Nikolay Trakiyski

AI Solutions Architect | Product Manager | Low-code & Open-source addict

I'm the person who can speak fluent CEO, translate it into developer language, and then build the solution myself - which leads to faster decisions, shorter feedback loops, and products that actually solve the right problems.

Experience

AI Solutions Architect @ Fast Track

DEC 2024 - JUN 2025

- Turned college graduates into independent developers in 3 months by teaching them how to think through problems, leading to solution proposals.
- Built a multi-tenant Next.js app with AI integration, connecting 4 databases, RAG systems, and N8N workflows.
- Automated workflows, eliminating 80% of manual data processing by identifying repetitive tasks suitable for API handling.
- Designed scalable infrastructure for 10,000 users, balancing future growth with current needs of 50 beta users.

Innovation Manager @ PM Mentality

OCT 2023 - PRESENT

- Built complete program infrastructure for 3 seasons using low-code platforms, including registration, management, and tracking systems.
- Designed and developed pmmentality.com, serving as a marketing platform, registration portal, and resource hub for mentors/mentees.
- Mentored 2 entry-level participants through PMBOK, translating theoretical concepts into practical, real-world applications.
- Taught product management and software development fundamentals in workshops, improving team contribution to program development.

Product Owner @ Denshi

OCT 2024 - DEC 2024

- Transformed vague business problems into concrete technical requirements through deep-dive discovery sessions with clients.
- Collaborated with software architects to design scalable solutions, balancing client needs, performance, and budget constraints.

Product Manager @ Akkodis

JUL 2021 - JUN 2023

- Grew and optimized team from 4 to 6 by identifying skill gaps and adding a designer and junior product owner for mentorship.
- Managed direct client relationships across Germany, Australia, USA, and France, adapting to diverse business cultures.
- Mentored a junior product owner to independence within 4 months by delegating real responsibility and fostering ownership.
- Solved the 'everyone needs something different' problem by building flexible features addressing common international pain points

Product Owner @ Yettel

NOV 2019 - JUN 2021

- Transformed internal app into market-ready SaaS by identifying common client problems across industries.
- Conducted sales meetings, demonstrating product vision and understanding specific client needs.
- Managed a 5-person team, streamlining feature development for multiple client types.
- Secured first 3 paying clients by delivering precise solutions based on deep workflow understanding.

Contact

trakiyski.work

nikolay.trakiyski@gmail.com

+359 89 3401356

Education

University of Ruse,
Bachelor Computer Science

Skills

- AI Consultancy
- Leadership
- Product Management
- Workflow Automation
- Web Development
- RAG & Vector Store implementation
- User Research
- UI/UX Design
- APIs Orchestration