



Manoj P

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Objective

Sales professional with 9+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

Experience

- H&B stores , dabur India ltd (new U)** 2025 - Present
Store manager
Controlling store and staff, brand promoter's Customer relations Handling complaints and resolve them in a timely manage
- American tourister (lulu mall tvn)** 2022 - 2024
Store manager
Controlling store and staff Customer relations Handling complaints and resolve them in a timely manage
- Easy buy** 2019 - 2022
Department manager (Apparel)
Analyze sale data Develop strategies to increase sale revenue Lead a sales team to success Handle complaints and resolve them in a timely manage.
- Future retail pvt ltd.** 2014 - 2019
Team Leader
Responsible for leading and managing a team to achieve organizational goals and objectives guidance. Support and direction to ensure the successful completion of projects and task.

Education

- Lfhss aniyorkonam** 2009-2010
Sslc
82%
- Amhss thirumala** 2012-2013
+2 computer science
80%
- Cyber Campus tvn** 2013-2014
Computer engg.
80%

Skills

- Skills in performance management, Team work observation skill, excellent communication and interpersonal skills looking for a challenging opportunity where gained skills and experience will have a valuable impact

Achievements & Awards

- *Promoted company and increased sales by coordinating and attending trade shows. *Trained new sales representatives. *I successfully generated additional business from the staff members who were lagging in their personal sales within the store, which ultimately led to me receiving an award from the company.

Personal Details

- Date of Birth : 13/05/1996
- Marital Status : Married
- Gender : Male

Reference

- **Vinoy - H&b stores dabur india limited**
Store manager.
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