# DEEGAAN-RIYO HOTEL PARTNERSHIP SERVICE AGREEMENT

**Agreement Date:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
  
**Client Hotel Name:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
  
**Client Contact Person:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
  
**Client Phone:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
  
**Client Email:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## 1. PARTIES

This Service Agreement ("Agreement") is entered into between:

**Service Provider:** Deegaan-Riyo  
**Contact:** +254 712 221 079  
**Email:** deegaan@riyo.com  
**Website:** www.deegaanriyo.online

**Client:** [Hotel Name]\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
  
**Address:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## 2. SERVICE OVERVIEW

Deegaan-Riyo provides premium hotel listing and marketing services featuring only the Top 10 Best Hotels in Eastleigh. Our curated platform connects quality guests directly with hotels through commission-free bookings.

## 3. SERVICE OPTIONS

**☐ OPTION 1: PREMIUM LISTING SERVICE**  
**Investment: KES 20,000 (One-time setup fee)**

Services include:

* Exclusive listing as one of "Top 10 Best Hotels in Eastleigh"
* Professional photo shoot and image optimization
* WhatsApp booking integration setup
* Customer inquiry management and follow-up support
* Prestigious digital recognition on our curated platform

**☐ OPTION 2: PREMIUM LISTING + WEBSITE DEVELOPMENT**  
**Investment: KES 50,000 (One-time setup fee)**

All Option 1 services PLUS:

* Custom bilingual website (Somali + English)
* Online booking inquiry form
* Mobile-responsive design
* Direct WhatsApp booking integration
* Professional branding and design

## 4. MONTHLY PLATFORM SUBSCRIPTION

**Monthly Fee: KES 2,000**

Subscription includes:

* Ongoing platform maintenance and support
* Customer service and booking assistance
* Marketing and promotional activities
* Technical support and updates
* Performance monitoring and reporting

## 5. PAYMENT TERMS

**Option 1 (Premium Listing - KES 20,000):**

* **Setup Fee:** KES 20,000 due upon delivery of web listing and photo shoot (1 business day)
* **Monthly Subscription:** KES 2,000 first month payable upfront with setup fee

**Option 2 (Premium Listing + Website - KES 50,000):**

* **Setup Fee:** KES 50,000 due upon client approval of website demo
* **Monthly Subscription:** KES 2,000 first month payable upfront with setup fee

**General Payment Terms:**

* **Monthly Subscription:** KES 2,000 payable in advance on the 1st of each month thereafter
* **Payment Methods:** [Specify accepted payment methods]
* **Late Payment:** 5% penalty after 7 days past due date

## 6. PLATFORM EXCLUSIVITY

* Limited to Top 10 hotels only
* Current availability: 6 slots remaining
* Prestigious positioning among Eastleigh's elite hotels
* No direct competitors in the same category

## 7. SERVICE DELIVERY TIMELINE

**For Option 1 (Premium Listing):**

* **Contract Signing:** Day 1
* **Web Listing & Photo Shoot Completion:** 1 business day after contract signing
* **Full Payment Due:** Upon delivery of listing and photo shoot
* **Monthly Subscription:** First month payable upfront with setup fee

**For Option 2 (Premium Listing + Website):**

* **Contract Signing:** Day 1
* **Web Listing & Photo Shoot Completion:** 1 business day after contract signing
* **Website Demo Development:** 3 business days after contract signing
* **Client Review & Approval:** Client reviews live demo site
* **Full Payment Due:** Upon client approval of demo site
* **Website Ownership Transfer:** Completed immediately after full payment received
* **Monthly Subscription:** First month payable upfront with setup fee

## 8. CLIENT RESPONSIBILITIES

Client agrees to:

* Provide accurate hotel information and materials
* Cooperate with photo shoot scheduling
* Respond to booking inquiries promptly via WhatsApp
* Maintain hotel standards consistent with "Top 10" positioning
* Pay fees as outlined in this agreement

## 9. DEEGAAN-RIYO RESPONSIBILITIES

Deegaan-Riyo agrees to:

* Deliver all services as specified in chosen option
* Maintain professional platform standards
* Provide ongoing customer support
* Process and forward booking inquiries to client
* Maintain platform security and functionality

## 10. COMMISSION STRUCTURE

* **Zero commission on bookings**
* Client retains 100% of booking revenue
* Direct customer-to-hotel communication
* No middleman fees or booking commissions

## 11. INTELLECTUAL PROPERTY

* Client retains ownership of hotel-specific content and images
* Deegaan-Riyo retains rights to platform design and functionality
* Professional photos may be used for marketing purposes with client consent

## 12. TERMINATION

* Either party may terminate with 30 days written notice
* Client responsible for fees through termination date
* Setup fees are non-refundable
* Platform content removed within 7 days of termination

## 13. LIMITATION OF LIABILITY

Deegaan-Riyo's liability is limited to the total amount paid by client in the 12 months preceding any claim. We are not responsible for booking cancellations, customer disputes, or force majeure events.

## 14. GOVERNING LAW

This Agreement shall be governed by the laws of Kenya. Any disputes shall be resolved through mediation, and if necessary, arbitration in Nairobi, Kenya.

## 15. ENTIRE AGREEMENT

This Agreement constitutes the entire agreement between the parties and supersedes all prior negotiations, representations, or agreements relating to the subject matter.

## SIGNATURES

**DEEGAAN-RIYO REPRESENTATIVE:**

Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_  
Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**CLIENT REPRESENTATIVE:**

Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_  
Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
Hotel Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**CONTACT INFORMATION:**  
**WhatsApp:** +254 712 221 079  
**Email:** deegaan@riyo.com  
**Website:** www.deegaanriyo.online

"Join the Top 10 Today - Prestigious Recognition, Direct Bookings, Zero Commissions"