Allie Mata

Aspiring DevOps Engineer

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SUMMARY

Career changer transitioning from sales to DevOps engineering. Recently completed intensive DevOps bootcamp (DevOps Experts, 2024). Strong communication skills, customer-focused mindset, and passion for technology. Quick learner with demonstrated ability to master new technical concepts. Seeking junior DevOps role to apply newly acquired skills.

TECHNOLOGY STACK

Python (basic)   Bash scripting (basic)   Git

Docker (basics)   Linux fundamentals   GCP   AKS

ELK Stack   Azure   AWS (EC2, S3)   Jenkins (learning)

WORK HISTORY

Senior Sales Representative

Company 437, Tel Aviv

2019 - 2024

- ▶ Managed key accounts generating $2M annual revenue
- ▶ Achieved 120% of sales quota for 4 consecutive years
- ▶ Collaborated with technical teams to understand product capabilities
- ▶ Presented technical solutions to clients
- ▶ Built strong relationships with C-level executives

Sales Associate

Company 486, Ramat Gan
2017 - 2019

- ▶ Exceeded monthly sales targets consistently
- ▶ Provided customer service and support
- ▶ Managed inventory and point-of-sale systems

EDUCATION & CERTIFICATION

B.A. in Business Administration
University of Haifa
2013 - 2017