



AKHIL DINESH

> **STORE MANAGER
CLUSTER MANAGER**

CONTACT

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PERSONAL INFO

I am a proactive, organized and responsible person, with good interpersonal relationships. I stand out for good teamwork, quick decision-making and good pressure management. I am looking for a challenging position to keep learning.

EDUCATION

B.sc Fashion designing
Indian institute of engineering
technology -2013

SKILLS

- Excellent Sales and VM skill
- * Highly competitive
- • Goal-oriented
- • Quick learner
- • Strong client relations
- Content Strategizing

EXPERIENCE

Store manager - LIBAS

2025-Present

Ladies apparel

- Retail management
- sales growth strategies
- customer service
- inventory management
- team handling
- audit prepration

Store manager-Utsa

2023-2025

Ladies apparel

- Working as Store manager in Utsa by westside
- motivates team towards ambitious sales and profit goals.
- train employees on effective customer service and relations .
- Delivered quality customer service , resolving problems politely and promptly .

Cluster manager- Juniper

2021-2023

Ladies apparel

- Handling 20 contours across Kerala
- target distribution and follow up on achievement.
- staffing
- attendance maintenance
- Daily, weekly and monthly reports
- staff performance analysis meeting and training etc.

Visual merchandiser

2018-2021

future group

- central brand.new kochi working as vm
- handling 75000 soft store
- scheduled vm training for staffs
- seasonal theme arrangements inside store

CERTIFICATE

- super couch of abfrl
- above & beyond recognition
- smart award for best employee
- experience letter from Peter England

LANGUAGE

- English
- Hindi
- Malayalam
- Tamil

EXPERIENCE

CLUSTER MANAGER

2013-2018

Abfrl peter england

- interviewed candidates and made staffing decision
- managed 24 stores with 28 sales associates
- assigned employees to specific duties to best meet the needs of the store
- instructed staff on appropriately handling difficult and complicated sales
- scheduled and led daily meeting for all staffs

SALES ASSOCIATE

2011-2013

Wrangler

- worked as customer care associate
- closing complicated sales
- target base achievement
- billing
- inwarding and outwarding stock

DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge.