

Abigail Bauer

Aspiring DevOps Engineer

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Career changer transitioning from sales to DevOps engineering. Recently completed intensive DevOps bootcamp (DevOps Experts, 2024). Strong communication skills, customer-focused mindset, and passion for technology. Quick learner with demonstrated ability to master new technical concepts. Seeking junior DevOps role to apply newly acquired skills.

Technical Skills

- | | | |
|--------------------------|-------------|-------------------|
| • Bash scripting (basic) | • Git | • Docker (basics) |
| • Linux fundamentals | • Ruby | • ARM Templates |
| • New Relic | • Terraform | • Prometheus |
| • AWS (EC2, S3) | | |

Professional Experience

Senior Sales Representative

Company 013, Tel Aviv | 2019 - 2024

- Managed key accounts generating \$2M annual revenue
- Achieved 120% of sales quota for 4 consecutive years
- Collaborated with technical teams to understand product capabilities
- Presented technical solutions to clients
- Built strong relationships with C-level executives

Sales Associate

Company 133, Ra'anana | 2017 - 2019

- Exceeded monthly sales targets consistently
- Provided customer service and support
- Managed inventory and point-of-sale systems

Education

B.A. in Business Administration

Ariel University | 2013 - 2017

Certifications

- ISTQB Certified Tester Foundation Level (2020)
- Certified Kubernetes Security Specialist (CKS) (2022)

Languages

Hebrew (Native), English (Professional), Spanish (Conversational)