

International University of Sarajevo (IUS), Faculty of Business and Administration (FBA)										
First Cycle Curriculum: Management (MAN)										
Academic Year: 2024-2025										
Click on the course code or course title to see the syllabus.										
Semester I						Semester II				
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P ECTS
ECON111	Introduction to Microeconomics		3	0	6	ECON112	Introduction to Macroeconomics		3	0 6
ELIT100	Academic English and Effective Communication		2	1	6	ELIT200	Critical Reading and Writing		2	1 6
MAN102	Introduction to Management		3	0	6	IBF205	Principles of International Business		3	0 6
MATH100	Mathematical Skills		3	2	6	MATH101	Calculus I	MATH100	3	2 6
xxx	University Elective I See Table 1				3	xxx	University Elective II See Table 1			3
xxx	Language Elective I See Table 1		0	2	3	xxx	Language Elective II See Table 1		0	2 3
Semester Total =					30	Semester Total =				
Semester III						Semester IV				
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P ECTS
ECON201	Intermediate Microeconomics	ECON111	3	2	6	ECON202	Intermediate Macroeconomics	ECON112	3	2 6
ECON211	Business Statistics I	MATH100	3	2	6	ECON221	Business Statistics II	ECON211	3	2 6
IBF102	Managerial Mathematics	MATH100	3	2	6	IBF208	Business Finance	MATH100	3	2 6
MAN205	Marketing	MAN102	3	0	6	MAN304	Organizational Behavior	MAN102	3	0 6
MAN231	Financial Accounting	MATH100	3	2	6	MAN352	Consumer Behavior	MAN102	3	0 6
Semester Total =					30	Semester Total =				
Semester V						Semester VI				
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P ECTS
MAN305	Organization Theory	MAN102	3	0	6	MAN302	Human Resource Management	MAN102	3	0 6
MAN321	Managerial Accounting	MAN231	3	2	6	MAN303	Entrepreneurship and Small Business Management	MAN102	3	0 6
MAN325	Money and Banking	ECON202	3	0	6	MAN332	Business Law		3	0 6
MAN345	Organizational Leadership	MAN102	3	0	6	MAN402	Strategic Management	MAN102	3	0 6
MAN359	Research Methods in Business	ECON221	3	0	6	xxx	Program Elective I See Table 2			6
Semester Total =					30	Semester Total =				
Semester VII						Semester VIII				
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P ECTS
MAN470	Work Placement/ Internship		0	14	6	xxx	Program Elective V or Department Elective See Table 2			6
xxx	Program Elective II See Table 2				6	xxx	Program Elective VI or Department Elective See Table 2			6
xxx	Program Elective III See Table 2				6	xxx	Program Elective VII or Department Elective See Table 2			6
xxx	Program Elective IV See Table 2				6	xxx	Free Elective II			6
xxx	Free Elective I				6	xxx	Free Elective III			6
Semester Total =					30	Semester Total =				
Abbreviations: T (Theory), P (Practice), ECTS credit										
Total Credits Required for Graduation					240	No. of courses				
Total Credits of Electives					72	Minimum ECTS Credits for Applied / Practical Component of the Curriculum				
										36
										30%

Seven Program Elective courses are taken from Table 2, of which three can be taken from the programs within the Department of Economics and Management upon advisor consent.
Three Free Elective courses are taken from any program in any faculty.
Two University Electives are taken from Table 1.
Two Language Elective courses are taken from the list of language courses provided (can not be the student's mother language).
In exceptional cases only, Faculty Council may make a decision for a student bypass a prerequisite for any course.
Work placement/Internship is typically practiced in summer for a period of at least 25 work days, amounting to a minimum of 150 hours.
Junior standing: students must have completed at least 108 ECTS successfully; Senior standing: students must have completed at least 168 ECTS successfully.




TABLE 1: IUS Pool of 3 ECTS University Courses					
Code	Title	Prerequisites	T	P	ECTS
ARCH107	Understanding Art and Architecture		2	0	3
BIO100	Introduction to Bioengineering		3	0	3
CS100	Computer Skills		0	2	3
CULT101	Understanding Cultural Encounters		2	0	3
ECON105	Understanding Business		2	0	3
ECON107	Python		2	0	3
ECON108	Matlab		2	0	3
ENS101	Introduction to Engineering		2	1	3
HUM100	Social Responsibility and Sustainable Development 		2	0	3
IBF105	Financial Literacy		2	0	3
IR100	Understanding the Contemporary World through Current Events		2	0	3
MAN105	Corporate Social Responsibility 		2	0	3
NS111	Understanding Nature and Knowledge		2	0	3
NS112	Understanding Science and Technology		2	0	3
SPS140	Understanding Religion		2	0	3
TURK111	Spoken Turkish I *		0	2	3
BOS111	Spoken Bosnian I *		0	2	3
TURK112	Spoken Turkish II **	TURK111	0	2	3
BOS112	Spoken Bosnian II **	BOS111	0	2	3
* Scholarship students will take either TURK111 / BOS111					
** Scholarship students will take either TURK112 / BOS112					
 Courses designed to contribute directly to IUS delivery of SDG, UN Agenda 2030					

TABLE 2: Program Elective Courses for MAN Students					
Code	Name	Prerequisites	T	P	ECTS
MAN201	Introduction to Management Science	MAN102	3	2	6
MAN328	Sales Management	MAN205	3	0	6
MAN331	Contemporary Management	MAN102	3	0	6
MAN403	Special Topics in Business	Junior standing	3	0	6
MAN406	Innovation Management	Junior standing	3	0	6
MAN409	Operations Management	Junior standing	3	0	6
MAN434	Business Communication	ELIT200	3	0	6
MAN442	E-Business	Junior standing	3	0	6
MAN443	International Marketing	MAN205	3	0	6
MAN445	Customer Relationship Management	MAN102	3	0	6
MAN446	Service Marketing	MAN205	3	0	6
MAN453	Project Management	Junior standing	3	0	6
MAN454	Logistics and Supply Chain Management	Junior standing	3	0	6
MAN461	Management Information Systems	MAN102	3	1	6
MAN464	Advertising Management	MAN205	3	0	6
MAN499	Graduation Project	Last semester (+)	0	28	12
IBF310	Business Ethics		3	0	6
IBF318	International Management	IBF205	3	0	6
IBF403	Multinational Corporation and Process of Globalization	Junior standing	3	0	6
(+) CGPA > 2.5					

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