

Cairo Vu

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Executive Summary

Career changer transitioning from sales to DevOps engineering. Recently completed intensive DevOps bootcamp (DevOps Experts, 2024). Strong communication skills, customer-focused mindset, and passion for technology. Quick learner with demonstrated ability to master new technical concepts. Seeking junior DevOps role to apply newly acquired skills.

Professional Experience

Senior Sales Representative

2019 - 2024

Company 187, Rehovot

Managed key accounts generating \$2M annual revenue Achieved 120% of sales quota for 4 consecutive years Collaborated with technical teams to understand product capabilities Presented technical solutions to clients Built strong relationships with C-level executives

Sales Associate

2017 - 2019

Company 239, Ashdod

Exceeded monthly sales targets consistently Provided customer service and support Managed inventory and point-of-sale systems

Education

B.A. in Business Administration

College of Management, 2013 - 2017

Professional Certifications

Google Cloud Professional Cloud Architect

Microsoft Certified: Azure Fundamentals

Core Competencies

Bash scripting (basic) • Git • Docker (basics) • Linux fundamentals • AWS
(EC2, S3)