



VIJESH M



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Malappuram

Language

- MALAYALAM
- ENGLISH (basic)
- HINDI (basic)

Skills

- Adaptability and flexibility
- Time management and prioritization
- Empathy and customer-centric mindset
- Attention to detail and accuracy
- Analytical skills and data analysis
- Relationship building and stakeholder management
- Coaching and mentoring
- Emotional intelligence

Experience

RETAIL SALES ASSOCIATE
max fashion (2021-2024)

- Responded to customer complaints, diffusing tension and reporting feedback to supervisors for service delivery improvement.
- Worked checkout and floor sales during peak seasonal trade periods.
- SUPERMARKET SUPERVISOR/ASSISTANT SUPERMARKET KOLATHOOR 2024- June |
- Monitored checkout operations, reducing queue times and improving customer flow during peak hours.
- Planned and executed promotional events to attract new customers and increase store visibility.
- Analyzed sales data to identify trends and adjust stocking levels accordingly, boosting sales by 15%.
- Maintained cleanliness and organization of the shop floor and storage.
- FASHION SUPERVISOR AT NESTO HYPERMARKET KOTTAYAM
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Education

GOVT.BOYS HIGHER SECONDARY SCHOOL (SSLC)

Govt BOYS HIGHER SECONDARY SCHOOL(PLUS TWO)

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Summary

Passionate Retail Sales Advisor skilled in customer engagement for increased sales. Persuasive and knowledgeable for improved conversion rates. Committed team player dedicated to achieving performance KPIs.