

Avianna Huang

Aspiring DevOps Engineer

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SUMMARY

Career changer transitioning from sales to DevOps engineering. Recently completed intensive DevOps bootcamp (DevOps Experts, 2024). Strong communication skills, customer-focused mindset, and passion for technology. Quick learner with demonstrated ability to master new technical concepts. Seeking junior DevOps role to apply newly acquired skills.

TECHNOLOGY STACK

Python (basic)

Bash scripting (basic)

Git

Jenkins

Docker (basics)

Linux fundamentals

Kubernetes

Cloud Monitoring

AKS

Go

AWS (EC2, S3)

Jenkins (learning)

Strong communication

WORK HISTORY

Senior Sales Representative

Company 101, Tel Aviv

2019 - 2024

- ▶ Managed key accounts generating \$2M annual revenue
- ▶ Achieved 120% of sales quota for 4 consecutive years
- ▶ Collaborated with technical teams to understand product capabilities
- ▶ Presented technical solutions to clients
- ▶ Built strong relationships with C-level executives

Sales Associate

Company 054, Ramat Gan

2017 - 2019

- ▶ Exceeded monthly sales targets consistently
- ▶ Provided customer service and support
- ▶ Managed inventory and point-of-sale systems

EDUCATION & CERTIFICATION

B.A. in Business Administration

College of Management

2013 - 2017

✓ ISTQB Certified Tester Foundation
Level (2022)

✓ GitLab Certified CI/CD Specialist
(2023)