

# Avianna Huang

## Aspiring DevOps Engineer

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### SUMMARY

Career changer transitioning from sales to DevOps engineering. Recently completed intensive DevOps bootcamp (DevOps Experts, 2024). Strong communication skills, customer-focused mindset, and passion for technology. Quick learner with demonstrated ability to master new technical concepts. Seeking junior DevOps role to apply newly acquired skills.

### TECHNOLOGY STACK

Python (basic)	Bash scripting (basic)	Git	Jenkins
Docker (basics)	Linux fundamentals	Kubernetes	
Cloud Monitoring	AKS	Go	AWS (EC2, S3)
Jenkins (learning)	Strong communication		

### WORK HISTORY

#### Senior Sales Representative

Company 101, Tel Aviv  
2019 - 2024

- ▶ Managed key accounts generating \$2M annual revenue
- ▶ Achieved 120% of sales quota for 4 consecutive years
- ▶ Collaborated with technical teams to understand product capabilities
- ▶ Presented technical solutions to clients
- ▶ Built strong relationships with C-level executives

## **Sales Associate**

Company 054, Ramat Gan

2017 - 2019

- ▶ Exceeded monthly sales targets consistently
- ▶ Provided customer service and support
- ▶ Managed inventory and point-of-sale systems

## **EDUCATION & CERTIFICATION**

### **B.A. in Business Administration**

College of Management

2013 - 2017

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| ✓ ISTQB Certified Tester Foundation Level (2022) | ✓ GitLab Certified CI/CD Specialist (2023) |
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