 2	2 9167 2 9180 2 9193 2	2 9168 2 9181 2 9194 2	2 9169 2 9182 2 9195 2	2 9170 2 9183 2 9196 2
## ## ## ## ##	2 9158 2 9171 2 9184 2 9197	2 9159 2 9172 2 9185 2 9198	2 9160 2 9173 2 9186 2 9199	2 9161 2 9174 2 9187 2 9200	2 9162 2 9175 2 9188 2 9201	2 9163 2 9176 2 9189 2 9202	2 9164 2 9177 2 9190 2 9203	2 9165 2 9178 2 9191 2 9204	2 9166 2 9179 2 9192 2 9205	2 9167 2 9180 2 9193 2 9206	2 9168 2 9181 2 9194 2 9207	2 9169 2 9182 2 9195 2 9208	2 9170 2 9183 2 9196 2 9209
## ## ## ## ## ##	2 9158 2 9171 2 9184 2 9197 2	2 9159 2 9172 2 9185 2 9198 2	2 9160 2 9173 2 9186 2 9199 2	2 9161 2 9174 2 9187 2 9200 2	2 9162 2 9175 2 9188 2 9201 2	2 9163 2 9176 2 9189 2 9202 2	2 9164 2 9177 2 9190 2 9203 2	2 9165 2 9178 2 9191 2 9204 2	2 9166 2 9179 2 9192 2 9205 2	2 9167 2 9180 2 9193 2 9206 2	2 9168 2 9181 2 9194 2 9207 2	2 9169 2 9182 2 9195 2 9208 2	2 9170 2 9183 2 9196 2 9209 2
## ## ## ## ##	2 9158 2 9171 2 9184 2 9197 2 9210	2 9159 2 9172 2 9185 2 9198 2 9211	2 9160 2 9173 2 9186 2 9199 2 9212	2 9161 2 9174 2 9187 2 9200 2 9213	2 9162 2 9175 2 9188 2 9201 2	2 9163 2 9176 2 9189 2 9202 2 9215	2 9164 2 9177 2 9190 2 9203 2 9216	2 9165 2 9178 2 9191 2 9204 2 9217	2 9166 2 9179 2 9192 2 9205 2 9218	2 9167 2 9180 2 9193 2 9206 2 9219	2 9168 2 9181 2 9194 2 9207 2 9220	2 9169 2 9182 2 9195 2 9208 2 9221	2 9170 2 9183 2 9196 2 9209

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## 10930 10931 10932 10933 10934 10935 10936 10937 10938 10939 10940 10941 10942
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## 10943 10944 10945 10946 10947 10948 10949 10950 10951 10952 10953 10954 10955
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## 10956 10957 10958 10959 10960 10961 10962 10963 10964 10965 10966 10967 10968
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## 10969 10970 10971 10972 10973 10974 10975 10976 10977 10978 10979 10980 10981
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## 10982 10983 10984 10985 10986 10987 10988 10990 10991 10992 10993 10994 10995
##
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```

```
## 12063 12064 12065 12066 12067 12068 12069 12070 12071 12072 12073 12074 12075
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##
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## 12076 12077 12078 12079 12080 12081 12082 12083 12084 12085 12086 12087 12088
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## 12089 12090 12091 12092 12093 12094 12095 12096 12097 12098 12099 12100 12101
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## 12102 12103 12104 12105 12106 12107 12108 12109 12110 12111 12112 12113 12114
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## 12115 12116 12117 12118 12119 12120 12121 12122 12123 12124 12125 12126 12127
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  12128 12129 12130 12131 12132 12133 12134 12135 12136 12137 12138 12139 12140
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## 12141 12142 12143 12144 12145 12146 12147 12148 12149 12150 12151 12152 12153
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## 12154 12155 12156 12157 12158 12159 12161 12162 12163 12164 12165 12166 12167
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## 12168 12169 12170 12171 12172 12173 12174 12175 12176 12177 12178 12179 12180
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## 12182 12183 12184 12185 12187 12188 12189 12190 12191 12192 12193 12194 12195
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## 12196 12197 12198 12199 12200 12201 12202 12203 12204 12205 12206 12207 12208
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## 12209 12210 12211 12212 12213 12214 12215 12216 12217 12218 12219 12220 12221
##
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## 12222 12223 12224 12225 12226 12227 12228 12229 12230 12231 12232 12233 12234
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## 12235 12236 12237 12238 12239 12240 12241 12242 12243 12244 12245 12246 12247
             2
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## 12248 12249 12250 12251 12252 12253 12254 12255 12256 12257 12258 12259 12260
                    2
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## 12261 12262 12263 12264 12265 12266 12267 12268 12269 12270 12271 12272 12273
##
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  12274 12275 12276 12277 12278 12279 12280 12281 12282 12283 12284 12285 12286
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## 12287 12288 12289 12290 12291 12292 12293 12294 12295 12296 12297 12298 12299
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## 12300 12301 12302 12303 12304 12305 12306 12307 12308 12309 12310 12311 12312
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                                                                      2
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##
             2
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                                             2
## 12313 12314 12315 12316 12317 12318 12319 12320 12321 12322 12323 12324 12325
                                2
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             2
                    2
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                                             2
                                                   2
       2
## 12326 12327 12328 12329 12330
       2
             2
                   2
```

```
par(mfrow = c(1,2), mar = c(5,4,2,2))
```

#### Heirarchial Clustering

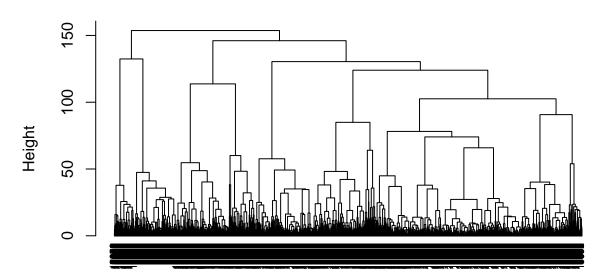
As with K-means, we will use the rescaled dataset for hierarchical clustering.

```
# first we compute the euclidean distance
d <- dist(scale_df, method = "euclidean")</pre>
```

```
# then we compute hierarchical clustering using the Ward method
hier <- hclust(d, method = "ward.D2" )</pre>
```

```
# finally, we plot the dendogram
plot(hier, cex = 0.6, hang = -1)
```

## **Cluster Dendrogram**

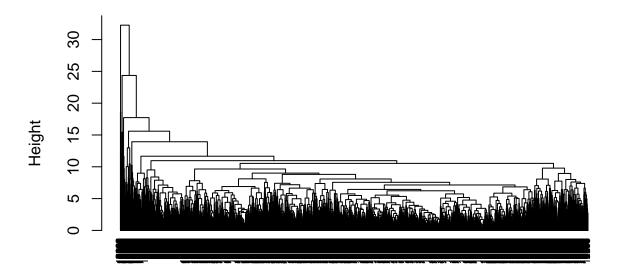


d hclust (\*, "ward.D2")

```
# Hierarchical clustering using Complete Linkage
hc1 <- hclust(d, method = "complete" )

# Plot the obtained dendrogram
plot(hc1, cex = 0.6, hang = -1)</pre>
```

# **Cluster Dendrogram**

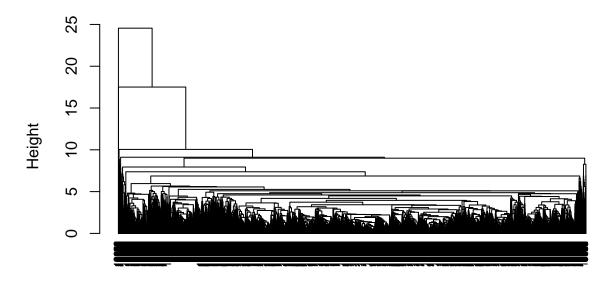


## d hclust (\*, "complete")

```
#Hierarchical clustering using Average Linkage
hc2 <- hclust(d, method = "average" )

# Plot the obtained dendrogram
plot(hc2, cex = 0.6, hang = -1)</pre>
```

## **Cluster Dendrogram**



d hclust (\*, "average")

### **DBScan Clustering**

```
# Applying our DBSCAN algorithm
# We want minimum 4 points with in a distance of eps(0.4)
library(dbscan)
db<-dbscan(scale_df,eps=0.4,MinPts = 4)</pre>
## Warning in dbscan(scale_df, eps = 0.4, MinPts = 4): converting argument MinPts
## (fpc) to minPts (dbscan)!
print(db)
## DBSCAN clustering for 12199 objects.
## Parameters: eps = 0.4, minPts = 4
## The clustering contains 175 cluster(s) and 10645 noise points.
##
##
       0
             1
                   2
                          3
                                4
                                      5
                                            6
                                                   7
                                                         8
                                                                     10
                                                                           11
                                                                                 12
## 10645
             4
                  29
                         22
                                4
                                     10
                                           51
                                                   8
                                                         6
                                                               4
                                                                     67
                                                                            8
                                                                                  7
##
      13
            14
                  15
                         16
                               17
                                     18
                                            19
                                                  20
                                                        21
                                                              22
                                                                     23
                                                                           24
                                                                                 25
##
      12
             8
                  13
                         10
                               4
                                     13
                                            8
                                                  5
                                                        7
                                                              8
                                                                     7
                                                                           4
                                                                                  5
                  28
                         29
                               30
                                     31
                                           32
                                                  33
##
      26
            27
                                                        34
                                                              35
                                                                    36
                                                                           37
                                                                                 38
```

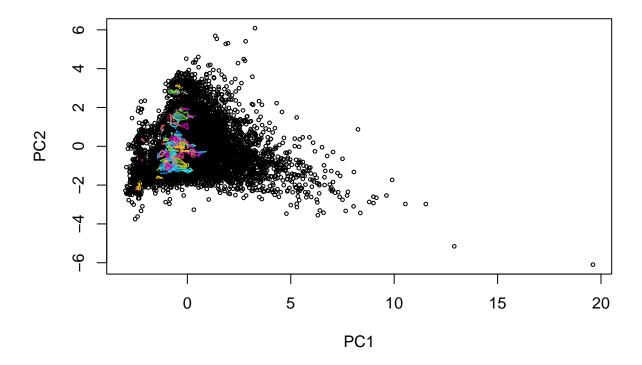
```
##
        9
               4
                     14
                             5
                                    5
                                           5
                                                  5
                                                         4
                                                                5
                                                                      19
                                                                              6
                                                                                            6
##
       39
              40
                     41
                            42
                                   43
                                          44
                                                 45
                                                        46
                                                               47
                                                                      48
                                                                             49
                                                                                    50
                                                                                           51
##
        4
               4
                      4
                             5
                                    4
                                           4
                                                  4
                                                         4
                                                               47
                                                                      31
                                                                              9
                                                                                     5
                                                                                            8
##
                            55
                                                                                           64
       52
              53
                     54
                                   56
                                          57
                                                 58
                                                        59
                                                               60
                                                                      61
                                                                             62
                                                                                    63
##
        5
               7
                      9
                             7
                                   11
                                           5
                                                 16
                                                         7
                                                                8
                                                                       5
                                                                              4
                                                                                    25
                                                                                            4
##
       65
              66
                     67
                            68
                                   69
                                          70
                                                 71
                                                        72
                                                               73
                                                                      74
                                                                             75
                                                                                    76
                                                                                           77
##
        5
               4
                      9
                                           4
                                                  6
                                                         4
                                                                5
                                                                       5
                                                                              7
                                                                                     4
                                                                                            5
                            11
                                   11
##
       78
              79
                                   82
                                          83
                                                 84
                                                                      87
                                                                                    89
                                                                                           90
                     80
                            81
                                                        85
                                                               86
                                                                             88
##
        4
              11
                      7
                            12
                                    6
                                           4
                                                  4
                                                         7
                                                                5
                                                                       5
                                                                              4
                                                                                     4
                                                                                            7
##
              92
                     93
                            94
                                   95
                                          96
                                                 97
                                                        98
                                                               99
                                                                     100
                                                                            101
                                                                                   102
                                                                                          103
       91
##
        4
               4
                      5
                             4
                                    4
                                           4
                                                  4
                                                         4
                                                                5
                                                                       5
                                                                             82
                                                                                     4
                                                                                            4
                           107
##
     104
             105
                    106
                                  108
                                         109
                                                110
                                                       111
                                                              112
                                                                     113
                                                                            114
                                                                                   115
                                                                                          116
##
                                   22
                                          26
        9
               4
                      2
                            11
                                                 26
                                                         4
                                                               12
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                                                                             16
                                                                                    11
                                                                                            9
##
     117
             118
                    119
                           120
                                  121
                                         122
                                                123
                                                              125
                                                                            127
                                                                                   128
                                                                                          129
                                                       124
                                                                     126
##
        5
               6
                      4
                            26
                                    4
                                          14
                                                  8
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                                                               14
                                                                      25
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                                                                              4
##
     130
             131
                    132
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                                  134
                                         135
                                                136
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                                                                     139
                                                                            140
                                                                                   141
                                                                                          142
##
        4
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                                                                       4
##
     143
             144
                    145
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                                                                            153
                                                                                   154
                                                                                          155
##
        5
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                                                                                            9
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                                                                8
                                                                       4
                                                                              4
                    158
                           159
##
     156
             157
                                  160
                                         161
                                                162
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                                                                     165
                                                                            166
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                                                                                          168
##
        7
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                                                  6
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                                                                5
                                                                       7
                                                                              5
                                                                                     6
                                                                                            4
##
     169
             170
                    171
                           172
                                  173
                                         174
                                                175
##
        4
               4
                      5
                             5
                                    4
                                           4
                                                  4
##
```

```
## Available fields: cluster, eps, minPts
```

```
# We also plot our clusters as shown
# ---
# The dataset and cluster method of dbscan is used to plot the clusters.
# hullplot(scale_df,db$cluster)
```

## Warning in hullplot(scale\_df, db\$cluster): Not enough colors. Some colors will
## be reused.

# **Convex Cluster Hulls**



## Conclusion

It would be advised that the Kira Plastinina marketers should use the K Means clustering for Customer Segmentation since the clusters are clearer.