

Case Study

Kareem was absolutely delighted to receive the long-awaited phone call from the secretary of company XYZ who informed him of the time and date of his interview at the company headquarters. He made sure to verify the full address of the company and spent the evening before the interview preparing his outfit and checking its address on Google maps and made sure he knew exactly how to reach it.

He went to bed late that evening and because he was so keen not to arrive late, he skipped his usual breakfast and coffee and started his trip as early as he could. He was so pleased to arrive at the company a whole hour before his appointment despite the unfortunate incident at the building entrance where he lost his temper and had a short quarrel with the security man who asked him to empty his pockets while going through the security gate.

During his long wait in the reception area, Kareem had to fight an urge to smoke especially that he could not spot a smoking room in sight. However, when he needed to use the rest room, he took the liberty to take an investigating walk through the nearby hallway searching for it. On his way back to the reception area, he stopped by a water cooler and helped himself to a glass of water.

Once Kareem was led to the interview, he entered the room with a big smile and walked enthusiastically to the interviewer with an extended hand ready for a handshake. He chose the nearest chair opposite to the interviewer resting his few belongings on his desk. Kareem was so keen to act confidently and positively employ his body language looking the interviewer in the eye. As the interview progressed, Kareem was glad that his long practice has paid off and many of the questions he expected were actually asked. More than once, he anticipated the rest of the interviewer's coming question and started to answer without the need to wait for him to finish. He thought he looked ready, lively and confident and patted himself on the back. At the end of the interview, Kareem thanked his interviewer and frankly expressed his keenness to have the job.

After the interview, Kareem stopped at the reception desk to ask the secretary about an old colleague who works for the company. He thought it would be nice to briefly meet him if his time allowed and tell him that he has applied for a vacancy in the company and has just finished the interview.