



# COMPANY PROFILE



**IndoBiz Synergy Consulting, p.t.**

Financial, Management & Tax Advisory Services

*solution* for your business

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# ABOUT US

**IBS Consulting**, We are an Independent Financial Advisory, established since 2007 and have professionals in the field of Finance and are partners to bring added value to wealth for our clients. We have a professional team to approach in seeing market opportunities and business prospects for every project we work on and provide recommendations and considerations that are right on target and efficient based on performance and economic advantages. Our team has a very broad spectrum in providing financial advisory services to our clients and comprehensive solutions that are different and can be customized to each situation to meet the unique needs of each client

# OUR SERVICE

## MANAGEMENT ADVISORY

**IBS Consulting's** core strength lies in financial restructuring and due diligence. The firm offers consulting services in the following areas:

We deliver consulting services aimed at producing accurate, precise and compelling management report tailored to meet the needs keydecision makers and investors.

- Corporate Restructuring for IPO
- Mergers, Acquisition and Divestitures
- Due Diligence
- Debt Restructuring
- Share Valuation
- Equity Placement
- Bank Loan
- Syndicated Loan
- Distress Assets and Debt Restructuring
- IPO, Bond dan Rights Offering

# OUR SERVICE

## TAX ADVISORY SERVICE

In addition to having expertise in financial restructuring, our consultants also possess extensive experience in the field of taxation. Our tax management services include the following:

Consulting services to address the company's tax-related issues, delivered through both verbal discussions and written reports.

- ➔ Preparation and filing of annual tax obligations, covering Corporate Income Tax(PPH Badan).
- ➔ Supporting the company in managing the tax restitution process for overpaid tax liabilities.
- ➔ Providing assistance to the company in handling tax appeals, filing objections, and pursuing judicial reviews in accordance with applicable tax regulations.
- ➔ Providing support and representation for the company during tax audits carried out by the tax office.
- ➔ Assist company for liquidation and revocation of tax id (NPWP).

## 1. MERGER AND ACQUISITION

**PT. IndoBiz Synergy Consulting (IBS)** offers a full-spectrum M&A service, from initial negotiation to final integration. Our team conducts thorough legal due diligence to ensure compliance with all regulatory requirements and mitigate potential risks. We deliver strategic advice and tailored solutions aligned with our clients' business objectives, using these insights to negotiate effectively with relevant parties and arranging the Conditional Sale and Purchase Agreement along with other related agreements and documents. Our approach facilitates seamless and successful transition.

## 2. FINANCIAL AND TAX DUE DILIGENCE

To perform a comprehensive financial and tax due diligence review to identify potential risk, validate the financial position and ensure compliance with applicable tax laws for the target entity in connection with a proposed transaction.

## 3. LIQUIDATION

**PT. IndoBiz Synergy Consulting (IBS)** excels in delivering end-to-end liquidation services. We ensure all mandatory reports and public announcements are properly handled, facilitate the revocation of business licenses, and oversee the meticulous collection and distribution of assets. Our services extend to resolving employment and debt matters, working with tax and accounting experts to finalize the liquidation report, and manage bank account closing. We guide clients through all liquidation process to secure the final approval from MoLHR.

## 4. ESTABLISHMENT & COMPANY SETUP FOR SPECIAL SITUATION

Leveraging our deep expertise in corporate law, **PT. IndoBiz Synergy Consulting (IBS)** guides you through the incorporation of your legal entity and the activation of your business operations in Indonesia while ensuring full regulatory compliance.

Our comprehensive services include:

- advising on capitalization;
- structuring shareholders and BoD-BoC compositions;
- drafting articles of association and joint venture agreement;
- selecting the appropriate KBLI code, and securing business licenses under risk-based licensing regulations;
- coordinating with the relevant government officials

## 5. COMMERCIAL TRANSACTION AND AGREEMENTS

**PT. IndoBiz Synergy Consulting (IBS)** focus on mitigating potential risks and facilitating smooth deal closures, offering strategic support throughout every stage of the transaction process while complying with the laws. We will assist the client during the negotiation process with its counterparts, drafting, reviewing, finalizing, as well as arranging the notarization of the necessary agreements.

## 6. COMPLIANCE AUDIT

**PT. IndoBiz Synergy Consulting (IBS)** is frequently engaged by shareholders or headquarters of target companies to perform compliance audit to ensure adherence to prevailing laws and regulations. Our legal audit diligently assess the target company's compliance by inspecting company regulations and policies, business and employment agreements, license validity, required government reports, SOPs, and the company's status in government systems, and other legal documents.

## 7. BUSINESS LEGAL, LEGAL COMPLIANCE AND ADVISORY

**PT. IndoBiz Synergy Consulting (IBS)** delivers tailored solutions to meet the unique needs of each client, assisting with regulatory compliance, risk management, and strategic legal planning, empowering our clients to operate confidently and successfully within their respective industries, which shall encompass:

- Mandatory Report of Foreign Loan to Bank Indonesia;
- Mandatory Investment Realization Report, export-import Realization, Manufacturing Activity;
- Advice and planning the development of business activities to arrange risk mitigation

# WHY IBS CONSULTING

## CUSTOMER ORIENTED

IBS Consulting consistently fosters strong and long term relationships with its clients through a proactive approach. To effectively address client needs, IBS Consulting has structured its organization into specialized teams. Each project is managed by a dedicated and exclusive team.

We recognize the importance of completing every engagement within the established timeline. Accordingly, we are committed to delivering all high quality outputs punctually and will consistently place your priorities at the forefront of our work.

## COST EFFICIENCY

We support management in driving cost efficiency through improvements in business processes, with the aim of optimizing operational effectiveness and enhancing corporate performance.

We are well positioned to support you in realizing cost savings through targeted enhancements in business processes, ultimately driving improved corporate performance.

# PROFESSIONAL TEAM

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**IBS Consulting** leverages the expertise of both its internal advisors and a network of seasoned professionals with diverse backgrounds in banking, investment, capital markets, taxation, accounting, and audit practices.

# Irwan M Habsjah

He had been reappointed as Independent Commissioner of Bank BTPN (Subsidiary of Sumitomo Mitsui Banking Corporation) in September 2019 after serving the Bank with the same position from April, 2009 - January, 2019. He completed his term as Independent Commissioner and Chairman of the Risk Monitoring Committee of the Bank in April 13, 2023. He was also President Commissioner of PT. Sriboga Marugane Indonesia (2016 - 2022). Previously, he was President Commissioner of PT. Sari Melati Kencana/Pizza Hut (2013 - 2016). President Director and Country Head-Wholesale Banking of ING Bank, Jakarta (2000-2009) as well as Managing Director and Country-Head of Bankers Trust Company (1996 - 1999). Prior to that he held the position as Deputy President Director of PT ING Indonesia Bank in Jakarta (1991 - 1996). He has 44 years of professional experience, which he gained from various senior positions at BSB Bank, American Express Bank, Citibank and started his banking career at Indonesia Overseas Bank, Amsterdam in 1979. He obtained a Master degree in Economics from University of Amsterdam, the Netherlands.

Beyond banking, he has been active in various leadership positions in social and professional associations, among other currently as chair of Bilateral committee Belgium, Netherlands and Luxembourg of the Indonesian Chamber of Commerce and Industry (KADIN Indonesia) since 2015.



Advisor

# Sapuan

Earned a doctoral degree from Faculty of Economics & Business State University of Bengkulu. Earned a PPAk degree from the Faculty of Economics, University of Indonesia. Earned a Master's degree in Financial Management Specialization from UTIRA IBEK. Earned a Bachelor's degree in Accounting Economics from STIE Indonesia. Earned a Certified Public Accountant and a Certified Financial Investigator.

**Professional:**

- Regent of Mukomuko, Bengkulu
- Director of PT Indo Biz Synergy Consulting
- Partner of KAP Tasnim, Fardiman, Sapuan, Nuzuliana, Ramdan & Rekan (Member of Inpact International)
- Commissioner of PT Kencana Gemilang Sinergi Investama
- Director of PT Kencana Gemilang Sinergi Investama
- KAP Jansen Ramdan (Member of Affilica International)
- KAP Rama Wendra, (Member of Parker Randall International)



Strategic Business M&A  
Specialist - Founder Partner

# Romi Novan Indrawan

He earned a Bachelor of Sciences degree from the University of Pittsburgh, Pittsburgh, PA, USA. He earned a Diploma in Accounting from the Stratford Institute, Washington, DC, USA.

## Professional:

- CEO Petrosea Tbk
- ASCO Automotive
- Banpu
- Coca Cola Indonesia
- Holland-Ballast-Thiess Joint Operation



Strategic Business Specialist – Partner

# Tolop

## Manahan Samosir

Earned a Bachelor of Economics degree majoring in Accounting from the University of Indonesia.

Earned a certified accountant.

### Professional :

- Director of PT Indobiz Synergy Consulting
- Manager KAP Tasnim, Fardiman, Sapuan, Nuzuliana, Ramdan & Rekan
- Chief Financial Officer PT Lativi Mediakarya (tvOne)
- General Manager Finance Division PT Lativi Mediakarya (tvOne)
- CorporateFinancePTVisiMediaAsia
- KAP Rama, Wendra & Rekan



Corporate Finance Partner

# Jajang Supriatna

Earned a Summer Study in Environmental Biotechnology Science, CIRAD & INRAE, France.

Earned a Doctoral program on Agricultural Science, Padjadjaran University.

Earned a Doctoral Program on Management & Business Science, Mercu Buana University.

Earned a Course in Entomological Science and Scientific Method, CIRAD, France.

Earned a Master of Management, STIE IPWIJA, Jakarta, Indonesia.

Earned a Bachelor's Degree in Plant Protection, Institut Pertanian Bogor.

**Professional :**

- Director of Research & Technical Support Cisbay AsiaPac Pte., Ltd.
- Managing Director PT. Dharma Satya Nusantara Tbk
- Head of R&D PT. Austindo Nusantara Jaya Agri Group, Tbk
- Agronomy & Research Manager PT. Samsung & Ganda Biofuel Palm Plantation



Industrial Specialist – Partner

# Septa Candra

Obtained a Bachelor of Law degree, Concentration in Criminal Law, Faculty of Law, Muhammadiyah University, Jakarta.

Obtained a Master of Law degree, Concentration in Criminal Law, Postgraduate Program, Faculty of Law, Muhammadiyah University, Jakarta.

Obtained a Doctorate in Law, Concentration in Criminal Law, at the Faculty of Law, Padjadjaran University, Bandung.

**Professional:**

- Deputy Director of the Legal Consultation and Aid Institute, Faculty of Law, Muhammadiyah University, Jakarta,
- Chairman of the Legal and Human Rights Council of the Muhammadiyah Regional Leadership of DKI Jakarta,
- Expert Council of the Legal and Human Rights Council of PP Muhammadiyah and Permanent
- LECTURER in the Field of Criminal Law and Criminal Procedure Law at the Faculty of Law, Muhammadiyah University, Jakarta.



Legal Specialist – Partner

# Liris Suryanto

Earned a certified taxes consultant and a certified public accountant

DIII: Accounting - STAN Ministry of Finance S-I: Accounting - Mercu Buana University  
Profession: Accountant Profession - University of Indonesia S-II: Master of Accounting  
University of Indonesia

**Professional :**

- Ministry of Finance
- Tax and Accounting Consultant
- Advisor PT SNA Medika Pasuruan
- Advisor to the Surabaya Neurosurgery Specialist Association
- Independent Commissioner and Audit Committee of PT SCNP Tbk
- Independent Commissioner of PT PSP Tbk
- Advisor to Bigland Hotel Bogor
- Advisor to PT OBP Bogor



Taxes Specialist - Partner

# David Alusinsing

Earned Bachelor of Economics Management and Finance at Atma Jaya Catholic University Jakarta.

**Professional :**

- IBD – PT Satu Nusa Capital
- IBD – PT Surya Fajar Sekuritas
- IBD – PT Valbury Asia Securities
- Corporate Finance Pamco Holdings
- IBD – PT Danatama Makmur



Capital Market Specialist - Partner

# INDUSTRIAL SERVICE **EXPOSURE**

As a trusted financial advisory firm, **IBS Consulting** is supported by a team of professional and experienced experts who provide services across the following industries:

- **Finance, Banking and Investment Industry**
- **Coal**
- **Mining**
- **Port**
- **Mining contractor**
- **Plantation**
- **Palm Oil Mill**
- **Power Plan**
- **Shipping**
- **Properti & Real Estate**
- **Pharmacy Industry**
- **IT Company**
- **Hotel**
- **Wood Industries**
- **Fishery Industries**
- **Rental company**
- **Food and Beverages**

# MAJOR CLIENTS

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- ➔ Coal Mining Company
- ➔ Mineral Mining Company
- ➔ Plastic Manufacturing Company
- ➔ Banking & Finance Company
- ➔ Clearing House Business Company
- ➔ Adhesive Company
- ➔ Construction Company
- ➔ Retail Company
- ➔ Securities Company
- ➔ Travel Agency Company
- ➔ Heavy Equipment Company
- ➔ Iron Ore Mining Company
- ➔ Non-Metalic Mining Company
- ➔ Internet Provider Company
- ➔ Plastic Manufacturing Company
- ➔ Photography Company
- ➔ Logging and Plywood Company
- ➔ Cold storage Company
- ➔ Oleo chemical Company
- ➔ Trading Company
- ➔ Leasing Company
- ➔ Granite Mining Company
- ➔ Oil Trading Company
- ➔ Dockyard Company
- ➔ Food and Beverage Company
- ➔ State Electric Company
- ➔ Toll Road Company
- ➔ Sugar factory Company
- ➔ Trading Company
- ➔ Insurance Company
- ➔ Beton Construction Company
- ➔ Distribution Company
- ➔ Multifinance Company
- ➔ Pulp & Paper Company

# ADDRESS & CONTACT

## ADDRESS

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