

Cutters Guest Lecture

INF115 April 2021

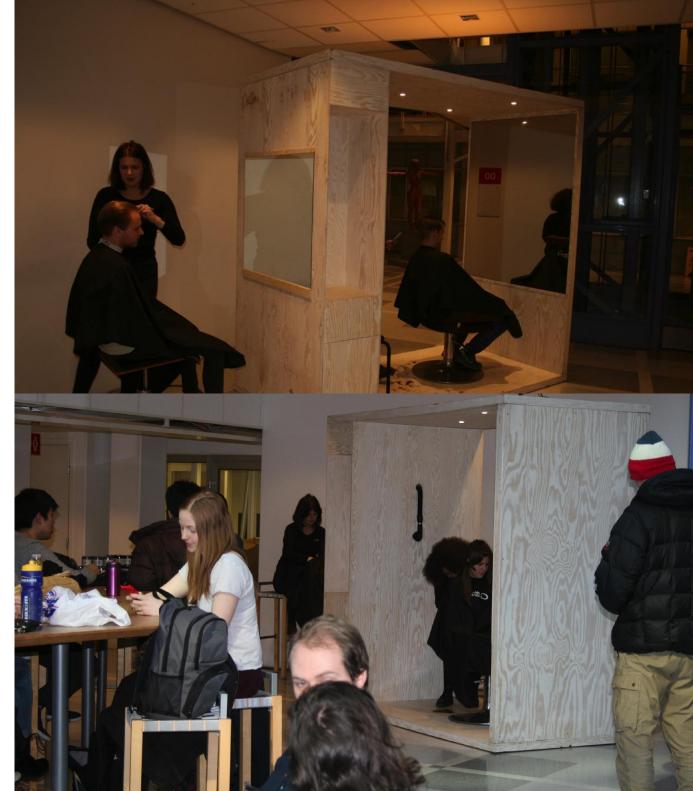
Jakob Manne

Cutters from 2015 - 2021

Cutters









Cutters, numbers by numbers

Owned by Procuritas AB (2019)



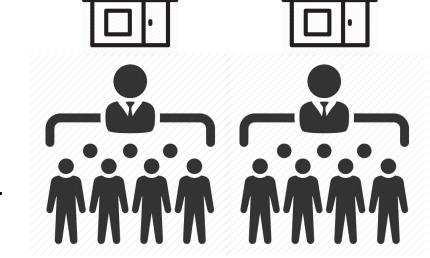
22 Non-cutting stab

3 Countries

ca 100 Salons

Ca 500 hairdressers
3.500 cuts / day.
Customer satisfaction:
9 av 10

Omsetning:

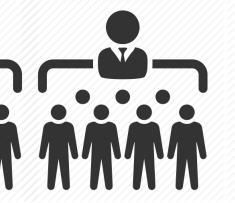




SALON







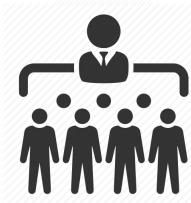














2015: 147.000 kr

2016: 10 MNOK

2017: 67 MNOK

2018: 160 MNOK

2019: 232 MNOK





How to scale quickly, and globally?



Technology in Cutters

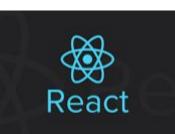
Small tech team consisting of 4 people

- Technology a key factor in the scaling of Cutters
- Utilizing the latest technologies in the market
- Self-service haircut logistics
- Our goal is to create the smoothest customer experience possible



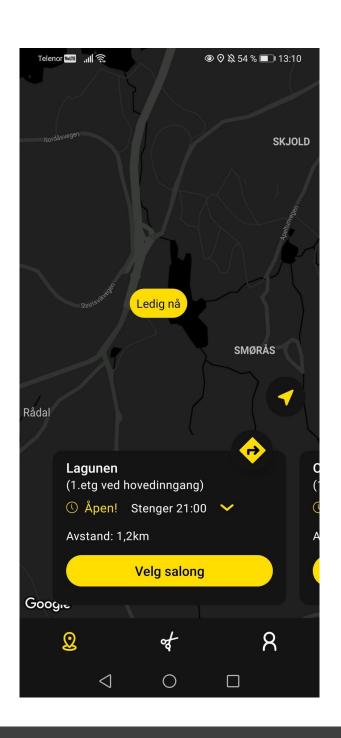








Customer haircut overview





- Simple purchase through the app or Ipad in store
- Hairdresser tool for administering the queue



Databases - NoSQL vs SQL

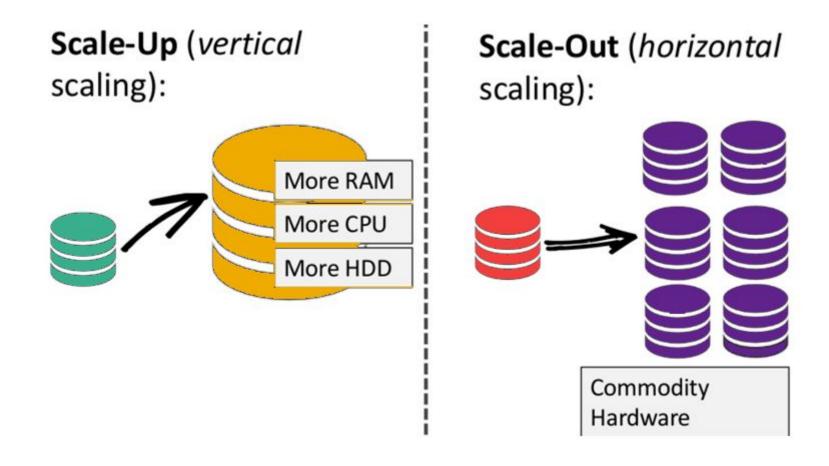
Quick overview of differences

SQL (RBDMS) (Developed in the 1970's)	NoSQL (Developed in the late 2000's)
Standardized implementation	No standardized implementation
Requires ORM (Object Relational Mapping)	Documents map directly to data structures in most popular programming languages.
Stores data in tables with fixed rows and columns	Stores data in documents as JSON structures, Key-Value pairs, among other types.
Vertical scaling (Add more server resources (CPU, Memory etc)	Horizontal scaling (Spread load across more servers)



Database Scaling

 NoSQL is well suited for processing large amounts of data





Databases based on NoSQL

- Document Databases (MongoDB, FireStore)
- Key-Value (Redis)
 - Used for caching
- Wide Column (Apache Cassandra)
- Graph-stores (Neo4j)

```
"name": "Lagunen",
   "location": {
        "key": "bergen",
        "name": "Bergen"
   },
   "address": "Laguneveien 1",
   "postalCode": "5239",
```



MongoDB - A Document Database

- Used for high volume data storage
- One of the most popular NoSQL databases with drivers for 10+ languages
- Stores data as JSON-like documents
- Ideal for Cutters
- We need to deliver live waittime estimation to screens, hairdressers, customers







How is data stored in MongoDB?

- Data is stored in BSON-format (JSON)
- Data records are called "documents" which are grouped together in "collections"

SQL	NoSQL
Table	Collection
Row	Document

 Each document stored in a collection require a unique _id field, that acts as a primary key

data-dev.car

```
Documents Aggregations Schema

### FILTER

### ADD DATA *  

### VIEW  

### {}  

__id: ObjectId("607c84e8ca189e9340ca1bd0")
    model: "volvo"
    registrationnumber: "1337"
    engine: "T6"
    owner_first_name: "jakob"
    owner_last_name: "manne"
```



More on Data Storage in MongoDB

 In SQL you split up data in separate tables, where in MongoDB you store the data embedded in the document.

```
0 references
⊟public class Purchase
      [BsonId]
      [BsonRepresentation(BsonType.ObjectId)]
      0 references | 0 exceptions
      public string _id { get; set; }
      0 references | 0 exceptions
      public string CustomerName { get; set; }
      0 references | 0 exceptions
      public Order Order { get; set; }
 1 reference
⊟public class Order
      0 references | 0 exceptions
      public int OrderId { get; set; }
      0 references | 0 exceptions
      public string Product { get; set; }
      0 references | 0 exceptions
      public int Quantity { get; set; }
```



Queries in MongoDB

SQL: Select * from car where registration_number = "1337"

MongoDB: {registration_number: "1337"}

C# implementation



More on queries in MongoDB

- In SQL you use 'joins' to query and select data from different tables
- In MongoDB you typically query a single collection and retrieve the entire document
- Perform multiple queries on different collections and then merge the data together in application code



Indexing in MongoDB

- Indexes makes the query execution times more efficient
- Without indexes MongoDB has to scan every document in a collection, to find the documents that match the query.
- Indexes are used to limit the amount of documents it must inspect

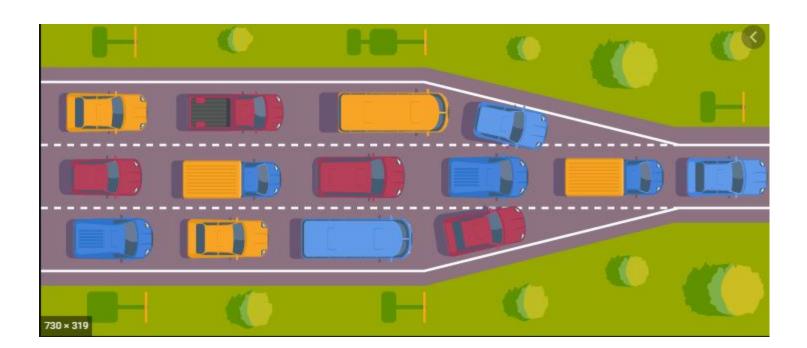
data-dev.car Documents Schema Explain Plan Indexes Validation Aggregations CREATE INDEX Name and Definition * Type Size Usage 20.5 кв 0 REGULAR (1) id 🕜



What are the benefits of using NoSql?

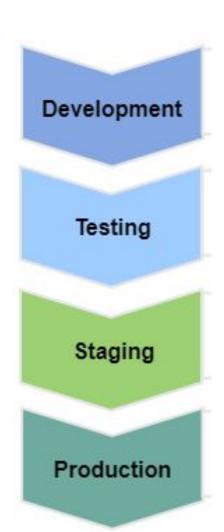
- You can store data as structured, unstructured or semi-structured
- Data is stored closer to the way it is used in the application using it
- Unlike SQL, you don't need to design a model and then load the data into the database

- Removes bottlenecks as you don't need to ask a database administrator to create changes
- This is too often the case in big corporations

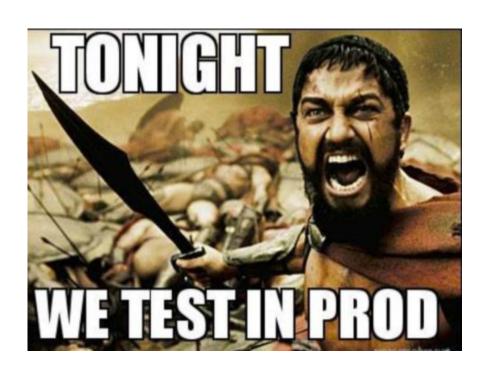




Databases in a real production environment



- One database for each step in the development process
- Need proper release management
- Store database changes in version control (GIT)
- Use migration scripts
- Staging environment should replica production environment





Database Monitoring and Performance

- Great, my query works, now what?
- I took down the entire Cutters platform by performing a Regex query (Pattern search)
- Good practise to test the query execution time
- How long time does it take to retrieve data?
- Several thousands of queries every minute





MongoDB Monitoring





Database Security

- Whitelisting Ip'address
- Only allow certain addresses to connect
- What if the database has been modified by mistake?
- What if the database is breached?
 - Backup/Snapshots
- Never store database connection strings in source control!





How do I use databases on a daily basis?

- Help hairdressers in investigating technical difficulties
- We rely on several third party' systems, where we store data in our database
- Monitor database performance
- Plan new functionalities that requires storing of data
- Which types to use?
- How can I make this query more efficient?
- Write documentation for our partners





Cutters and databases

- We store live day to day information in our MongoDB
- purchases, waittime
- We need to provide the rest of the organization with data, how many cuts per salon, customer satisfaction etc.
- We do this by exporting the data from MongoDB to our data warehouse provider
- If we did not export our data, we would have much longer query times

Fornøyde kunder

9/10

Med tilbakemeldinger fra over 100.000 kunder har vi en kundescore på 9/10.

Antall hårklipp

1.049.235

I 2019 klippet vi over én million kunder. Takk for besøket. Vi sees igjen.



Do I really need to know databases and SQL?

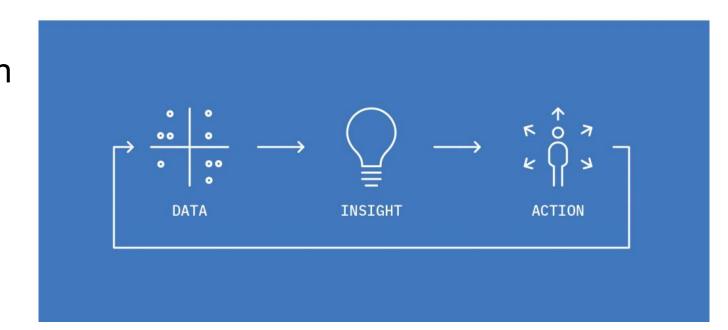
- When developing new functionalities you need test data
- A large part of programming is to obtain, process and store data
- You will be a much more efficient programmer
- A new career path?
- Several exciting things happening in the field of Business Analytics
- They even teach SQL in courses at NHH





Databases role in the future business?

- Companies are becoming more "data-driven"
- Key decisions are based on data and not on intuition
- Databases are used to store data and data, warehouses are used to analyze data.
- Data Warehouse (BigQuery/SnowFlake)
- This is where all the fancy SQL-queries happen





Disadvantages of Nosql

- No standardization rules
- Limited query capabilities
- The learning curve can be stiff
- Can be hard to work with relational data





15 MINUTE HAIRCUT

The fastest growing beauty concept in the Nordics