

# RESUME

**Sujith.kk**

**Mobile: 7012939284**  
**Sujithkk2@gmail.com**

♦OBJECTIVE:

To be in a Challenging Environment to exhibit my skills and knowledge and to work hard to meet the organization goal with my Personal and Career Goal.

♦PROFESSIONAL PROFILE:

An energetic and committed individual who have 13yrs of rich work experience in retailing with proven track record of handling a sales team and implementing the goals of the company by giving importance to key words like discipline, teamwork, process maintaining and training the subordinates.

- 13 years experience in Retail sales.
- Experienced in training and managing sales staff.
- Skilled in customer Service Management

♦WORK EXPERIENCE:

**1) Brand Promoter in Gini & Jhony from Dec 2011 to March 2012**

**2) Senior CSA ( C & A, BoH) in Reliance Trends ,Payyanur ( 2012 to 2018 )**

**3) Formar store inventory manager at max fashions payyanur(2018-2019)**

**10 months**

**4) Formar Department Manager at Max Fashions kannur.(2020-2021)**

**5) Formar Department Manager at Reliance Trends(Kozhikkode 2.years)2021-2023**

**6) Currently Working at vishal megamart as a apps manager at kollam**

Job Responsible

- Handling Entire departments and managing 23 staffs which includes both own staffs and promoters and reporting directly to the Store Manager.
- Ensure proper presentation of Garment – To make sure that Right Product had been displayed in Right place and Right Time.
- Responsible for Shrinkage control.
- Interacting with respective Brands Representative and managing the brand in the store by resolving the issues if any.

- Determining the best sellers and slow sellers to plan the display strategies in the selling floor and focus on old stock liquidation.
- To ensure VM standard are maintained across the floor during the business hours like display guideline, appropriate signage's and with relevant new season merchandise dominating the display qty.
- Regular feedback has been given to the staff regarding the Target / Achievements and motivates them to achieve the same.
- Responsible for New staff training schedule - like Role-plays / on Product knowledge / on process and policy of the company.
- Checking all the task of daily ongoing activity is carried out by the respective Staff.
- Ensuring punctuality, grooming standards are maintained across all the staff.
- Maintaining high standards of cleanliness of the department.
- Handling Cash till management/ Customer complaints and Queries if any.

**♦PERSONAL DETAILS:**

7)	Nationality	: Indian
8) Date of Birth	: 01.10.1992	
Sex	: Male	
Marital Status	: Single	
Language Known	: English, Malayalam, Tamil,	
Contact Address	: MayilValli Payyadakath Alakkad South, (PO) Kankol (Via) Payyanur 670307	

**♦EDUCATIONAL QUALIFICATION:**

SSLC : Board Of Kerala  
 Plus Two: Commerce-Swami Vivekananda open Education- Delhi  
 Degree:BA- English - Indian institute of integrated science technology  
 Diploma: Computer Hard ware & Networking.(1 year course)  
 Diploma in computer Application (6months course)

**♦DECLARATION:**

I hereby solemnly declare that the above entries furnished by me are true to the best of my knowledge and belief.

Place : Payyanur  
 Date :

Yours Faithfully  
*Sujith.kk*