

# Sreemol

## Mohan Murthigal

### Program Manager

## About Me

Dynamic professional with expertise in business development, program management, and client relations. Skilled in achieving goals, leading teams, and delivering customer-focused solutions. Thrives under pressure and adapts to change. Open to freelance and remote roles.

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mksreemol@gmail.com

Kochi

## Skills

- leadership's
- Adaptability
- Time management
- Ability to work under pressure
- Communication skill
- Ability to work in team

## Software & Technical Skills

- Office Tools:

Microsoft Excel, Microsoft Word,

Microsoft PowerPoint

- Design & Presentation:

Canva (Posters, Presentations,

Social Media Creatives)

- Accounting & Finance:

Tally ERP, Phacal Banking Software

## Experience

### Program Manager

2024 - 2025

#### Digital Safety for School - Kochi

Program Manager Digital Safety for Schools 07/2024 – Present | Kochi  
Digital Safety for Schools is an initiative aimed at enhancing online safety and cybersecurity awareness among students, teachers, and administrators.

- Designed and implemented digital safety programs tailored to educational institutions. Conducted training sessions to educate stakeholders on best practices for online security and data protection.
- Collaborated with educational authorities to integrate safety protocols into school curriculums. Monitored program effectiveness and ensured compliance with cybersecurity standards.
- Led a cross-functional team to develop innovative digital safety strategies for schools.

### Business Development Manager

2019 - 2024

#### City Union Bank- Gujarat

Business Development Manager City Union Bank 03/2019 – 03/2024 | Surat, Gujarat City Union Bank Limited is a leading Indian private sector bank headquartered in Kumbakonam, Tamil Nadu. Initially incorporated as Kumbakonam Bank Limited in 1904, it is known for its robust financial solutions and customer-centric approach.

- Strategically enhanced and diversified branch business portfolio.
- Successfully canvassed and converted new leads, achieving deepened client relationships. Delivered exceptional results by meeting and exceeding business targets, including achieving 150% of the target in FY 2022-2023. Expertise in pre-loan processing, including proposal preparation and loan documentation. Recognized for excellence with accolades such as a special ex- gratia for CLOC openings.

# Language

English  
Hindi  
Marathi  
Malayalam  
Tamil

Financial service consultant

2015 - 2016

**ICICI Prudential Life Insurance Company Limited  
Mumbai, ghatkupar**

Financial Services Consultant ICICI Prudential Life Insurance Company Limited 06/2015 – 03/2016 | Mumbai, Ghatkopar ICICI Prudential Life Insurance Company Limited is a pioneer among private sector life insurance companies in India, operational since December 2000.

- Built and maintained strong client relationships by understanding financial goals and providing tailored financial advice.
- Demonstrated in-depth knowledge of insurance products to drive customer-centric sales

## Education

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### Certification

**PGDBM ( Diploma in Banking Management)  
University of Mumbai**

B.com Accounting and Finance  
2012 - 2015

**North Maharashtra University**

Higher secondary education  
2011 - 2012