

# Lehlogonolo Mabetoa

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## Professional Summary

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Master's student in Business Analytics at Hult International Business School with a background in economics, data analytics, and marketing campaign management. Passionate about data-driven decision-making, machine learning, and business intelligence. Experienced in SQL, Python, R, Tableau, and data visualization, with hands-on expertise in data manipulation, forecasting, and predictive modeling. Work Authorization: Eligible for **OPT (Optional Practical Training)** under F-1 Visa

## Education

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- Master of Science in Business Analytics** Aug 2025  
Hult International Business School | San Francisco, California
- Relevant Courses: Data Management, Data Extraction, Python for Data Analysis, Business Statistics with Structured Data, Data Visualization | Computational Data Analysis & Machine Learning
- Bachelor of Commerce in Economics and Econometrics** Oct 2022  
University of Johannesburg | Johannesburg, South Africa
- Concentration in **Economics & Econometrics**, Minored in **Investment Management**
- Associate's in advertising** Jun 2017  
Red & Yellow Creative Business School | Johannesburg, South Africa
- Tenets of advertising, Traditional advertising, Digital advertising

## Technical Skills & Certifications

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**Google Data Analytics Professional Certificate | Linear Regression for Business Statistics | Project Management | Software Development Processes and Methodologies (Agile) | Data Science in Python | Data Manipulation with pandas | Supervised Learning with scikit-learn | SQL | R | Statistics in R | Tableau | PowerBI | Excel | AWS | Google Cloud**

## Relevant Experience

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- English First** | Yantai, China April 2023 – September 2024
- English Teacher.** International English teacher, responsible for planning and delivering educational classes to 3–16-year-olds using traditional teaching and technology methods. Monthly reporting of student progress using proprietary software.
- Lesson Planning
  - Contributed to increased enrollment for the 2023/24 enrolment benchmark
  - Increased student enrollment retention month-on-month 90% retention across cohort
- Hirt & Carter** | Sandton, South Africa Feb 2021 – Oct 2021
- Junior Account Manager.** Part of advertising account management team responsible for budget and billing
- Updated contact reports and WIP to meet deadlines, generated estimates, purchase orders and invoices
  - Increased timely billing and invoicing and delivered successful advertising campaigns
- Saatchi&Saatchi, Account Management Intern** | Sandton, South Africa June 2016 – Feb 2017
- Implemented data-driven insights to support digital marketing performance (i.e. CPL, CTR, ROAS)
  - Developed Data Visualization and reports to support campaign strategies
- Leo Burnett, junior Project Manager** | Sandton, South Africa Mar 2017 – June 2017
- Planned and Executed a 3-month project-based Through-the-Line (digital & Traditional) marketing campaign for South Africa's leading telecommunications provider