

# DENISH MARGO



## Contact Details

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+91 9995886198

## Permanent Address

Palliparambil House,  
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Thrissur- 680655

## Personal Profile

Father's Name: Margo Gunasekharan

Date of Birth : 08-07-2000

Gender : Male

Marital Status : Single

Nationality : Indian

Religion :

## Passport Details

Passport No. : V4198428

Place of Issue : Cochin

Date of Issue : 10-11-2021

Date of Expiry: 09-11-2031

## Interests and Hobbies

- ❖ Sports
- ❖ Travelling
- ❖ Reading

## Linguistic Abilities

### Malayalam

✓ Speaking ✓ Writing ✓ Reading

### English

✓ Speaking ✓ Writing ✓ Reading

### Tamil

✓ Speaking

## OBJECTIVE

To achieve a challenging position where I can effectively contribute my skills and experience to success and growth of the organization as well as to improve my professional skills.

## PROFESSIONAL SKILLS

- ❖ Back Office work in Retail Sector.
- ❖ Team Management.
- ❖ Staff Rota Management
- ❖ Staff Training.
- ❖ Visual Merchandising.
- ❖ Sales Management.
- ❖ Customer Support (Tele calling & Feedback Collection.)

## PROFESSIONAL EXPERIENCE

- ❖ Working as **Store Manager** with **Pepe Jeans, London Brand**, HiLite Mall, Thrissur
- ❖ 1½ years' experience as Collection Manager with **Bajaj Finserv**, Irinjalakuda, Thrissur.
- ❖ 3.5 years' experience as **Head Cashier cum Department Manager** with **MSP Retails Pvt. Ltd (Max Fashion)**, Thrissur (NSO).

## Nature of Job Handled

- Meetings with the clients and closing the sales
- Achieving the monthly Sales targets
- Motivating team to achieve the sales targets
- Address Customer issues with a view to resolving them and make them loyal
- Contacting the existing customers to give them more efficient service
- Consistently drive monthly/quarterly and annual sales to plan
- Ensure customer delight through various customer engagement activities
- Address customer issues with a view to resolving them and ensuring repeat sale
- Overall responsibility for the day-to -day working and maintenance of the store
- Manage and Motivate store staff to achieve the common objective
- Address people issues and inter personal conflicts
- Ensure store, people and material safety and security
- Ensuring compliance with company policy and statutory regulations
- Co-coordinating Day-to-day Cash Deposit into the bank
- Stock Inward and Outward
- Monitoring VM activities on Daily basis
- Handling system works and the daily closing procedures

## ACADEMIC RECORD

- ❖ **B.Com**  
University of Calicut
- ❖ **Plus Two**  
Govt. HSS Anchery, Thrissur  
Board of Higher Secondary Examinations, Kerala.
- ❖ **S.S.L.C**  
Mar Thimotheus High School Kuriachira  
Board of Public Examinations, Kerala.

## TECHNICAL/ADDITIONAL QUALIFICATION

- ❖ Diploma in Microsoft Office [PMSO (IETS) - 4 months]
- ❖ Tally , MS Excel

## PERSONAL SKILLS & STRENGHS

- ❖ Self-confident and self-motivated
- ❖ Effective leadership qualities.
- ❖ Optimistic, Ready to take up challenges.
- ❖ Dedicated and hard working towards achieving the objectives and goals of the organization.
- ❖ Customer-centric service focus.

## DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge and belief.

**Denish Margo**