



# AKHIL DINESH

## STORE MANAGER CLUSTER MANAGER

### CONTACT

- 7994477925
- akhilkd91@gmail.com
- Palarivattom ernakulam -682021

### PERSONAL INFO

I am a proactive, organized and responsible person, with good interpersonal relationships. I stand out for good teamwork, quick decision-making and good pressure management. I am looking for a challenging position to keep learning.

### EDUCATION

B.sc Fashion designing  
Indian institute of engineering  
technology -2013

### SKILLS

- Excellent Sales and VM skill
- \* Highly competitive
- Goal-oriented
- Quick learner
- Strong client relations
- Content Strategizing

### EXPERIENCE

**Store manager - LIBAS** 2025-Present

*Ladies apparel*

- Retail management
- sales growth strategies
- customer service
- inventory management
- team handling
- audit preparation

**Store manager-Utsa** 2023-2025

*Ladies apparel*

- Working as Store manager in Utsa by westside
- motivates team towards ambitious sales and profit goals.
- train employees on effective customer service and relations .
- Delivered quality customer service , resolving problems politely and promptly .

**Cluster manager- Juniper** 2021-2023

*Ladies apparel*

- Handling 20 contours across Kerala
- target distribution and follow up on achievement.
- staffing
- attendance maintenance
- Daily, weekly and monthly reports
- staff performance analysis meeting and training etc.

**Visual merchandiser** 2018-2021

*future group*

- central brand.new kochi working as vm
- handling 75000 soft store
- scheduled vm training for staffs
- seasonal theme arrangements inside store

## CERTIFICATE

## EXPERIENCE

- super couch of abfrl
- above & beyond recognition
- smart award for best employee
- experience letter from Peter England

## LANGUAGE

- English
- Hindi
- Malayalam
- Tamil

### CLUSTER MANAGER

2013-2018

*Abfrl peter england*

- interviewed candidates and made staffing decision
- managed 24 stores with 28 sales associates
- assigned employees to specific duties to best meet the needs of the store
- instructed staff on appropriately handling difficult and complicated sales
- scheduled and led daily meeting for all staffs

### SALES ASSOCIATE

2011-2013

*Wrangler*

- worked as customer care associate
- closing complicated sales
- target base achievement
- billing
- inwarding and outwarding stock

## DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge.