



VARUNA M P

SENIOR SALES AND BILLING EXECUTIVE

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Experienced Fashion Sales Professional with over 5 years in sales, marketing, branding, and strategy across both men's and women's fashion.

Dynamic Senior Sales and Billing Executive known for driving revenue growth, optimizing billing operations, and exceeding sales targets through strategic planning and customer-focused execution.

SKILLS

- Work ethic
- Time management
- Problem-solving
- Creativity
- Communication
- Adaptability
- Leadership
- Teamwork

EXPERIENCE

SENIOR SALES and BILLING EXECUTIVE
W FOR WOMAN (LULU Mall) | Kochi, Kerala, India

Jun 2023 — Sep 2024

- Assisted customers with product selection and promoted store offers.
- Handled billing, daily sales records, and ensured accurate cash transactions.
- Coordinated with stock and billing teams for smooth checkout and availability.

SENIOR SALES and MARKETING EXECUTIVE
U.S. Polo Assn (LULU Mall) | Kochi, Kerala, India

Nov 2022 — Apr 2023

- Built client relationships by offering product support and updates.
- Handled customer queries through messaging platforms and promoted new offers.
- Managed billing operations, ensuring accurate and timely invoicing.

SALES and MARKETING EXECUTIVE
Louis Philippe (Central Square Mall) | Kochi, Kerala, India

Jan 2019 — Nov 2022

- Assisted clients by understanding their needs and offering suitable products.
- Engaged in cold and warm calling to generate sales opportunities.
- Prepared sales reports and managed product displays.

SALES and MARKETING ASSISTANT
Central Square Mall | Kochi, Kerala, India

Sep 2018 — Dec 2018

- Learning the business model.
- Gained understanding of clothing products and their materials

EDUCATION

HIGHER SECONDRY
Government HSS Thirumazhisai

Jul 2015 — Mar 2017

SSLC
St. Augustine higher secondary school

May 2014 — May 2015