

**AJITH K K**

KALARIKKAL HOUSE

KODUR PO, Pin – 676504, MALAPPURAM –KERALA

**ajithkmohan0159@gmail.com**

**+91 7025720159**

## **PROFESSIONAL SUMMARY**

Experienced Assistant Manager with expertise in retail operations, specifically within ‘Reliance Retail’. PGDCSW in Rajagiri College of social sciences.. Skilled in driving business growth, optimizing operations, and enhancing customer satisfaction. Strong leadership abilities and a passion for delivering exceptional experiences.

## **EXPERIENCE**

### **Successfully completed 4 years in Retail**

**Reliance Retail Limited** **(Apr 2023 –Mar 2024)**

Assistant Store Manager

- Completed 1 year with John Players COCO Store owned by Reliance Retail.
- Associated with Reliance Retail COCO Operations of John Players in Kerala.
- Participated in NSO new store openings of new EBO stores of Reliance retail namely John Player Oberon Mall Kochi and John Players Nucleus Mall.
- Achieved highest MTD from the opening of the store.
- Achieved an average of 40% conversion, 3800 ATS & 3.7 IPCM.

**Louis Philippe (ABFRL)** **(Mar2021-Mar2023)**

- Completed 3 years with Madura Garments ABFRL in Customer Service.

- Handled the Allen Solly store on the absence of their staff.

### **Address Apparels**

5 month experience as Customer service associate at Address apparel at Malappuram (Mar-Jul-2019)

### **INTERNSHIP**

- College counsellor-Government polytechnic college Kalamassery -Feb-Mar 2025
- School Counsellor- St Sebastian HS kanjoor – Oct-Nov 2024

### **EDUCATION**

- Post graduate diploma in clinical social work and counselling (2024-2025)
- Under Graduate degree in BA Sociology at Calicut university. (2020-2022)
- Diploma in Civil Engineering. (2016-2018)

### **ACHIEVEMENTS**

- Served as NSS Volunteer.
- Served in the Bharat scout
- Served as a DOCUMENTATION AND PUBLICATION committee member of the 24<sup>th</sup> ICSD biennial conference.
- Participate in the two-day basic human rights training programme organised by the Department of Social Work in Rajagiri.
- Founder of 'Sicker safari' Start-up.

### **TECHNICAL SKILLS**

- Microsoft Power Point, Microsoft Excel.
- Microsoft AX POS.
- SAP.