



VARUNA M P

SENIOR SALES AND BILLING EXECUTIVE

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EXPERIENCE

SENIOR SALES and BILLING EXECUTIVE

Jun 2023 — Sep 2024

W FOR WOMAN (LULU Mall) | Kochi, Kerala, India

- Assisted customers with product selection and promoted store offers.
- Handled billing, daily sales records, and ensured accurate cash transactions.
- Coordinated with stock and billing teams for smooth checkout and availability.

SENIOR SALES and MARKETING EXECUTIVE

Nov 2022 — Apr 2023

U.S. Polo Assn (LULU Mall) | Kochi, Kerala, India

- Built client relationships by offering product support and updates.
- Handled customer queries through messaging platforms and promoted new offers.
- Managed billing operations, ensuring accurate and timely invoicing.

SALES and MARKETING EXECUTIVE

Jan 2019 — Nov 2022

Louis Philippe (Central Square Mall) | Kochi, Kerala, India

- Assisted clients by understanding their needs and offering suitable products.
- Engaged in cold and warm calling to generate sales opportunities.
- Prepared sales reports and managed product displays.

SALES and MARKETING ASSISTANT

Sep 2018 — Dec 2018

Central Square Mall | Kochi, Kerala, India

- Learning the business model.
- Gained understanding of clothing products and their materials

EDUCATION

HIGHER SECONDARY

Jul 2015 — Mar 2017

Government HSS Thirumazhisai

SSLC

May 2014 — May 2015

St. Augustine higher secondary school