



# ABOUT THE COMPANY

# AFRICA'S LEADING GENERAL AVIATION COMPANY

National Airways Corporation (NAC) is the largest general aviation company in Africa and one of the largest of its kind in the world.

NAC offers a full range of aviation products and services to the aircraft and helicopter markets, including new and pre-owned sales, maintenance, parts, charter, international operations, air ambulance services, aircraft leasing and pilot, technical and ATC training.

Established in 1946, NAC's strength lies in the relationships it has built over 70 years with both clients and suppliers. These robust partnerships enable NAC's experienced and professional staff to provide market leading, cost effective solutions customised to our clients specific requirements.

NAC is an ISO 9001:2008 accredited company and was recently approved as the world's first Flight Safety Foundation BARS Gold Standard operator.

NAC is based at Lanseria International Airport in Johannesburg and operates a South African network of offices at Grand Central and Rand Airports in Johannesburg, Wonderboom Airport in Pretoria, the V&A Waterfront in Cape Town, Virginia Airport in Durban and Port Alfred Airport in the Eastern Cape.

Our international operations business, *Fly*Awesome, has offices in Johannesburg, Perth and Malta and our asset ownership and leasing businesses, Awesome Asset Securities and Awesome Flight Logistics are based in Perth and Johannesburg. Specialized Aircraft Services is located in Wichita, Kansas, USA.

NAC's businesses and divisions work in close co-operation and are all supported by central finance, human capital and IT services.

On a combined basis, the NAC group operates more than 150 aircraft.





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#### **AIRCRAFT SALES**

NAC prides itself on being one of the most professional aircraft sales organisations in the world and is indisputably the global specialist in Beech 1900 sales and refurbishments. Our experienced team of aircraft sales professionals services clients across the globe, offering the best new and pre-owned products in the industry.

We are authorised distributors for Piper Aircraft, authorised sales partners for Daher and dealers for Eclipse Aerospace. Our relationship with Dassault allows us to sell its technologically superior Falcon jets to selected prospects across the African continent. In addition we hold resale agreements with several United States-based organisations, giving NAC a continuous source of the finest pre-owned aircraft.

#### AIRCRAFT CHARTER

From its base at Lanseria International Airport, the executive Aircraft Charter business delivers bespoke air travel solutions in a private, discreet, personalised and safe environment. We pride ourselves on offering our guests one-stop VIP travel solutions tailored to their individual requirements with the utmost attention to detail.

NAC's extensive modern aircraft fleet includes turboprop aircraft; light, mid-size, super-midsize and heavy corporate jets; as well as various airliners. Aircraft flight efficiency, flexibility and comfort are maximised, whether you charter for private or business travel.

Charters are provided for every eventuality from presidential, diplomatic and corporate jet charter flights, to incentive travel, lodge transfers and scenic flights.

#### **FIXED BASE OPERATION**

NAC's Fixed Base Operation (FBO) at Lanseria International Airport (ICAO: FALA) offers clients a comprehensive suite of services on a 24/7 basis. We ensure that clients and crews enjoy the ultimate in service and attention, with highly experienced staff on hand to deal with special requests and individually tailored solutions. From hangarage, aircraft care and management to arrival, departure and beyond, all private or business travel needs are met with dedication and personalised care in our world class facilities. Enthusiasm, commitment and scrupulous attention to detail are assured at our state-of-the-art FBO.

#### **NAC PARTS DIVISION**

The NAC Parts Division offers a wide spectrum of products and services to the general aviation community from outlets at Lanseria and Rand Airports in Johannesburg, as well as Wonderboom Airport in Pretoria. Our extensive inventories are distributed from various warehouses and through Specialized Aircraft Services in the USA. This division distributes parts for many leading OEMs and manufacturers, including Goodyear, Lycoming, Rapco, David Clark, Rocol/LPS and Champion.

#### **SPECIALIZED AIRCRAFT SERVICES**

Specialized Aircraft Services, NAC's wholly owned US subsidiary, is located at the heart of the aircraft industry in Wichita, Kansas, and manages the sales administration, registration and export of all aircraft sourced or sold in the USA for NAC and its clients. Parts sourcing and sales are also a key component of the suite of services.





#### **HELICOPTER SALES**

NAC's Helicopter Sales division is the independent representative for Bell Helicopters in 13 African countries and a dealer for Robinson Helicopters. We also offer a wide range of pre-owned helicopters and have been the leading helicopter sales company on the African continent for decades.

#### HELICOPTER OPERATIONS AND CHARTER

The Helicopter Operations division is based at Grand Central Airport in Midrand. NAC operates an extensive fleet of executive helicopters for corporate and other VIP charters.

Charters can be arranged to VIP and corporate venues, game lodges or out-of-reach destinations. If you are not sure where to go, NAC's expert Helicopter Operations team can make some excellent recommendations.

NAC provides specialist assistance in applications such as firefighting, construction hoisting and cargo slinging. Our pilots have significant slinging and lifting experience in both the military and civilian sectors and our Helicopter Operations division has the equipment needed for a variety of slinging operations.

Our crews also offer extensive expertise in game capture and counting, high value cargo delivery, geological surveys and mine and powerline inspections.

The photographic and film production sector need look no further than NAC. We have worked with the industry's top professionals for many years and can assist with the hiring of equipment designed for specific use on helicopters.

Aero-medical emergency services can mean the difference between life and death. NAC operates several helicopters equipped with state-of-the-art EMS equipment that can be hired for patient transport or as standby for sporting and other events.



On the security front, NAC works exclusively for Netstar, the premier vehicle tracking specialist that uses helicopters to track and recover stolen vehicles

#### **HELICOPTER PILOT TRAINING**

NAC's helicopter pilot training is conducted at Rand and Grand Central Airports. The school has extensive experience in training from ab-initio to advanced commercial qualifications and our graduates have gone on to become captains with helicopter operators across Africa and the world. Our programmes include Instrument Rating, Instructors Rating, Conversion Training, Game Capture and Cull Ratings, External Load Rating, and all types of advanced pilot training.

#### **NAC HELICOPTERS CAPE TOWN**

Based at the V&A Waterfront, NAC Helicopters Cape Town is the market leader in coastal sightseeing tours. Our team offers personal, tailor-made helicopter charters for tourists, aviation enthusiasts and business executives, departing from either the iconic V&A Waterfront, Cape Town International Airport or other bespoke areas. Sit back and relax as you take in the spectacular wonders of the fairest Cape in a safe and professional environment.

#### **HELICOPTER MAINTENANCE**

NAC's helicopter maintenance facility at Rand Airport undertakes complete factory authorised maintenance and overhaul services for Bell and Robinson helicopters. This is the only Bell Helicopter Customer Service Facility in Sub Saharan Africa and the only Rolls Royce Model 250 engine Authorised Maintenance Centre in Africa, positioning NAC to provide a full range of world class overhaul, repair and maintenance services with parts support, at competitive prices.

NAC has an exclusive supply agreement for Lord Corporation's range of helicopter Elastomeric products and distributes the Aeronautical Accessories range of products.

#### **TECHNICAL TRAINING**

NAC's technical training facility at Rand Airport offers a first year theoretical and practical syllabus for the Aircraft Maintenance Mechanic trade, demonstrating the group's dedication to the aviation industry and to the development of essential skills in South Africa. On successful completion of the first year's basic training, students must complete a further 18 months to two years of on-the-job training in line with requirements from both TETA and the SACAA.

# **FLIGHT OPERATIONS & LEASING**

### **FLYAWESOME**

FlyAwesome is a highly versatile aviation services company providing tailored solutions to our clients.

We specialise in global special mission contracts, operating and managing numerous air support assignments throughout Africa, the Middle East, Europe, Australasia and the Far East.

- Established infrastructures that support the detailed management of aircraft assets
- Highly experienced
- Personalised and value-added services to all our customers
- Fully trained, experienced aircrew and engineers to ensure aircraft availability
- Experience in hot and hostile territories
- Committed, uncompromising diligence and attention to detail

We are able to satisfy operational and safety standards required in relation to clients' needs, and we have the required expertise and experience to provide efficient, cost-effective operations in an everchanging and challenging environment.

FlyAwesome operations and capabilities span many continents and regions with head office facilities in Johannesburg, South Africa and Perth, Western Australia.

FlyAwesome's international operations expertise encompasses away-from-base flight operations, as well as aircraft maintenance, management and support services. It operates and manages numerous contracts in the NGO, oil and gas, defense, mining and resources, telecoms, power, regional airline and government sectors in Africa, the Middle East and the Far East.

#### **AIRCRAFT LEASING**

Awesome Flight Logistics and Awesome Asset Securities are a further collaboration with Awesome Aviation in the asset leasing and ownership business. Leasing is a popular preference, enabling the operation of aircraft without the financial burden of ownership and providing a profitable increase in capacity.

The value derived from leasing includes freeing up capital, flexibility as requirements change and mitigation of risk, all of which frequently result in the development of long term partnerships with leasing clients. Our aircraft undergo comprehensive pre-delivery checks and are delivered fully compliant and ready to work.

Monthly lease payments commence upon delivery, with engine HSI and engine, propeller and landing gear overhauls covered via hourly provisions to avoid costly interventions for the operator. Our operators are placed in direct contact with our network of suppliers, OEM and factory support, ensuring cost-effective "at source" parts procurement.



#### **AIRCRAFT MAINTENANCE**

Aircraft Maintenance provides domestic and away-from-base maintenance for the company's operational aircraft wherever they are deployed around the world. Our capabilities encompass full airframe, engine, electrical and avionics support including managing overhaul of engines, propellers, landing gear and auxiliary power units. FlyAwesome also provides maintenance planning services such as aircraft inspection scheduling, monthly maintenance status reporting and aircraft configuration management.

#### **TECHNICAL TRAINING**

FlyAwesome Technical Training offers world class technical training on the PW150, PW100 and PT-6 series engines amongst others. We also offer in-house airframe training on the B200, B350, Beech 1900, C208 and PAC 750XL.

All the businesses within *Fly*Awesome are accredited by the South African CAA, the FAA, Shell, BHP Billiton, Anglo American, Hart Aviation Services, the United Nations, the World Food Programme and BARS, amongst others.



# AWESOME | AIR | EVAC

As the premier African based air ambulance operator, Awesome Air Evac has completed thousands of air ambulance missions in Africa, the Middle East and Europe.

With more than 30 000 flight hours of combined air ambulance experience, the team at Awesome Air Evac provides doctor-

based, ICU, aircraft air ambulance services to the highest quality standards, including BARS Gold and ISO 9001: 2008.

The Awesome Air Evac fleet comprises dedicated Learjet air ambulances, complemented by turboprop options in some regions. The global operations are coordinated from its Lanseriabased 24/7 call centre.



43 Air School, wholly owned by NAC, is the largest pilot, ATC and technical training school in the southern hemisphere. Fully residential private, commercial and airline pilot, ATC and technical training is carried out at a dedicated airfield in Port Alfred on the south-east coast of South Africa.

At PTC in Port Elizabeth, advanced jet training is offered in state of the art Boeing 737-800 and Airbus A320 simulators, thereby allowing students to enter the airline industry with appropriate qualifications and type ratings.

43 Advanced Training is located at Lanseria International Airport in Johannesburg, where experienced pilots may carry out concurrent training and type conversions on Embraer 120, King Air 200 and Beech 1900 simulators, amongst others.

43 Air School holds Boeing accreditation and is an approved Piper Aircraft Sales Centre, offering sales, parts and maintenance support on Piper aircraft.





## **SILVER FALCONS**

NAC is also a proud partner of the South African Air Force's Silver Falcons aerobatic team.











