

Ajith PP

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Objective

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

Experience

- **Van Heusen , TIRISSUR Aditya Birla Lifestyle Brands Limited** 10.07.2024 - Present
Store manager
 - .Managing staff, ensuring customer satisfaction, and achieving sales targets.
 - .They oversee inventory, handle financial aspects, and ensure compliance with safety and security protocols.
 - .Ensuring a positive and efficient customer experience.
 - .Ordering, receiving, and maintaining inventory levels, ensuring product availability, and managing stock.
 - .Monitoring expenses, managing budgets, and analyzing financial reports to ensure profitability.
 - .Overseeing store layout, visual merchandising, and maintaining a clean and organized environment.
- **Allensolly, CHEMMAD Aditya Birla Fashion and Retail Limited** 28.05.2023 - 30.05.2024
Store manager
 - .Manage end to end store operations
 - .Delineate and achieve sales, bottom-line profits and expenditure budget
 - .Plan and achieve margin targets to achieve bottom line
 - .Ensure prevalence of high degree of hygiene, staff grooming, customer satisfaction and visual merchandising standards
 - . Responsible for store operations.
- **Reliance Trends ,VENGARA** 01.02.2021 - 31.05.2023
Department manager (DM IT)
 - .Achieve revenue, gross margin
 - .Control inventory level and shrinkage
 - .Increase margins and minimize expenses
 - .Sales staff are trained and constantly updated
 - .Product knowledge, brand differentiation
 - .Recognize and develop talent
 - .Optimize manpower resource for category
 - .Functional and behavioral
- **Reliance Trends ,VENGARA** 01.03.2020 - 01.02.2021
C&A (Cashier and Accountant)
 - .Maintaining accurate financial records, including ledgers, journals, and other accounting documents.
 - .Preparing financial statements like balance sheets, income statements, and cash flow statements.
 - .Assisting with the development and management of budgets, and forecasting financial performance.
 - .processing transactions, managing cash flow, maintaining financial records, and ensuring compliance with accounting procedures.

- **Reliance Trends ,VENGARA** 15.10.2019 - 01.03.2020
Cashier
.Handling cash, credit, debit, and other payment methods accurately and efficiently.
.Greeting customers, answering questions, and providing assistance with purchases.
.processing transactions, managing payments, maintaining a clean workspace, and providing excellent customer interaction.
- **Reliance Trends ,VENGARA** 03.07.2019 - 15.10.2019
CSA(Customer Service Associate)
.Showing genuine care and understanding for customer needs.
.If applicable, quantify the percentage of sales leads converted to actual sales.
.Explaining product features, benefits, and usage to customers.

Education

Course / Degree	School / University	Grade / Score	Year
Cctv Technician	IGNET	Excellent	2018
Higher Secondary Education	GVHSS Chettiyan Kinar	65%	2015-2017
High School Education	GVHSS Vengara	78%	2015

Skills

- .Leadership and Management
- .Communication
- .Inventory Management
- .Sales and Marketing
- Organizational Skills

Languages

- English
- Malayalam
- Tamil
- Hindi

Reference

- Nikhil - "Aditya Birla Fashion and Retail Limited"

ARM
+91 751-0307795

- Sunil Kumar - "Rare & Basics"

Store manager
+91 98473 85018

All information in this resume is right and truthful to the best of my knowledge and faith