

# JITHINDAS P K

Kasaragod, Kerala 671123 | -918138987516| jithudas019@gmail.com

## SUMMARY

Dynamic retail & sales leader With over **5 years** of experience, Driving sales, excelling in inventory management and team leadership. Adept at leveraging **Power BI & MS OFFICE** for data analysis, driving sales growth while enhancing customer experience. Known for decisive problem-solving and exceptional communication skills, fostering strong client relationships and operational excellence.

## SKILLS/OTHER TOOLS

- Good Communication Skills
- Microsoft Office Suite Excel, Word, PowerPoint)
- Power BI
- Ability to respond quickly-in new Situations
- Problem-solving skill
- Knowledge and the ability to use
- Sales techniques
- Ability to make contact quickly
- Leadership skills
- Good interpersonal skills
- Decisive and able to work under pressure
- Inventory management
- Customer Service
- Sales strategies
- Data analysis

## EXPERIENNCE

- 08/2023 to Current

Store in Charge

Kushal's Fashion Jewellery - Ernakulam

  - Experienced Retail Store Incharge with a strong-track record in managing daily store operationsand driving consistent sales growth.
  - Skilled in inventory control, team supervision, and ensuring adherence to company SOP's.
  - Proficient in Power BI & MS Office for sales analysis and performance tracking.
  - Expertise in executing visual merchandising plans that enhance customer experience.
  - Focused on delivering operational excellence and leading motivated, results-oriented teams.
- 09/2022 to 08/2023

Regional Customer Support Executive

Trackon Courier Pvt Ltd - Ernakulam

  - Dedicated Regional Customer Support Executive with strong expertise in managing client relations across multiple zones in the logistics and courier sector.
  - Skilled in handling escalations, tracking shipments, and ensuring timely issue resolution.
  - Proficient in CRM tools and data reposing to enhance customer satisfaction.
  - Collaborates closely with operations and delivery teams for seamless service execution.
  - Committed to maintaining high service Standards and building long-term customer trust.

- 04/2021 to 07/2022

Business Development Executive

Quality Digitals - Emakulan

- Collaborating with business development, marketing and product department on the creation of competitive concept proposals.
  - Engaged with the product team to develop new gift items and customize offerings based on customer feedback and market demands, enhancing product appeal and sales.
  - Negotiate deals with corporate clients for bulk orders, contributing to significant revenue growth in the business.

- 08/2018 to 03/2019

Business Development Executive & Sales Trainer

Index International - Angamaly

- During the tenure achieved target within short period of time.
  - Provide assistance on long and shon term projects to marketing trainees.

EDUCATION

- 06/2024

BA: Psychology

IGNOU - Kaloor

Pursuing distant education
- 03/2018

Higher Secondary Education: HUMANITIES

Government H.S.S , Paravanadukkam

Kasaragod, Kerala
- 03/2016

Schoolings

Government H.S.S Kasaragod - Kerala

AWARDS

Achieved **Rajya Puraskar** certificate in **scouts and guides**.

LANGUAGES

Malayalam	English
Hindi	Tamil

HOBBIES AND INTERESTS

- Reading , Dance
- Fitness . Chess

REFERENCE

Faizan Ansari, SM - Kushal's Fashion Jewellery, Lulu Kochi, 7417715348

PERSONAL INFORMATION

- Father's Name: Vijayakumar P K
- Date of Birth: 03/28/2001
- Nationality: Indian
- Marital Status: Single

DISCLAIMER

I hereby declaring that the above mentioned information is correct and true to the best of my knowledge and belief

JITHINDAS P K