

# Azariah Gregory

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## Executive Summary

Career changer transitioning from sales to DevOps engineering. Recently completed intensive DevOps bootcamp (DevOps Experts, 2024). Strong communication skills, customer-focused mindset, and passion for technology. Quick learner with demonstrated ability to master new technical concepts. Seeking junior DevOps role to apply newly acquired skills.

## Professional Experience

### Senior Sales Representative

2019 - 2024

Company 239, Ra'anana

Managed key accounts generating \$2M annual revenue Achieved 120% of sales quota for 4 consecutive years Collaborated with technical teams to understand product capabilities Presented technical solutions to clients Built strong relationships with C-level executives

### Sales Associate

2017 - 2019

Company 025, Ramat Gan

Exceeded monthly sales targets consistently Provided customer service and support Managed inventory and point-of-sale systems

# Education

## **B.A. in Business Administration**

Ariel University, 2013 - 2017

# Professional Certifications

Certified Kubernetes Administrator (CKA)

Certified Kubernetes Application Developer (CKAD)

# Core Competencies

Bash scripting (basic) • Git • ECS • Docker (basics) • Linux fundamentals •  
GKE • AWS (EC2, S3) • AWS