



Subin Sudhakaran P

Retail Store Manager

My Contact

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Hard Skill

- Retail store management
- Seasonal planning and execution
- Manpower Planning
- Sales forecasting and budget preparation
- Functional knowledge in SAP
- Proficient in MS Office
- Excellent report making skills.

Soft Skill

- Leadership
- Decision making
- Communication
- Team building
- Attention to detail
- Conflict resolution

Education Background

- SICOMS Business School
Post Graduate Diploma in Management
Completed in 2016
- Bharathiyar School of Distance Education
B-Com with Computer Application
Completed in 2014

Languages Known

- English
- Malayalam
- Hindi

About Me

A dedicated and enthusiastic retail professional with eight years experience in retail with hands on knowledge in every aspect of running a retail store. Genuinely interested in providing the best service to customers. Looking out for brands that reciprocate my passion towards retail and excellent service standards delivery to customers.

Professional Experience

BIPHA Ayurveda | Cluster Manager

2024 November – Present

Key responsibilities:

- To manage the sales of 6 stores situated in different Airports and Malls.
- To hire, train and maintain a dedicated workforce.
- To ensure that sale budget is achieved by all stores.
- To review the staff performance and guide them to their next step in career.
- To visit stores in a timely basis and review performance.

Lifestyle Store | Floor Manager

2024 June – 2024 November

Key responsibilities:

- To lead multiple floors of the store and drive the sales.
- To lead a manpower of 20 consisting of private label and other brand staff.
- To ensure profitability of the company and the partner brands.

AM Pharmaceuticals | Operations Manager: Kerala

2022 Nov -2023 Nov

Key responsibilities:

- Managing the operations of 15 pharmacies in Kerala.
- Training the Store Coordinators on various functions of store.
- Conducting performance appraisals to staffs annually.
- Ensuring company SOP is followed in each store.
- Recruiting new staffs according to manpower requirement.

Marks and Spencer Reliance India Pvt Ltd | Section Manager

2016 May – 2022 May

Key responsibilities:

- Manage the sales of multiple Business Units in the store.
- Lead a sales team of 8 staffs and ensure the best service standards are delivered to customers.
- Make sure that periodic trainings are conducted to ensure staffs skills are always polished.
- Ensure the store is presented in best visual standard which aligns with the brand image.

Hobbies

- Dog training
- Fishing
- Bike riding

Declaration

I declare that all the information provided above are true to the best of my knowledge.