

# ALEN JUSTIN

## STORE MANAGER

 7356805936



VELIYIL (H) KANDANAD P. O  
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### ABOUT ME

Sales Manager with experience for leading high-performing sales teams and driving consistent revenue growth across competitive markets. Proven track record in developing effective sales strategies, forging strong client relationships, and exceeding ambitious targets. Skilled in team leadership, data-driven decision making, and cross-functional collaboration. Passionate about empowering teams, optimizing sales processes, and delivering measurable business outcomes. Adept at using CRM tools and analytics to inform strategy and maximize performance.

### EDUCATION

ITI

NEBOSH

DIPLOMA IN  
HEALTH SAFETY  
ENVIRONMENT

### EXPERIENCE

2023 - 2024

PARAGON POLYMER  
PRODUCTS

**Sales executive**

- Stocking and restocking merchandise as needed.
- Prepare bills in eshopaid software.
- Answering customer questions.
- Liaising with managers as needed.
- Receiving product deliveries.

2024 - PRESENT

PARAGON POLYMER  
PRODUCTS

**Store Manager**

- Maintaining statistical and financial records.
- Meet sales goals by training, motivating, mentoring and providing feedback to sales staff.
- Maintain outstanding store condition and visual merchandising stance
- Dealing customer queries and complaints.
- Propose innovative ideas to increase market share.
- Compete store administration and ensure compliance with policies and procedures
- Prepare bills in point of sale software and Eshopaid software

### SKILLS

. Project Management . Public Relations . Teamwork . Time Management Leadership

. Effective Communication . Critical Thinking . Digital Marketing