

# Why Software Doesn't Get Built

### **Intimidation**

Folks are intimidated by tech jargon, burned by of-the-shelf sotware, fearful of wasting money on sketchy promises.

## **Technical Hurdles**

Great software ideas die every day.
Brilliant ideas for communities,
businesses, and internal processes
are forgotten because of technical
hurdles.

### **Poor Communication**

Costly agencies and developers who struggle to understand the vision or translate it into software.

## **Why Novel Software**

- Decades of experience in **startups & enterprise** software development & delivery.
- The ability to demonstrate that **learning to code isn't necessary** for delivering working software.
- The trust in non-technical project owners to deliver working software that aligns with real-world needs.

## **AI-Powered Delivery**

We can be there without being there.

Al allows us to distill decades of knowledge into guides, playbooks, and custom chatbots.



# Framework Pipeline

## Clarify

Repeatable process to define, align, and validate ideas through the *NSK:*5-Step Clarify Method.



## **Collaborate**

The measure twice, cut once, for Vibe coding. From prototype to prompts.

### Code

Let AI do the heavy lifting. Specs, context, & workflows deliver software, without learning to code.



## 3 Ways to Get Started

01

## Get the 5-Step Cheat Sheet (free) →

A simple roadmap to go from idea to vision, mission, and strategy.

02

#### **Access Custom GPTs →**

Ready-to-use AI chat built to assist non-technical project owners. No stress, no coding. Powerful GPTs put to work instantly.

03

### Join the Novel Newsletter >

Get a front-row seat to what's working in modern software and Al. Catered to the non-technical Al assisted software developer.

Join Newsletter