

# **RESUME**

***Sujith.kk***

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◆**OBJECTIVE:**

To be in a Challenging Environment to exhibit my skills and knowledge and to work hard to meet the organization goal with my Personal and Career Goal.

◆**PROFESSIONAL PROFILE:**

An energetic and committed individual who have 13yrs of rich work experience in retailing with proven track record of handling a sales team and implementing the goals of the company by giving importance to key words like discipline, teamwork, process maintaining and training the subordinates.

- 13 years experience in Retail sales.
- Experienced in training and managing sales staff.
- Skilled in customer Service Management

◆**WORK EXPERIENCE:**

- 1) **Brand Promoter in Gini & Jhony from Dec 2011 to March 2012**
- 2) **Senior CSA ( C & A, BoH) in Reliance Trends ,Payyanur ( 2012 to 2018 )**
- 3) **Formar store inventory manager at max fashions payyanur(2018-2019)**  
**10 months**
- 4) **Formar Department Manager at Max Fashions kannur.(2020-2021)**
- 5) **Formar Department Manager at Reliance Trends(Kozhikkode 2.years)2021-2023**
- 6) **Currently Working at vishal megamart as a apps manager at kollam**

**Job Responsible**

- Handling Entire departments and managing 23 staffs which includes both own staffs and promoters and reporting directly to the Store Manager.
- Ensure proper presentation of Garment – To make sure that Right Product had been displayed in Right place and Right Time.
- Responsible for Shrinkage control.
- Interacting with respective Brands Representative and managing the brand in the store by resolving the issues if any.

- Determining the best sellers and slow sellers to plan the display strategies in the selling floor and focus on old stock liquidation.
- To ensure VM standard are maintained across the floor during the business hours like display guideline, appropriate signage's and with relevant new season merchandise dominating the display qty.
- Regular feedback has been given to the staff regarding the Target / Achievements and motivates them to achieve the same.
- Responsible for New staff training schedule - like Role-plays / on Product knowledge / on process and policy of the company.
- Checking all the task of daily ongoing activity is carried out by the respective Staff.
- Ensuring punctuality, grooming standards are maintained across all the staff.
- Maintaining high standards of cleanliness of the department.
- Handling Cash till management/ Customer complaints and Queries if any.

◆PERSONAL DETAILS:

7)	Nationality	: Indian
8)	Date of Birth	: 01.10.1992
	Sex	: Male
	Marital Status	: Single
	Language Known	: English, Malayalam, Tamil,
	Contact Address	: MayilValli Payyadakath Alakkad South, (PO) Kankol (Via) Payyanur 670307

◆EDUCATIONAL QUALIFICATION:

SSLC : Board Of Kerala  
 Plus Two: Commerce-Swami Vivekandha open Education- Delhi  
 Degree:BA- English - Indian institute of integrated science technology  
 Diploma: Computer Hard ware & Networking.(1 year course)  
 Diploma in computer Application (6months course)

◆DECLARATION:

I hereby solemnly declare that the above entries furnished by me are true to the best of my knowledge and belief.

Place : Payyanur  
 Date :

Yours Faithfully  
***Sujith.kk***