

ALLEN JUSTIN

STORE MANAGER



7356805936



VELIYIL (H) KANDANAD P. O
ERNAKULAM



alenjustin233@gmail.com

ABOUT ME

Sales Manager with experience for leading high-performing sales teams and driving consistent revenue growth across competitive markets. Proven track record in developing effective sales strategies, forging strong client relationships, and exceeding ambitious targets. Skilled in team leadership, data-driven decision making, and cross-functional collaboration. Passionate about empowering teams, optimizing sales processes, and delivering measurable business outcomes. Adept at using CRM tools and analytics to inform strategy and maximize performance.

EDUCATION

ITI

NEBOSH

DIPLOMA IN
HEALTH SAFETY
ENVIRONMENT

EXPERIENCE

2023 - 2024

PARAGON POLYMER
PRODUCTS

Sales executive

- Stocking and restocking merchandise as needed.
- Prepare bills in eshopaid software.
- Answering customer questions.
- Liaising with managers as needed.
- Receiving product deliveries.

2024 - PRESENT

PARAGON POLYMER
PRODUCTS

Store Manager

- Maintaining statistical and financial records.
- Meet sales goals by training, motivating, mentoring and providing feedback to sales staff.
- Maintain outstanding store condition and visual merchandising stance
- Dealing customer queries and complaints.
- Propose innovative ideas to increase market share.
- Compete store administration and ensure compliance with policies and procedures
- Prepare bills in point of sale software and Eshopaid software

SKILLS

. Project Management . Public Relations . Teamwork . Time Management . Leadership

. Effective Communication . Critical Thinking . Digital Marketing